This publication contains information on all participants who have registered before its publication date. The profiles of all participants and companies, including the ones who have registered at a later date, are however published on the website of the mission www.belgianeconomicmission.be and on the app of the mission “Belgian Economic Mission” in the App Store and Google Play. Besides this participants brochure, other publications, such as economic studies, useful information guide, etc. are also available on the above-mentioned website and app.
Organised by the regional agencies for the promotion of Foreign Trade & Investment (Brussels Invest & Export, Flanders Investment & Trade (FIT), Wallonia Export-Investment Agency (AWEXI)), FPS Foreign Affairs and the Belgian Foreign Trade Agency.

BELGIAN ECONOMIC MISSION TO

QATAR &
THE UNITED ARAB EMIRATES

21 > 27 MARCH 2015

Organised by the regional agencies for the promotion of Foreign Trade & Investment (Brussels Invest & Export, Flanders Investment & Trade (FIT), Wallonia Export-Investment Agency (AWEXI)), FPS Foreign Affairs and the Belgian Foreign Trade Agency.
### CALENDAR 2015

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<th>Country/Region</th>
<th>Dates</th>
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<td>QATAR &amp; THE UNITED ARAB EMIRATES</td>
<td>21 &gt; 27 March</td>
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<tr>
<td>CANADA - WEST COAST</td>
<td>24 &gt; 31 October</td>
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### CALENDAR FIRST HALF OF 2016

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<th>Country/Region</th>
<th>Dates</th>
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<tr>
<td>INDONESIA &amp; THE PHILIPPINES</td>
<td>First half of 2016</td>
</tr>
</tbody>
</table>

(The dates are subject to change)
HRH PRINCESS ASTRID
OF BELGIUM

Representative of
His Majesty the King
HRH Princess Astrid, Princess of Belgium was born in Brussels on 5 June 1962. She is the second child of King Albert II and Queen Paola, and the sister of the King.

At the request of His Majesty the King, HRH Princess Astrid represented him and presided over the economic missions to Angola and South Africa in October 2013, to India in November 2013, to the Kingdom of Saudi Arabia and the Sultanate of Oman in March 2014, to Colombia and Peru in October 2014 and to Malaysia and Singapore in November 2014. It is widely recognised that missions such as these have a positive impact on the development of economic and trade relations between Belgium and its regions and many overseas partners. They also enable bridges to be built between Belgian and foreign companies as well as between Belgian companies themselves.

As Honorary Chairwoman of the Queen Elisabeth Medical Foundation (QEMF), the European Organisation on Research and Treatment of Cancer (EORTC) Charitable Trust and the Science and Medical Funds of the King Baudouin Foundation, HRH Princess Astrid supports clinical and fundamental research.

The Princess is also active in the fight against epidemics and pandemics: i.e. as “Special Representative” of the Roll Back Malaria partnership to fight malaria.

HRH Princess Astrid is also particularly concerned by the plight of victims of violence. She is therefore fully engaged in the efforts to ban antipersonnel mines.

HRH Princess Astrid is also a member of the International Paralympics Committee Honorary Board. She is also the Honorary President of the non-profit association Damien Action.

HRH Princess Astrid is known to be highly concerned about persons who - through a variety of circumstances - become marginalised citizens. She visits and encourages in many ways those Organisations which offer assistance to those who are in need of help.

On May 22nd, 1996, HRH Princess Astrid has been a member of the Belgian Senate as senator by right. She also joined the Belgian Armed Forces on 22 May 1997. The Princess is a Colonel in the Medical Unit.

Since 22 November 1996, HRH Princess Astrid has been a member of the Belgian Senate as senator by right. She also joined the Belgian Armed Forces on 22 May 1997. The Princess has been Colonel in the Medical Unit.

HRH Princess Astrid performs her public duties as expected within the context of the Royal Family with particular interest for the problems of our contemporary society.

HRH Princess Astrid studied art history at Leiden in the Netherlands. She completed her education in Geneva, at the Institute of European Studies and in Michigan in the United States.


The princely couple has five children, all born in Belgium: Amedeo (21 February 1986), Maria Laura (26 August 1988), Joachim (9 December 1991), Luisa Maria (11 October 1995) and Laetitia Maria (23 April 2003).
HE DIDIER REYNDERS

Federal Deputy Prime Minister
Minister of Foreign Affairs and European Affairs
Born in Liège on August 6th, 1958
Married – 4 children

GOVERNMENT POSITIONS

◆ Minister of Finance (1999 - 2011)
◆ Chairman of the Eurogroup (January - December 2001)
◆ President of the Ecofin (July - December 2001 / July 2010 - December 2010)
◆ Minister in charge of the Belgian Buildings Agency (2003 - 2011)
◆ Deputy Prime Minister since 18 July 2004
◆ Minister of Institutional Reforms (2004 - 2011)
◆ Minister in charge of the National Lottery, the Federal Holding and Investment Company (FHIC) and the insurance companies (2007 - 2011)
◆ Minister of Foreign Affairs, Foreign Trade and European Affairs since 6 December 2011
◆ Minister of Foreign Affairs and European Affairs, in charge of Beliris and Federal Cultural Institutions since 11 October 2014

ACADEMICAL FUNCTIONS

◆ Lecturer at the Hautes Ecoles commerciales of Liège
◆ Staff member of the Public Law Department at the University of Liège
◆ Guest lecturer at the Université catholique de Louvain (Louvain business school [UCL])

POLITICAL ACTIVITIES

◆ Chief of staff of the Deputy Prime Minister, Minister of Justice and Institutional Reforms, Mr Jean Gol (1987 - 1988)
◆ Member of the Liège Town Council since October 1988
◆ Leader of the MR Group of the Liège Town Council since 1995
◆ Deputy Chairman of the MR (1992 - 2004)
◆ Member of Parliament since 1992
◆ Chairman of the PRL-FDF Group (1995 - 1999)
◆ Chairman of the Mouvement Réformateur (2004 - 2011)
◆ Member and Leader of the MR Group of the Uccle Town Council (since 3 December 2012)
◆ Chairman of the Brussels MR Federation (since 12 January 2013)

PROFESSIONAL ACTIVITIES

◆ Lawyer (1981 - 1985)
◆ Director General of the Local Authorities Department of the Ministry of the Walloon Region (1985 - 1988)
◆ Chairman of the National Railway Company of Belgium (1986 - 1991)
◆ Chairman of the National Society of Airways (1991 - 1993)
HE MARIE-CHRISTINE MARGHEM

Federal Minister of Energy, Environment and Sustainable Development
Born in Tournai on 1963

GOVERNMENT POSITIONS
◆ Minister of Energy, Environment and Sustainable Development [since October 2014]

POLITICAL ACTIVITIES
◆ Member of the Tournai Town Council [since 1994]
◆ Member of the Federal Parliament [since May 2003]
◆ First Deputy Mayor of Tournai [Since December 2012]
◆ Leader of the MR (Reform Movement party) of the Wallonia Picarde region
◆ President of Parliament’s special Commission “DEXIA” (Banking crisis)
◆ Member of Parliament’s Justice Commission
◆ Member of Parliament’s special Commission “sexual abuse”

PROFESSIONAL ACTIVITIES
◆ Lawyer [since 1987]

ACADEMICAL DIPLOMAS
◆ Master in Law from the University of Liege. Then follows a year’s training in the third degree in Law at KUL Leuven

OUTSIDE OF POLITICS
Music, Opera and Theater
HE GEERT BOURGEIOS

Minister-President of the Government of Flanders

Flemish Minister for Foreign Policy and Immovable Heritage
Geert Bourgeois is Minister-President of the Government of Flanders, the first government to be led by the N-VA. He is also responsible in the government for Foreign Policy and Immovable Cultural Heritage.

Geert has been Minister in the Government of Flanders since 2004. In 2009, he became Vice-Minister-President. Over the years, he has been responsible for matters, such as: Local and Provincial Government, Administrative Affairs, Foreign Policy, Civic Orientation, Media and Tourism, Immovable Cultural Heritage and the Flemish Rand municipalities (ring of Flemish municipalities around the capital Brussels).

FLEMISH COMMITMENT
Lawyer and attorney Geert Bourgeois took his first steps in local politics in 1977. In 1995, he entered the Belgian House of Representatives, where he was known as a legal specialist. After the break-up of his former party, the Volksunie, he founded the Nieuw-Vlaamse Alliantie (N-VA) in 2001 and became the first Chairman. In 2004, he moved to the Government of Flanders.

EXPERTISE AND INDUSTRIOUSNESS
Geert is respected, both by friends and opponents, as a passionate politician and a hard worker who possesses first-class knowledge of his dossiers. Moreover, he is known to be a man of his word, invariably straightforward and result-oriented.

COMMEMORATION OF WORLD WAR I
Under the vision and steering of Geert Bourgeois, the Government of Flanders has decided to frame the commemoration of the Great War Centennial 2014-2018 within an overarching compass that embraces themes ‘war and peace’, ‘remembrance and awareness’, ‘the European idea’, thus to open our minds to the perpetuating memory of our past ... thus to learn an indelible lesson for the future.
HE JEAN-CLAUDE MARCOURT

Deputy Prime Minister and Minister for Economy, SMEs, Foreign Trade and New Technologies of the Walloon Regional Government

Deputy Prime Minister and Minister for Higher Education of the French Community Government
Born in Awans on October 16\textsuperscript{th}, 1956
Married – 2 children

1974 - 1979
\begin{itemize}
  \item University of Liege – Jurist Doctor in Law
\end{itemize}

1979 - 1992
\begin{itemize}
  \item Attorney at the Liege Bar (On leave since 1992)
\end{itemize}

Since 1979
\begin{itemize}
  \item Attorney at the Liege Bar (On leave since 1992)
\end{itemize}

1992 - 1994
\begin{itemize}
  \item Chief of Staff of the Walloon Regional Minister for Internal Affairs
\end{itemize}

1994 - 1995
\begin{itemize}
  \item Chief of Staff of the Walloon Regional Minister for Internal Affairs, Civil Service and Budget
\end{itemize}

1995 - 1997
\begin{itemize}
  \item Chief of Staff of the Walloon Regional Minister for Budget, Finance, Employment and Formation and French Community Minister for Budget, Finance and Civil Service
\end{itemize}

1998 - 1999
\begin{itemize}
  \item Chief of Staff of the Deputy Prime Minister and Minister for the Economy and Telecommunications
\end{itemize}

1999 - 2003
\begin{itemize}
  \item Chief of Staff of the Deputy Prime Minister and Minister for Employment
\end{itemize}

2003 - 2004
\begin{itemize}
  \item Chief of Staff of the Deputy Prime Minister and Minister of Justice
\end{itemize}

2004 - 2009
\begin{itemize}
  \item Minister for Economy and Employment of the Walloon Regional Government
\end{itemize}

6/10/2005 - 2009
\begin{itemize}
  \item Minister for Economy, Employment and Foreign Trade of the Walloon Regional Government
\end{itemize}

20/07/2007 - 2009
\begin{itemize}
  \item Minister for Economy, Employment, Foreign Trade and Heritage of the Walloon Regional Government.
\end{itemize}

07/2009 - ...
\begin{itemize}
  \item Deputy Prime Minister and Minister for Economy, SMEs, Foreign Trade and New Technologies of the Walloon Regional Government
  \item Deputy Prime Minister and Minister for Higher Education of the French Community Government
\end{itemize}
HE PIETER DE CREM

Federal Secretary of State for Foreign Trade
Born on 22 July 1962 in Aalter
Married to Caroline Bergez and father of Constantijn, Alicia and Victoria

EDUCATION
- Master of Romanic Philology at KU Leuven – Katholieke Universiteit Leuven (Dutch-speaking Catholic University of Leuven)
- Master of European and international Law at VUB – Vrije Universiteit Brussel (Dutch-speaking Free University of Brussels)

PROFESSIONAL EXPERTISE
1987 - 1989
- Assistant in Roularta Media Group
1989 - 1995
- Chairman of the youth CVP (Christelijke Volkspartij – Christian People’s Party) Section Ghent–Eeklo
1989 - 1992
- Attaché at the private office of Prime Minister Wilfried Martens
1992 - 1993
- Attaché at the private office of Minister of Defense Leo Delcroix
1993 - 1994
- Adviser in “De fabrieken van de Gebroeders De Beukelaar”
Since 1995
1995
- CVP Member of Parliament of the constituency for Ghent–Eeklo, re-elected in 1999
Since 2003
- CD&V Member of Parliament of the constituency for Oost-Vlaanderen (East Flanders), re-elected in 2007
31 May 2003 - 21 December 2007
- Chairman of CD&V parliamentary party at the House of Representatives
10 June 2007 - 21 December 2007
- Chairman of the Commission for the Interior at the House of Representatives
21 December 2007 – 10 October 2014
- Minister of Defense
5 March 2013 – 10 October 2014
- Deputy Prime Minister
- Commander in the Order of Leopold

LANGUAGE PROFICIENCY
Pieter De Crem is Dutch native speaker. He speaks and writes fluently in French, English, German, Spanish, Italian and Portuguese. He also has a basic knowledge of Russian.
HE CÉCILE JODOGNE

Secretary of State for Foreign Trade & Investment for the Brussels-Capital Region

Minister of the French Community Commission in charge of Civil Service and Health Policy
Born on 1st April 1964 in Leuven

- Master’s degree in Geographic sciences (UCL)
- Master’s degree in Economic sciences (UCL)
- Secretary of State for the Brussels-Capital Region, in charge of Foreign Trade and Firefighting and Emergency Medical Assistance
- Minister, Member of the Board of the French Community Commission (COCOF), in charge of Civil Service and Health Policy
- Deputy Mayor of Schaerbeek (Brussels)

PROFESSIONAL CAREER

1989 - 1991
- Research and Teaching Assistant at Catholic University of Louvain-la-Neuve (UCL)

1992 - 1995
- Advisor for the Secretary of State for the Brussels-Capital Region in charge of Monuments and Sites

1995 - 2000
- Director – Cabinet of Deputy Mayor of Schaerbeek Bernard Clerfayt

2001 - 2006
- Local Councillor – Schaerbeek

2001 - 2003
- Project & Communication Manager at M-Brussels Village (the Brussels ICT Business Centre)

2004 - 2006
- Director of « Maison Autrique », the first striking building designed by Victor Horta

Since 2006
- Deputy Mayor in charge of spatial planning, urbanism, environment, tourism and property

2008 - December 2011
- Mayor of Schaerbeek

Since 2008
- Teaching assistant at University of Brussels (ULB) – architecture faculty

Since 2014
- Secretary of State for the Brussels-Capital Region, in charge of Foreign Trade and Firefighting and Emergency Medical Assistance

Since 2014
- Minister, Member of the Board of the French Community Commission (COCOF), in charge of Civil Service and Health Policy
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PRIVATE & PUBLIC ORGANISATIONS, CHAMBERS OF COMMERCE AND FEDERATIONS
AGORIA - CARBON ENERGY CLUB

Belgian Technologies for your Oil, Gas and Energy Projects

Belgium-based companies have decades of experience with projects in the fields of oil, gas & energy. The Carbon Energy Club groups these strong players into a tight network that firmly places Belgian-based know-how in oil, gas & energy projects on the international scene.

For end customers as well as EPC contractors, the ability to find a suitably experienced partner is essential to undertake a project of any size in the carbon energy & gas industries. The Carbon Energy Club answers this need by operating as an international platform between both parties. If you are looking for a unique point of contact for innovative technologies, operating from the heart of Europe, you have found it.

Why the Carbon Energy Club is a unique player.

The member companies of the Carbon Energy Club cover a wide range of activities: from design, engineering, manufacturing and commissioning of steel structures (including inspection, testing, certification and maintenance) through to lifting equipment, visualisation systems, software solutions, and health, safety & environment services.
AGORIA - INFRASTRUCTURE CLUB

Belgian Technologies for Urban Development & Building Projects

Project developers, architects and contractors the world over are continually looking for suppliers that can provide innovative, high-quality and high-safety answers to the ever-increasing need for lower impact on the environment and more sustainable construction and infrastructure projects. Belgian-based companies offer just that. The Infrastructure Club acts as a forum of international liaison between both parties. If you are looking for a unique point of contact for innovative technologies, operating from the heart of Europe, you have found it.

Why the Infrastructure Club is a unique player

The member companies of the Infrastructure Club are active in a diverse range of disciplines. These fall into three major groups: transport infrastructure, tourism & leisure infrastructure and building & housing infrastructure. Because the Club is established within the framework of the Belgian Federation for the Technology Industry it has a wide international network and a strong base at its disposal.

Frans HOORELBEKE
President Infrastructure Club

Sylvie KEDZIERSKI
Director Infrastructure Club

Diamant Building
Boulevard A. Reyerslaan 80
1030 Brussels
+32 2 706 78 13
sylvie.kedzierski@agoria.be
www.infrastructureclub.be
AGORIA - INTERNATIONAL BUSINESS

Agoria is Belgium’s largest employers’ organisation and trade association representing more than 1,700 members active in the technology industry in Belgium.

Agoria’s member companies supply goods and provide services for many international projects abroad: equipment for large-scale infrastructure works, oil, gas and petrochemical plants, international sports events, environmental infrastructure, construction, renewable energy, ICT solutions for the financial sector, equipment & services for the medical and paramedical sectors, textile machinery, etc.

A substantial number of companies with world-leading know-how and experience in a particular market are joining forces in Agoria’s International Business development clubs such as the Carbon Energy Club, the Sports Technology Club, the Infrastructure Club, the Renewable Energy Club, the Banking Technology Club, the Medical Technology Club, the Food Technology Club.

Peter DEMUYNCK
Director International Business
Medical Technology Club
Top quality health care for demographic changes

The health care industry is one of the most significant sectors of a country’s economy. All forecasts say that the health care industry’s significance will continue to grow along with the rising demand for health care products and services worldwide.

Demographic changes and an ageing population are some of the reasons why diagnostics, therapy, rehabilitation technology, prevention and telehealth are constantly increasing in importance.

The Medical Technology Club regroups companies and service providers working in the areas of electromedical equipment and medical technology, information and communication technologies (eHealth and telehealth), industrial solutions for hospitals, labs and the pharma industry, but also commodities and consumer goods. These companies present innovative solutions which have been proven successful in the international health care markets.

Carole ABSIL
International Business Development Manager

Steven CUYPERS
President
In the fields of Renewable Energy technologies, Belgian companies can boast proven track records. 90+ of these companies have joined forces to offer their services to customers abroad.

In the Renewable Energy Club powered by Agoria, both local and international companies have formed a unique network that paves the way for the Belgian technology for the energy sector on the international scene.

The Clubs' aims is to promote the expertise in Renewable energy technologies abroad and to identify and create international business opportunities for its members.

If you are looking for a single point of contact for energy technology from the heart of Europe, you have found it!!

François de HEMPTINNE
Director

AGORIA - RENEWABLE ENERGY CLUB

François de HEMPTINNE
Director
The Sports Technology Club is part of Agoria, the federation of the technology industry in Belgium, representing more than 1,700 companies with over 300,000 employees. The Sports Technology Club has been co-founded by the Belgian Olympic & Interfederal Committee and works closely together with the Belgian FA.

The member companies of the Sports Technology Club are trusted contributors to the successful organisation of major international sporting events, such as the Olympic Games, the FIFA World Cup and the UEFA European Football Championship.

The main reason? Their deep know-how and advanced technologies have, in past decades, extensively proven their worth in numerous sporting events the world over.

The Sports Technology Club groups these strong players into a tight network that firmly puts Belgium based know-how in sports technologies on the world stage.

The aim is to promote the members’ expertise abroad and to identify and create international business opportunities for its members.
ARAB-BELGIAN-LUXEMBOURG CHAMBER OF COMMERCE (ABLCC)

The ABLCC is an essential bridge between Belgium, Luxembourg and the Arab countries, since it became a member of the General Union of Chambers of Commerce, Industry and Agriculture for the Arab countries (GUCCIAAC) in 1978.

Our Chamber undertakes plentiful initiatives to promote trade relations between both regions, thereby encouraging the emergence of an economic and trade network fully integrated into the globalisation progress. It gives its member companies access to valuable business and market information, enabling them to take full advantage of the enormous possibilities that emerge from the complimentary market existing between these two sides. Last, but not least, the ABLCC is strongly committed to enhancing mutual understanding between Belgium, Luxembourg and the Arab world on all levels, and is therefore glad to offer its support to several cultural and educational initiatives that aim for this very goal.

With more than 35 years of experience in promoting trade and economic cooperation between these Belgium, Luxembourg and the Arab countries, the ABLCC offers its members a quality service tailored to their needs. The ABLCC possesses a strong network of businessmen, diplomats, officials and partner organisations on all levels in Belgium, Luxembourg and the Arab countries.
Halal Club Brussels associates about 100 companies producing-exporting Halal products and services.

ARDEMAC, public-private partnership between AWEX and UWE, put together the Halal Club Brussels, dedicated to accompanying its members on Halal markets worldwide.

AWEX, the Wallonia Export-Investment Agency, helps companies develop their export and welcomes foreign investors.

UWE, the Walloon Business Federation, promotes and ensures a support to private companies. It promotes complementarity between the various business associations.

The Halal Club Brussels has the aim to promote among its members the sharing of experiences: the good ones and the bad ones!

The Halal Club Brussels facilitates the sharing of information: information exchanged or bought together by members.

The Halal Club Brussels promotes the sharing of visibility: on the internet through its website (www.halalclub.eu) and at various events of the Halal industry.
BECI – Brussels Chamber of Commerce is a non-profit, politically independent organisation representing over 35,000 companies in the Brussels Metropolitan Region. We defend their interests and offer them a wide range of services.

BECI supports the economic and social development of the Region. We keep track of all the essential issues – regional and national – covering areas such as mobility, education and employment opportunities in the Brussels Metropolitan area.

Our “Solutions” department guides start-ups, small, medium and large companies through their development, by giving them tailor-made advice, by opening doors to international trade and by organising trainings and seminars. Also, when business is not at its best, we find the best solution to help the company pull through.

At the same time, BECI brings you the strength of networking: we organise numerous highly successful events that mix fun with connections.

BECI – Brussels Chamber of Commerce (established 1703) is part of the Global network of Chambers of Commerce, the most experienced and largest business network worldwide.
The Construction Confederation is the leading business organisation, recognised employers’ organisation and representative body of the construction industry in Belgium. It represents some 15000 member companies of all sizes, from small enterprises to global players, carrying out all forms of building and civil engineering activities.

The Construction Confederation is member of the Federation of Enterprises in Belgium (FEB), the European Construction Industry Federation (FIEC) and European International Contractors (EIC).

Many successful projects worldwide attest to the expertise of Belgian contractors in a wide range of areas: housing, hospitals, hotels and non-residential complexes, as well as dredging, port facilities, land reclamation, dams, tunnels, pipelines, wastewater treatment plants, roads, bridges, waterways, railways, etc.
The Federation of Belgian Chambers of Commerce is the umbrella organisation for all Chambers of Commerce in Belgium and the network of Belgian-Luxembourg Chambers of Commerce abroad. Through its accreditation programme, the Federation guarantees that Chambers of Commerce provide services of high quality to their members.

International entrepreneurship is one of the main activities of the Belgian Chambers of Commerce. Under the supervision of the Federation, they issue certificates of origin (of which more than 65 % online) and ATA carnets for temporary exports.

Through their membership of Eurochambres, ICC and the World Chambers Federation, Belgian Chambers of Commerce have access to an international network of Chambers to assist Belgian companies around the world. Promotion of sustainable entrepreneurship is also one of our focus areas. We strongly believe that corporate social responsibility makes companies more resilient in the current context of globalisation and urge for innovation.

Johann J.L. LETEN
Vice Chairman

Christophe COULIE
Legal Affairs Manager
FEDERATION OF ENTERPRISES IN BELGIUM - FEB

FEB, the voice of business in Belgium, promotes an optimal business and investment environment.

The Federation of Enterprises in Belgium (FEB) is the only multisector employer organization representing companies in Belgium’s three regions. FEB represents more than 50,000 companies, accounting for 80% of employment in the private sector.

FEB promotes and defends the interests of those companies in nearly 150 federal, European and international bodies, with a view to creating an optimum business and investment environment. FEB’s activities are underpinned by its thorough knowledge of the sector – thanks to the expertise of its member federations – and on key values such as the social market economy, sustainable development, business ethics, good governance, dialogue and self-regulation.

