



BELGIAN
ECONOMIC
MISSION

INDONESIA

Participants
Brochure

12 > 19 March 2016

Publication date: **22 January 2016**

This publication contains information on all participants who have registered before its publication date.

The profiles of all participants and companies, including the ones who have registered at a later date, are however published on the website of the mission www.belgianeconomicmission.be and on the app of the mission "Belgian Economic Mission" in the App Store and Google Play.

Besides this participants brochure, other publications, such as economic studies, useful information guide, etc. are also available on the above-mentioned website and app.

BELGIAN ECONOMIC MISSION

12 > 19 March 2016

Organised by the regional agencies for the promotion of Foreign Trade & Investment (Brussels Invest & Export, Flanders Investment & Trade (FIT), Wallonia Export-Investment Agency (AWEX)), FPS Foreign Affairs and the Belgian Foreign Trade Agency.

INDONESIA



BELGIAN ECONOMIC MISSIONS

CALENDAR 2016



INDONESIA

12 > 19 March 2016



UNITED STATES OF AMERICA: TEXAS

3 > 11 December 2016

CALENDAR 2017



PHILIPPINES

First half of 2017



IVORY COAST

Second half of 2017

(The dates are subject to change)

HRH PRINCESS ASTRID OF BELGIUM

**REPRESENTATIVE OF
HIS MAJESTY THE KING**



Her Royal Highness Princess Astrid, Princess of Belgium, was born in Brussels on 5 June 1962. She is the second child of King Albert II and Queen Paola.

After her secondary education in Brussels, Princess Astrid studied art history for a year at Leiden in the Netherlands. She completed her education in Geneva, at the Institute of European Studies and in Michigan in the United States.

In Brussels on 22 September 1984, Princess Astrid married Lorenz, Archduke of Austria-Este, who became Prince of Belgium in 1995.

The couple have five children, all born in Belgium: Amedeo (21 February 1986), Maria Laura (26 August 1988), Joachim (9 December 1991), Luisa Maria (11 October 1995) and Laetitia Maria (23 April 2003).

Princess Astrid has always shown particular concern for those in society who risk falling through the net. She supports initiatives that assist the disadvantaged, in particular single

mothers and people lacking in education and skills.

In late June 2009, the International Paralympic Committee (IPC) Governing Board ratified the appointment of Princess Astrid as a member of the IPC Honorary Board.

In January 2010, the charity Action Damien/Damiaanactie announced that Princess Astrid had agreed to take over from HM Queen Fabiola as Honorary President of the organisation.

As Honorary President of the Queen Elisabeth Medical Foundation (QEMF) and the King Baudouin Foundation's Scientific and Medical Funds, Princess Astrid lends her support to fundamental medical research. She is involved in the fight against epidemics and pandemics, including from 2007 until 2015 as Special Representative of the Roll Back Malaria (RBM) Partnership. The Princess is also committed to championing the victims of violence, most notably in efforts to combat antipersonnel mines.

On 20 June 2013, the Secretariat of the Ottawa Anti-Personnel Mine Ban Convention announced that Princess Astrid - as Special Envoy of the Convention - would be part of a working group tasked with promoting the treaty at a diplomatic level in states that had not yet joined.

Princess Astrid joined the Belgian Armed Forces on 22 May 1997. She is a colonel in the Medical Unit.

The Princess is involved in the public activities of the Royal Family.

Princess Astrid represented the King at his request during the trade missions to Angola & South Africa and to India in 2013, to Colombia & Peru and Malaysia & Singapore in 2014 and to Canada, Qatar and the United Arab Emirates in 2015 and to Western Canada in October 2015.

HE
DIDIER
REYNDERS

FEDERAL DEPUTY PRIME MINISTER
MINISTER OF FOREIGN AFFAIRS
AND EUROPEAN AFFAIRS



Born in Liège on August 6th, 1958
Married - 4 children

GOVERNMENT POSITIONS

- Minister of Finance (1999 - 2011)
- Chairman of the Eurogroup (January - December 2001)
- President of the Ecofin (July - December 2001 / July 2010 - December 2010)
- Minister in charge of the Belgian Buildings Agency (2003 - 2011)
- Deputy Prime Minister since 18 July 2004
- Minister of Institutional Reforms (2004 - 2011)
- Minister in charge of the National Lottery, the Federal Holding and Investment Company (FHIC) and the insurance companies (2007 - 2011)
- Minister of Foreign Affairs, Foreign Trade and European Affairs since 6 December 2011

- Minister of Foreign Affairs and European Affairs, in charge of Beliris and Federal Cultural Institutions since 11 October 2014

ACADEMICAL FUNCTIONS

- Lecturer at the Hautes Ecoles commerciales of Liège
- Staff member of the Public Law Department at the University of Liège
- Guest lecturer at the Université catholique de Louvain (Louvain business school (UCL))