Michèle SIOEN
President

Laurent SEMPOT
Deputy Adviser
International Relations
UNIZO

“UNIZO, the Organisation for Independent Entrepreneurs and SMEs” is a non-profit and interprofessional employers’ organisation and social partner.

With 125 cooperating professional sectorial organisations and over 85,000 members, UNIZO is the largest organisation for entrepreneurs in Flanders & Brussels.

The main activities of UNIZO are: defending the interests of the entrepreneurs, providing information and advice and stimulating networking. They are aimed at five specific categories: start-ups, young companies, growing companies, international active companies and business transfer.

UNIZO International is responsible for stimulating international trade of Flemish SMEs and cooperation in European and international projects. UNIZO is a member of UEAPME, the European SME organisation.

Jan SAP
General Manager
VITO is a leading European independent research and consultancy centre in the areas of cleantech and sustainable development, elaborating solutions for the large societal challenges of today.

Sustainable chemistry, energy, health, materials management and land use, these are the five topics VITO focuses on.

These topics have been set out in five research programmes. They offer an answer to the challenges that mankind and society are confronted with today and in the future. Each programme builds up a strong base of knowledge and skill, with added value for industry and society. The result is new and innovative research and a comprehensive range of scientific services. In VITO’s five areas of expertise, a societal transition is taking place or is urgently needed. Smart grids, intensive reuse of resources, a bio-based economy, all these developments require new and better sustainable technologies, as well as a change in mind set. That’s why VITO is working hard on sustainability and transition thinking as binding factors between the five research programmes.

VITO supplies innovative and high-quality solutions, whereby large and small companies can gain a competitive advantage.
Providing Flanders with sufficient water of good quality at a reasonable price is a major challenge. The key to success is the cooperation between enterprises, researchers and government. The Flanders Knowledge Center Water (Vlakwa) is the driving force. As non-profit organisation, Vlakwa is an independent link in the integrated water cycle. Vlakwa members are research institutes active in water research, water end users (chemistry, food, textile, agriculture, steel), drinking water companies, water utilities and governmental organisations.

Vlakwa initiates, coordinates and facilitates:

◊ International research, development and innovation projects.

◊ Partner search.

◊ Knowledge transfer.

Vlakwa is also member of the Task Force of the European Innovation Partnership on water and board member of the European Technology Platform for water (WssTP).
Voka - Antwerp-Waasland Chamber of Commerce and Industry is an independent, politically neutral organisation that brings together over 3000 businesses from our region from all sectors. Our core services include lobbying, networking and offering specific services. Thus we have an active business club Middle East, and a cooperation agreement with the Dubai and Sharjah CCI’s since long.

We invite entrepreneurs to our dynamic region; in order to discover its economic and cultural infrastructure and heritage; next to all the benefits of its region to develop their business with Flanders, Western Europe and other European regions.

Also known as the ‘Gateway to Europe’, the province of Antwerp accounts for a third of Belgian exports. Next to the presence of major telecommunications, chemical, building and pharmaceutical companies, the port is the second largest port in Europe for international shipping freight and it contains the second largest chemical cluster after Great Houston. Furthermore, in the diamond industry 80% of the world’s production of rough and 50% of polished and industrial diamonds are traded in the city. The fashion centre is known for its Antwerp Fine Arts Academy.
There are 8 Chambers of Commerce and Industry (CCI) in Flanders. All are private institutions and consequently membership is not compulsory. Together with the Flemish Employers Association, these 8 Chambers form the Voka alliance (politically independent) which unites more than 18,000 businesses from all sectors within the Flemish region. This alliance represents the largest Flemish network of enterprises, 65% of the private employment and 66% of the added value produced in Flanders. Voka supports the economic development of this region by lobbying, networking and offering tailor-made services to small, medium and large businesses.

Johann J.L. LETEN
Member of the Management Committee of Voka - Flanders’ Chamber of Commerce and Industry

Frédéric ACHTEN
Member of the Management Committee of Voka - Flanders’ Chamber of Commerce and Industry
Voka - Limburg Chamber of Commerce and Industry was incorporated on the 18th of April 1860. As a CCI, we are an employers’ organisation creating solutions and opportunities through our core services: lobbying, networking, training, a whole array of services and both national and international projects.

We represent more than 3,000 businesses from all sectors, accounting for 75% of the private employments and value added.

Our mission: As the closest, most influential and most professional network of entrepreneurs and the representative organisation for companies in Flanders, Voka wishes to create an optimal framework for successful free enterprise, and thus seeks to make a fundamental contribution to its region’s welfare and wellbeing.
VOKA - MECHELEN CHAMBER OF COMMERCE AND INDUSTRY

The regional Chamber of Commerce and Industry of Mechelen employs 21 people and serves over 1300 companies from various industries and size in the district of Mechelen.

The main business sectors that stress the economic importance of this region are: pharmacy, logistics (one of the biggest logistic hubs of Western Europe), ICT, B2B service sector, construction and food (Mechelen has Europe’s largest co-operative auction of Vegetables, fruits & Bio).

Voka is part of the global network of Chambers of Commerce and Industry, the oldest and largest business network worldwide.

Frédéric ACHTEN
General Manager

Petra VAN BOUWELEN
Manager International Business
FINANCIAL INSTITUTIONS
BNP Paribas Fortis is part of BNP Paribas, a leading European provider of financial services with a presence in almost 80 countries. The bank offers the Belgian market a comprehensive package of financial services for private individuals, the self-employed, professionals and SMEs. In the insurance sector, BNP Paribas Fortis works closely with Belgian market leader AG Insurance. The bank also provides wealthy individuals, corporations and public and financial institutions with custom solutions for which it can draw on BNP Paribas’ know-how and international network.

BNP Paribas has been operating across the Middle East for 40 years. The Bank has a presence in five Middle East countries: Bahrain, Kuwait, Qatar, Saudi Arabia, and the United Arab Emirates, in addition to covering Oman.

Headquartered in Bahrain, the bank is active in the fields of Corporate & Investment Banking, and Investment Solutions.

Carina SUTERA SARDO
Head of Sales Belgium – Global Trade Solutions

Erik STROET
Country Head BNP Paribas UAE

Eric COHU
Country Head BNP Paribas Qatar
Founded in 1870 and today Germany’s second largest commercial bank, Commerzbank offers a full range of commercial banking services throughout the world. Its presence in more than 50 countries, through its international network, reflects a longstanding commitment to global service.

The corporate sector has always been the main focus of Commerzbank activities in Belgium. Moreover, thanks to a constant contact with Commerzbank worldwide network, the Belgian entity can assist their customers in their international activities in order to provide them with adapted solutions to their specific needs (documentary business, structured export & trade finance ...).

Commerzbank Brussels Branch, as the export finance hub for the BeNeLux countries & France, is in charge of the coordination and structuring of the ECA covered financings to Kazakhstan out of Belgium France, the Netherlands and Luxemburg either as a stand-alone or as part of a multi-source scheme.
DELCREDERE | DUCROIRE

Delcredere | Ducroire is the Belgian public credit insurer with a mission to promote international economic relations. Delcredere | Ducroire performs this task as an autonomous government institution enjoying the state guarantee.

Delcredere | Ducroire insures companies and banks against political and commercial risks relating to international commercial transactions, mainly regarding capital goods and industrial projects, as well as contracted works and services. For these risks, Delcredere | Ducroire can also work alongside banks through risk sharing schemes. Delcredere | Ducroire also insures against political risks relating to foreign direct investments and directly finances commercial transactions of limited proportion.

Nabil JIJAKLI
Deputy CEO

Mireille JANSSENS
Business Development Advisor
KBC Group is an integrated bank-insurance group, catering mainly for retail, private banking, SME and mid-cap clients.

Geographically, we focus on our core markets of Belgium (KBC and CBC), the Czech Republic (CSOB), Slovakia (CSOB), Hungary (K&H) and Bulgaria (CIBANK). We are also present in Ireland and, to a limited extent, in several other countries to support corporate clients from our core markets.

The origin of KBC Group dates back to the merger in 1998 between 3 Belgian financial institutions. The group serves some 12 million customers and employs around 37000 people.

KBC is active in the field of commercial banking, corporate finance, leasing, factoring, trade finance, treasury services, international payments, international cash management, re-insurance, insurance brokerage, in Belgium and Central Europe.

Proudly awarded “Best Trade Finance Provider for 2014” in Belgium and in the Slovak Republic by Global Finance.
PORTS & AIRPORTS
The Port of Antwerp is by all means the leading European integrated maritime, industrial and logistics hub. It is the second largest seaport in Europe.

The Port of Antwerp offers a large amount of regular direct maritime services, both container and break bulk, to worldwide destinations. Optimal rail, pipeline and barge connections and a fast access to the international highways situated close by guarantee a smooth throughput to and from all of the major European industrial and consumer areas.

In Antwerp all types of cargo (containers, break bulk, dry bulk, liquid bulk) are loaded and unloaded, stored and handled in a most efficient way. Logistics service providers offer extensive and bonded warehousing and a large array of value added services, tailor-made to your needs. The Port of Antwerp also hosts the world 2nd largest production and distribution centre for chemicals and plastics.

The Antwerp Port Authority determines the strategic options for the port. As a pro-active landlord it manages and develops the port infrastructure and prepares the port for a sustainable future.

Brussels Airport is one of the largest airports in Europe, handling 21.9 million passengers and 454,000 tons of freight annually. Brussels Airport links the European capital with 232 destinations worldwide that are served by 76 different airlines (figures 2014).

Brussels Airport caters for the specific needs of the business travelers, and also has the largest low-fare offer in Belgium.

Brussels Airport is the second most important centre of economic growth in Belgium providing direct and indirect employment for 60,000 people.

Brussels Airport is operated by Brussels Airport Company. The shareholders are the Belgian State (25 percent) and a consortium of private investors (75 percent).

Follow us @brusselsairport on Twitter or on www.facebook.com/brusselsairportBRU.
HIGHER EDUCATION INSTITUTIONS
The International Training Centre (ITC) of the Faculty of Bioscience Engineering at Ghent University offers a wide range of high standard international master degree programmes, workshops, short training initiatives and tailor-made solutions for organisations and companies.

Within the setting of a top five ranked research faculty in Bioscience Engineering in Europe, all our programmes integrate qualitative education with state of the art research and development cooperation.

Alumni of our faculty are found in strategic positions in companies as well as governmental settings; they are well prepared to take responsible jobs in a demanding context.

Wim HOSTE
Director
GHENT UNIVERSITY -INTERNATIONAL TRAINING CENTRE-
FACULTY BIOSCIENCE ENGINEERING
UNIVERSITÉ DE LIÈGE (ULG)

A university offering a full spectrum of disciplines and excellence in research

ULg - a 198-year-old university - is a French speaking comprehensive university in Europe with 9 Faculties, 1 School and 1 Institute, spread over 4 campuses. All faculties offer educational programmes at bachelor and master level in all areas of knowledge, as well as research programmes. It is fully integrated in the European Framework of studies and applies the best European standards for Higher Education. The teaching offered to its 21,000 students - 23% of whom come from abroad - is well adapted to a changing world and the expectations of the modern job market.

An innovator in terms of techniques as well as engineering, the university has strong expertise in a variety of fields, including agronomy, veterinary medicine, mining and environment, life sciences, biotechnologies, earth sciences, space studies, as well as humanities and management.

More than half of the university budget is devoted to research projects where excellence is a must. Interdisciplinarity and internationalisation are keywords in the research units. ULg has been awarded the EU label HR Excellence in Research.

ULg brings together education, research and professional training, and has helped launch spinoff companies in many fields, making it a driving force of the area’s economy.
INDUSTRIAL & SERVICE COMPANIES

© www.clem360.com
21Net was set up with the sole objective to offer high speed Internet access and multimedia services on board trains, essentially through broadband channels provided by either satellite, Wi-Fi or cellular connections or a combination thereof.

As such, 21Net has become the leading provider of Internet and Infotainment on board High Speed trains combining both cellular and satellite technologies. Besides providing the services for the 26 trains of Thalys fleet (running between Amsterdam, Brussels, Cologne and Paris) and for an initial 3 trains for Indian Rail, 21Net has developed and offers full on train infotainment solutions with functionalities like Video on Demand, IPTV based on a Gigabit network on the 25 High Speed Trains of NTV in Italy.

The 21Net Internet access system is based on the proposition that, since users are familiar with high bandwidth Internet, only a similar type of experience could be successfully offered on board train.

For more information consult www.21net.com
A+E Consult creates healthy soil to live and work on for generations to come. As a recognised remediation expert type II in Flanders and Wallonia, we are specialised in investigation and remediation of ground and groundwater pollutions.

In a preliminary soil investigation we look for indications of soil contamination. Further steps depend on the degree of contamination. In the next step, a descriptive soil investigation, we try to find out the dispersion of the contamination and how it is likely to evolve in future. Moreover, we evaluate the risks of the contamination. If the contamination is more established and we come to the conclusion that a soil remediation is needed, we begin a soil remediation project. We also follow up and control the remediation works in progress. We also can give technical support with the legal aspects of soil remediation.

With extensive knowledge and over 20 years’ experience, A+E Consult guarantees a high quality, timely and cost-effective implementation of the soil investigation and/or project.
ABS LAUNDRY BUSINESS SOLUTIONS

The ABS Laundry Business Solution Group founded in 1987, develops, installs and maintains information systems for the global laundry and textile rental industry. ABS is the market leader in this niche market, with about 400 laundry units worldwide using the ABSSolute application. ABS offers a 24/7 support to their customers, for whom the application is 'mission critical'. ABS is market leader in many countries, including Finland, Denmark and Norway.

ABSSolute functionality covers the contract details between laundry and customer as its core. From there the internal and external logistic is covered. Including hand held devices for drivers and linen stock counting at large customers. Radio Frequency Identification (RFID) is an important medium to track linen items to control investments on one hand and to insure quality on the other hand (sterilisation of hospital linen e.g.). A very powerful Business Intelligence function translates the millions of data-elements into graphical information and offers drill down features.

This 3 Tier application, developed in Java with an Oracle database, is in use with leaders in this industry of which some are publicly traded.
Abusol helps event managers to improve their business by offering solutions which allows them to professionally guide their guests during the registration process and their visit to the event. This could be a registration website, validation at the reception of an event, printing of badges, follow-up during the visit or a combination of all of the above. Hereby we collect valuable information of and for the visitor.

We are specialised in the registration process for B2B events. Some of our references are EY (Enterprise of the Year), Techdata, BMW, Moore Stephens, Besix, Volvo ...

With the event check in app we have the solution to replace paper guest lists at the entrance of events and to improve the reception flow and reporting afterwards.
The story of American Outfitters is a tale of three personalities and one soul.

Three sisters - six hands - one passion - stylish and fashionable clothing for women and kids from 2 till 16 years.

Sobriety is the key, less is more!

Nathalie Vandemoortele, the first in line, is concerned with the daily matters as general manager. Caroline, the youngest one, is responsible for the never-ending enthusiasm of the sales team and the middle one, Patricia who, as the creative brain, is the source of the “ao” collections.

Together, they form American Outfitters, a Belgian top brand for women & kids [2-16y] that just because of its sense of simplicity and a great eye for detail has gained worldwide success.

Bold but subtle combinations of color and texture, original prints and a unique style of natural fabrics and materials are typical for “ao” collections and that is what makes American Outfitters a worldwide casual chic collection!

American Outfitters is sold in 4 own flagship stores in Belgium, corners in department stores as Bon Marché (Paris), Printemps (Paris) ... & lots of beautiful boutiques worldwide.

Marie MYS
International Sales Manager
ADAM SOFTWARE

ADAM Software makes marketing easier. From content creation to great customer experience, our technology simplifies and improves every aspect of the marketing cycle.

Pieter CASNEUF
CEO
ADAMIA

AdAmiA BVBA is trading as a fully licenced & regulated diamond company with a licence from the Belgian Ministry of Economics. Its core business is to provide portfolios of tangible assets for wealth management purposes with the objective of achieving capital preservation and/or capital growth. AdAmiA’s focus is to trade ‘Precious Assets’ such as Diamonds & Precious Metals (Gold, Silver, Platinum).

AdAmiA deals only with ‘investment-grade’ diamonds that are high-end certified stones, the top 1% of polished diamonds! Diamond portfolios for investment may include ‘conservative’ diamonds (whites & round shape) and more ‘dynamic’ diamonds (large perfect whites & fancy colored stones).

Laurent MATHIOT
CEO
Aertssen is your high-end service supplier in the field of earthmoving, marine, environmental works and heavy lift operations. Over the years, we’ve finished incredible projects such as the Deurganckdok in Antwerp, Liefkenshoek Railway Tunnel and many more. Abroad as well, we’ve demonstrated our remarkable craftsmanship. In the State of Qatar and the UAE, our affiliated companies Earth Moving Worldwide, Gulf Earth Moving & Aertssen Machinery Services have participated in projects such as Ras Laffan Port Project, New Doha Airport, Ruwais Refinery, New Doha Port Project, Salwa Beach Resort, SARB Islands ...

Our secret? People, Power and Passion to build on! With more than 50 years of experience, more than 1000 units state of the art machinery, well-trained and enthusiastic personnel, we are able to complete the most complex projects satisfactorily, safely and timely.

We hope to be at your service soon.
AFIX GROUP

AFIX is a manufacturer of a modular scaffolding system and is offering sales, rent and lease solutions.

AFIX is also providing services: project engineering, erecting and dismantling of complete scaffolding projects (onshore as well as offshore project).

The scaffolding manufactured by AFIX is mainly used in:

A. Construction business: building of houses, apartments and infrastructure.

B. Industry: construction and maintenance jobs in the oil & gas industry, energy sector, etc.

C. Shipbuilding industry: construction and maintenance of ships.

D. Events: stages, temporary seating etc.

All AFIX products are manufactured according to the latest European Standards EN12810/EN12811 which are known as being the strictest standards in the world.

As more and more local governments all over the world focus on the creation and implementation of strict safety regulations for working on heights (to avoid accidents), AFIX wants to play an active role by exporting its products and know-how.

In order to do this successfully, AFIX is not only looking for local clients, but also for local partners ready to create a long term partnership.

Christiaan FLEURBAEY
CEO
Agfa HealthCare, a part of the Agfa-Gevaert Group, is a leading provider of integrated IT solutions, state-of-the-art diagnostic imaging and contrast media solutions for hospitals and other healthcare centres.

Agfa HealthCare has over a century of healthcare experience related to medical imaging and has been an active player on the healthcare IT market since the early 1990’s.

Agfa HealthCare has sales offices and representatives in over 100 markets worldwide.

Jean-Pierre SLABBAERT
IT Director Export Countries

Said AL-HALABY
GCC AFPAK Sales and Marketing Manager
Aluvision develops and manufactures a modular aluminium system for the international exhibition and event industry, as well as for store and showroom fittings. Our high-end frame system allows a quick, efficient and ecological installation of every project.

The unique Aluvision concept offers solutions for straight and curved hard panel walls, for fabric walls as well as for hanging signs.

Aluvision is also specialised in developing LED solutions for the illumination of design objects, stand alone displays and large fabric structures.

All of our ecological product solutions combine ingenuity and simplicity of set up with a superior degree of finishing which guarantees an elegant, functional and sustainable result.

Thanks to the wide range of creative solutions the Aluvision system offers, you will be able to personalise each and every of your designs to your clients’ needs.

Currently Aluvision operates in more than 30 countries.
Ameca is a Belgian family company specialised in the manufacture of outdoor furniture made of plantation FSC teak wood.

Ameca has over four decades of expertise in meeting the furnishing requirements of the hospitality industry.

Our products are specially designed for hotels, condominiums, restaurants and family use.

In our range you will find sunbeds, stackable chairs, very comfortable design lounge sets, all sizes and styles of tables and benches.

Quality and design is very important in all our developments.

We can also realise your own custom models at very competitive prices.

We want to meet architects, contractors, designers, furniture shops and hotel managers in charge of furniture.

Etienne DENIS
Managing Director & Owner

Assia EL YOUNOUSSI
Area Manager West Africa
AMS

AMS is a worldwide leading company and service provider in programming activities, ROBOT & PLC for automation projects. AMS has offices in Belgium, the Netherlands, China, South Africa, Hungary, Germany, Romania, India and Italy. We have partnerships with main line builders in Austria, Brazil, Mexico and the USA. Complete turnkey projects can be realised in the specific area of robot, PLC programming and off-line simulation (with Robcad/process simulate and 3D laser-tracking measurement equipment).

Our main areas are:

◊ The automotive and tier 1 suppliers.
◊ The food industries (beverages, cheese ...).
◊ The medical & healthcare industries.
◊ Our Robomould patented rotational moulding system.
◊ The 4D-gaming industries.
Amtrad Environmental is a privately owned, ISO 9001 certified company founded ten years ago by the current owner who has more than forty years’ experience in the design, engineering and supply of environmental control technologies.

Amtrad Environmental is particularly active in the Middle East where we have supplied over 150 installations, primarily for the abatement of odours arising from the conveyance and treatment of domestic and industrial sewage, using such diverse technologies as activated carbon adsorption and wet chemical scrubbing. Equally, we have provided custom designed solutions for the separation and removal of oil from water and for the removal of organic compounds from underground water supplies.

Our extensive reference list includes such distinguished clients as Ashgal, Abu Dhabi Sewerage Services Company, Dubai Municipality, Saudi Aramco, the National Water Company (Saudi Arabia), the Ministry of Public Works (Bahrain) and the Ministry for Regional Matters and the Environment (Oman).
ANGLO BELGIAN CORPORATION

Anglo Belgian Corporation supplies power solutions for electricity production.

ABC manufactures medium speed diesel (500-1000 RPM) engines proved to be a prime mover; compact, simple, reliable and efficient. Gensets based on ABC engines are widely used in ships, power plants, industrial groups and locomotives.

The ABC expertise in engineering combined with a reliable network of partners allows us to deliver complete or partial turnkey solutions all around the world.

ABC engines are synonymous with reliability and good performance under the hardest and most demanding conditions, while offering low fuel and lube oil consumption. As important as the performance is easy maintenance, ensuring long periods between overhauling and offering an engine with a low engine noise level for a user-friendly work space.

Jean-Christophe VAN ACKER
Sales Manager
Anicur is an innovative veterinary pharmaceutical company with full international coverage. All farm animals and companion animals are covered in the research and development of products to improve their health and wellbeing.

Anicur contributes to the best solution for your pet’s health with new specialist products. Anicur was founded in 2011 and is located in Belgium. The company is focused on research and development, regulatory affairs, production and marketing and sales management of animal health products.

Anicur works together with outstanding laboratories in the field of research and development, production, packaging and storage capacity. This gives rise to ultra-modern manufacturing with processes supported by full traceability systems. In all of this, quality is the highest priority. The quality of production meets the GMP (Good Manufacturing Practice) standard.
AppliTek is a specialist manufacturer of on-line water analysers and monitoring systems for environmental and industrial applications. These include:

- On-line analysis of treated waste water / effluent compliance.
- On-line analysis of surface water / river monitoring.
- Security of drinking water production and distribution.
- Protection of public water sources (US: “Homeland security”).
- On-line analysis of water chemistry in steam generation.

David LAURIER
President
Aquafin NV was founded in 1990 by the Flemish Region for financing, design, construction and long-term operations of wastewater treatment plants, collector systems and pumping stations in Belgium, region Flanders. The Flemish Environmental Holding is the sole shareholder in Aquafin.

Aquafin NV collects household wastewater from the municipal sewers in collector sewers and transports it to wastewater treatment plants, where it is treated in accordance with European and Flemish standards. Over a period of 25 years, the company evolved from a new player in the sector into a many-faceted partner for all the actors involved in the implementation of an integrated water policy in Flanders. Our strength is the combination of vision, expansion and management of the wastewater treatment infrastructure.

Aquaplus NV was founded in 1998 and is a 100% subsidiary of Aquafin NV. Aquaplus NV offers the expertise and support of Aquafin NV to authorities and industrial clients on the Flemish and international market.

In 2012, Aquaplus founded ASEWater Technologies. This joint venture in the Indian Water market, assists Indian Water boards with advanced treatment technologies.
We are Aquanova, a family owned business established in 1948.

Hardware and textiles for wellness, bathroom and kitchen are our specialty.

Thanks to our strong design team, our brand Aquanova® enjoys an excellent reputation with the consumer in terms of quality and creativity. Our business partners appreciate our loyalty in merchandising and logistics.

From our premises in Maasmechelen Belgium, located at one of Europe’s major international crossroads, we daily cater to retailers all over Europe and the Middle East.
Artistic, timeless stained glass panels

Artglas has acquired a broad experience in designing, manufacturing and fitting modern stained-glass windows – which can also be placed in double glazed windows – in different surroundings and situations. We thoroughly understand the possibilities and limitations of our material, so that we are able to assist our customers with suitable advice. Artglas’ advantage lies in the unique combination of traditional craftsmanship with our artistic, contemporary designs, both for private homes and businesses. Artglas strives for technical perfection in every creation.

Our vision

We want to present your home or business with a unique, personal flair combined with the value of our craft. It is our ambition to bring that old craft back to life by giving it a contemporary touch.

John DIERICKX
Director / Designer

Ingrid HULSMANS
Vice Director

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www.artglas.com
Ascolia designs, manufactures and distributes hospitality trolleys, guestroom and bathroom equipment for the hospitality industry and healthcare. We focus our efforts on developing top quality and safe products for both customers and employees.

We are optimising the combination between innovation and design including latest technologies.

We operate all over the world, and especially in the United Arab Emirates and Qatar.

We commit ourselves to the satisfaction of our customers.

Alain GENIN
CEO

Gerda T’JAMPENS
Finance and Marketing
Automation is a Belgian based Engineering Company offering a complete package of Power management and ICT - Infrastructure solutions.

Within the area of Modular ICT-Infrastructure, Automation developed a fully integrated Containerised Datacentre which provides best-in-class technology to secure customer’s ICT needs even in the most severe circumstances. This powerful datacentre offers performance configurations optimised for power and ICT density, allowing you to adapt the capacity of physical infrastructure quickly and to reduce the TCO considerably.

Automation can be considered a Competence Centre in designing, manufacturing & servicing of facility solutions, having built a strong experience in the field of Telecom [Cable Landing Stations, Repeater Sites and Disaster Recovery Sites] covering more than 600 installations in Europe.

Automation has its own production facility to allow for ICT-vendor independence and flexibility. Automation has its own test environment and design centre.

In Europe, a fully equipped network operating centre (NOC) provides our customers with a 24/7 maintenance service.

Automation employs more than 50 people and has offices in Belgium and the UK.
BAM-BORMET

Bam-Bormet is a manufacturer of access control products like: automatic barriers, turnstiles and several other access applications.

Our excellent performance dates back to 1974, the year our company was founded.

We try to achieve the highest possible level of service to our clients.

Our client portfolio exists of leading international companies in various sectors such as light and heavy industry, harbour (ports) and security.

Our flexibility is high, due to our in-house manufacturing we can easily make changes to meet the perfect solutions for our clients.

Bas HENDRIKS
Business Development Manager
Barco, a global technology company, designs and develops visualisation products - encompassing the entire visualisation spectrum - for a variety of selected professional markets: entertainment & corporate, healthcare, industrial & government, and defence & aerospace.

By offering top-quality, user-friendly imaging products, we enable our customers to optimise productivity and business efficiency.

Barco (NYSE Euronext Brussels: BAR) employs about 4,000 people in over 90 countries. Our facilities for Sales & Marketing, Customer Support, R&D and Manufacturing span the globe - from Europe and the Americas through to Asia Pacific. Barco posted sales of 1.158 billion euro in 2013.
E.N.E. sa is a Belgian manufacturer of space solar cells powering satellites.

E.N.E. sa:

- Manufactures in Belgium III/V compound solar cells: GaAs, GaInP, etc. The cells are either single or multijunction.
- Is an integrated manufacturer because it manufactures its own germanium epi-ready substrates on which III/V compound solar cells are grown by epitaxy in its MOCVD reactor.
- The major application is the powering of space satellites. 23 earth observation and telecom satellites are powered by ENE solar cells.

Guy SMEKENS
President
BELGIAN ADVANCED TECHNOLOGY SYSTEMS - BATS

BATS is a company specialised in the design, development and supply of advanced technology solutions in Defence and the Homeland Security sector. Main areas of application are:

◊ Air Defence.
◊ Intelligence Surveillance Reconnaissance (isr).
◊ Land & maritime border surveillance & protection.
◊ Vessel traffic management & coastal surveillance.
◊ Critical sites & infrastructure protection.
◊ Emergency & crisis management.

BATS provides global, integrated solutions combining a wide range of sensors such as surveillance radars, optics, seismic sensors etc. designed to work in concert. Our solutions provide a comprehensive layered approach and deliver superior awareness and actionable intelligence.

The superiority of BATS’ solution mainly resides in the use of advanced surveillance radar. Radars outperform other sensors in detecting movement, providing precise location and tracking of intruders. By design radars rapidly and continuously scan a zone, detecting movement in virtually any lighting and weather conditions. They are easy to operate and have extremely low false alarm rate. BATS wide of radars allows developing solutions adapted to each case.

François VINOT PREFONTAINE
VP Sales & Marketing
In our 21st century economy, where trade contacts reach across the globe and where time is of the essence, commercial conflicts require efficient solutions. More and more, parties in dispute are therefore turning to arbitration. As a means of dispute resolution, arbitration offers all the usual legal guarantees, but offers in addition a greater flexibility and time efficiency, avoiding extra costs and delays. At the heart of Europe, the city of Brussels stands out as a seat for international arbitration. The European capital offers some unique advantages and meets all the requirements for an efficient, secure and accessible resolution of your commercial disputes in an atmosphere of trust, confidentiality, open-mindedness and plurilingualism. As the Belgian Centre for Arbitration and Mediation, CEPANI helps its clients solve their commercial conflicts in a safe and efficient manner. We commit to providing parties in dispute with the right legal and administrative framework, to ensure a swift handling of the case. Founded in 1969, CEPANI is the main centre for arbitration in Belgium and has also expanded its activities into other methods of dispute resolution. At the heart of Brussels, home to several institutions of the European Union as well as many other international companies and organisations, CEPANI provides its services in both a national and an international context.
The company seeks to promote sales of jewelry and diamonds. It provides outstanding quality and customer services in this fields.
BESIX Group is the largest private Belgian group, operating in construction, concessions and property development sectors.

It profiles itself as a multi-services group.

The Group was founded in 1909, since when it has grown steadily and impressively.

NV BESIX SA, its biggest subsidiary, is active in practically every field of construction.

In addition to the activities of BESIX and its other subsidiaries in Benelux-France, the Group is present in Eastern Europe, North and Central Africa and the Middle East, via Six Construct, in Central Asia and Australia.

In 2013, the Group achieved revenues of EUR 2.3 Billion.

BESIX has about 18,000 employees active in 20 countries on 4 continents.

Johan BEERLANDT
Chief Executive Officer

Philippe DESSOY
General Manager – Business Development

Pierre SIRONVAL
General Manager of Six Construct

Mathieu RYCKEWAERT
Public Affairs Senior Manager
BETAFAENCE (www.betafence.com) is world market leader in fencing solutions, access control and detection for perimeter protection.

BETAFAENCE protects industrial buildings, public infrastructure and highly sensitive sites. Over the years, the company has evolved from a fence manufacturer to a Total Solution Supplier of Perimeter Security.

BETAFAENCE employs > 1500 people. Its headquarters are located in Belgium and it has 8 production sites in 8 countries. Sales offices are active throughout the world.

Olav BOEL
Export Director
Brandfirst designs interactive user experiences using intuitive human interface technologies. Passionate about out-of-home digital interactive communication we offer innovative and strategic tools to enhance your customer journey. We specialised in connecting stores, venues, exhibitions, cultural and advertising spaces through an innovative mix of digital and interactive technologies for major brands and institutions worldwide.
Bricsys® is a global provider of engineering CAD software based on the worldwide dwg standard file format and brought to market under the BricsCAD® brand. Bricsys provides a CAD software platform and industry leading support at a compelling price to customers in the AEC, GIS, civil engineering, process and power, and mechanical CAD markets. BricsCAD is the CAD software that challenges successfully the use of AutoCAD. BricsCAD allows integrated use of 2D and 3D for Building projects and Mechanical design. Bricsys distributes also the Chapoo platform: a cloud based document- and data management system with automated workflows, an online programmable database and a 3D browser based viewer using fast streaming technology.

Erik DE KEYSER
CEO

Mark VAN DEN BERGH
COO
C.M.R. N.V. is a leading Belgian exporter of high-quality cut flowers and foliage, fresh herbs, exotic fruits and vegetables. CMR was founded as a way to export fresh farm’s produce. It has expanded into one of the leading fresh produce exporters in Belgium, earning a well-deserved reputation for professionalism and exceptional customer service as a provider of top quality products.

Our company is runned with the highest regard for the produce we deliver and an unwavering commitment to the highest standards of every aspect of our operation. Our background as farmers, our training as agronomists, our years of experience and our professional team enables us to guide and support our growers in supplying us with top-quality daily fresh produce and to deliver on each of our customer’s specifications. We work with growers from all over Belgium and have access to every species grown in locally and abroad. Our in-depth knowledge of the business and commitment to stringent quality control procedures ensures that our customers receive only the best flowers, greens, fruit and vegetables the country has to offer.

Josef HIRSCHHORN
Procurement Manager

Michel WEINSTOCK
Sales Manager

Halina MARKOWICZ
Marketing Manager
C.T. ARCHITECTS

C.T. ARCHITECTS is a young partnership practicing full contemporary architecture, urban planning and interior design for both the public and private sectors. The office is led by two partners – Nick Ceulemans and Liesbet Thewissen – but collaborates extensively with architects, artists, researchers, designers, model makers, industrial and graphic designers.

Since the establishing of the practice in 2008, C.T. ARCHITECTS have successfully engaged with all dimensions of architectural and urban design rather than focusing on narrow specialisms. They are currently involved in a wide range of projects at different scales, ranging from urban planning and regeneration to public buildings and housing in Europe and Asia.

Recent projects include a care home in Bilzen, Belgium; the new station district in Sint Truiden and a ‘New Utopia’ for Coastal developments. All of which have been published nationally as well as internationally. The work of the practice has been extensively published and exhibited.

The practice has recently won international recognition for ‘innovative research in architecture’ (Architectural Association London) and ‘architectural excellence’ (Flemish Bouwmeester and Dutch Rijksbouwmeester). They received the British ‘Young Practice of the Year Award, International 2014’ (World Interiors News) as well as won two American ‘Architizer A+ Awards, 2014’ and received the Indian ‘ReThinking the Future Award, 2014’ for their project LOFT MM.

Nick CEULEMANS
Architect Urban Planner
Capricorn Venture Partners is an independent pan-European venture capital and asset manager seeking to invest in technology based growth companies.

Capricorn’s dedicated investment teams are composed of experienced investment managers with deep technology expertise and a broad industrial experience.

Capricorn is investing out of its Capricorn Cleantech Fund, its Capricorn Health-tech Fund, its Capricorn ICT Arkiv and is managing Quest for Growth, a cross-over fund quoted on EuroNext Brussels, and the Quest Management Cleantech Sicav.

Jos PEETERS
Managing Partner
Caroline B. Chocolate is a family company which combines the visionary touch of an artist, the talent of a master chocolate maker and the creativity of a manager. The strengths of our project are the skills complementarity and the great agreement within the managerial team. While keeping the traditional values of craft, Caroline B. Chocolate also relies on innovation and modernity. We do not sell usual pralines, but chocolate jewels. And they don’t come in candy boxes but in jewel cases. Caroline B. Chocolate makes gourmets discover its chocolate jewels and LIVE a unique EXPERIENCE.

Caroline B. Chocolate is a company specialised in the manufacturing and the distribution of pralines ‘chocolate jewels’ in luxury and gourmet restaurants and in starred hotels. We also sell to private people and taste discoverers. All our products are carefully selected. We use raw materials of high quality, natural aromas and fresh ingredients. Every praline is a real jewel of delicacy and refinement. Each praline is handmade, partially or completely powdered in fine chocolate to give it its velvet touch. Our artwork is always decorated with a 24 carats gold sheet (perfectly safe to eat).
CARRIERES DU HAINAUT

MORE THAN A CENTURY OF HISTORY

For more than 125 years by now, Carrières du Hainaut® extracts and manufactures this precious, unique and authentic stone coming from the depths of our subsoil.

Developments in expertise, know-how and equipment have greatly contributed to the vigour and success of the company, currently being the biggest ornamental limestone quarry in Europe.

The blue stone is a high-quality material with a natural bluishgrey color, whose origins go back to the arrival of life on earth, about 345 million years ago. The tropical sea which covered our regions, pulled back and left behind traces of fossilised crinoids.

Profoundly embedded in the depths of our earth, anchored in a microcrystalline mass of calcite and triggered by a process of gradual sedimentation, they evolved into a compact limestone: the Blue Stone.

The Blue Limestone of Carrières du Hainaut® is extracted only at one place in Belgium, and the complete process of its exploitation is homologated by the Belgian Union for technical approval (UBAtc). Thanks to strict criteria and a demanding selection procedure, Carrières du Hainaut® can, by means of a certificate of origin, guarantee the excellence and the absolute quality of its stone.

The Blue Limestone of Carrières du Hainaut® takes shape in a variety of finishes which suit all architectural and decorative styles and every aesthetic application. These finishes can be utilised both indoors and outdoors, for walls as well as floors, as working surface, kitchen sideboard, bathroom or swimming pool edge tiling, for all kinds of stylistic façade and mural decoration.
We are the master craftsman for Aluminium/upvc Windows & doors for palaces and luxury villas with Venetian, Gregorian or any whished style.

First, we design your project and propose technically feasible solutions. Our focus is on producing state-of-art windows and doors.

We have a representative office in Doha with samples of our works. Our know-how enables us to offer Aluminium/upvc Windows & doors that are aesthetically unique, made just for you.

Visit our website www.hanin.be and our social media.

Mathilde PIRLET
Chief Financial Officer

Rabie RACHCHOUQ
Export Manager
Chrisal NV was founded in 1989. In 2006 Chrisal became known to the greater public through the introduction of its unique probiotic cleaning products, which reached the media often.

This probiotic cleaning, PIP (Probiotics In Progress), is a true world revolution in durable cleaning and hygiene. It’s the solution for different problems due to the overuse of chemical cleaning products and disinfectants. After building a strong reputation in its own country, Chrisal started expanding internationally thanks to the success of the PIP products. At present Chrisal is exporting to over 50 countries and production units have been established in the United States of America and South Africa.
Claesen Outdoor Lighting is an expert in Sports & Outdoor Lighting, specifically focusing on High End projects and innovative solutions.

First and main business pillar of Claesen Outdoor Lighting is Sports Lighting as well for pitch-lighting of Top Stadiums as for permanent Event and Show lighting (i.e. Media walls, LED-shows ...).

Secondly, we do illumination of buildings and monuments with the newest available technology and installation methods.

The third pillar is focusing on Industry Lighting and Lighting of Civil installations (airports, production plants, ports, large areas ...) and other masts (communication, publicity, energy ...).

We can handle every project from the concept phase, through design, building and installation, up to final delivery of the project. Due to our excellent skills and continuous innovation we can offer the best service possible for your lighting projects.
"Making steam is simple. Making steam with maximum efficiency is Clayton’s specialty."

Clayton is a manufacturer of the highest efficiency steam boiler available on the market. Steam is used in different industries and applications going from hotel, laundry, food & beverages over textile to even petroleum and energy. Steam is used for sterilisation, heating, cleaning ...

The advantage of Clayton steam generators compared to traditional fire tube boilers are:

◊ Compactness of the equipment, 40% of the fire tube boiler space.
◊ Steam within 5 minutes from cold start.
◊ No need for large water tanks.
◊ Steam pressure up to 100 bar (1500psi).
◊ Less CO, NOx emission.

See also www.clayton.be

Stefaan JANSSENS
Export Director
Clifford Chance is one of the world’s pre-eminent law firms with significant depth and range of resources across five continents. As a single, fully integrated, global partnership, we pride ourselves on our approachable, collegiate and team-based way of working. Our client base includes many top local organisations – private and governmental – as well as international companies and we are recognised in the market as one of the leaders in each of the areas we practice in.

Counsel Bart Vanderstraete of our Brussels office heads a core team in the Brussels office which has developed extensive experience in corporate and commercial advice in the Gulf region. By providing dedicated legal support to various business units of the largest listed group in the region (Saudi Basic Industries Corporation or SABIC), the team acquired a unique insight in the local culture and business environment. This enables them to deliver business-friendly transactional legal advice tailored to the needs and specificities of the Gulf region, seamlessly integrated with support from experts in European anti-trust and competition regulations.

The team in Brussels works in close cooperation with the local offices of Clifford Chance in Abu Dhabi, Doha, Dubai and Riyadh. In January 2014, Clifford Chance was the first international law firm to launch a joint mixed Saudi and foreign-lawyer partnership in Saudi Arabia.
COFELY SERVICES

COFELY Services was founded in 1963 and is European leader in its markets. The core businesses of the company are: Maintenance and management of technical installations, Facility Management, Energy management, Airport and logistic services.

More than ever, the management of technical installations has become a matter for professional services providers. Thanks to her good reputation of providing quality and extended services, COFELY Services is perfectly able to propose tailor-made contracts, who respond perfectly to the specific needs of the clients. COFELY Services manages a great diversity of technical installations and carries-out the necessary preventative maintenance to guarantee the good performance of these installations. We also provide a complete range of cleaning and other Soft Services whenever needed.

Via in house Help-Desk or Dispatching centres, our customers can reach our technical staff at all times (24/24h, 7/7d, 365d/year).

Our Technicians are Multi-disciplinary trained and have a high degree of autonomy in order to fulfil the contractual commitments at the customers sites. Our bespoke solutions integrate seamlessly with our Customers core business and optimise efficiencies as well as meeting all legislative, operational and sustainability requirements within a clearly defined service level agreement. Cofely delivers an Integrated Facilities model which provides not only a single point of contact for diverse services, but also the ability to supply these services across multiple sites.

Piet DE GRAUWE
Director Business Development
CompanyWriters is a strategic written communication agency for small, medium and large businesses, in private and public sectors.

Our creative, cosmopolitan, multilingual team supplies tailor-made services including consultancy, copywriting, translation and correcting professional texts, making CompanyWriters the perfect partner when it comes to all projects linked to exportation.

Transport, health, construction, energy, publishing, hotels, law, marketing, events management, arts, culture, tourism, fashion, luxury leather goods, human resources, finance, insurance, research, IT, telecoms etc. In every sector and for every company, CompanyWriters applies a systematic approach of analysis and rigour, listening and empathising which guarantees optimal visibility in their markets, both acquired and targeted, worldwide.

A Grand Prix Wallon à l’Entrepreneariat (Walloon Grand Prix for Entrepreneurship) finalist, in 2010 Bernadette Pâques won the Equiwoman Award, recognising a business woman who has developed her company whilst also looking after her family. She is also the national president of the association of Women Entrepreneurs in Belgium.

Bernadette PAQUES
Founder & Managing Director
CONFISERIE LEOPOLD

BACKGROUND

The Cuberdons Léopold brand was taken over in September 2013 by Anne and David Decroix, two entrepreneurs wanting to develop a range of luxury confectionery produced by local craftspeople and to export their products and skills using suitable communication and high-quality packaging.

ADDED VALUE

First recognised for its traditional cuberdons with their inimitable taste, the range was extended in 2013 to include a syrup and an ice cream. The marshmallow is coming in 2014, and there are many plans to develop new products ...

Its unique position between lifestyle and design is part of “the Léopold’s world”, creating a special connection with its clients (hostesses, Range Rover special product, attendance at events, etc.).

PRODUCT RANGE - SERVICES/BRANDS/MARKETS

In Belgium, we can currently be found mainly in luxury delicatessens, ROB and caterers, as well as in concept stores, florists, design shops and top-of-the-range clothing shops.

Following our attendance at FOODEX in 2014, we are negotiating partnerships to allow us to establish a presence in Japan, whilst also working on exporting products closer to home thanks to our involvement in SIAL, and now in ISM.

MAIN REFERENCES

ROB, Smets (Belgium and Luxembourg), Irina Kha, Didden & Co ...

Corporate partners that discretion will not allow us to name ...
ConMEC was established in 2011 by a unique group of like-minded industrial entrepreneurs from Saudi Arabia, Abu Dhabi, Lebanon and Belgium. With our HQ in Antwerp and partners throughout the Middle East, we assist European companies in successfully launching their industrial products, technologies or services in the Middle East.

We take part in this trade mission together with our partner I-Care, a Belgian reliability company that developed the Wi-Care reliability solution, a unique wireless condition monitoring system. Together, we are currently launching this new technology in the Middle East.

ConMEC, connecting Middle Eastern and European companies and opportunities.

Sam VERDONCK
Business Development Manager
CONSULTRANS SOLUTIONS

Our company proposes several services to its customers, services based on more than 30 years’ experience.

These services are, for instance, consultancy about road transport and warehouse logistic.

Our strength consists in consultancy about optimisation of transport organisation (quality / price), load secure, transport of dangerous goods ... We work for companies like UMICORE, MAGOTTEAUX, RONVEAUX, BRUNSWICK MARINE ...

We also give training to managers and drivers on all technical aspects: load secure, emergency road situation, economic driving (theory and practice). Our training centre is recognised by the Belgian Ministry of Transportation for Continuation training.

We also possess several accreditations to insure our competitive position on the market.

Our trainers are also teachers for The Belgian Institute of Transport & Logistic on all matters we are specialised in.

We also propose services for companies like recovery on special excise duty, download of digital card drivers and tachographs, transport licence for international goods transport by road.

Visit our website: www.consultrans-solutions.be

Yves SENDEN
Manager
COPRABEL S.A. is a Belgian Producer/Exporter of paints.

Our 100% owned Registered Marks are: Coprabel’s EASY COLOR® for paints and varnishes in general (especially metallic pigmented paints “Gold, Bright Gold, Copper and Silver”) and Coprabel’s NARI® for products related to wood treatment.

All products are used by our customers with high satisfaction for many applications, such as interior wall designs, exterior frontages, wood decoration and protection as much for new works as for renovations.

COPRABEL S.A. is also in charge of the marketing and export of reputed international manufacturers of raw materials for the paints, inks, adhesives, detergents and plastic master batches industries. Some products: metallic powders, pigments, colorants, dryers, additives, pastes, glitters, tall oil, pine oil, linseed oil, etc.
Being a specialised company in the F&B Industry, Cosix’s goal is to promote Belgian’s products abroad. The Company helps Belgian firms to develop the distribution of their goods and their brand in new territories.

The aim is to find new local partners abroad in order to export goods to them.

A second goal is also the development of Belgian’s brands in these new markets.

On the other hand, the Company helps foreign corporations wishing to import Belgian’s products in their countries.

With its network and experience, Cosix assists the future purchasers to find the establishments that will perfectly fit their needs and requirements.

As Belgium is popular and well-known regarding its culinary heritage, the company only works with suppliers producing high-end goods.

Cosix is mainly focused in the following sectors: bakery products, pastry products, candies & chocolates.
CRAFTS MARKETING

We are looking to liaise the medical facilities in Belgium as well as Belgian doctors with the patients from around the world.

We also help bridge between investors willing to invest into European economies and investment targets.

Alexey BOGDANOV
General Manager
Crowdfly is a Consultant Management System, it automates all processes related to the acquisition and reporting of information on external resources.

Crowdfly allows both to research external consultants and manage work time and costs associated with active consultants.

This system aims to simplify the matching of supply and demand of external consultants, to open the market (customers) major accounts to consultants, and the market (consultants) for customers.

We want to enable the consolidation of consultant opportunities and simultaneously give workers the ability to live the lifestyle they choose.

We want to help companies and onsite consultant to come together, to manage work and to grow their businesses easily and reliably.

Ibrahim OUASSARI
Founder & CEO
Daikin Europe N.V. (DENV), °1972, 100% affiliate of Daikin Industries Limited, leading manufacturer and supplier of energy-efficient HVAC (heating, ventilation and air conditioning systems, including heat pump and refrigeration solutions) has a turnover of €1.8 bn, employs over 5400 employees, has its headquarter in Belgium, has five production facilities, 17 affiliated companies, five sales offices and an extensive distribution network in the EMEA region.

The company provides innovative, premium quality indoor climate management solutions for residential, commercial and industrial use.