POLITICAL ACTIVITIES

- Chief of staff of the Deputy Prime Minister, Minister of Justice and Institutional Reforms, Mr Jean Gol (1987 - 1988)
- Member of the Liège Town Council since October 1988
- Leader of the MR Group of the Liège Town Council since 1995

- Deputy Chairman of the MR (1992 - 2004)
- Member of Parliament since 1992
- Chairman of the PRL-FDF Group (1995 - 1999)
- Chairman of the Mouvement Réformateur (2004 - 2011)
- Member and Leader of the MR Group of the Uccle Town Council (since 3 December 2012)
- Chairman of the Brussels MR Federation (since 12 January 2013)

PROFESSIONAL ACTIVITIES

- Lawyer (1981 - 1985)
- Director General of the Local Authorities Department of the Ministry of the Walloon Region (1985 - 1988)
- Chairman of the National Railway Company of Belgium (1986 - 1991)
- Chairman of the National Society of Airways (1991 - 1993)

HE JEAN-CLAUDE MARCOURT

**VICE-PRESIDENT AND MINISTER OF
ECONOMY, INDUSTRY, INNOVATION AND NEW
TECHNOLOGIES OF THE WALLON REGION
GOVERNMENT**

**VICE-PRESIDENT AND MINISTER OF HIGHER
EDUCATION, RESEARCH AND MEDIA OF THE
WALLONIA-BRUSSELS FEDERATION**



Born in Awans on October 16th, 1956
Married - 2 children

● **1974 - 1979**

University of Liege - Jurist Doctor in Law

PROFESSIONAL EXPERTISE

● **Since 1979**

Attorney at the Liege Bar
(On leave since 1992)

● **1992 - 1994**

Chief of Staff of the Walloon Regional
Minister for Internal Affairs

● **1994 - 1995**

Chief of Staff of the Walloon Regional
Minister for Internal Affairs, Civil Service
and Budget

● **1995 - 1997**

Chief of Staff of the Walloon Regional
Minister for Budget, Finance, Employment
and Formation and French Community
Minister for Budget, Finance and Civil
Service

● **1998 - 1999**

Chief of Staff of the Deputy Prime
Minister and Minister for the Economy
and Telecommunications

● **1999 - 2003**

Chief of Staff of the Deputy Prime
Minister and Minister for Employment

● **2003 - 2004**

Chief of Staff of the Deputy Prime
Minister and Minister of Justice

● **2004 - 2009**

Minister for Economy and Employ-
ment of the Walloon Regional Government

● **26/10/2005 - 2009**

Minister for Economy, Employment and
Foreign Trade of the Walloon Regional
Government

● **26/07/2007 - 2009**

Minister for Economy, Employment,
Foreign Trade and Heritage of the Walloon
Regional Government

2009 - 2014

● Vice-President and Minister of Economy,
SME, Foreign Trade and New Technologies
of the Wallonia Region Government

● Minister of Higher Education of the
Wallonia-Brussels Federation

Since 2014

● Vice-President and Minister of
Economy, Industry, Innovation and New
Technologies of the Walloon Region
Government

● Vice-President and Minister of Higher
Education, Research and Media of the
Wallonia-Brussels Federation

HE PHILIPPE MUYTERS

FLEMISH MINISTER FOR
WORK, ECONOMY, INNOVATION
AND SPORTS



Born in Antwerp on December 6th, 1961
Married to Anne Donckers

EDUCATION

- Master of Business Economics, Antwerp University, graduated magna cum laude, 1984

EMPLOYMENT HISTORY

- **2009-2014**
Flemish Minister for Finance, Budget, Work, Town and Country Planning and Sports
- **2000-2009**
Managing Director Flanders' Chamber of Commerce and Industry (VOKA)

- **1997-2000**
Chief Executive Officer Vlaams-Economisch Verbond

- **1992-1997**
Administrator-general Sociaal-Economische Raad van Vlaanderen (SERV)

- **1989-1992**
Chief Executive Officer Dynamic (Seghers Group) and Member of the board of Directors Seghers Engineering

- **1985-1989**
Economical Advisor Research Department Vlaams Economisch Verbond

INTERESTS

- Trainer, coach and player in the football team Amber, reading, traveling and hiking

HE
PIETER
DE CREM

FEDERAL SECRETARY OF STATE
FOR FOREIGN TRADE



Born on 22 July 1962 in Aalter

Married to Caroline Bergez and father of Constantijn, Alicia and Victoria

EDUCATION

- Master of Romanic Philology at KU Leuven - Katholieke Universiteit Leuven (Dutch-speaking Catholic University of Leuven)
- Master of European and international Law at VUB - Vrije Universiteit Brussels (Dutch-speaking Free University of Brussels)