Frans HOORELBEKE
Chairman
DEME/DREDGING INTERNATIONAL

DEME NV, a Belgian dredging and hydraulic engineering group, has a prominent position on the world market in various highly specialised and complex hydraulic disciplines. It fosters a strong innovative approach and has been a pioneer in technical innovation.

The Group has, through its subsidiary DREDGING INTERNATIONAL, over 150 years of experience in its core dredging and land reclamation activities and executed major works of marine construction such as new ports, waterways, airports, artificial islands, residential, recreational & industrial areas and bridges on all continents. The Group offers an impressive range of services in the environmental field, sea aggregate winning, complex marine construction such as foundation and installation of offshore wind farms, offshore heavy-lifting, general maritime services and it is developing an array of new activities in the field of energy and mining.

At present, DEME is active in over 90 different countries and has a permanent dedicated and specialised workforce of 4,500 people and a diversified fleet of over 90 main and 200 auxiliary vessels and equipment.

Luc BERTRAND
Chairman of the Board of Directors

Alain BERNARD
CEO

Pierre POTVLIEGE
Area Director

Bernard PAQUOT
Area Director
We believe that once taken, Strategy decisions should be implemented, and most of all, followed-up and monitored, in order to anticipate problems rather than reacting.

Agile formulation, piloting and reporting enable organisations to stay in permanent control of their initiatives and to take proactive actions to ensure delivery of the benefits.

Organisations do not have the platform, the processes and professional skills to deliver and run in an agile mode.

We deliver in less than 3 months a complete Strategy Execution Monitoring Platform and/or Corporate Project Management Office (Corporate PMO).


DEPLOYMENTS FACTORY

Thibaut DE VYLDER
Chief Executive Officer

Yves DE SMAELE
Strategic Business Development Manager
DESSO SPORTS

Desso Sports, more than 35 years of international experience in sports surfaces

The company is the international specialist in innovative sports fields for football, rugby and hockey as well as tennis courts and multifunctional fields. Over time, the company has installed more than 65 million m² of artificial and Desso GrassMaster sports fields worldwide at both amateur and professional clubs.

Yves DE COCKER
Sales Director Desso Grassmaster
Doorsolutions is a Belgian company that has developed a new technical door blade without internal frame, that is fire-rated, acoustic, anti-burglar and anti-X-ray.

It concerns a customised production for commercial and public markets. The company wants to enlarge its home market to countries like Turkey and other Asian countries. This market is highly specified and requires solid core doors that combine decorative finish (veneer, laminate or painted) with performance (fire resistance, acoustic, security etc.). The architectural finish (e.g. dimensions, glass, special veneer, special lip, type of wood), determine the selling price of the door.

Unique selling points are:

◊ Mechanically and fire rated quality proven with test reports following the European Standards.
◊ Very flexible in reliance to height and width dimensions.
◊ Flemish flexibility in this conservative “door-world”.

The opportunity is to build a joinery manufacturing export business of doors based on a well-tried and tested product, totally new to the target market.

Before the implementation of the official CE-mark, our company wants to establish a direct selling network with companies for whom turnover is important for installing/using technical “made to order” doors. The kind of partnerships the company is looking for are trade intermediaries and subcontractors.
DRION BANK SECURITY

We are a Nato certified manufacturer of high quality Burglar and Bullet-proof windows and doors. We have several references works in banks, embassies, petrol stations, jewellers, etc. We produce your internal and external joinery in steel using Swiss profiles.

We also design and manufacture stylish doors and windows for private palaces and luxury villas with unique designs made by our craftsmen.

Please visit our website www.drionsecurity.be and feel free to contact us.

Denis RUTOT
CEO

Nicolas LEJEUNE
Deputy Manager
Dugardyn & Partners is an independent business law firm based in Brussels, Belgium, offering legal advice and services in business law and all related areas of law on the national, European and international level, in various industries. Our practice is characterised by a dedicated, personal and flexible approach tailored to fit the clients’ needs. Since many years our firm has developed strong legal networks across the globe, making it possible to assist clients in almost every foreign market where they have dealings.

The economic importance and the financial means of the Middle East cannot be overrated. We have understood this already years ago by progressively developing activities in the Middle East and building reliable relationships. We have been representing both European and Middle East clients, building up considerable expertise with respect to business ventures on both the European and Arab markets. We are proud to form a strategic alliance with the prestigious law firm of Hussain Lootah & Associates, one of the leading law firms in the UAE.
What do we do?

We develop financial analysis web tools for online brokers, asset managers and bankers. Within the company, the accent is put on research and innovation. To date, hundreds of thousands of users have found access to our applications.

What do we offer?

Our experts system brings you an immediate, automatic and clear diagnosis on trading opportunity: valuation exercises, financial audit, technical analysis, market sentiment, risk measures and synthetic report. Get an exhaustive analysis on thousands of listed companies and retain only performing trading ideas.

Omar TAOUFIK
CEO
Elia Grid International combines the best of two transmission system operators: Elia Transmission in Belgium and 50Hertz Transmission in Germany – since 2010 merged into the Elia Group. As a transmission system operator, Elia Group’s core business is to ensure the reliability, quality and performance of its electricity assets in Belgium and Germany. With over a decade of experience as unbundled TSOs, the Group has acquired expertise covering the entire asset management value chain, from strategy to operational processes.

Elia Grid International leverages the Elia Group’s expertise to provide state-of-the-art solutions for worldwide clients through the following activities:

◊ Solutions & Services.
◊ Engineering, procurement & construction (management).
Eonix is an innovative company, spin-off of the Belgian Université catholique de Louvain. Since its creation in 2007, Eonix has developed an expertise in the development of IT solutions and services for SMEs and larger companies. Its developments are based on the Nanotic Framework, a data management and communication framework axed on both flexibility and quality. This framework allows Eonix to answer challenging requests from both profit and non-profit clients. It is used in a large variety of fields such as cancers screening programs where we use it to manage the programme and its integrations with local hospitals; testing platform for large applications and clients; geolocation applications for marketing solutions, sites security applications, analysis of geolocated data flows to understand the movements of people and assets on a time scale, based on tags or on mobile phone data; or simply for risky projects requiring a higher flexibility and innovative technologies to integrate.

Eonix’s board is composed of its four founders: Aloys du Bois d’Aische, Bruno Juste, Pr Benoit Macq and Pr Jean-Luc Gala. Aloys du Bois d’Aische is engineer in Electronics and Telecommunications. He did his PhD between the UCL and the Harvard Medical School and achieved an MBA in Belgium. Bruno Juste is engineer in Information Technologies and has a long experience as CTO in private companies. Pr Macq is professor at the engineering school and former vice-rector of the University; Pr Gala is physician and professor at the medical school and is member of the Belgian Defence. The company is expanding its activities since 2014, and is currently composed of 14 people. Its turnover reaches around $1.5m and is profitable since the first year.
Equi4s is a company concerned exclusively with improving the well-being and sport related results of the horse. This by supplying nutritional elements and information about their correct usage. Our dietary supplements include herbs to which horses frequently do not have access yet, which are known to possess qualities and virtues both beneficial and sometimes unique.

Equi4s formulates premium and innovative equine supplements which are manufactured in a modern facility with high standards of quality control.
Equip Online BVBA is a major player in the Belgian B2B market for the supply of components for building telecom and data networks.

The principle is simple: a one-stop shopping place for all products.

Fiber optic cables, data cables, junction boxes, lubricants, tools and even the cable trays.

It may be clear that our complete range of products is not limited to this short list.

How are we unique? We try to have all standard products in stock, so that we can deliver within 24 hours.

E-commerce is an important pillar of our business strategy.

We will, of course, regularly be adding new products to our site.

Ghislain JORDENS
CEO
ERM PROJECT

ERM PROJECT is specialised in Kitchen Planning, Design Consultancy and Equipment Specification of professional kitchens. We are Member of the FCSI (Food Consultant Society International). The mission may also include the completion of a draft, the complete design, (site planning, specific needs analysis, material and equipment selection ...) from technical assistance to the official receipt of the completed site.

ERM PROJECT is a consulting and engineering firm that best meets the diverse needs encountered in the following sectors ranging spectrum:

◊ Study of commercial and industrial refrigeration.
◊ Design and implementation of professional kitchens.
◊ Mastering of special and innovative technologies.
◊ Site and execution supervision.
◊ Implementation of marketing concepts.
◊ Design and ergonomic study of the restaurants rooms, self-service ...

Grant your trust to ERM PROJECT and we will ensure you:

◊ An “All-In” mastered budget for your professional kitchen.
◊ Guaranteed delivery schedules and flexibility.
◊ Objectivity and transparency.
◊ Entirely tailored project.
◊ Energy savings.

Dene RACHID
Director
Europem is a specialist supplier of combustion and cleantech technologies for the oil & gas and chemical & petrochemical industries. Europem develops proprietary vapour recovery units, catalytic cleantech units, flare systems, incinerators, burners, thermal oxidisers that can meet the most stringent emission limits and are suitable for demanding applications.

Europem supplies both on-shore and off-shore systems worldwide. Europem was established in 1999 by a team of leading combustion engineers, together offering more than 150 years of know-how and experience in combustion, thermal engineering and environmental technology. In 2012 a team of cleantech specialists joined the company resulting in state-of-the-art technology for the beneficial use of industrial residues. We have built over 200 installations in more than 25 countries worldwide.

Our services include process design, HAZOP reviews, basic and detailed design, project management, planning, procurement, expediting, fabrication, inspection, transportation, shipping, packaging, erection, construction, testing, commissioning, start-up and after-sales-service.
EUROPOWER Generators started trading in 1990 in Limburg, Belgium. Since then the company has outgrown 5 factories and is presently occupying 9,500m² on a 27,000m² site in Nieuwerkerken, Belgium.

Through the constant drive for complete client satisfaction - in the largest sense of the word - and through the delivery of excellent quality, the company is the largest manufacturer of generators and welding generators in the Benelux.

EUROPOWER generators are unique since they are manufactured according to the client’s specifications. A highly skilled research and development department is at the client’s disposal, which enables the company to offer the unique service of building custom-made machines to suit almost any requirements.

EUROPOWER Generators trades with leading telecom organisations, railroad companies, fire brigades, major construction companies, rental companies, international traders, humanitarian agencies and non-governmental organisations.

EUROPOWER Generators bvba is certified ISO9001:2008.

Yves HEYLANDS
Sales & Export Manager
EUROSCANNING

Euroscanning is an active company dealing with solutions regarding printing management. We also provide solutions for scanning documents and workflow management. In the sake of integrity towards our clients, we can offer them a multifunction machine. We are also distributor of CRM: DESAFIO.

Giuseppe ALBICOCO
Owner and Managing Director
Evapco is a global leader in heat rejection and ice thermal storage equipment.

Applications are large commercial, residential, industrial projects and district cooling.

The European headquarter serving the Middle East region is located in Tongeren, Belgium, with 18 manufacturing facilities around the world.

Georges HOETERICKX
Director Business Development
EVE-DREAMS

EVE-DREAMS is a trading company based in Brussels, oriented to exporting Chocolate to the UAE, GCC & Middle East countries. It aspires promising market share by inviting suppliers, partners & customers by its secret keys, (Evolving, Valuing & Embracing your Dreams). Its vision is to creating a bond that connects people and reflects their values through innovative, interactive possibilities and above all melting.

Its missions are:

1. Developing new strategies in business communities.
2. Developing smart & interactive solutions where we involve our clients for higher satisfaction.
3. Generate significant opportunities in different fields.
4. Enlarge the progressive possibilities in trading.
5. Achieving the unity through diversity in our activities and strategies.
6. Inspire the highest values of excellence.

Its marketing strategy is:

1. Promotion: Being Unique.
2. Place: Easy to reach & fast to deliver.
3. Product: Chocolate for better life reaching to everyone.

Yasser KHALIL
General Manager

Walid ELMIHI
Manager of Commercial Information
EVS provides its customers with reliable and innovative technology to enable the production of live, enriched video programming, allowing them to work more efficiently and boost their revenue streams. Its industry-leading broadcast and media production systems are used by broadcasters, production companies, post-production facilities, film studios, content owners and archive libraries around the globe. It spans four key markets – Sports, Entertainment, News and Media.

Founded in 1994, its innovative Live Slow Motion system revolutionised live broadcasting. Its reliable and integrated tapeless solutions, based around its market-leading XT server range, are now widely used to deliver live productions worldwide. Today, it continues to develop practical innovations, such as its C-Cast second-screen delivery platform, to help customers maximise the value of their media content.

The company is headquartered in Belgium and has offices in Europe, the Middle East, Asia Pacific, and North and Latin America. Over 500 EVS professionals spread across over 30 locations are selling and supporting its branded products in over 100 countries.
eWON is a leading manufacturer of M2M router with more than 100,000 happy customers all around the world in as many sectors as water, electricity, irrigation, buildings, industry, transportation, renewable energy, etc. eWON is an innovative PLC remote access gateway based on Internet communication. eWON advanced solutions permits to save significant costs in maintenance by offering remote technical support to any Automation devices, in total security. 

Aside from secured Internet Remote Access for automation devices, eWON is bringing new Remote Monitoring solutions to companies dealing with massive numbers of remote infrastructure assets: monitoring, collecting events into archives, generating alarms, transmitting database to central stations in just some hints where eWON is strong at; for more than a decade ! Dozens of useful remote monitoring features are now accessible at prices never matched before.

eWON makes your infrastructure remote stations work more efficiently, be more reactive to any abnormal situation and brings significant costs savings.

Introduced about a year ago in GCC, eWON solutions are now supported by major certified System Integrators: some interesting references are now spreading all over the Middle East!
EY is a global leader in assurance, tax, transaction and advisory services. We are 190,000 people, including 9,500 member-firm partners, based in 728 offices in more than 150 countries. We are organised into 28 Regions that are grouped into four Areas: Americas, Asia-Pacific, EMEIA and Japan. We serve more than 200,000 clients around the world, across all industries, including 80% of the Fortune Global 500 and our revenues for our latest financial year (FY14) were US$27.4b.

EY Belgium is headquartered in Diegem (Brussels) and employs over 1,700 people with 11 offices across the country, offering professional services to national and international companies, including small and middle-sized enterprises, as well as public sector and non-profit organisations. EY is passionate about entrepreneurship and has long recognised the potential of entrepreneurs. We work with entrepreneurs, adapting our experience, industry capabilities and resources to work for entrepreneurial, fast-growth companies. Our commitment to entrepreneurial companies, in both emerging and developed economies around the world, helps ensure that we’re working with more of tomorrow’s global leaders, today.
The activities will focus on water purification, waste management, bioenergy crops and energy efficiency.

Some projects that are currently ongoing are:

“Ecogluauca” is a demonstration project on the use of nicotine as an energy crop in the fight against climate change and soil erosion, promoting rural development by providing a cash crop dryland.

“Bioestabilisation” is an integrated biological treatment for different all kind of waste. The goal is to reduce the size and weight of and use the result as combustible for industrial processes. The most innovative feature is its modularity that allows the management of waste in all kinds of locations, from small towns to big cities.

“Nobegrid” will develop, deploy and evaluate advanced tools and ICT services for energy DSOs cooperatives, enabling active consumers’ involvement.
Flamar bvba operates on behalf of various carriers an ocean transportation service for projects and heavy lifts, geographically between Europe, the Mediterranean, Black and Red Sea ports, the Arabian Gulf, India and the Far East and with the around Africa service.

The branch office in UAE (Belgomar dmcc Dubai – www.belgomar.com) and with the various carrier companies operates a fleet of 12 specialised heavy lift and RORO/LOLO ships with a lifting capacity up to 800 mt.

We focus on the maritime transport of all oversized and heavy cargoes mainly for the energy, oil and gas and construction sectors.

We offer weekly sailings to the major base ports but also tailor-made shipping solutions if the industry is requesting specialised port to port transport.

Competitive pricing, know-how, flexible attitude, a first class fleet but above all an enthusiastic and motivated team are the keys of our success.

Please get in touch to see how we can serve you best – www.flamar.be – chart@flamar.be
Fluxys Belgium, an affiliate company of Fluxys SA, is the independent operator of both the natural gas transmission grid and storage infrastructure in Belgium. The company also operates the Zeebrugge LNG terminal. Driven by our first-mover approach, we have developed our infrastructure into the veritable crossroads for international gas flows in Northwestern Europe. The 18 interconnection points on the Belgian grid are opening the network to natural gas flows from the United Kingdom, Norway, the Netherlands, Russia and all LNG producing countries. The Belgian grid also serves as the crossroads for transmission flows of natural gas to the Netherlands, Germany, Luxembourg, France, the United Kingdom and Southern Europe. The Belgian natural gas grid is therefore one of the best-interconnected infrastructures in North-Western Europe. Fluxys Belgium is a subsidiary of Fluxys SA which also (co)-owns, builds and operates gas infrastructure in Germany, Switzerland, France and the Netherlands and offers operational shipper services through a subsidiary in the UK. Last year Fluxys became also an equity partner in the TAP pipeline, connecting Turkey, via Greece and Albania, to Italy, and which will bring gas from Azerbaijan to Europe. Fluxys is also a partner in the new Dunkerque LNG terminal scheduled to become operational by the end of 2015.
GDF SUEZ develops its businesses (power, natural gas and energy services) around a model based on responsible growth. GDF SUEZ employs 147,450 people worldwide and achieved revenues of €81.3 billion in 2013. The Group is listed on the Paris and Brussels stock exchanges and is represented in the main international indices.

In the UAE and Qatar, GDF SUEZ is a leading independent power and water producer.

In the Energy Services sector, GDF SUEZ, in a JV with Besix (Coely-Besix), manages a strong growing business in Facility Management both in the UAE and Qatar. Tractebel Engineering is working as Consultant/Engineer out of its regional HQ in Dubai, for key public and private players of the GCC’s energy sector. In gas exploration, GDF SUEZ holds 60% shares and operatorship of Block 4 with PetroChina as partner for the remaining 40% shares.

The Group recently opened a regional research centre for the Middle East in Masdar City (Abu Dhabi).
Geodis Wilson Belgium, part of the Geodis Wilson group, is active in the forwarding industry with various products (Air / Ocean / Logistics / Industrial projects) in Belgium and worldwide markets.

Through our Global network we can provide house to house services.
GEOxyz is an independent company that specialises in hydrographic, geophysical and geotechnical surveys, site investigations, offshore renewable energy and oil and gas support.

We provide our services to local authorities, wind farm operators, dredging and marine construction companies, consulting companies, research centres and the oil and gas companies.

Working worldwide, GEOxyz is using professional highly-specialised staff, advanced technologies and state-of-the-art survey systems and owns a fleet of dedicated survey vessels.

Patrick REYNTJENS
CEO

Isabel FREDERIKS
Purchasing Manager
Globall Concept

Expert in designing, manufacturing and distributing festive lighting and decorations worldwide, Globall concept has developed a magical range of products. From simple garlands to majestic illuminations, we have solutions that meet all expectations and budgets. By helping you in the choice of products, suggesting creative tracks, providing the technical information required and giving professional advice, we bring support to your project wherever you are. Backed by its knowledge and its ability to work in many languages, Globall concept wants to be your genuine long-term partner. Working with us gives you the opportunity to benefit from a wide range of products and facilitators, high product availability, a quick delivery, competitive prices and technical advice.

Thanks to its 20 years of experience, Globall concept is THE expert in shopping decoration. Our premium department composed of architects, designers, technical supervisors and project managers grants importance to the combination of aesthetic & technique and gives professional support throughout your project. The decoration of a shopping mall requires design skills, suitable products and technical expertise. Globall concept brings these three principles together under the same roof in order to offer you the best project with the best products and the best service. We go beyond decoration.

Andrea PISANESCHI
Sales & Marketing Director

Ann SIKIVIE
Sales Manager
Haelvoet creates furniture “to heal”, “to care” and “to meet”. We already do this for more than 80 years.

We produce comfortable, elegant and durable furniture for hospitals, residential care centers and other healthcare facilities. You can rely on us for both hospital furniture (electric or hydraulic hospital beds, stretchers, cots, bedside tables, examination tables ...) as well as nursing home furniture (electric or hydraulic high-low beds, chairs and tables, seats, recliner chairs ...).

We care for people. We pay maximum attention to design, quality and ergonomics during the development of our furniture. This is done with a clear understanding of the needs, a thorough knowledge of the challenges as well as a deep respect for both the patient and the caregiver.

By doing so, we create a healing environment; an environment that cares about people.
The Hamon Group, engineering and contracting company (EPC), is a world known leader in cooling systems, process heat exchangers, air quality systems, industrial chimneys and heat recovery steam generators.

Founded in 1904, Hamon has more than a century of expertise and an unrivaled reference list. This leadership and experience in the industry allows Hamon to offer innovative, effective and flexible solutions using environmentally friendly methods.

Hamon Thermal Europe (part of the Hamon Group) supplies the engineering, manufacturing, contracting, project management, on-site installation and the after-sales services of wet cooling systems for power plants and the industry.

This includes natural draft, mechanical draft, fan assisted natural draft and plume-abated cooling towers.
HD*LEDSHINE - TRENDEX INTERNATIONAL

HD*LedShine combines artistic and technological quality

The vast majority of events today incorporate a significant technological component. However, the services provided by HD*LedShine are more than just equipment. HD*LedShine is a division of Trendex International, a company that has been around since the 1980s and is a part of the Globe Show Center Group. "We are primarily looking for events in which quality is the key, and in which we can think through the process together with the client, preferably in an early stage of development. We are looking for satisfaction and perfection in each job. In every new challenge we should be able to recognise the highest values". In order to constantly deliver quality, HD*LedShine always keeps the best materials and equipment in house. We provide some enormous opportunities which are truly unique! Multiple HD screens from 30 m² to 120 m² and more ... which can be set up instantly at any height, varying from 0 to 14 m high!

For your new projects, just contact us, we organise a personal try-out in our Demo-Studios free of charge.

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HD*LEDSHINE - TRENDEX INTERNATIONAL
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www.globeshowcenter.com
HEART LINK ONLINE

We have globally the best preventive monitoring of the ECG for heart patients, glucose level monitoring for diabetes people, weight and blood pressure monitoring for obese people etc. According to the world famous cardiologist Dr. Pedro Brugada we are unique in the world. We would like to bring our life saving technologies to the people by organizing a joint venture with local partners from the following sectors in Qatar.

◊ Governmental ehealth ministry division and specialised organisations of Ministries of Health
◊ Medically top cardio- en diabetes centers of public, military, private and specialized clinics like SIDRA Medical and Research center, Hamad Medical Corporation (heart disease center)
◊ Telecom operators like Ooredoo and medical call centers

◊ Top sport financial and operational centers like Qatar Sports Investment company, Aspire Academy
◊ Pharmaceutical companies
◊ University clinics and specialized health related high tech divisions like Qatar University Wireless Center
◊ Health monitoring and prevention divisions of large companies like Qatar Petroleum, Qatar Gas, Qatar Airways
◊ Financial Groups and foundations investing in newest Health technologies

For the UAE, joint venture partners will come from similar sectors and organizations:

◊ Governmental ehealth ministry division and specialized organizations of Ministry of Health (UAE, Abu Dhabi & Dubai) like SEHA in Abu Dhabi and its new General Hospital with home healthcare program
◊ Medically top cardio- en diabetes centers of public, military, private and specialized clinics like Dubai Health Care City
◊ Telecom operators like Etisalat, DU, Zain, Thuraya (ceo Dr. Samer Halawi), Yahsat’s [ Mubadala Group]
◊ Top sport financial and operational centres like Mubadala group (Manchester City football group)
◊ Pharmaceutical companies
◊ University clinics and specialised health related high tech divisions: Sheikh Khalifa Medical City and Sheikh Khalifa University
◊ Health monitoring and prevention divisions of large companies like Adnoc, Gulf Air, Emirates and Etihad Airlines
◊ Financial Groups and foundations investing in newest Health technologies
Hemda is a production company in the field of entertainment, theater and events.

We produce, organise and promote musicals, concerts and theater from all over the world. We are your partner for all kind of live communication, hospitality and events.

We help you communicate more effectively with your audience you want to reach.
Herfurth Logistics is an international freight forwarding and logistics company with European roots, active since more than 100 years.

We have our own offices in 8 strategic locations (Antwerp, Zaventem/Brussels, Chaîneux, Zeebrugge, Rotterdam, Schiphol, Le Havre and Istanbul) and can count on the support of an extended worldwide network. This enables us to offer a complete range of freight services around the globe: ocean freight, air freight, road freight, warehousing and customs services.

In addition to these core activities and driven by high quality standards (ISO 9001:2008), we constantly strive to enlarge our pallet of services by creating Intelligent Cargo Care, a value added logistics program that goes further than just freight forwarding only.
HERMAN-HEADWEAR

Our specialty

Herman-Headwear constitutes a Belgian and European reference in terms of diversity of hats and accessories. Our products are available in various styles and designs: leather, fur, felt, straw or knitted hats, but also scarves and gloves. Every year, we offer a summer and a winter collection with a focus on our luxury range.

Our story

Herman-Headwear was founded in 1874 on the occasion of a casual encounter in one of the first Belgian trains. Mr Herman, an everyday countryman meets a hat seller who wants to hand over his activity. The selling of hats will evolve to a real passion. Soon he will produce, in Wellin, caps and other models to complete the range. Over the years the company will become larger. The passion of hats has been transmitted from one generation to the other.

From the golden sixties’ impressive growth to the relocation phenomenon over the last decades, Herman-Headwear keeps adapting to the industrial evolution while respecting the family tradition. Nowadays the 5th generation produces all around the world accessories which will be sold, afterwards, in many countries.

Alexandre HERMAN
General Manager
HICHAM

Created in the early 1988 to face Proximus’ needs of telephone connections for private people and companies in Belgium, the SA HICHAM has rapidly become one of the privileged companies of Belgacom in this particular field of activities. HICHAM is operating throughout Wallonia mainly to connect ISDN and ADSL telephone systems. New opportunities are now offered by our company in the field of television and the company is looking to take new steps in this direction.

HICHAM provides also specific technologies for glass factories such as: float glass thickness measurement, control cameras for inside furnaces, security cameras and phones for inside factories. The thickness measurement system uses the natural refraction of a beam of light on the surface of the sheet of glass through a mirror. The deviated beam of light is then collected and, through another mirror, projected on a lens. Depending on the thickness of the sheet of glass and the distance of the lens, the superposition of the originated beam and the refracted one is then electronically analysed. This system allows the permanent control of the thickness of the sheet of glass going out of the furnace.

HICHAM takes in charge all steps from the supplying of the material from Belgium to the mounting, testing in the factory and the training of the local workers.

Mohamed TAFRATA
CEO
Hinicio is a strategy consulting firm focused on sustainable energy and transport. Our expertise fields cover renewable energies, energy storage, energy efficiency and sustainable mobility. Since 7 years, Hinicio has also developed an extended competence center on hydrogen and fuel cells.

We advise private sector clients (large corporations and innovative start-ups), public sector organisations (international, national and regional institutions) and investors in “cleantech”. Hinicio’s service approach is centered on four competence areas: Strategy, Investments, Public policies, and Innovation projects.

Hinicio’s policy experts can help you understand the challenges ahead and analyse the impact on your business. We advise companies and policy makers to optimise the impact on climate and economy.

For private customers, Hinicio advises on future energy risks, investing in renewable technologies, developing a strategic roadmap, defining the steps for implementing your energy efficiency targets or entering a market with your product.
HOLMES KIRBY

Holmes Kirby is a boutique law firm that specialises in both domestic and international commercial law (e.g. construction and distribution contracts, sale agreements, SLAs, corporate transactions) with a special emphasis on both alternative dispute resolution (mediation, arbitration) as well as classic court proceedings.

Our combined experience as litigators in international law firms with significant in-house experience as external legal consultants within companies in various sectors with international exposure (e.g. construction, banking and IT) allows us to offer tailor-made services and solutions in line with our client’s business needs.

Mehdi MELLAH
Attorney-at-law, Partner
Hoppe Maritime Group is a group of companies offering maritime and logistic services in various fields of the shipping business, specialised in maritime gas transport.

In the port of Zeebrugge, at the North Sea Coast and in the middle of the busiest maritime petrochemical complex of Europe, our terminal Euroservices - established in 1973 - provides purging and conditioning facilities for most of the gas ships operating in the North Sea.

We handle last cargo vapours and gas up / cool down gas carriers with next cargo such as propane, butane, propylene, ethylene and since 2014 LNG.

Hoppe Ship Agencies is an independent shipping agent situated in the port of Zeebrugge, Belgium. Our company is offering port agency services and husbandry for shipping companies calling Zeebrugge, Bruges and Ostend. In the port of Zeebrugge we represent RasGas, importing LNG from Qatar.

Assist Belgium is providing logistic solutions to the shipping industry in Zeebrugge, Bruges and Ostend. We are offering forwarding, warehousing, customs clearance and taxi services.
HS PROTECT

HS PROTECT developed a revolutionary innovative product to protect all types of nonporous surfaces during production, transportation, construction and storage. Windows, facades, flooring, cars, sanitary fittings, wood, glass, sealed concrete, stainless steel or metallic surfaces, ship/boat casco ... will benefit from this product.

HS PROTECT is a liquid coating that forms a strong temporary layer when dry. The coating is easy to apply, easy to remove, yet difficult to cut through.

HS PROTECT is a highly cost-effective product, saving time, money and storage space.

HS PROTECT is a VOC-free product, protecting not only your project but the environment as well.

Herman BERTIER
General Director
Hydrogenics Europe N.V. has over 60 years of experience designing, manufacturing, building and installing industrial and commercial Hydrogen Systems around the globe.

Our OnSite Generation business segment, is based on water electrolysis technology which involves the decomposition of water into oxygen and hydrogen gas by passing an electric current through a liquid electrolyte. The resultant hydrogen gas is then captured and used for industrial gas applications, hydrogen fueling applications and is used to store renewable and surplus energy in the form of hydrogen gas.

We offer world leading expertise for a range of applications, including:

- Hydrogen generators for Industrial processes and Fueling stations.
- Hydrogenics is pioneering “Power-to-Gas”, the world’s most innovative way to store and transport energy.

Hydrogenics Corporate headquarters are located in Mississauga, Canada with operations in Germany and Belgium. We have other corporate and sales offices, and hydrogen installations, operating in several countries around the world. Hydrogenics Corporation is a publicly listed company on the NASDAQ (stock symbol HYGS) and the TSX (stock symbol HYG).

Filip SMEETS
General Manager
Iemants NV is one of the leading companies as far as steel engineering, fabrication and installation of tremendous and extremely complex steel constructions are concerned.

The production facilities of Iemants NV at Arendonk offer a workshop area of more than 50,000 sqm and a capacity of 20-25,000 tons of steel/year. Iemants realises an annual production of 45,000 tonnes together with Willems Staalconstructies in Balen.

The workshops in the Middle East are located in Mussafah, Abu Dhabi, UAE and in Al Shahaniya, Qatar. This gives us a capacity of 15,000 tons of steel/year and it also offers Iemants considerable opportunities to expand its activities in the Middle East region.

Sam VAN STEENBRUGGHE
General Manager
I-care is a European leader in machinery Condition Monitoring.

From 2004, our 80 ISO 18436 certified engineers serve several hundreds of customers every week in Oil & Gas, Energy and Mining industries.

Thanks to our Wi-care, state of the art technology, patented wireless vibration sensor, we are now able to provide you remotely the most accurate and advanced diagnostics of your mechanical equipment health.

Wi-care is plug & play, field proven, long life solution to implement quickly a world class online condition monitoring program of your assets.

More info on www.wirelessvibration.ae

BRION Fabrice, Director
IPS is specialised in the development and production of injection moulded material handling products, such as: plastic pallets, plastic boxes and plastic containers.

With a wide range of standard products, IPS can provide a solution for almost every application: from the lightest export pallet to the highest standard in hygienic pallets.

IPS is also developing custom made solutions in strong cooperation with the end user.

The target industries of IPS are: food, beverage, retail, agriculture, pharmacy, electronics, automotive and pooling companies.
ION BEAM APPLICATIONS

IBA, Developing Compassionate Cancer Treatment

IBA complementary solutions in pharmaceuticals and medical equipment, especially Proton Therapy and Dosimetry, improve disease diagnosis and therapy today, and promise even more effective treatment tomorrow. Leveraging its scientific expertise, IBA is also active in the field of industrial sterilisation and ionisation. Every day, IBA supports physicians and medical physicists worldwide to Protect, Enhance and Save Lives.

World Leader in Clinical Proton Therapy Solutions

With more than 25 years of experience, IBA, the market leader, has designed and equipped the majority of clinically operating proton therapy centres around the world. To date, IBA proton systems are part of more than half of the world’s clinically based proton therapy facilities. They include 20 operational proton therapy centres worldwide and 10 more centres in development. As access to proton therapy increases around the world, IBA continues to demonstrate compassionate innovations with more patient-friendly treatment rooms and more precise therapies. Partnering and collaborating with renowned clinical institutions, IBA is committed to making proton therapy, the most accurate cancer treatment, available worldwide.

Luk HERREMANS
Vice President Sales EMEA

Florin VASILE
Sales Manager EMEA Proton Therapy
IPSAM TECHNOLOGY

IPSAM Technology is a machine building company, active in the manufacturing of mobile vacuum and high pressure units (truck mounted) for the cleaning industry.

Our customers use our equipment for environmental and industrial cleaning and maintenance, e.g. in petrochemical installations, refinery companies, chemical plants, sewer system cleaning, metallurgic plants ...

In the Benelux, we are the market leader in our activity. Our company exists more than 60 years, and over the past 25 years, IPSAM has built more than 1,500 cleaning trucks and trailers for industrial cleaning and maintenance. Over the past few years, we also have multiple companies in the Middle East amongst our customers, with over 50 large installations operational now.

Dominique DELCROIX
Managing Director
IsFin is the premier worldwide advisory vehicle specializing in Islamic investments in the West and Western investments in the Muslim countries. We aim to be the premier global legal, economic and financial reference in Islamic Finance and the whole Islamic economy and Halal industry. We cover more than 70 countries with first-class independent firms. IsFin provides companies with fully-coordinated, yet locally-specific, global advice in all aspects of the industry (for both Shariah-compliant and conventional transactions). The IsFin 2.0 program is a market-driven evolution that integrates professionals in a multi-disciplinary practice. Our partners provide additional expertise in a one-stop independent platform that includes local law firms, family offices, real estate agents, audit & accounting firms, banks and wealth partners. Each professional firm operates independently, fully respecting its ethical code of conduct.
Item Solutions develops and markets Licquid, a cloud based Enterprise App Store with an integrated development environment.

The platform enables non-technical users to produce highly graphical, complex business applications without any technical knowledge.

Licquid reduces the necessary time to produce functionalities for the business to an absolute minimum. Non-technical business users can produce results 10 times faster than their technical development counterparts.

It is the first solution on the market that really eliminates the role of the developer in the software development process.

We offer solutions in Europe (East & West) and South East Asia to the following industries: Healthcare, Pharmaceutical, Automotive, Construction, Banking, Chemical, Energy & Engineering.
KALISA COMPANY BVBA is a worldwide active potato, vegetable and fruit importing and exporting company. We are specialised in the wholesale of fresh consumption potatoes, onions, carrots, white cabbage, tomatoes, pears and apples. For all our customers the more than 50 years of experience and knowledge of Mr Johan KANT results in punctual deliveries to all our customers of top-quality products from North European countries as Belgium, the Netherlands, France etc. against very competitive prices at a service second to none.

More than ten years ago we started to export products to Russia, Belarus, Ukraine, Hungary and other East European countries.

Since 2012 we are very active in West African countries like Ivory Coast, Senegal, Togo ...

Since the end of 2014 we also started exporting potatoes to the UAE.

Worldwide we are always looking for new, solvable and trustworthy customers.
Since 1975 KARSAM Companies have been active in the following activities:

♦ Tailor made solutions in trade, procurement, studies and consultancies.

♦ Industrial, construction and infrastructure projects.

♦ DICKSON SUNBRELLA M.E. division: supply of technical textiles, indoor, outdoor fabrics for hospitals, hotels, industries, constructions, defence, media, shade, awnings and tents www.dickson-constant.com & www.sunbrella.com


♦ Production and sales of clear span structures, civilian modular houses, military tents, flexible tanks and tarpaulins.


Our vocation appeared in our references and the realisation of different projects in function now of which: glass factories, fertiliser plants, aluminium extrusion lines, civil engineering and roads, housing, ports constructions, hotels, advanced technological systems, refugee camps, relief tents and clear span structures etc.

Sami KARAM
Chief Executive Officer

Emile KARAM
Manager
KitoZyme is the European leader and World challenger in medical devices for Weight Management, Digestive Health and Cardiovascular Health. We develop, produce and market a products range based on natural technologies, namely chitosan and chitin-glucan. These technologies, based on a new process from a non-animal source, are entirely unique, clinically proven and patented.

Slim MEDTM FORTE is a new class IIb medical device intended to be used in the treatment and prevention of obesity. Based on a NEW and UNIQUE formulation composed by animal-free chitosan and Vitamin C, this one is characterised by an immediate action in the gastrointestinal tract and an optimal fat-binding capacity up to 33%.

KiOslim™ Double Action is a NEW and unique technology intended to treat excess weight by:
- Improving the satiation feeling during a meal and preventing cravings.
- Binding at least 800 times its own weight in fat.

KiOcardio TM is the natural solution to maintain a healthy blood cholesterol level by:
- Limiting the dietary intake of cholesterol.
- Preventing its absorption in the intestine.
LABORATOIRES PHARMACEUTIQUES TRENKER

TRENKER LABORATORIES were founded in 1933 and have kept their independency from any group, which provides them a considerable degree of flexibility. Deciding to expand their pharmaceuticals range with food supplements came together with another strong commitment: bring the best of our long time quality experience from the pharmaceutical world to the food supplement world. This commitment is guaranteed by highly qualified employees using state-of-the-art equipment. Trenker Laboratories have always their heart set on continuously improving their production and control facilities to produce quality pharmaceuticals and food supplements.

Awad CHAMAS
Independant Consultant
Laborex is a dynamic company that specialises in the development and production of vacuum units for the daily maintenance of trains. The faeces and waste water from the lavatory areas can be removed via one central unit. The vacuuming of the train can occur simultaneously with the continuous performing of daily maintenance via the tap points for clean water, soap, water, compressed air and electricity, provided on the unit.

Laborex also specialises in the development and production of industrial cleaning systems, sandblasting cabins and surface treatment. Besides that, we have our own range of degreasing products for the cleaning/degreasing of parts available. Each problem is different and requires an individual approach. That is why our Research and Development Department examines your specific situation and the pieces/parts that have to be treated. Together with our clients, we examine if a standard Laborex cleaning system can be used, or if a cleaning installation on measure has to be made.

www.laborexrail.com
LAPAUW INTERNATIONAL

Lapauw International is the European Manufacturer of ecological laundry machinery and provides a total laundry solution for all kind of collectivities: Hotels, Hospitals, Retirement Homes, Cruise ships, Railways, Airways, Industrial Automated Laundry Businesses, Textile Manufacturers, Prisons, etc.

Philippe D’HEYGERE
President
Law Right is an independent Belgian business law firm. We are creative and passionate about what we do and committed to deliver accurate, practical and cost-effective legal advice and solutions at domestic rates. As a smaller business law firm we provide our clients with the highest possible level of service in our chosen areas of expertise and retain when necessary high quality outside counsel with other areas of expertise. Our services can be tailored to the needs of each individual client.

We are highly responsive and focusing on knowledge and understanding of the businesses of our clients. We value human relations and take our time to build deep, long-term and collaborative relations with our clients by consistently exceeding expectations.

Christophe Boeraeve is a resident of both Belgium and the UAE and therefore assists entrepreneurs from the UAE in developing their activities in Europe and the other way round (EU entrepreneurs expanding in the Middle East). A special focus on Tax & SS optimisations & EU projects is also a real PLUS.

More on our vision & values may be found on our website: http://www.law-right.com/about-us/our-philosophy/
Legisquadra is an innovative law firm which specialise in developing innovative financing schemes. More specifically, we develop new financial structures adapted to Belgian legal environment and respecting the rules of the Islamic Finance.
New ranch of natural cosmetics produced with high technology and high raw material products [26 references]. Belgian production.

Name: cosmo pharma and multiderm.
Lightvision is an agent for several European lighting manufacturers.

We are specialised in LED lighting for museums, luxury retail shops, high-end projects. We can make custom-made LED lighting fixtures. Our light emitting panels are architects’ best friend and are used in architectural surfaces, design and advertising.

We have heavy duty LED lighting for industry, sports infrastructure and public areas.

We are known for top quality products and service.

We think along with you and find the right answer to your lighting projects. Let us bring you to the doorstep of the Belgian manufacturers.
Linguitex offers translations of commercial and legal texts, texts of general interest, and also sworn translations of miscellaneous official documents such as acts or diplomas.

Translation, adaptation and updating of websites and newsletters, general business correspondence.

Text correction and revision by native speakers.

Frieda Depamelaere, the manager of the translation office, has a Master's Degree in Translation (French/English/Dutch) and is also a sworn translator at Belgian courts of justice.

Languages: French - English - Dutch. Other languages on demand. Also oriental languages.

Reliable service with prompt delivery.
Linklaters has advised on significant deals in over 100 countries. In addition to serving clients from our 29 offices and via our alliance with Allens (Australia) and Webber Wentzel (South Africa), Linklaters’ lawyers have expertise in key jurisdictions across Asia, emerging Europe, the Middle East and Africa.

With more than 2,000 lawyers around the world, our clients access more market-leading practices and experts in relevant practice areas than any other firm.

Another distinctive quality is our strength across all practices: our international reach and top-tier expertise in the core areas are unrivalled.

In Belgium, Linklaters is recognised as the market-leading law firm. We are present in the Belgian market since 1969 and have offices in both Brussels and Antwerp.
Liquisol manufactures energy saving coatings for buildings. We are specialised in solar control solutions for warehouses and industrial buildings.

Our 4EVERblue and 4EVERdark paints are translucent but infra-red reflective. In this way, only the free light of the sun enters your building.

Recently we launched INSUL8deco, the world’s first air-conditioning energy reflective indoor paint. This waterborne acrylate indoor paint reflects 30% of the air-conditioning energy back into the room. This results in massive savings on airco energy usage and maintenance. Available in 15 trending colors selected by Sweetlemoniz.
LOTUS BAKERIES CORPORATE

Lotus Bakeries in a nutshell

Lotus Bakeries focuses on authentic specialties from the biscuit and cake world: caramelised biscuits (speculoos), gingerbread, cake specialties, waffles and pepparkakor biscuits.

Lotus Bakeries, with headquarters in Belgium, is a dynamic, internationally oriented company with production facilities in Belgium, the Netherlands, France and Sweden, own sales organisations in 10 European countries, in the United States, Hong Kong, China, Chile and an export department for the other countries.

With 1,221 employees, Lotus Bakeries produces and sells high-quality, tasty products under the Lotus, Peijnenburg and Annas brand names. By maintaining a healthy balance between tradition and innovation, Lotus Bakeries indulges consumers with a unique range of products.

In 2014 the Group achieved a turnover of EUR 347.9 million. The shares of Lotus Bakeries are listed on Euronext Brussels.
Maes Hoogwerkers specialises in truck-mounted cherry pickers up to 103 metres. Thanks to a progressive approach at all levels (human resources, machines, processes), added value is offered while carrying out works at height.

Maes Hoogwerkers offers a total solution for working safely at heights with the delivery of truck-mounted as well as self-propelled cherry-pickers, spiders, scissor lifts, crane trucks, mobile tower cranes and telescopic cranes. In addition, solutions can be offered for all peripheral problems, such as steel plates, dragline blocks or outrigging pads, permits, traffic signs, transportation of your equipment, etc.

Each work at height is closely and adequately monitored by specialists, and this from the moment of the site visit by technical experts up to the time when the work is carried out by experienced operators.
The Carine Gilson brand stands for an upmarket range of products. Each piece is being created in a real “Haute Couture” spirit. From creation to production, even to distribution, priority is given to quality, uniqueness and presentation.

Carine Gilson constantly looks for new techniques, new ways to work with silk and lace. New designs are being tested and developed permanently in order to guarantee perfect fitting and an indisputable elegance.

It also means that the production is anything but industrial. Rigour, artisanal craft, an eye for detail and Carine Gilson’s personal supervision characterises all that comes from, and out of, the Brussels workshop.

In 1994, a product such as ours did not exist, and we truly believe that no brand equals ours, even today, since each piece coming out of the Carine Gilson workshop has been perfectly produced with the loving care of a whole team.

That is why a particular attention and respect is paid to the way the pieces are displayed for the client to view in the retail environment. Whether in Carine Gilson own-branded boutiques, multi-brand shops or department stores.

A coherent set of display and packaging has been developed around the Paradise Birds concept: symbols of femininity, seduction and beauty.
MAISON VERVLOET

Maison Vervloet is an outstanding source of inspiration with more than a century of experience in the field of decorative hardware. Genuine and established know-how, combined with the trust and respect of its customers is the key to the company success. The different stages of manufacturing are integrated in its Belgian workshop and carried out by craftsmen who take decorative hardware from regular door finishes to the rank of object of art. La Maison Vervloet offers thousands of models and bespoke pieces made to meet every client desire. Each door handle evoke a sense of luxury and enhance any interior space they are utilised in.

Isabelle HAMBURGER
General Manager
MAKARA is an Engineering & Consulting company specialised in:

◊ Virtualisation of complex ICT Infrastructure bases on VMWare and Microsoft technologies.
◊ Design & Implementation of large Virtual Desktop projects based on Vmware & Citrix solutions.
◊ Expert in design & integration of large IT infrastructure.

Durna KABAK
Chief Executive Officer

Davut YILDIRIM
Consultant
Manuport Logistics offers its customer highly personalised logistics services. Every day, starting from our freight forwarding expertise and a thorough, sound knowledge of the market, our experienced team develops tailor-made concepts that deliver a real competitive advantage to our clients.

We offer a unique mix of logistics services – combining: sea, road, rail and air transport with warehousing and inland solutions. Besides this, Manuport Logistics has its own international offices in countries like France, Brazil, the U.A.E., China and a worldwide network of first-class logistics partners.

The products we ship range from industrials (chemicals, fertilizers, glass ...) over breakbulk (iron & steel, project cargo ...) to consumer goods (sundries, floorcoverings, automotive ...) and food (frozen vegetables and french fries, chocolates ...).
MARKET-IP

Market-IP’s aim is to enable companies to manage the mobility of goods and people optimally through geographic optimisation software solutions.

Our software solutions are encapsulated in four products, each of which provides answers to a specific mobility problem. However, they can also be combined in an overall business mobile resource optimisation strategy.

Market-IP’s four businesses are:

◊ Geolocation, through Telefleet. Telefleet is a Web-based platform for locating vehicles and all types of mobile asset (industrial machines, palettes, containers, people, and so on) remotely.

◊ Geographic planning, that is, planning a certain number of movements and operations in order to minimise lost time.

◊ Analysis of vehicle drivers’ efficiency by means of DriveExpert. This latest addition to the Market-IP fold is an innovative software package for analysing and measuring driving habits.

◊ Digital mapping, through Geoservices. This application is a mapping engine that allows users to locate an address on a map (geocoding).
Matray, Matray & Hallet is an independent international law firm which has offices in the three main towns in Belgium (Brussels, Liege and Antwerp) as well as in Germany (Cologne) and France (Paris). The firm provides companies (large and medium-sized) and governmental bodies with a wide range of legal services, covering all areas of business law, including related litigation, (international business transactions, commercial and company law, tax law, labour law, real estate, intellectual property as well as public and administrative law, environmental law and European law). Its clients come from various sectors of industry including international pharmaceutical companies, aerospace companies, construction companies, manufacturers, network of retailers and service providers (franchise, distributors, agents, commissionaires). Its internationally oriented practice has always placed a special emphasis on international business transactions including mergers and acquisitions and international litigation and arbitration. Languages fluently spoken by our lawyers include English, Dutch, French, German, and Italian. Matray, Matray & Hallet also belongs to TERRALEX, a network of 155 top independent law firms and more than 17,000 attorneys in 100 countries.
MEDCO (MIDDLE EAST DREDGING COMPANY)

Middle East Dredging Company QSC (MEDCO) is a Qatari joint venture company between United Development Company (UDC) of Qatar - 45.9%, Dredging, Environmental and Marine Engineering (DEME) of Belgium – 44.1% - and Qatar Holding (QH, founded by Qatar Investment Authority) - 10.0%.