PROFESSIONAL EXPERTISE

- **1987 - 1989**
Assistant in Roularta Media Group
- **1989 - 1995**
Chairman of the youth CVP (Christelijke Volkspartij - Christian People's Party) Section Ghent-Eeklo
- **1989 - 1992**
Attaché at the private office of Prime Minister Wilfried Martens

- **1992 - 1993**
Attaché at the private office of Minister of Defense Leo Delcroix
- **1993 - 1994**
Adviser in “De fabrieken van de Gebroeders De Beukelaar”
- **Since 1995**
Mayor of Aalter, re-elected in 2000, 2006 and 2012.
- **1995**
CVP Member of Parliament of the constituency for Ghent-Eeklo, re-elected in 1999
- **Since 2003**
CD&V Member of Parliament of the constituency for Oost-Vlaanderen (East – Flanders), re-elected in 2007
- **31 May 2003 - 21 December 2007**
Chairman of CD&V parliamentary party at the House of Representatives
- **10 June 2007 - 21 December 2007**
Chairman of the Commission for the Interior at the House of Representatives

- **21 December 2007 - 10 October 2014**
Minister of Defense
- **5 March 2013 - 10 October 2014**
Deputy Prime Minister
- Commander in the Order of Leopold

LANGUAGE PROFICIENCY

Pieter De Crem is Dutch native speaker. He speaks and writes fluently in French, English, German, Spanish, Italian and Portuguese. He also has a basic knowledge of Russian.

**HE
CÉCILE
JODOGNE**

**SECRETARY OF STATE FOR
FOREIGN TRADE & INVESTMENT FOR THE
BRUSSELS-CAPITAL REGION**

**MINISTER OF THE FRENCH COMMUNITY
COMMISSION IN CHARGE OF CIVIL SERVICE
AND HEALTH POLICY**



Born on 1st April 1964 in Leuven

- Master's degree in Geographic sciences (UCL)
- Master's degree in Economic sciences (UCL)
- Secretary of State for the Brussels-Capital Region, in charge of Foreign Trade and Firefighting and Emergency Medical Assistance
- Minister, Member of the Board of the French Community Commission (COCOF), in charge of Civil Service and Health Policy
- Deputy Mayor of Schaerbeek (Brussels)

PROFESSIONAL CAREER

- **1989 - 1991**
Research and Teaching Assistant at Catholic University of Louvain-La-Neuve (UCL)
- **1992 - 1995**
Advisor for the Secretary of State for the Brussels-Capital Region in charge of Monuments and Sites.
- **1995 - 2000**
Director – Cabinet of Deputy Mayor of Schaerbeek Bernard Clerfayt
- **2001 - 2006**
Local Councillor – Schaerbeek
- **2001 - 2003**
Project & Communication Manager at M-Brussels Village (the Brussels ICT Business Centre)
- **2004 - 2006**
Director of « Maison Atrique », the first striking building designed by Victor Horta

- **Since 2006**
Deputy Mayor in charge of spatial planning, urbanism, environment, tourism and property
- **2008 - December 2011**
Mayor of Schaerbeek
- **Since 2008**
Teaching assistant at University of Brussels (ULB) – architecture faculty
- **2009 - 2014**
Member of the Parliament of the Brussels-Capital Region
- **Since 2014**
Secretary of State for the Brussels-Capital Region, in charge of Foreign Trade & Investment, Firefighting and Emergency Medical Assistance
- **Since 2014**
Minister, Member of the Board of the French Community Commission (COCOF), in charge of Civil Service and Health Policy

INDONESIA

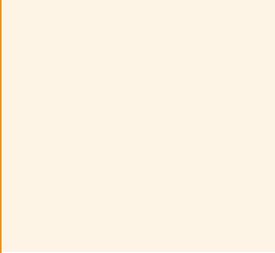




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INDONESIA



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BELGIAN ECONOMIC MISSION





PORTS

PORT OF ANTWERP INTERNATIONAL

The Port of Antwerp aims to create stronger commercial links between worldwide maritime regions and Antwerp. For this purpose the Antwerp Port Authority has opted to develop activities beyond Europe. This worldwide policy will be given shape in the future by the subsidiary Port of Antwerp International (PAI). Ambition to develop a structural presence in the world through an active cooperation with overseas ports and terminals.

As international centre of port excellence, the Port of Antwerp experiences an extensive demand for effective consultancy, advise and management support for port related projects all over the world.

Share the know-how and expertise of the Port of Antwerp and develop commercial links between the overseas maritime community and the Port of Antwerp. Strengthen our position in the world by developing

port projects, in particular in strategic growth regions in order to generate additional traffic towards the Port of Antwerp and create added value for our partners.

PAI looks for a deeper involvement in management support which can result in a financial participation.