Since 2004 MEDCO is operating in the whole Middle East on mainly dredging, marine and engineering projects. It has been involved in the reclamation of The Pearl Qatar and Hamad International Airport platforms and is currently dredging and excavating the main access channel of the QR 4.5 billion New Port Project in Qatar.

MEDCO contributed successfully to projects in Kuwait, Bahrain, KSA (for ARAMCO) and in UAE such as Khalifa Port, Raha Beach, Ruwais Refinery Expansion Project for TAKREER or lately the construction of two artificial islands (120km offshore) for ADMA-OPCO under the management of ADNOC.

MEDCO is ISO 9001, ISO 14001 and OHSAS 18001 certified.

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www.medcodredging.com

Laurent CLOSSET
General Manager
MedicCleanAir®: an efficient and clinically proven solution to reduce nosocomial infections, upgrade air quality, and create negative or positive pressure (isolation) in existing patient rooms. Level ISO8 – 7 or even ISO6 with pressure difference up to 20 Pascal. Installation time and results: 1 day max.

Proof: 14 years of clinically proven track record with highly ranked university hospitals and with governmental specialists in infection control and epidemiology.

No more discussions about air quality in my department!

Hendrik VAN PASSEL
Managing Director
MEYVAERT GLASS ENGINEERING

Meyvaert is one of the world’s leading manufacturers of museum display cases. We completed more than 1000 projects around the globe and continue to earn international recognition.

We partner with museum directors, curators, conservation staff, architects, exhibition designers and building contractors to provide innovative museum displays and exhibition solutions.

A solid expertise and technological foundation focused on customers needs, from lighting and conservation, to mechanical opening and electronic security systems. We provide display, security and climate-control solutions for museums and private collections worldwide.

Our outstanding craftsmanship can be found in prestigious museums all over the world.

Steven DE TOLLENAERE  
CEO

Frank BOOT  
Commercial Director
MINISTRY OF SOLAR

Ministry of Solar is specialised in photovoltaic solar panel plants for large consumers of electricity (enterprises, communities, governments and farms) offering turn-key:

◊ Rooftop and ground-mounted solar systems.
◊ Hybrid solar-diesel systems.
◊ Off-grid solar systems.

Our service includes engineering, logistics, installation and maintenance of photovoltaic plants. We also offer DIY containerised solutions.

We offer a panel support system with higher efficiency due to enhanced cooling and self-cleaning effect of the panels. We also offer hybrid hot water-electricity panels that produce hot water and electricity on the same surface (ideal for consumers of large quantities of hot water, like hospitals and food industry).
MIRAGE GOLD

Mirage is an ethics drink at every stage of its design:

Mirage is made with a high quality Muscat grape juice.

The manufacturing process is not to remove the alcohol from wine but to start it by means of a Muscat grape juice, thereby there remains no residual alcohol.

This prestigious drink will honour tasters of luxury products, thanks to its taste end unique design.

Tawfi k MELLOUKI
CEO
The main expertise of Miroiterie Jamboise is providing glazing with an infinite source of architectural possibilities as emalit, masters, planilaque, stadip-design, stadip-floor, leds, privalite and photos incorporated in glazing etc. Our main concern is to provide state-of-arts glass works, custom made with our Belgian craftsmen.

Stéphane HAUSEUX
Administrator
Mithra Pharmaceuticals is a leading Belgian pharmaceutical company dedicated to women’s health. Founded in 1999, the company is a spin-off of the University of Liège and envisions becoming a global player in women’s health innovation by developing and marketing research driven innovative and accessible solutions with integrated R&D, commercial and technological platforms.

Mithra’s mission is to generally improve women’s quality of life in four key therapeutic fields: contraception and fertility, menopause and osteoporosis, gynecological infections and female cancer.

Mithra’s products are available through distribution agreements in no less than 30 countries. Our products range from intimate care, food supplements to medicines targeting women’s specific medical needs.

Mithra’s innovation and production platform is a unique asset available for its partners looking to start development projects, especially in the specific field of polymeric extended-release matrices, where Mithra’s expertise lies. Mithra’s collaborative approach at every step of product development ensures the best framework for an accelerated route to innovation.

Mithra’s innovation and production also offers a new multi-technology GMP manufacturing best-in-class facility providing its partners a unique opportunity to manufacture sterile injectables, I.M./s.c. implants and other polymeric forms under FDA approved conditions. This facility is dedicated to all products developed by the Mithra R&D as well as our partner’s product line.

Mithra provides an integrated range of services in production, regulatory affairs and market access to support its partner’s journey from the early stages of development to European market entrance.
MOBYLLA is the leader in empowering enterprises to go mobile. We offer a high level of reliability and performance in delivering mobile solutions, products and services to different verticals such as financial services, telecommunications, manufacturing, construction, government, healthcare and others. Our state of the art products and solutions include Enterprise Mobility Management, Enterprise Mobile Applications for Business Intelligence and Mobile Commerce, Mobile Security, Mobile Learning, as well as a number of turn-key solutions like time-registration, field service tools and workflow management. MOBYLLA has the flexibility and expertise to make your project real, from concept to flawless execution. By adopting MOBYLLA’s solutions, companies can truly enter the age of mobility in order to boost their productivity and at the same time reduce their costs!
NAIA - FRESHMED

The Naia company is specialised in the import and export of fresh products from various Mediterranean regions. In addition to wholesale business, our supermarkets offer retail sales, creating a connection between East and West. We also offer a catering service combining flavors from Lebanon, Greece and all over the world. Our latest addition, the Freshmed store offers more than 2500 square meters of fresh, original, and international products. The new supermarket is located in a wonderful place just nearby the European facilities in Brussels (Belgium).
NAQI® is a European family-based skin care products company established in 1986.

From the very beginning, NAQI’s goal has been to provide innovative skin care products of the highest quality, resulting in ensuring optimal skin protection and skin care for therapists, patients and sportsmen worldwide.

On-going research and development in the NAQI® Research Centre have ensured a wide range of Diabetes Skin Care, Burn & Scar treatment, massage & sports therapy products.
nCentric is a specialised wireless telecom operator & wireless product manufacturer focused on the offshore oil & gas market and similar industries (dredging, tug boats, wind farms ...).

Through the development of its own patent based communication products nCentric can offer disruptive technology and has a well-defined competitive advantage both in term of technology and commercial offering, compared to other competitive telecommunication technologies (e.g. satellite) and classic operators.

nCentric focuses on the design, deployment and management of high capacity wireless network solutions, using its own products, to support the critical operations and applications.
Neobulles is a Belgian manufacturer of high quality non-alcoholic festive drinks.

The 2 main brands are KIDIBUL and VINTENSE.

KIDIBUL is a sparkling juice for children with a unique and funny packaging.
- The range is available in champagne bottles 750 ml, in bottles 200 ml or in cans 250 ml.
- 100% juices – no additives – no preservatives – no sugar added.
- 3 different tastes: Apple – Strawberry – Cherry.
- Available in organic.
- Halal certified (if required).

VINTENSE is a range of alcohol removed sparkling and still wines. A unique technology and know-how allow us to remove 100% of the alcohol and to keep around 80% of the aromas.
- The range is available in 750 ml and 200 ml bottles.
- Non-alcoholic still wines (0.0% alcohol) made from Merlot, Chardonnay and Syrah.
- Halal certified (if required).
Newtec is specialised in designing, developing and manufacturing equipment and technologies for satellite communication. As a pioneer in the industry, Newtec is dedicated to creating new possibilities for the broadcast, government and defense, IP trunking and consumer and enterprise VSAT markets. For over 28 years, our dedicated team has been setting industry standards with the development of the most efficient, scalable and economical technology solutions. New challenges and customer needs offer opportunities to explore new boundaries. This empowers us to work even harder, helping our customers to perform their best so that, together, we can make the world a safer, more informed and connected place.
ODTH is able to provide its customers with exactly the right solution to their logistical needs, using road, rail or waterways. We have been in business for more than 25 years and in that time we have acquired a great deal of experience in the handling and storage of all manner of different types of goods. All our warehouses are strategically located near major roads, railways and waterways. ODTH has an AEO certification. For us, the future lies in developing VAL activities, such as manipulation, palletisation,labelling, etc. On that basis a key element in our business strategy is finding locations that are suitable for a multimodal approach. We currently have more than 350,000 m² of premises at our disposal, some of which are very close to major waterways, railways and roads. In our warehouse at Willebroek, next to TCT container terminal, one of our container stackers takes a container off a boat and puts it straight into the warehouse. In open air areas we can stack up to 10 containers ranging from 20’ to 45’ Hi-cube. Inside the warehouse there is ample space for every kind of manipulation. This represents a significant added value for our customers.
o10tct transforms context into smart data, keeping track and augment conversations.

For corporations and public administration with a need to deploy, measure, analyse & archive visually the contextual data of a conversation, we capture and augment online communication and report the outcome dynamically through Real Time dashboards and daily digests.

Our interactive video chat platform provides assessment solutions with KPI management and facilitate Real Time Communication enabled services for Recruitment, Sales, Customer Service & Project Management.

We focus on a sustainable digital strategy, custom-tailored to the client with Human Centred solution design, development, integration and managed services.

Joris SWINNEN
CEO
ODB acts as accountants, certified accountants, audit, tax experts and consulting firms. We assist national and international companies to launch their activities in Belgium and in other European countries. We carry out all the legal formalities and assist our customers in the roll out of the development of their business by guaranteeing the implementation of new commercial and industrials units.

Guidance and support are given to our customers i.e. elaboration of business plan, tax planning, social security’s procedures and all other legal requirements. We develop accounting systems, internally or in our client’s premises, internal control systems and proper processes as requested. We prepare financial statements, tax returns and monthly or quarterly reports. We assist our customers in their relation with banks, financial services and all Belgian Governmental institutions.

We also provide corporate governance and audit services. Special assignments such as M & A, risk analysis are also conducted by our offices. Our partners come from audit firms, and from business world with high level of expertise in their area of responsibilities. Most of our staff are member of accounting and tax recognised bodies.
ONTOFORCE

ONTOFORCE is a Belgian leading company in semantic technologies with an innovative web solution to improve information management and data mining. It originally started in the open linked data space but now evolves to securely linking your own private data.

The growing team, happy customers and many acknowledgments of renowned institutes confirm their data discovery approach will be a true game changer far beyond healthcare and life sciences only.

Hans CONSTANDT
CEO

Peter VERRYKT
Managing Director
Opti-water Systems is giving water saving solutions for food productions (food farms) and green areas (as public parks up to 50% water saving, green buildings, etc.).

The solution is based on water absorbing materials as foams and mineral wool rolls.

The foam retains up to 30 times its own weight in water and therefore works it as a highly effective planting medium especially in hot climates.

New is the greenroof on top of buildings and houses to reduce the heatflux. It’s working than both as extra insulator and natural airco-cooling.
At Diploid, we analyse human genomes and exomes in order to find the genetic cause of rare diseases. Most rare diseases have a huge impact on the quality of life and it takes on average of about 6 years to correctly diagnose them. With the advent of whole exome and whole genome sequencing, diagnosing rare diseases has become easier. However, these techniques generate a massive amount of data that needs skillful interpretation. To that end, Diploid offers an interpretation service.

Diploid wants to revolutionise healthcare by bringing genome diagnostics into daily clinical practice. At Diploid, we analyse human genomes and communicate the results in a way that makes them actionable for healthcare professionals and patients.

Orfit Industries, with headquarters in Wijnegem (Belgium), a family-owned business, is market leader in the development and manufacture of low temperature thermoplastics, hardware and accessories for patient immobilisation and positioning in Radiation Oncology. Orfit also manufactures thermoplastic materials for Physical Rehabilitation (Splinting) and Technical Orthopaedics markets. The company exports its products to 104 countries and invests up to 15% of sales in R&D.

Orfit Industries has subsidiaries in the USA, Germany, France and The Netherlands.
OTN SYSTEMS

OTN Systems develops and markets fiber optic networking products dedicated to the operational telecommunication departments of metros, light rail systems, mainline rail, oil & gas, mining, ITS [intelligent highways, tunnels & bridges], ports, utility companies, public safety and industrial campuses.

The company is the designer and supplier of the Open Transport Network (OTN) and XTran (eXcellence in TRANsport). With over twenty years of experience, OTN Systems has built a solid reputation deploying cost-effective and reliable communication networks.

Thanks to our unique product portfolio, a highly skilled workforce and a partner network that extends to every corner of the world, OTN Systems has successfully delivered operational telecommunication networks to more than 400 customers around the world. Our commitment to our customers and our focus on innovation, quality and reliability transforms your network into a high-performing asset that your business can truly depend on. At OTN Systems, we are committed to getting your information across.

Maarten VAN CAUWENBERGHE
Regional Manager MEA

Kris VOORSPOELS
Sales Manager Middle East

Muhammad ASIM
Sales Manager Middle East
Just after my training in 1994, I started my own business specialized in jewelry repairs and transformations.

Since 1996 I have decided to follow my passion for custom and personalized jewelry creations.

Using this experience I started creating brilliant and color stone jewels in special shapes and colors and recently I have added other materials like ebony and root wood.

Boucci Creations transforms intense emotions and impressions from daily life into sober and exclusive creations.

Mohammed EL BOUCHI
Manager
Phaeros is a fully independent Belgian company developing, marketing and implementing software solutions for the port and terminal industry. Having been active in the maritime industry for numerous years, the Phaeros team has a wealth of experience and expertise in port management and terminal operations.

Based on this expertise, Phaeros has developed software applications for the day-to-day management of ports and cargo terminals. Our applications include a port community system, a port management system, a multi-purpose terminal management system and a dedicated maritime invoicing system as well as several other applications supporting these core products, including yard planning, berth scheduling, resource management and an EDI communication tool.

For more information, visit our website www.phaeros.com or contact us at info@phaeros.com.
PHOTO ART BY PASCALE VANDEWALLE

Pascale Vandewalle is a NATIONAL GEOGRAPHIC AWARD winning, passionate photographer and artist.

Her achievements include a number of successful international awards & exhibitions and happy clients all over the world.

She likes exploring great places, meeting great people and sharing their stories through her pictures.

These photos find a new life in exclusive PHOTO ART creations, as a contemporary & UNIQUE wall decoration. They give each interior (real estate projects, hotels, resorts, holiday houses, offices, sports clubs ...) the EYECATCHER you are looking for.

You can also book her for a personalised photo shoot of your project and let her create your personalised photo-art-work, that makes the difference.

Pascale VANDEWALLE
Photographer / Artist
Plan Forward helps companies to do business abroad.

For this mission Plan Forward represents SKYBOXTRAINING.com. This is an innovative concept whereby people train under hypoxic conditions (like in the mountains). This treatment is good for sports people, but also for some medical treatment (like cardiac patients, etc.).

Skyboxtraining builds a Glass BOX, whereby a specific technical installation is foreseen that less Oxygen is in the room under controlled condition so you can train at 2500 m or 4000 m altitude.

Skyboxtraining also foresees Software to monitor the improvement of the patient and sporter. Also Trainingschedules can be foreseen.

www.skyboxtraining.com
The Poppies story started early in the 20th century in the heart of Flanders Fields, in Ypres, Belgium.

Poppies has now 9 production facilities and 2 commercial offices in 6 countries. We are specialised in the production of biscuits; cakes and pastries; but also frozen desserts and bakery products.

Our product range includes products such as sugar glazed puff pastries, crispy rolled cookies, pretzel, caramelised cookies, oat cookies, coconut macaroons, filled waffles, almond flavoured slices, apricot lattice slices, and brownies. We are also specialised in frozen desserts (only to defrost) such as (mini) éclairs, cream puffs with different filling and topping, and frozen assortments.

Furthermore, we have a varied range of filled or non-filled (mini) ball donuts and (mini-micro) ring donuts.

We offer foodservice and/or retail packaging that fits the market under own or private label brand.

Discover our complete range of products on our website: www.poppies.com
Powermatic Technologies, is a specialised business in engineering, electronic control systems manufacturing and technology consultancy. Established in Leuven, Belgium back in 2009, backed up with expertise for nearly 40 years in the field of power management and power protection.

Powermatic Technologies offers services in research and development of power management and Internet of Things (IoT) applications. Moreover, Powermatic Technologies offers Powermatic products a concept of a multiple power protection for equipment for consumers, industry and OEM. Powermatic with its state of the art technology protects equipment from most dangerous power disturbances.

Hazim AL-HAJJAJ  
CEO
For many years now, PS2 has been a major player in the field of health, safety and well-being at work.

The Environment, Hygiene, Safety and Quality have become inseparable within our client organisations. We help them to incorporate a focus on quality and well-being at work into their corporate culture from the very start of a project.

By creating a better work environment where all safety rules are adhered to, we limit the risk of work-related illnesses and accidents.

By creating a quality system, we favour communication, the respect of schedules and the management of costs.

In particular, we ensure that preventative measures are applied at all levels of the “client” organisation, where each employee is aware of their responsibilities in terms of the environment, health and safety.

In the spirit of partnership, stretching beyond their roles as analysts whilst respecting the Labour Code, our coordinators actively advise you on the organisation of works and find solutions tailored to your needs.

Its technical and economic aspects aside, a site is also a large number of people who must work together, often in difficult working conditions. Our role as coordinators allows us to ensure the site’s smooth functioning, whilst observing the rules relating to the health and safety of contractors.
Your organisation is just like a biotope, which can only escalate and grow at most if your staff members get enough oxygen, a mouthful of air to develop their talents.

QO2GroupSolutions is there with a team of Human Resource Consultants to capture this need for oxygen together. In order to keep up with the global change, our talent cabinet is ready to tackle people development challenges, guide companies through major change and help to find you the right staff at the right place. Based upon a creative and innovative methodology we are ready to bring new oxygen into your department and turn your company to be customer centric, talent driven, visionary on leadership, clear business processed, leadership and performance driven, recruiting & selecting the right people, set up a dynamic people development vision, career path planning, able to monitor quality overall.

Our program Me&MyCustomer that we launched with OOREDOO in QATAR was awarded three times as best program for the MENA region.
Nancy Van Meer graduated at the Higher Art Institute St Maria and the Royal Academy of Fine Arts in Antwerp, Belgium. In the past, Nancy Van Meer realised several remarkable public art Installations, such as Bridge Art in the Port of Antwerp, and Bridge Art Chicago, USA.

Her newest Public Art Project in progress is Quintillion: a steel construction, which consists of 32 monumental abstract sculptures in inox & cortensteel.
Radiomatix offers hospitals and radiologists high-end Teleradiology solutions and services.

The company developed a dedicated cloud based Teleradiology Information System (tRIS®).

Through tRIS®, we offer hospitals a breakthrough solution for optimising workload, workflow and quality assurance through Teleradiology. tRIS®, enables seamless integration of Teleradiology in the everyday practice. Key features include radiologists and physicians profiling, automated assignment, alerts and notification management, quality assurance and improvement methodology. Radiomatix unique quality insurance in Teleradiology services is made possible through its privileged association with the Belgian Radiology Group, a Teleradiology foundation (BRG). BRG unifies a large group of > 270 senior Belgian accredited radiologists. Each radiologist works as a subspecialty expert in a major or academic hospital. In this way Radiomatix supports radiology departments facing temporary or permanent shortage of radiology staff. The high number of highly specialised radiologists makes it possible to offer unprecedented combination of short turnaround time and high quality subspecialty readings. Moreover, Radiomatix has established partnerships with major Universities in Belgium and abroad. Through those partnerships Radiomatix offers on-demand teaching programs for radiologists and technicians.

Stefaan GRYSPEERDT
Chief Medical Officer

Nicolas POUGNET
Managing Director Middle East
RealDev is an international Technologies and Management Consulting Group.

Our business consists in supporting our clients in carrying out their projects. We act within their organisation to help them improve effectiveness and enhance performance. Our knowledge of their business sectors, coupled with our functional and technical expertise enable us to offer them the best guidance to achieve their goals.

RealDev Services’ added value lies in the quality of its teams and their attention to detail, as well as in the way the company capitalises on their know-how. Every employee is encouraged to develop a proactive, efficiency-oriented working style in order to provide only the most innovative solutions.

Realdev Solutions division works hard to provide high quality IT solutions to help you managing your business in the best efficient way. Our range of products extends from MES/CRM/ERP systems to Business Intelligence and dashboard tools. We help you in every stage of your company to give your business a real development.

Visit us on www.realdev.be
Rent A Port is specialised in port engineering and port investment.

Rent A Port has the necessary skills to manage a port, but also the industrial land and the warehousing alongside a port. They act in close cooperation with the ports of Belgium, in particular with the ports of Antwerp and Zeebrugge.

The port investment project of Rent A Port covers various continents = Europe, Africa, the Middle East and Asia.

Regarding Qatar: the activities of Rent A Port have started in 2007. They are not related to any investment, but since 2007 Rent A Port is assisting QPMC, the main importer of aggregates into various matters related to the improvement of the unloading operations at storage of Messaieed Port.

Marc STORDIAU
CEO

Xavier ALLAEYS
Resident Manager Rent a Port Qatar
ResiGrass designs, produces and distributes premium artificial grass. Our focus is to provide creative outdoor (or even indoor) flooring for gardens, public parks, sport facilities, business environments and any spot that needs an economic, ecologic and esthetic solution. We take pride in being one of the pioneers in the development of artificial grass for landscaping. All our products are of the highest quality, designed and produced in the EU. We are looking for companies in the region that are interested in distributing ResiGrass. It is our belief that the combination of premium EU products with local distributors, who know their market, is the best guarantee for success.

ResiGrass will continue to invest in the further development and innovation of artificial grass, as well as in other complementary high end products for 'Outdoor Living'. The goal is to grow together with our partners.
Reynaers Aluminium is a leading European specialist in the development and marketing of innovative and sustainable aluminium solutions for windows, doors, curtain walling, sliding systems, sunscreening and conservatories.

Besides offering an extensive range of standard solutions, the company also develops solutions that are tailored to the individual customer or project. Research, product development and testing are conducted at the Reynaers Institute, the sector’s largest private innovation and testing centre, located in Duffel (Belgium). In addition, the company also provides extensive technical support and advice to fabricators, contractors and architects.

Reynaers Aluminium is the market leader in Belgium and has acquired a strong market position in the 37 countries where it has its own sites. The company’s success is due in part to the close partnership between Reynaers and 5,000 partner fabricators, architects and project developers worldwide.

In 2013 the Reynaers group achieved a turnover of 317 million euros and has 1,500 employees throughout the world. The company exports to more than 70 countries on 5 continents.
Roadfour is a company developing innovative and advanced projects in the fields of architecture, infrastructure and engineering.

Roadfour also acts as strategic and technical consultant in project management, modelling and planning in the same fields.
Robema nv Antwerp is an independent privately held company and is operating as an international forwarder and shipbroker ideally located in one of the world’s largest ports.

Over the years we have built a very strong reputation in shipping, forwarding, distribution and international logistics.

Our long-term expertise covers every aspect of transportation including breakbulk, heavy lift, out-of-gauge, projects, fcl as well as lcl shipments via all kind of loading techniques and for import as well as export.

Our experience in the transport business enables us to design creative ocean, air, and surface transportation programs which are covering your idea of executing the job.

We are a recognised member of the Belgian Forwarders Association.
Rodschinson Investment is an international company specialised in mergers & acquisitions of corporate entities and capital raising related to various sectors of activities. Our firm is also strongly involved in large Real Estate projects around the world.

Rodschinson relies on independent partners working in their names which provides a wide range of services worldwide to a substantial and diversified client database including small- and mid-sized businesses, as well as large corporations, investment banks, pension funds, hedge funds and high net-worth individuals.

Rodschinson’s business is expanding around the world, as global markets become ever more tightly linked by technology, by breaking down regulatory barriers and by the increasing global needs of our clients.

We bring together organisations that are extraordinary as stand-alone entities, but combined, these independent partners comprise a network that is virtually unmatched in the breadth and depth of resources available to serve you.

Rachid CHIKHI
Chief Executive Officer
Roosen Industries/Roosen BPL “Your partner for handling” stands for quality and over 25 years of experience in the field of handling technology and handling systems, used in all kinds of industry such as: agriculture, food, chemistry, electro mechanics, logistics, packaging, textile ... 

Metal products - more than 40 years of experience - in CNC milling and turning operations; CNC laser cutting and sheet processing; CNC tube laser, robot welding; mechatronic compositions; 3-D engineering and metal components for the following sectors: nuclear, medical, semi-automobile, agriculture etc.