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MARC VAN PEEL
Chairman of the Board



KRISTOF WATERSCHOOT
Managing Director

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PORT OF GHENT

Port of Ghent (Belgium): large enough to cope, small enough to care

Ghent is a congestion-free logistic and industrial seaport, home to global leaders in dry and liquid bulk, automotive and distribution. Typical commodities are agro, vegetable oils (palm and rapeseed) fertilizers, biomass (bio energy industry), steel, coal, ores, construction forest products, chemical and petroleum products (jet fuel, diesel, gasoline) with 300 companies active. Traffic volume: 47.7 million tonnes of cargo by water in 2014; nautical access: Panamax type vessels of 92,000 DWT with a draft of 12.5 meter.

Ghent port offers a choice of well-equipped terminals and warehousing facilities for all commodities in dry and liquid bulk, breakbulk and containers and has excellent hinterland connections by water, rail and road. It is the strategic distribution and logistics hub for Belgium,

France, the Netherlands and Germany. It offers good short sea connections to the UK, Scandinavia, the Baltic, Russia, the Mediterranean Sea and the Black Sea. Ghent port has 660 hectares of industrial greenfield sites readily available for cleantech, logistics, warehousing and industrial developments.



**DAAN
SCHALCK**
CEO

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PORT OF ZEEBRUGGE

A logistic maritime crossroads

Zeebrugge is one of Europe's prime container and ro-ro ports and handles 45 million tonnes of cargo every year.

The port predominantly handles container cargoes on the Europe - Middle East - Far East route. In addition Zeebrugge has developed a European network for feeder traffics to convey box cargoes to all major European destinations.

Other core businesses in Zeebrugge include roll-on/roll-off traffic, conventional cargoes, liquefied natural gas, cruises and last but not least the traffic of new cars and high & heavy cargoes. The shortsea network covers up to 20 daily links to destinations in the UK, Ireland, Scandinavia, the Baltic and Southern Europe.

The sheer multitude of transport links by ferry, container carrier, feeder ship, inland navigation barge, rail and road makes the port an ideal spot to set up European Distribution Centres.

Zeebrugge is indeed more than a mere maritime crossroads: it is foremost an ultramodern logistic platform to serve with excellence the European and intercontinental markets.

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**VINCENT
DE SAELEER**
Vice President

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INDONESIA



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COMPANIES

21NET

21Net was set up with the sole objective to offer high speed Internet access and multimedia services on board trains, essentially through broadband channels provided by either satellite, Wi-Fi or cellular connections or a combination thereof.

As such, 21Net has become the leading provider of Internet and Infotainment on board High Speed trains combining both cellular and satellite technologies. Besides providing the services for the Thalys fleet (running between Amsterdam, Brussels, Cologne and Paris) and for an initial 4 trains for Indian Rail, 21Net has developed and offers full on train infotainment solutions with functionalities like Video on Demand and IPTV based on a Gigabit network on the High Speed Trains of NTV in Italy.

The 21Net services will soon be deployed on the Eurotunnel (France & Italy) and Utah Transit Authority (USA) fleets.

The 21Net Internet access system is based on the proposition that since users are familiar with high bandwidth Internet, only a similar type of experience could be successfully offered on board train.

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**JEAN-FRANÇOIS
DE LANTSHEERE**

*Deputy Managing
Director*

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AERTSSEN GROUP

Aannemingsbedrijf Aertssen is, for more than 50 years, active in the area of earthmoving, soil improvement and also carries out hydraulic engineering. Aannemingsbedrijf Aertssen is mainly involved in marine projects, environmental projects and is realizing large infrastructure works (port expansions, breakwaters, road-and railway projects, quarrying,...) including site preparation works for the oil and gas sector as well in Europe as in the Middle-East.

Aertssen Cranes is your partner for heavy-lift projects and disposes of a very modern fleet of cranes, with lifting cranes from 25 up to 700 ton capacity and SPMTs to transport loads of up to 1,600 tons.

Aertssen Transport is a logistics service provider focusing mainly on the transport of goods of exceptional dimensions.



**YVES
AERTSSEN**
*Director International
Division*



**TIM
BRADSHAW**
*Business
Development
Manager*

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WWW.AERTSSEN.BE



AFIX GROUP

AFIX is a manufacturer of a modular scaffolding system. Our core business is offering sales, rent and lease solutions for scaffolding projects.

The scaffolding manufactured by AFIX is mainly used in:

- Construction business, houses, apartments and infrastructure
- Industry: construction and maintenance jobs in the oil & gas industry, energy, tank storage
- Shipbuilding industry: construction and maintenance of ships
- Events: stages, temporary seating.

All AFIX products are manufactured according to the latest European Standards EN12810/EN12811 which are known as being the strictest standards in the world.

As more and more local governments all over the world focus on the creation and implementation of strict safety regulations for working on heights (to avoid accidents), AFIX wants to play an active role by exporting its products and technical know-how.

In order to do this successfully, AFIX is not only looking for local clients, but also for local partners ready to invest in a long term partnership.

We also provide complete services:

- Scaffolding project engineering
- Erecting and dismantling of complete scaffolding projects (onshore as well as offshore projects).



**CHRISTIAAN
FLEURBAEY**
CEO

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AHLERS BELGIUM

Ahlers is a family controlled international logistic and maritime service provider with HQ in Antwerp. The company comprises 4 divisions: shipping agency, international forwarding with a specialization in project and break bulk cargo, warehousing and ship management. Worldwide Ahlers employs 800 staff members in 19 countries in Africa, Asia, Europe and the CIS.

In Indonesia we have own offices in Bandung, Cirebon, Jakarta, Semarang, Surabaya and Yogyakarta. As an international forwarder we ship about 10,000 containers yearly and we have handled various project shipments including heavy and long pieces. In Semarang we operate a state-of-the-art 4,500 m² warehouse dedicated to the furniture trade.

We are fully licensed by the Indonesian Authorities for export and import operations.

Thanks to our worldwide network of own offices we are a privileged partner in arranging the most challenging transports and offer added value to the Indonesia trade of our customers.



**LUC
MATON**
*Global Account
Manager*

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ALTISSIA

Altissia brings together the finest specialists from the areas of education, technological innovation and professional training with the aim of putting people at the heart of language learning.

Altissia provides language solutions in 6 different languages. Altissia courses are available in English, Spanish, Italian, German and Dutch.

Altissia has developed unparalleled expertise in managing ambitious language projects for public institutions, in the field of education and within the private sector.

Development in all skills is guaranteed by a perfectly combined blend of different distance learning resources.

Our language courses follow the Council of Europe official European levels (Common European Framework of Reference for Languages (CEFR)).

Courses are available at all levels, from complete beginners (A1) to advanced learners (C1).

The Altissia teams develop their linguistic solutions, based on the needs of each learner, at the Université catholique de Louvain (UCL), one of the oldest and most prestigious universities in Europe.

This link to the field of education allows Altissia to provide a unique educational approach.

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**NICOLAS
BOEL**
CEO

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AMB-ECOSTERYL

Serving humanity with Technology, AMB is a private Belgian company founded in 1947 and specialized in manufacturing machines for the environment and recycling field.

AMB has designed special devices for contaminated medical waste treatment.

The patented technology, called «Ecosteryl», allows the disinfection in a continuous process through a microwaves system.

The process consists in shredding and heating wastes to 100°C. The system is designed to work continuously and allows different capacities of treatment, i.e. 75 (Ecosteryl 75), 125 (Ecosteryl 125) and 250 kg per hour (Ecosteryl 250). Once treated through the system, hazardous medical wastes are falling into the same category as household rubbish.

The system is recognized worldwide and authorized and homologated by the French Ministry of Health, the Pasteur Institute, European, American, Russian public authorities and recommended by United Nations, WHO, etc.

The Ecosteryl system is available for use in hospitals and by companies specialized in waste management as well as public authorities, municipalities,

Being leader in its field of activities, AMB also develops various applications for the recycling of biomedical waste.

Ecosteryl is designed, manufactured and sold by AMB in Mons, Belgium.



**PHILIPPE
DUFRASNE**
Managing Director



**AMÉLIE
MATTON**
*Head of Sales and
Purchasing*



**NIKOLA
DIZDAR**
*Regional Manager -
Asia Pacific*

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WWW.ECOSTERYL.COM

ANGLO BELGIAN CORPORATION

Anglo Belgian Corporation (ABC), located in Ghent Belgium, is producing Diesel Engine for more than 100 years. The company is specialized in the production of "Medium Speed Diesel Engines". The engines are designed for heavy-duty operations as: electric power stations, marine propulsion, pumping stations, railways traction and offshore applications. The power range is: 600 to 5,200 kWm with a speed from 600 to 1,000 Rpm. The engines are produced in 6 & 8 cylinders in line and 12 & 16 cylinders in Vee.

The engines are able to burn most of the available fuel as: MDO - HFO - Bio Fuel - Bio Gas - Animal grease - Vegetable oil.

A Dual-Fuel version of our diesel engine, burning 95% gas and 5% diesel is also available with a power range from 800 to 2,650 kWm.

The commercial segments: ABC is interested to cooperate with well establish companies in the following markets:

- Marine: tugboats, dredging, coasters, large trawlers, offshore vessels, ferries, Navy.
- Industry: diesel generator sets, pumping sets, power plant.
- Traction engines for locomotives. Re-powering of existing locomotives.
- Generator set builders who are interested to use our engines.