Roosen “Equipment for horse and rider” manufactures also equestrian products of the highest quality such as interior boxes, outdoor stables, stable doors and windows. The ideal combination of Quality, Stability, Safety and Durability.
ROSIER is a mineral fertiliser manufacturer based in Moustier (Belgium) since 1880.

ROSIER is listed on the Brussels Euronext Stock Market and is part of the Borealis Group chemical division. Both the shareholding and a healthy financial structure guarantee awareness of the Company and its development.

Thanks to perfectly adapted and state of the art industrial facilities, ROSIER is able to offer environmentally-friendly products that provide users with the best economical yield they can get.

- The ROSAFERT® range primarily comprises simple and compound PK and NPK granulated fertilisers;
- Specialty fertilisers from the ROSALIQ® (liquid fertilizers) and ROSASOL® (Water soluble fertilizers) ranges are essentially designed for the greenhouse, foliar complementary nutrition or fertirrigation markets.
- ROSIER is able to cater for all nutritional needs of any plant under any climate, which probably explains why ROSIER is established in over 120 countries.
ROTEAM

Roteam SPRL is a family business started out of passion and it has been active on the Belgian market since 2007.

With a vast expertise in the flat roofing sector, the company develops a wide range of industrial projects and employs over 40 people.

Due to the successful delivery of some high-profile references, the company is well-renowned on the national market and has slowly started expanding to other markets. The opportunity to bring and employ our invaluable know-how to the Middle East market is part of our short and medium-term strategy.

Mihai Cosmin RATA
General Manager

Irina RATA
Export Manager
SAER Benelux offers innovative solutions in the clear water field, with a complete range of surface and submersible motors and pumps entirely made in Italy, for applications in civil, industrial, marine, firefighting, water supply, mining, heating and cooling, municipal, Oil & Gas, reverse osmosis, residential, agriculture, irrigation and many others.

Flexibility, research and development, know-how of over 60 years of experience, full automation of the production processes and collaboration of highly qualified staff are the key elements of SAER success.

Reinier TEUNISSEN
CEO

Raf CORTEN
CEO
SAFETY PRODUCT

Safety Product is developer and producer of the ZIPpole. The ZIPpole is a steel pole to be used for road infrastructure such as public lighting. This passive safe pole is designed to bend in a car crash and to absorb the energy of the shock so to save people’s lives!

A lot of people get badly injured or killed by driving into obstacles close to the road. It doesn’t have to be that way if “forgiving” road equipment like the ZIPpole is used.

Carolien WILLEMS
Director
DB Schenker Logistics supports industry and trade in the global exchange of goods: in land transport, worldwide air and ocean freight, contract logistics and supply chain management. Roughly 64,000 employees at some 2,000 locations around the globe generated revenues totaling 14.857 billion euros in 2013. The logistic experts hold top positions in the automotive, high-tech, and consumer goods industries, as well as in transportation for trade fairs, special transportation needs, and major sporting events. At DB SCHENKERSportsevents we develop logistics concepts for organisers, hospitality programs, sponsors, suppliers and media.

Based in Antwerp, Schenker nv is one of the Belgian market’s leading integrated logistics service providers and employs 680 staff at eight branches: Antwerp, Brussels, Eupen, Mechelen, Zwevegem, Willebroek, Zaventem and Zeebrugge.

Overseas Cargo L.L.C. as exclusive Partner of DB Schenker

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Schréder is specialised in outdoor lighting and is internationally recognised for its technical leadership and product innovation namely in the fields of LED lighting and control systems.

Schréder’s commitment is to provide lighting solutions for safe, comfortable and sustainable environments. The company has more than 100 years of experience with around 2500 employees in more than 40 companies spread over 4 continents.

The ranges of products offered by Schréder are:

- Road lighting, from secondary roads to motorways.
- Urban decorative lighting in squares, parks and pedestrian areas.
- Floodlights for sport fields and façade illumination.
- Tunnel lighting.
- Industrial lighting and large areas illumination.
- Special lighting applications such as underground and train platforms’ lighting.
- Lighting control systems.

Since the Schréder Group first established a company in Lebanon back in 1969, Schréder recorded many successful lighting projects across the Middle East, including the luminaires for the first street lighting installation in Jeddah (1973), most of the lighting of the Holy City of Mecca, including more than 150,000 luminaires for the Menna Tents, the North Road and Salwa highways in Qatar, the Sheik Zayed Road in the UAE. To provide better service for the Gulf Cooperation Council (GCC) countries, Schréder Gulf was founded in Abu Dhabi in 2007 and has been actively promoting new technologies in lighting. The company has been awarded key LED lighting projects in the GCC such as South Shamkha development in Abu Dhabi with 18,000 Led lighting luminaires, Jumeirah jogging track in Dubai, Doha industrial area and many other Road and Infrastructure projects in the UAE and Qatar.
SEA-TANK TERMINAL

SEA-Tank Terminal develops and operates tank terminals. The company developed and operates 7 terminals with a total capacity of 2,400,000 m³ in Belgium and France.

SEA-Tank Terminal is also specialised in developing and operating dedicated tailor made facilities for customers. In Antwerp for example a terminal of 855,000 m³ with 15 jetties was developed for Totsa, trading division of Total, in 2010. In the same port a dedicated terminal with a capacity of 928,000 m³ and 12 jetties was developed for Glencore.

SEA-Tank Terminal is not only interested in working for your company in Europe but anywhere in the world.

Georges LEYSEN
Commercial Manager
Seaters is the first global solution to optimise the occupation rate of sports and music events. Seaters patent-pending innovative technology enables the electronic redistribution of empty seats for sporting and music events. Even though an event is sold-out, music and sporting events have between 1% to 10% empty seats at an event. Sources of empty seats include no shows, last minute cancellations of sponsor and corporate seats, (season) ticket holders and non-sold-out event organizers. Redistributing seats with Seaters has several benefits to organisers and sponsors, including increased food and beverage revenue, stronger negotiating position with TV rights owners, lowering the scalped ticket prices and presenting a better image of no empty seats. Ticket seekers get seats at a fair price and enjoy a transparent objective communication.
SECO provides Technical Inspection Services to investors, developers, and contractors, both in civil works’ projects and in real estate. With a team of 300 people, among which 230 highly qualified engineers, we are operating worldwide from our 5 offices in Europe. Our expertise is recognized by the international re-insurance companies such as Swiss RE, Hannover RE, SCOR and München RE. Control by SECO opens the possibility to an IDI (inherent defects insurance) that insures the building or the construction, independently of the liability of the parties.

What is our precise role?

We generally act as a design checker or (third party) controller on infrastructure works and complex buildings (including site inspections) with a variety of possible services that include:

◊ Early stage risk analysis (quick scan)
◊ Evaluation technical tender documentation
◊ Risk profiling of tender specifications
◊ Technical tender assessments
◊ Independent review of specific design and/or construction issues
◊ O & M and quality management systems’ support
◊ Life Cycle Analysis and for projects in different segments:
  ◊ Maritime works: port infrastructure, locks, quay walls, breakwaters, jetties, offshore structures, etc.
  ◊ Infra: tunneling, viaducts, railway and road infrastructure, airports, railway stations …
  ◊ Industry: buildings, silos, masts, tanks, reservoirs, towers, water and soil treatment, landfills, sewage …
  ◊ Energy: LNG facilities, on- and offshore wind, nuclear waste storage …
  ◊ Buildings
SIOEN INDUSTRIES

Sioen Industries NV (www.sioen.com) is a diversified stock quoted group with an extensive portfolio of products and activities: spinning, weaving and coating of technical textiles, manufacturing of protective garments and production of fine chemicals. As a leader in our Industry, we find imaginative solutions to the challenges of our customers. In line with our corporate slogan ‘Protection through Innovation’, we want to be a market leader in selected sectors of the technical textiles and technical apparel market, with an emphasis on people and goods protection and on innovation and expertise.

Sioen Industries, world market-leader in coated textiles, recently invested in a wide range of products for tensile architecture (stadions, parking spaces, facades and many other applications in the building industry). We are present on the market with a dedicated sales-team, local office in Dubai and a warehouse in Saudi Arabia.
SOUDAL – EXPERT IN SEALANTS, FOAMS AND ADHESIVES

Soudal is a global manufacturer of sealants, PU foams and adhesives for construction, retail and industry with a turnover of 600 million Euro, 15 factories and 2,200 employees in 130 countries. Soudal is still a 100% Belgian family company headed by founder Vic Swerts. Continuous investments in R&D, innovation and adjustments to the needs of local markets was rewarded the prize of Business of the Year 2011.

Every year 160 million cartridges (sealants & adhesives) and 90 million aerosols (PU Foams) are manufactured according to Soudal quality standards. To maintain these standards, Soudal was the first company in the industry to achieve the ISO9001 quality certification. Product consistency and full traceability are therefore ensured across the range of over 1,000 chemical formulations.

In addition to an extensive range of innovative and high quality products, Soudal provides outstanding customer services such as guaranteed delivery times, a personalised approach, technical support and flexibility in production & logistics.
SPIRIT OF CHANGE-FINNOVAREGIO

Spirit of Change supports decision makers in their decisions: individuals, teams for ambitious projects. Business development and partnerships management for BECI (www.beci.be) Brussels Chamber of Commerce, financing and development of innovation projects from Brussels/Europe through Finnovaregio (www.finnovaregio.eu), promotion of interconvictional dialogue in Belgium through “face2faith – dialogue & conviction” (www.face2faith.eu), matchmaking, consulting, project management dedicated to the development of opportunities between Europe and the Arabic World through BNC Brussels Networks Connections (www.bnconline.eu).

Frederik LELOUP
Managing Partner - Business Development Manager by BECI
Swallow Tech is a leading provider of high-quality software applications to the international financial marketplace with special emphasis on matching, reconciliation and exception management solutions. Based in the UK and Belgium and trading since 1984, we now have over 200 installations in more than 50 countries, ranging from a single user set-up through to global processing hubs and 400+ concurrent users.

With offices in London, Brussels, Lisbon, Sousse & Singapore and a number of agents around the globe, Swallow Tech offers a combination of local touch and global reach.

Swallow Tech is managed by Mr. Anthony Waszkiewicz.

Among our international references, we quote you: BNP Paribas (worldwide contract), ING Bank, Crédit Agricole, Banque Pictet & cie, Qatar International Bank, Qatar International Islamic Bank, National bank of Oman, Several banks in Lebanon, Morocco, Tunisia ...

Swallow Tech offers a range of integrated solutions that ensure the highest levels of STP and operational efficiency, whilst minimising risks and costs:

- Real-time Global Cash & Liquidity Management.
- Anti-Money Laundering & Profiling.
- Duplicate Transactions Management.
- Nostro & Internal Accounts Reconciliation.
- ATM & Credit Cards Reconciliation.
- SWIFT Messages Analysing & Management ...
Syx Automations, with headquarters in Ypres (BE) and offices in Nijkerk (NL) and London (UK) is active in the field of software and automation solutions for the leisure market.

For 25 years already, Syx Automations has been a valued ICT company with over 80 professional employees. Innovative software development by the subsidiary SyDelSoft® and continuous customer awareness lead to progressive solutions aimed at the leisure market. Syx Automations focuses on total projects based on the ReCreateX software platform, developed in-house for public recreation services, swimming pools, museums, theatres and recreation parks. Other core competences of Syx Automations include IT services, access control systems and our own building management system.

Dirk SYX
CEO
Tapestry Art brings you a unique collection of contemporary woven photography art.

We transform modern art photography into woven high quality wall-hanging art pieces. The combination of modern contemporary photography with the old Flemish craftsmanship results in an authentic product that is sure to be the eye catcher in any interior, private or corporate.

Using a unique method to transform digital information into weaving loom instructions and our 3D weaving technique we create stunning end results whereby photography art becomes a sophisticated, luxurious experience with a warm and gentle feel in touch as well as in appearance.

These masterpieces are ideal for restaurants, homes, offices, yachts and planes. It is extremely beneficiary when in need of light weight, easy transportation, flexible upholstery and/or acoustic qualities.

Anna DEMUYLDER
Managing Partner
We build the factory of the future for you.

Our main task consists in programming and starting up automated production processes with robots and Plc.

We also take on projects to optimise your production processes. We have experience with a wide range of applications such as spot welding, handling, vision systems, sealing ...

Our partners have a long and strong experience in automotive, food, telecommunication ...

We started up some projects in healthcare, gaming and logistics.

Johan SAUWENS
Business Development Manager
THE BELGIAN CHOCOLATE GROUP

Founded in 1956, The Belgian Chocolate Group (BCG) is a well-established supplier and exporter of premium chocolate products, offering high quality at attractive prices. Our wide range of products is a solid base for our brand "The Belgian" and includes e.g. Chocolate Seashells, Truffles, Pralines, (No Sugar added) Bars, Hollow Figures, Medaillons.

"The Belgian" reflects the traditional chocolate making expertise from Belgium. We work together with exclusive distributors in over 70 countries with a view to creating a clear, unified brand presence. In our constant search for first-rate ingredients, quality is the highest requirement. Furthermore, BCG follows the international standards and guidelines. In January 2011, BCG was the first Belgian chocolate company to obtain the A star level of the international BRC food standard. This is the highest possible standard to obtain.

Marc PAUWELS
General Director

Ilse DE LAET
Member of the Board of Directors

Jelle DESTOOP
Area Sales Manager
THE CERCLE IBN SINA

The Cercle Ibn Sina is an intellectual and charity club dedicated to members who have affinities with the Muslim cultures and with an appetite for the highest standards in terms of sharing, learning and enterprising activities related to charity and social enterprise.

This English speaking club initiated in Brussels who’s members have the ambition to create branches in Paris, London, Amsterdam in Europe, New York, Boston and San Francisco in the US, in Dubai and Doha in the Middle East and in Shanghai, Hong Kong and Singapore in Asia.

Rachid CHIKHI
Président
TITAN CARGO

Your young, dynamic and experienced partner for all your logistic challenges.

We offer custom made solutions for your break-bulk, sea, road, air and barge transport, LCL, FCL and projects.

Titan Cargo is situated in the “heart of Europe”, in the middle of the port of Antwerp, connected to the rest of Europe by waterways, road, rail and air.

Our outstanding service, our know-how and our experienced staff offer you a personal solution for all your logistic challenges.

Peter HUYBRECHTS
Managing Director
Tractebel Engineering is a leading international engineering company, specialising in energy and smart sustainable infrastructure projects. It offers state-of-the-art engineering and consulting solutions to energy, nuclear, gas, industry and infrastructure customers in the public and private sectors.

Its engineering assignments and services cover the full life cycle of customer’s installations: feasibility studies, basic design, technical specifications, project management and commissioning.

Its knowledge of the most advanced technologies, its multidisciplinary teams and its years of experience in facility operation are its main assets.

Some 3,300 staff, comprising mainly high-qualified engineers, form a considerable source of expertise in areas as varied as thermal power generation (gas fired, coal fired, cogeneration), renewable energy (biomass, wind, solar, geothermal), hydroelectric power, transmission and distribution (power system consulting, T&D infrastructure & operations), LNG, gas treatment, transmission, storage and distribution. The transportation expertise is focused on rail, ports and waterways as well as mobility. Tractebel Engineering has several regional companies, throughout Europe and Latin America, but also in Abu Dhabi, Dubai, Oman, Saudi Arabia, South Africa, India and Thailand. This experience in designing and operating power plants of various kinds is put to the service of our customers in the public and private sector.

Tractebel Engineering’s mission is to create value and reduce risk in the development of our customers’ power generation projects throughout the life cycle of their assets, by proposing innovative and multidisciplinary engineering solutions minimising the total cost of ownership. To achieve this mission: Tractebel Engineering.
Transics develops and commercialises fleet management solutions for road transport companies and enterprises operating private fleets.

Transics provides them with in-cab on-board computers, smartphone applications, trailer track & trace and monitoring systems, powerful fleet- and driver management software, integration of third party telematics devices and interfaces to ERP and Transport Management Software.

Transics’ products bundle over 20 years of transport market experience, and permanently evolve with the needs of its customers.

Transics is a market leader in Europe, expanding rapidly worldwide with over 80,000 trucks and trailers managed by its solutions on a daily basis.

Transics is part of WABCO, a leading global supplier of technologies and control systems for the safety and efficiency of commercial vehicles.

Erwin HEYSE
VP Sales & Business Development
In a life span of 3 generations and over 60 years, our family-owned and family-run company has evolved into a specialised international player in the wood flooring business.

We source raw materials directly from sawmills all over the world and offer a unique range of wood species & finishes to customers in Europe, North Africa, the Middle East and far beyond.

We are proud to be part of a great tradition of Belgian wood industry (from furniture to flooring) that is highly respected in the entire world.

This continuous focus on craftsmanship and RESPECT (for the natural resources, the suppliers, the customers ...) has allowed us to steadily grow our business and develop new partnerships with exciting people all over the world and we strongly believe that the best is yet to come ...

Our philosophy:

◊ Direct sourcing of the raw materials.
◊ In-house conditioning of the lumber.
◊ State-of-the-art machinery and skilled labourers.
◊ Combination with other product lines.
◊ Combination of different markets.

Marc TRAP
CEO
Product: Open affordable living and care communities where vitality gets central focus aiming for a longer healthy and happy life with special attention towards the aging customer.

Uniqueness: Identified exceptional locations—with-a-soul, newly created state-of-the-art fully adjusted infrastructure, mix of ages, customer centric, solution package for controlling your own quality of life, full range of services, combination of community building, hotel approach, home care, assisted living and 24/7 heart of services.

Societal: Pushing the boundaries in an innovative and value driven way in the offer of living and care environments amidst a fastly growing aging sector.
TUC RAIL

TUC RAIL is a multidisciplinary railway engineering company able to deliver all project management and engineering services for the design and implementation of large railway infrastructure projects. As a subsidiary of the Belgian railways of more than 1000 people, TUC RAIL has dedicated expertise in all railway related fields (track, overhead catenary lines, power supply, signalling, telecommunications, complex civil engineering structures, RAMS & interoperability ...).

TUC RAIL is a flexible engineering company that can provide services at different levels and stages throughout the entire project life cycle: from prefeasibility studies, detailed design, procurement, works supervision, ... up to testing and validation of new and/or modernised railway infrastructures as well as consultancy to railway infrastructure managers, specific railway engineering studies for contractors and/or other (local) engineering companies.

In the last years, TUC RAIL is successfully expanding its businesses worldwide and is nowadays active in Belgium, France, Saudi Arabia, India, Oman ...

TUC RAIL is really interested in the recent developments in Qatar and UAE and is ready to assist in the realisation of these most promising projects such as electrification, high-speed lines, dedicated freight corridors, etc.
Incorporated in 1959, Typhoon is a Belgian international operating cleantech company active in air technology, being turn key projects in industrial dedusting and pneumatic conveying solutions, as well as producer of industrial fans.

The own developed components (fans, dust filters, rotary valves etc.) excel the most in industrial environments where robustness is an absolute condition. Typhoon has developed over the years many series of products specifically designed per industry.

Typhoon operates in many industries like the cement, waste water, biomass, power, petro-chemical, glass, textile, paper & pulp, sewage, timber, food and agro. Typhoon has already many references for its industrial fans business in the Middle East and mainly for waste water treatment projects.

For its industrial fans business Typhoon is looking for partners to leverage on its proven expertise in several industries in order to pursue its international ambitions.
UCB, Brussels, Belgium (www.ucb.com) is a global biopharmaceutical company focused on the discovery and development of innovative medicines and solutions to transform the lives of people living with severe diseases of the immune system or of the central nervous system. With more than 8500 people in approximately 40 countries, the company generated revenue of €3.4 billion in 2013. UCB is listed on Euronext Brussels (symbol: UCB).
UZ Brussel (University hospital linked to the Free University of Brussel – VUB) is one of the seven leading academic hospitals in Belgium, with a wide expertise in all medical and surgical specialties and world excellence in IVF, cardiology – rhythmology, oncology and onco-surgery and radiotherapy, diabetology and medical imaging. UZ Brussel already has joint ventures in Kuwait and UAE, and wishes to explore new collaborations in medical treatments and training.
Van Eyck is pushing the boundaries of design and craftsmanship by creating exquisite works of art from the world’s finest Natural Fancy Color Diamonds. Van Eyck’s inaugural collection, Birds of Papua, consists of 25 intricately designed rings inspired by remarkable animals native to Papua. Only 10 of each limited edition ring designs will be made and once the 250-piece collection is released no more will ever become available.

The brand is named after the Flemish painter Jan van Eyck, whose work is exhibited in the Museum of Fine Art, close to where the founder, Alon Garty, used to live in Antwerp, Belgium. Alon would often take visitors to the museum and stop to admire his paintings. It is little wonder that it was this particular artist’s work that kept catching his eye – Jan van Eyck, one of the most important artists of the 15th century, and one of the first to paint jewelry and precious stones. Inspired by his life story and innovative approach 600 years ago, Garty chose to name his brand Van Eyck.
VELDEMAN STRUCTURE SOLUTIONS

Veldeman Structure Solutions is a world player in the design, manufacturing, sales and rental of aluminum and steel framed fabric structures. The company offers turnkey solutions for:

1. (Semi-) permanent use in a variety of industries:
   - Sports buildings and indoor training facilities for all kind of activities such as soccer, tennis, multisport, horse back riding, swimming ...
   - Structures for retail, logistics, environment, aviation, defence.

2. Temporary tents and marquees for all sorts of events.

Veldeman is based in Bree, Belgium and has over 40 years of experience worldwide. The company has a high-tech development department, a dedicated project business unit, an in-house fabric and metal department and its own maintenance department.

Stefaan DE CONINCK
Sales Manager Sport Solutions
Vergokan manufactures and markets standard and tailor-made solutions in the field of cable support systems for electrical installations. Vergokan International has its own galvanisation and powder coating facilities. Being the only Belgian manufacturer with over 30 years’ experience, Vergokan offers a complete range of cable support systems, from standard to tailor-made solutions.

Metal cable trays, industrial floor and perimeter trunking systems, basket trays, cable ladders, NEW huge time saving range of mounting accessories, fire resistant systems, NEW versatile unique floorbox solutions, innovative cable ladder range in pre-galvanised, hot dip, stainless steel (various grades), duplex or triplex coated. The Vergokan group’s galvanising (Vergo Galva) and coating (Vergo Coating) facilities are responsible for carrying out the various surface treatments.

Natasja DE WIT
Area Export Manager
Vesalius Biocapital invests in companies active in human health through venture capital funds raised since 2007. We have contributed to developing 18 companies since inception. We exited successfully 4 of our portfolio companies.

With €150 million under management in two funds, Vesalius Biocapital is one of major investments in life science in Europe. It plays the role of lead investor in the large majority of its financing rounds.

Our companies are based in Europe allowing easy interaction with management. We invest in all stages of development and do not shy away from relatively early stage projects with a sound proprietary technology and corresponding IP, unique team skills and a clear competitive edge based on solid data. The investment strategy is focused on four areas: therapeutics, medical devices, diagnostics and e-health.
Visual Plus Corporation is a well-known European manufacturer offering a complete range of access control and locking solutions.

Our group owns different brands as XPR Access for the access control products which includes a vast range of standalone and network readers (biometric, proximity, keypads, radio) and controllers (TCP/IP). The other brand of products, XPR Locking, available from VPC are unique worldwide patented and branded locking devices offering real integrated solutions (Vortex®, Megaled®, Cybermag®).

All our products have nice design, latest technology, high-security and our team is always ready to help you to select the best solution.

Human resources at Visual Plus Corporation is made of a young spirited, dynamic and multicultural team deployed everywhere on the continent and worldwide.

Visual Plus Corporation has an international outlook with more than 95% of its output being sold outside Belgium. As a consequence, its products are well known and accepted world-wide and they meet all necessary standards and references for access control installations.

Now, to reinforce its growing reputation and to enhance its brand identity, Visual PLus Corporation has introduced its registered name “xpr”. This trade mark will enable all Engineers, Consultants, Contractors and End Users to be sure that they are selecting the first class quality products.
Waterleau offers environmental services and solutions to both industry and municipalities in the fields of water, air and waste treatment as well as in new energy recovery.

Operating from Belgium and through an extensive network of local companies and representatives throughout the world, our expertise is always within reach. Waterleau has built more than 1300 plants in 85 countries all over the world, ranging from integrated water treatment solutions for food production plants to a zero discharge effluent treatment plant for the world’s largest oil refinery, or the construction and operation of municipal WWTP’s for cities with millions of inhabitants.