ABC is looking to meet the following companies and local authorities:

- Ministry of Energy: Electricity Power Corporation.
- Ministry of Marine: Port, Dredging, Coastal and ferries Authorities.
- Ministry of Transport, Railways.
- Shipyards.
- Ship owners.
- Potential agents with maintenance workshop in our sectors.
- Engineering companies and Contractors in the energy field.
- Generator set builders who are interested to use our engines.

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**JEAN
VAN DER
HAEGEN**
Sales Manager Asia

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APPLITEK

AppliTek is a specialist manufacturer of on-line water analyzers and monitoring systems for environmental and industrial applications.

These include:

- On-line analysis of treated waste water / effluent compliance
- On-line analysis of surface water / river monitoring
- Security of drinking water production and distribution
- Protection of public water sources (US: “Homeland security”)
- On-line analysis of water chemistry in steam generation



**DAVID
LAURIER**
President & CEO

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AppliTek

AUTOMATIC SYSTEMS

AUTOMATIC SYSTEMS is a world leader in the automation of secure entrance control, public transport and ticketing systems equipments. The company has been designing and manufacturing pedestrian, vehicle and passenger access systems for over 40 years.

Founded in 1969, Automatic Systems has developed a unique know-how in the design of highend obstacles, one-person detection and throughput management making it a brand renowned for the high quality of its products.

The company is part of the IER group which in turn belongs to the Bol-loré family, assurance of a long-term investment strategy and stability for the company.

Automatic Systems References includes: Metros in major European Cities (Milan, Brussels, Stockholm, Barcelona), Heathrow Airport,

Beijing Olympics Game, Skycrapers Access control, large companies headquarters, Oil and Gaz sensitive sites etc.

At Automatic Systems we know that the only way to stay at the forefront of market trends and customer requirements is by innovating and mastering technology. That's why we invest heavily in Research & Development.

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**ROBERTO
MONGIOVI**
*Business
Development
Manager*

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BARCO

Barco, a global technology company, designs and develops visualization solutions for a variety of selected professional markets: Entertainment, Enterprise and Healthcare.

Barco's enterprise division specializes in corporate AV products and networked visualization and collaboration solutions for control rooms. More specifically, Barco designs and produces large video wall displays and collaboration hard- and software for several markets including infrastructure & utilities, oil & gas, telecom, traffic & transportation and defense & security. In these markets, Barco offers user-friendly imaging products that optimize productivity and business efficiency.



**MARK
BULTINCK**
VP Asia-Pacific



**STIJN
DE KEYSER**
Channel Sales
Manager

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WWW.BARCO.COM



BEKAERT

Bekaert (www.bekaert.com) is a world market and technology leader in steel wire transformation and coating technologies.

We pursue to be the preferred supplier for our steel wire products and solutions by continuously delivering superior value to our customers worldwide.

Bekaert (Euronext Brussels: BEKB) is a global company with 30 000 employees worldwide, headquarters in Belgium and € 4 billion in annual revenue.

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**BERT
DE GRAEVE**
*Chairman of the
Board of Directors*



**KATELIJN
BOHEZ**
*Chief
Communications
Officer & Inv. Rel.*



**YVAN
LIPPENS**
*Country Manager
Indonesia*

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BELGIAN CORPORATION FOR INTERNATIONAL INVESTMENT (BMI/SBI)

BMI/SBI is a semi-public investment company, of which the main objective is the medium to long term co-financing of foreign investments by Belgian companies. Its major shareholders are Belgian public institutions (FPIM/SFPI) and private companies like BNP Paribas, ING and Electrabel. Our mission is the creation – by Belgian companies - of new joint ventures or subsidiaries world wide as well as the acquisition, restructuring and/or development of existing companies.

BMI/SBI takes minority participations in equity and/or quasi-equity in the overseas projects (subordinated loans, profit-sharing loans, etc.) and/or provides medium to long term straight loans. The average financing amount ranges between € 500.000 and € 5 million with matching contribution from the Belgian company for a term of 5 to 10 years.

In the past BMI/SBI has financed three projects in Indonesia in different sectors: i.e. in Cirebon, Gresik and Pasuruan. Mr. Pompen who currently works for BMI/SBI has previously worked and lived in Indonesia for 10 years (from 2001 till 2011) and is looking forward to meet Belgian companies with investment plans/projects in Indonesia.



**CONSTANT
POMPEN**

Investment Officer

Tervurenlaan 168
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BKS

BKS started more than 30 years ago in Belgium as a supplier and grinder of Industrial Knives. Since its early beginning BKS has constantly modernized and improved its organization. By implementing standardized working methods and by installing state of the art machinery we offer quality, reliability and value for money.

BKS's range of products goes from tiny razor blades to long rotary cutters. The only constant is that all BKS knives are produced with a very high end tolerance of 5 micron on all its dimensions.