Preserving the planet for future generations is our reason-to-be. Through continuous efforts in R&D, we develop proprietary environmental technologies for water, air, and waste treatment and for renewable energy. In compliance with legal, environmental, economic and social requirements we design, build and operate these technologies through the optimal use of our resources. We continue to enlarge our global network. We work for the benefit of all our stakeholders: sustainable business encompasses people, planet and profit.
Wcup is a leading manufacturer of sports nutrition and sports drinks. After more than 20 years of activity we feel we are ready with a well-tested and approved product to cross the border. We have and had numerous supporters in the pro cycling peloton and over the last 20 years also won the hearts of pretty much every endurance athlete in any type of sport.

Having our main support among cycling pro’s and enthusiasts, we always have been very close to these athletes and the professional teams. But also in running and triathlon we now found the biggest fans of the products.

Wcup stands for efficiency and PH neutral products that work and deliver. No stomach problems and a direct feed to the muscles that really need it, when they need it. Our sport drinks ensure longer endurance and our bars and energy drinks deliver the nutrition while active. Wcup has worked on taste and efficiency and is building new production plants in South America and Europe. New advertising campaigns will open up the company’s new look and feel. Ready to conquer new territories.
Wienerberger is the world's largest producer of bricks and No. 1 on the clay roof tiles market in Europe with 230 plants in 30 countries.

Wienerberger stands for high-quality clay products, which it sells today under the brands KORAMIC, TERCA, POROTHERM, PENTER and ARGETON. Wienerberger products for roofs, walls, façades and floors are pure natural products made from clay.

Wienerberger is exemplary for its diverse designs and creations, energy-efficient construction and durable quality, which hold their value for a very long time. Furthermore, an abundant choice of colours, shapes and surface textures will allow your design ideas to become true.

Building with Wienerberger therefore represents an economically and ecologically sound investment in the future!
WNM

WNM is an audiovisual company located in Belgium. We are specialised in multicamera productions, ENG (electronic news gathering), intercommunication systems, HF analog and numerical transmission systems.

WNM mainly focusses on audio recording and consultancy services. We own a large fleet of high tech equipment.

WNM provide technical assistance and consultancy services to organisers of large events such as: FIFA World Cup, UEFA, the Olympic Games, Race of Champions, Rugby french Top 14 ...

We also offer studio engineering services for radio and TV, ranging from technical assistance to the acoustic maintenance of buildings. The company also organises trainings for audiovisual service providers, television channels and production companies.

Gaëtan CRENIER
Managing Director

Maxime VAN GORP
Sales Manager
WUYTS

Wuyts is a metal manufacturing company founded in 1890. Wuyts is active in various sectors such as street furniture, billboards, construction, cladding and product developing. With export around the world Wuyts provide finished and semi-finished products to its customers.

As Wuyts is still a family owned company, every client gets a personal approach. Every project is custom-made to the requirements of each client.

Joannes STOCKBROEKX
Sales and Export Manager
Founded in 1995, XL Video is a multi-award winning provider of creative video solutions for Concert Touring, Corporate and Special Events, Exhibitions and Trade Shows, Television, Sports, Theatre and The Arts. We guarantee the creativity and full technical support to put together cutting-edge video solutions for some of the most innovative and aesthetically daring shows in the World.

With 14 locations worldwide, each location is staffed by experienced teams who are ready to work with clients’ ideas, add XL Video’s creativity and expertise, and combine that with our broad inventory of video equipment to create innovative rental solutions each tailored to the specific event’s requirements.
ZINGAMETALL

ZINGAMETALL is a private company that develops, produces and commercialises a unique zinc-rich metal coating, called ZINGA, to protect old, new & galvanised steel structures from rusting.

ZINGA (99.995% pure zinc) offers a galvanic protection with the same protecting capacity comparable to hot-dip (thermal galvanisation), applicable on-site or in a workshop, by brush, roller or spray equipment. ZINGA contains 96% of zinc in its dry layer, is environmental friendly, non-toxic and has an unlimited shelf and pot life. ZINGA has the unique feature to reload existing hot-dip structures on-site. ZingaMetall has a worldwide distribution network (> 90 countries) and offers anti corrosion solutions to industries in construction, steel, mining, energy, water, oil & gas, tanks, public works, bridges, rebars, railway, transport, cement, harbour structures ...

Our goal is to introduce our technology to prescribers such as architects, engineers, industry consultants, road & public works ministry departments, and to look for a local distributor/agent who is willing to promote and sell this unique Zinganisation technology (film galvanising system) to protect the assets and steel infrastructure.
ZOUTE EVENTS

Zoute Events bvba, is managed by Filip Bourgoo, Philippe Van de Ryse & David Bourgoo, who also manage the ZOUTE AUTOMOBILE CLUB in Knokke-Heist, Belgium.

They are the organisers of the ZOUTE GRAND PRIX, a 4 day premium car and lifestyle event in Knokke Le Zoute in Belgium, which attracts yearly 130,000 visitors in Knokke-Heist during 4 days.

The ZOUTE GRAND PRIX consists of 5 main events:

◊ ZOUTE RALLY: a two day regularity rally and ballade for 170 top range oldtimers through the famous Flanders Fields and The Netherlands (Zeeland).

◊ ZOUTE TOP MARQUES: special exposition of the newest models of premium car brands in the main shopping street.

◊ ZOUTE GT TOUR: a Tour combined with different speed tests for 170 GT’s younger than 20 years from the different premium car brands.

◊ ZOUTE CONCOURS D’ELEGANCE: a limited number of quality oldtimer entries in pre- and post-war classes is selected by the organising committee and judged by an international jury. The cars are exposed on different Golf courses.

◊ ZOUTE SALE by BONHAMS: A prestigious international auction of fine and rare collectors’ motor cars held on the central Albertplein in Le Knokke Zoute.

www.zoutegrandprix.be
PUBLIC SECTOR
EMBASSY OF BELGIUM IN DOHA

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Christophe PAYOT
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Dominique MINEUR
Ambassador
The Belgian Foreign Trade Agency is a public body with legal status. It was set up through the Cooperation Agreement concluded between the Belgian federal government and the three Belgian regional governments in 2002.

The Agency is run by a Board of Directors. Its Honorary President is His Majesty the King.

The Agency’s main tasks are to:

◊ Provide documentation on foreign markets.
◊ Organise joint economic missions.

◊ Collect, organise and circulate information, studies and documentation on external markets on behalf of the regional export promotion organisations.

The regional export organisations (AWEX, Brussels Invest & Export and Flanders Investment & Trade) remain the primary contact points for Belgian companies.
Brussels Invest & Export is the foreign trade and investment agency of the Brussels-Capital Region. It aims to promote the internationalisation of the Brussels economy.

Brussels Invest & Export assists Brussels’ companies operating in foreign markets. Almost ninety economic and trade commissioners across all continents provide free guidance to SMEs, target potential local prospects and partners, organise matchmaking events, etc. Concrete initiatives in Brussels and abroad include trade missions, contact days, invitations of decision makers and collective stands at international trade fairs.

Another mission of Brussels Invest & Export is to attract foreign companies to Brussels and to provide them with support, should they decide to locate their business in the Region. To enable investors to assess the benefits of establishing in the capital, Brussels Invest & Export offers them a ‘Welcome Package’ which includes equipped office space at no cost for a three-month period and a broad range of services.
In a fast-changing Belgian and international economic context, the mission of the FPS Economy, SMEs, Self-employed and Energy consists of creating the necessary conditions for a competitive, sustainable and balanced functioning of the Belgian market of goods and services.

In order to stimulate the Belgian goods and services market the SPF Economy, SMEs, Self-employed en Energy intends to understand better, and to support this market.

The goal of the FPS Economy is to stimulate the competitiveness of our companies by resolutely adhering to the Lisbon Strategy which was agreed upon by the European Union. In order to do this, the FPS Economy is developing its activities in the service of three objectives:

◊ Know the goods and services market;
◊ Supervise the goods and services market;
◊ Stimulate the goods and services market.

Jean-Marc DELPORTE
Chairman Board of Directors
"Developing an in-depth knowledge of the Belgian economy and its economic operators and protecting their interests at European and international level" are the tasks entrusted to the Directorate-General Economic Analyses and International Economy.

The General Counsellor of the "International Division" is involved in:

◊ coordinate and manage the activities of the department in international organisations (WTO, WCO, OECD ...)
◊ develop and manage the implementation and management of the following international trade policy measures:
  • Market access and non-tariff barriers and tariff barriers.
  • Rules of origin.
  • Commercial defense instruments.
  • Customs economic regimes.
  • Preferential regimes and analyses.
  • Sanctions regimes and import-export licenses.
  • Supervision of diamond industry and Kimberley Process authority (international trade of rough diamonds).
  • Expo Milan 2015.
◊ Organising international events.

Valère VANGEEL
General Counsellor
It brings together the technical expertise at Belgian level to identify, analyse and anticipate to the developments in the energy sector. This sector has a crucial impact on the economic development (price raise, competitiveness) and on the climate situation (climate change, reduction of greenhouse gas emissions). In this context, the DG Energy develops the lines of force for the Belgian federal energy policy and operationalises the decisions of the federal government.”
The Office of Marie-Christine Marghem, Minister of Energy, Environment and Sustainable Development shapes the Belgian federal energy policy, including the development of an active energy diplomacy with strategic partners.

Minister Marie-Christine Marghem attaches particular attention to the security of energy supply and the transition towards a sustainable energy mix.

Mrs Marghem represents Belgium at the Council meetings of the European Ministers for Energy, and defends, inter alia Regional collaboration, market integration and R&D in the field of energy issues.
Within the Federal Public Service FINANCE, the Fiscal Department for Foreign Investments assists foreign investors and investors already established in Belgium on tax matters.

This team of experts was established in 1997 and is placed under the direct authority of the Chairman of the Management Committee.

This public service works free of charge and on a flexible, non-bureaucratic and investor oriented basis. The Department handles the projects disclosed to her in a strictly confidential way. The officials remain subjected to a strict obligation of professional secrecy.

“Invest in Belgium, increase your profit”, with that mission statement we would like to keep promoting Belgium with foreign investors. We inform them of the attractive tax regimes Belgium has to offer with regard to foreign investments and assist them in their contact with Belgian tax administrations. The ultimate objective is creating jobs and economic expansion in Belgium.

Albert WOLFS
International Tax Expert
The Federal Public Service (FPS) Foreign Affairs, Foreign Trade and Development Cooperation manages Belgium’s foreign relations. Belgium’s Foreign Affairs network is comprised of 140 embassies, consulates and representations throughout the world.

As an organisation with solid and long-standing experience in foreign relations, the FPS channels its expertise into actions geared towards the following objectives:

◊ Defending Belgian interests abroad.
◊ Promoting a stable, fair, and thriving world community based on solidarity.

◊ Combating global poverty by coordinating a high-level of cooperation.
The office of Didier Reynders, Deputy Prime Minister of Belgium and Minister of Foreign Affairs and European Affairs develops foreign policy and strategy to defend the Belgian interests abroad.

Minister Didier Reynders attaches particular importance to economic relation within the Belgian foreign policy framework, thereby serving the regional entities and the Belgian Economic actors.

After twelve years as Finance Minister, representing Belgium at Ecofin and Eurogroup’s meetings, Minister Didier Reynders is particularly attentive to the Eurozone situation and the European policy.
The office of Pieter De Crem, Secretary of State for Foreign Trade, develops export policy and strategy to assist Belgian companies abroad.

The Belgian economy is among the most open, export-oriented economies in the world and relies heavily on unrestricted, free and mutual beneficial trade. With his policy, Pieter De Crem wants to foster trade to and from Belgium, and contribute to a healthy and sustainable economic growth.

As former Minister of Defence (2007 – 2014) and Deputy Prime Minister (2013 – 2014), Pieter De Crem has a profound knowledge of global trends and developments. He is a strong advocate of economic missions chaired by HRH Princess Astrid, as they have clearly demonstrated their usefulness, both for the participating countries and the countries visited.
The Flanders Investment & Trade agency promotes sustainable international business, in the interest of both Flanders-based companies and overseas enterprises.

Whatever sector you are involved in, Flanders Investment & Trade will help you establish contact with the Flemish companies you are looking for.

This includes not only products or services you may be sourcing, but also various types of business relationships, from joint ventures to technology transfers.

At another level Flanders Investment & Trade enhances Flanders’ position as the gateway to Europe for inward investors.

The agency identifies, informs, advises and supports overseas enterprises by establishing production and research facilities, contact centres, headquarters, logistics operations and the like in Flanders, the northern region of Belgium.

Do visit our website and discover our worldwide network.
Flanders is the autonomous northern region of Belgium with Brussels as its capital.

It is the gateway to Europe.

For many centuries, Flanders has been at the crossroads of European development, with scientists, painters, entrepreneurs and politicians shaping the future of our continent, combining revolutionary techniques with state-of-the-art talent and know-how.

Today, in the same spirit of combining innovative know-how with natural talent and craftsmanship, we continue to shape our region within a modern and dynamic Europe.

Moreover, the government of Flanders wants to assume by 2020 a leading position among the best performing European regions.

Enhancing the international interaction with emerging as well as mature markets is one of the cornerstones of this ambitious plan.

Via its elaborated network abroad of investment and trade promotion offices, and in strong cooperation with the federal Belgian authorities, the government of Flanders seeks and showcases business opportunities in a great variety of sectors.
Brussels, capital of Belgium, is an international city like no other. As the decision-making heart of Europe, it has become an international capital, where global opinion leaders meet to influence and do business, yet it remains small enough to allow its inhabitants to enjoy all the advantages of a human-size city.

The Brussels-Capital Region accounts for approximately 20% of Belgium’s GDP. At least 85% of the Region’s economy consists of service activities.

Aside from being a top business location in general, the Brussels-Capital Region is home to thriving ICT, energy & environment, education, construction & infrastructure, consultancy and financial sectors.

Due to its central geographical location and unique status as the capital of Europe, Brussels is one of the world’s largest centres for international organisations, NGOs, industry associations, interest groups and diplomatic missions.

For foreign investors, Brussels is the place to be to run a business with a European focus at a reasonable cost.
Jean-Claude MARCOURT is Deputy Prime Minister and Minister for Economy, SMEs, Foreign Trade and New Technologies of the Walloon Regional Government. As Deputy Prime Minister and Minister of the French Community Government, Minister MARCOURT is also in charge of Higher Education.

The team of the Minister is working at the economic and industrial development of the Region of Wallonia. The corner stone of the regional strategy is the Plan Marshall, initiated in 2005 and based on six poles of competitiveness and clusters. The poles are concretely built on alliances and cooperation between large, medium and small enterprises, universities and research centres. The six sectors are: transport and logistics, healthcare, mechanical engineering, agro-food industry, aeronautics and space industry.

Wallonia is located at the heart of Europe, at the crossroad of major roads, rivers, rail- and air- routes. It benefits from a high-skilled labour force and large area for the development of new economic activities. The Foreign Trade and Investment Agency (AWEX) is the main partner and operator of Wallonia for the development of the exports and the foreign investments.
The Wallonia Export-Investment Agency (AWEX) is the governmental agency of the Walloon Region of Belgium in charge of promoting foreign trade and attracting foreign investment.

As a foreign trade agency, AWEX carries out a mission of promotion and information to the benefit of both Wallonia and foreign business community. AWEX assists buyers, importers and foreign prospects by providing information on Wallonia’s export potential. As an export partner for Wallonia-based companies, AWEX provides a wide range of export-oriented services (market surveys, organisation of trade missions, participation in trade shows, export incentives, etc.).

As a foreign investment agency, AWEX is the one-stop shop for foreign investors interested in investing in Wallonia. AWEX assistance to potential foreign investors includes site location services, information on grants, labour and social legislation, fiscal incentives. The Agency also offers a pro-active follow-up service to investors established in Wallonia.

Outside Belgium, AWEX relies on a network of more than 100 trade and economic representatives covering some 120 markets and over 20 international organisations.
ECONOMIC AND COMMERCIAL REPRESENTATION IN QATAR - DOHA

For further details concerning Belgian products, services and techniques, please get in touch with the:

Economic and Commercial Representation for the Brussels-Capital Region and the Walloon Region

c/o Embassy of Belgium in Kuwait City
Block 13, Street 4, Villa 8, Bayan
PO Box 3280 Safat
13033 Kuwait, Kuwait
+965 2537 6053
+965 9975 8173 (Kuwait)
+974 6623 1339 (Qatar)
kuwait@brusselsinvestexport.com

Economic and Commercial Representation for the Flemish Region

c/o Embassy of Belgium in Doha
Flanders Investment & Trade – Doha Office
Al Sanaa Street, District 64
PO Box 24418 Doha, Qatar
+974 4029 7718
+974 3360 0339
doha@fitagency.com

Mounif KILANI
Economic and Commercial Attaché

Charlotte STRUYE
Economic and Commercial Attaché
ECONOMIC AND COMMERCIAL REPRESENTATION
IN THE UNITED ARAB EMIRATES – ABU DHABI

For further details concerning Belgian products, services and techniques, please get in touch with the:

Economic and Commercial Representation for the Flemish Region

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Al Masaood Tower, 6th Floor
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+971 4 331 22 00
+971 50 558 76 24
abudhabi@fitagency.com

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+971 50 846 47 28
abudhabi@awex-wallonia.com
awexuae@emirates.net.ae

Edouard RENSON
Economic and Commercial Attaché

Pierre ANNOYE
Economic and Commercial Attaché
ECONOMIC AND COMMERCIAL REPRESENTATION IN THE UNITED ARAB EMIRATES – DUBAI

For further details concerning Belgian products, services and techniques, please get in touch with the:

Economic and Commercial Representation for the Flemish Region
Dubai World Trade Centre, 14th Floor
FIT – Belgian Trade Centre
Sheikh Zayed Road
PO Box 9477
Dubai, UAE
📞 +971 4 331 22 00
✉️ +971 50 558 76 24
dubai@fitagency.com

Economic and Commercial Representation for the Walloon Region and the Brussels-Capital Region
Dubai World Trade Centre, 14th Floor
Belgian Trade Centre
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PO Box 9500
Dubai, UAE
📞 +971 4 332 31 23
✉️ +971 50 846 47 28
dubai@awex-wallonia.com
awexuae@emirates.net.ae

Edouard RENSON
Economic and Commercial Attaché

Pierre ANNOYE
Economic and Commercial Attaché
Need to contact an organiser? Looking for the latest program? Wondering who the participants are? Interested to learn more about Belgium or maybe looking for some pictures or a press release?

A dedicated website has been created for finding anything you need to know about the Belgian Economic Mission to Qatar & the United Arab Emirates, whether you are a participant, a journalist, a local partner or just interested to know what happens during this mission. A variety of documents and information are gathered in one place for your convenience.

An app version of the website is now also available in the App Store and Google Play!

Moreover, if you are a participant or an organiser and would like to share information on the website, please contact Rose Donck for further assistance.

+32 476 94 29 67
rosemary.donck@abh-ace.be
www.belgianeconomicmission.be
About BCD Travel

BCD Travel was founded on Jan. 3, 2006, when BCD Group announced its decision to purchase TQ3 Travel Solutions Management Holding GmbH and a majority interest in The Travel Company. These two companies were combined with WorldTravel BTI under one ownership to form BCD Travel. The company formally began trading under its new brand on March 31, 2006.

BCD Travel helps companies make the most of what they spend on travel. For travelers, this means keeping them safe and productive, and equipping them to make good choices on the road. For travel and procurement managers, it means advising them on how to grow the value of their travel program. For executives, we ensure that the travel program supports company objectives. In short, we help our clients travel smart and achieve more. We make this happen in more than 100 countries with 11,000 creative, committed and experienced people. And it’s how we maintain an industry-leading client-retention rate of more than 97%, with 2013 sales of US$22.4 billion.

About BCD Group

BCD Group is a market leader in the travel industry. The privately owned company was founded in 1975 by John Fentener van Vlissingen and consists of BCD Travel (global corporate travel management), Travix (online travel: CheapTickets, Vliegwinkel, BudgetAir, Flugladen and Vayama), Park ’N Fly (off-airport parking), Parkmobile International (mobile parking and traffic applications) and joint venture AERTrade International (consolidating and fulfillment). BCD Group employs over 12,000 people and operates in almost 100 countries with total sales, including US$9.2 billion partner sales, of US$24 billion. For more information, visit www.bcdgroup.com.
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QATAR
☎ +974 4484 8000
www.ritzcarlton.com/en/Properties/Doha/
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AL Khubeirah
Abu Dhabi, UAE
📞 +971 2 666 68 88
DUBAI > CONRAD DUBAI HOTEL

PO Box 115143
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Dubai, O, UAE

+971 4 444 74 44

www.conraddubai.com/
ECONOMIC PROFILE OF BELGIUM, THE HEART OF EUROPE
Belgium is a federal Kingdom comprised of three Regions (the Flemish Region, the Walloon Region and the Brussels-Capital Region) and three Communities (the Flemish, the French and the German Communities).

Belgium has a population of 11.1 million inhabitants (2014 est.) and is one of the most densely populated countries in Europe. Brussels is the ‘Capital of Europe’: it hosts the headquarters of the European Commission, the Council of Ministers and the European Parliament. Other major international organisations, such as NATO, are also located in Brussels. That is how Brussels ranks as the world’s number two city (after Washington, D.C.) in terms of the number of accredited journalists, and fourth in terms of the number of international meetings and seminars held.

With a surface of 30,500 km², Belgium is one of the smallest member states of the European Union. Nevertheless, it is a significant player in the world economy. Belgium scores particularly well for its export-driven economy and investment attractiveness. Its small size and limited internal market are the main factors behind the strong export culture in Belgium. Moreover, due to its well-developed infrastructure, good living standards, central location and highly-skilled workforce, Belgium is also praised by foreign investors.

GDP (Gross Domestic Product) reached €388.3 billion in 2012 and €395.3 billion in 2013. Despite the continuing financial and economic crisis, Belgium’s GDP (in volume terms) kept increasing in both 2012 (+0.1%) and 2013 (+0.3%).

Despite the recent downturn, Belgium is a high income country, with a GDP per capita of US$ 45,387 in 2013 (World Bank).

In 2013, according to the World Trade Organization (WTO), Belgium was the 12th exporter and 13th importer of goods worldwide with a share of 2.5% and 2.4% respectively. That same year it was also the 15th exporter and 15th importer of services worldwide with a share of 2.2% in both cases.

Since 2007, Belgium has been holding the top position of the annual KOF Index of Globalization, which measures the economic, social and political dimensions of globalization.

Belgium also boasts an exceptional higher education and training system, with excellent math and science education, top-notch management schools and a strong propensity for on-the-job training. These elements contribute to an overall high capacity to innovate.

Belgium’s goods market is characterised by high levels of competition and an environment that facilitates new business creation. Business operations are also distinguished by high levels of sophistication and professional management.
# TRADE RELATIONS WITH QATAR & THE UNITED ARAB EMIRATES

Belgium is indeed your ideal partner because of its strategic location in the heart of Europe, its flourishing economy with stable growth and the unwavering confidence of consumers and investors.

<table>
<thead>
<tr>
<th>Year</th>
<th>Period</th>
<th>Value (€ million)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>12 months</td>
<td>163.0</td>
</tr>
<tr>
<td>2012</td>
<td>12 months</td>
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<tr>
<td>2014</td>
<td>9 months</td>
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Belgian Exports to Qatar

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<tr>
<th>Year</th>
<th>Period</th>
<th>Value (€ million)</th>
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</thead>
<tbody>
<tr>
<td>2011</td>
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<tr>
<td>2014</td>
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<td>736.9</td>
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Belgian Imports from Qatar

<table>
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<tr>
<th>Year</th>
<th>Period</th>
<th>Value (€ million)</th>
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</thead>
<tbody>
<tr>
<td>2011</td>
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<tr>
<td>2012</td>
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<tr>
<td>2014</td>
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<td>2,612.0</td>
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Belgian Exports to the UAE

<table>
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<tr>
<th>Year</th>
<th>Period</th>
<th>Value (€ million)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
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<td>2,475.1</td>
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<tr>
<td>2012</td>
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<td>2013</td>
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<td>2,435.0</td>
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<tr>
<td>2014</td>
<td>9 months</td>
<td>1,763.9</td>
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Belgian Imports from the UAE