BKS's knives are used in various industries including plastics, recycling, food, textiles, and many more. In order to support our customers, BKS operates 4 service centers. BKS Belgium and BKS Luxembourg cover the needs of our European clients while BKS Malaysia and BKS Indonesia take care of our Asian customers.

Our 50+ workforce is available around the clock to advise, support and train our partners on the proper use of their cutting equipment wherever they are, whenever they need.



**PHILIPPE
WILLEMS**
Managing Director



**NICOLAS
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BNP PARIBAS FORTIS

BNP Paribas Fortis, the no. 1 bank in Belgium, offers a full range of financial services to private individuals, self-employed people, professionals and small and medium-sized enterprises. In the insurance field, BNP Paribas Fortis works very closely with Belgian market-leader AG Insurance.

The bank also offers specialist solutions for high-net-worth individuals, public-sector organisations and financial institutions, for which it can draw on BNP Paribas group's expertise and its international network in almost 80 countries.

In Asia Pacific, BNP Paribas is one of the best-positioned international financial institutions with an uninterrupted presence since 1860. Currently with over 10,000 employees and a presence in 14 markets, BNP Paribas provides corporates, institutional and private investors with product and service solutions tailored to their specific needs.

The BNP Paribas Group has been present in Indonesia since 1970 and has a fully licensed subsidiary Bank in Indonesia, in addition to Securities and Asset Management licenses. PT BNP Paribas Securities Indonesia specializes in a wide range of investment banking products including Merger and Acquisitions (M&A), Corporate Advisory Services, Equity Research & Capital Markets. We are a member of the Indonesia Stock Exchange with a full license in Capital Market Underwriting and Equity brokerage.



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Country Manager/
President Director
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**DEDI
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Head of Export
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**VOLARE
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BOYDENS ENGINEERING

Boydens Engineering offers energy and comfort consulting, sustainable MEPF engineering services for real estate developers and architects. The company has been established in 1961, has two branches in Vietnam, and is now working on various ambitious assignments in Asia.

B-DNA (Belgian Design Nature Architecture) is a project of several leading Belgian architects, engineering and manufacturers, all focused to develop sustainable design, engineering, urban planning and architecture in South-East Asia.

B-DNA is based in Singapore and is interested in exploring joint opportunities in Indonesia, for local or Belgian development projects in the field of urban development, sustainable engineering, architecture, industrial and real estate investments.

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CARMEUSE

Carmeuse is a worldwide leading producer of high calcium and dolomitic lime, limestone and derived products.

Established over 150 years ago and with its main offices in Louvain-la-Neuve, Belgium, Carmeuse presently conducts operations and/or offices in more than 90 locations situated across Western and Eastern Europe, North America, Asia, Middle East and Africa.

The company serves markets as varied as agri-food, chemicals, construction, glass, mining, paper, steel and non-ferrous manufacturing, as well as waste and water treatment.

What marks Carmeuse as a leader in its industry is the combination of cutting-edge technologies and a commitment to quality, coupled with a dedication to environmental care and resource management that is the standard in its field.



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CEFALY

CEFALY Technology has developed the first and unique medical device for the treatment of migraine (Cefaly®), which has been FDA approved in March last year. The company's mission is to research and develop non-invasive and drug-free medical treatments for neurological diseases. Besides the Cefaly device for migraine and other headaches, the Company is leading researches with medical devices for the treatment of coma, epilepsy and fibromyalgia.

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CEPANI (THE BELGIAN CENTRE FOR ARBITRATION AND MEDIATION)

In our 21st century economy, where trade contacts reach across the globe and where time is of the essence, commercial conflicts require efficient solutions. More and more, parties in dispute are therefore turning to arbitration. As a means of dispute resolution, arbitration offers all the usual legal guarantees, but offers in addition a greater flexibility and time efficiency, avoiding extra costs and delays. At the heart of Europe, the city of Brussels stands out as a seat for international arbitration.

The European capital offers some unique advantages and meets all the requirements for an efficient, secure and accessible resolution of your commercial disputes in an atmosphere of trust, confidentiality, open-mindedness and plurilinguism. As the Belgian Centre for Arbitration and Mediation, CEPANI helps its clients solve their commercial

conflicts in a safe and efficient manner. We commit to providing parties in dispute with the right legal and administrative framework, to ensure a swift handling of the case.

Founded in 1969, CEPANI is the main centre for arbitration in Belgium and has also expanded its activities into other methods of dispute resolution. At the heart of Brussels, home to several institutions of the European Union as well as many other international companies and organizations, CEPANI provides its services in both a national and an international context.



**DIRK
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CG HOLDINGS BELGIUM

CG Power is worldwide active in offering products and solutions for the transmission and distribution of electrical energy. Headquartered in Belgium, CG Power is the largest division of the listed CG group, that is also active in Electrical Industrial and Consumer goods. CG Power is an integrated group having manufacturing plants in Belgium, Hungary, Ireland, US and Indonesia and a global sales and service coverage.

Main Products and Solutions divisions:

- Power Transformers
- Distribution Transformers
- High Voltage Switchgear
- Service
- Systems and integrated solutions.

CG Power in Belgium, through its wholly owned subsidiary PT CG Indonesia, has a major production plant for power transformers in Cile-

ungsi (Bogor) and a systems division for turnkey engineered electrical substations in Jakarta. CG Indonesia is a leading supplier of Power Transformers to the transmission utility PLN as well as exporting out of Indonesia to the Pacific Rim. The CG Systems division in Jakarta is building turnkey transmission substations in Indonesia and surrounding countries.

CG is a leading company with specialized know-how for mobile substations and building high voltage transmission systems.

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Smart solutions.
Strong relationships.

CMI

CMI Group proposes tailor-made solutions for more sustainable, more efficient and more reliable equipments and solutions in three sectors: Industry, Energy, Services.

CMI Industry's focus is in steel industry, mainly on flat steel cold rolling mill complex and environmental solutions: waste water, air and gas, and solid treatment plants, extractive metallurgy for ore beneficiation, as well as energy efficiency in the industry.

CMI Energy supplies Heat Recovery Steam Generators for Combine Cycle Power plants, Industrial Boilers for the industry and thermo-solar solutions.

CMI Services offers a large range of expertise in maintenance in various sectors.



**ERIC
FRANSSEN**
*Head of Group
Business
Development*



**STÉPHANE
PUTZEYS**
*President CMI
Industrial Boilers*



**MARC
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*Managing Director,
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COFELY FABRICOM

Cofely Fabricom Oil, Gas & Power with Cofely Fabricom International Operations (Belgium) in the lead, is specialized in executing large scale and/or complex projects in Europe and Africa (references up to 3 million man-hours).

Cofely Fabricom Oil, Gas & Power (Key figures 2014: Turnover: 460 million EUR & Personnel: 2500), as an operational unit within Cofely Fabricom, provides clients in Europe and Africa with a complete range of technical services and solutions, effectively combining engineering, construction and operational needs throughout the lifecycle of their assets. The unit combines the know-how and resources of 6 Fabricom entities, some of which have been active in the North Sea oil and gas markets for more than 30 years.

Each company, a heavyweight in its own sphere of activity in Belgium, the Netherlands, UK, Norway, Canada and Mozambique is contrib-

uting a wealth of experience and competencies to the cross border operational unit that is establishing itself as key player in the industry.

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COFELY FABRICOM
GDF SUEZ

COHOUT

Cohout represents service, quality and personal contact! Since 1983 we have been supplying logs and timber to the primary woodworking industry.

Throughout the years we have learned that all customers have their own demands. We therefore pride ourselves in delivering products tailored to our customers' needs.

Our head office is located in Nieuwerkerken, Belgium, ideally located near all types of forests, guaranteeing large supplies of wood. The port of Antwerp and a large road and railway network have also played a major role in our success so far.

Cohout specializes in poplar, oak and beech logs and timber tailored to client needs.



**WIM
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COLONA

For three generations, COLONA has manufactured a complete range of emulsified mayonnaises and sauces. COLONA has modern production facilities that comply with European standards. It offers its customers consistently high standards of quality and service. Over 90% of its production is exported worldwide. COLONA has kept its human scale and continues to listen to the specific requests that come its way so as to meet both domestic and international market demand. The company achieves 90% of its sales (approx. € 30,000,000) through exportation, of which half is to France. It produces over 22,000,000L of sauces per year. Colona products are distributed in more than forty countries worldwide, including: Spain, Australia, Lebanon, Singapore, Israel, Italy, Colombia and many African countries.

ADDED VALUE

As a specialist for nearly 50 years in the Snacks market, Colona has established unrivalled standards of taste, quality and service, making it a leading brand in its niche.



**HAIYAN
ZHANG**
*South East Asia
Representative*

PRODUCT RANGE - SERVICES / BRANDS / MARKETS

COLONA operates 6 lines for producing sauces in various kinds of packaging:

- 1000ml, 500ml, 250ml and 90ml glass jars, 500ml and 950ml plastic tubes, 300 ml Topdown ;
- 3.5 and 10L plastic pails ;
- 5 and 6L plastic cans, 3L PET pots ;
- 4L bag in box ;
- 18L hot sauce pails ;
- 10gr/4ml sticks sauce.

MAIN REFERENCES

Carrefour, Intermarché, Colruyt, Metro

CERTIFICATION

COLONA is IFS version 5 higher level AND Halal certified.

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COMMERZBANK AG - BRUSSELS BRANCH

Founded in 1870 and today Germany's second largest commercial bank, Commerzbank offers a full range of commercial banking services throughout the world. Its presence in more than 60 countries, through its international network, reflects a longstanding commitment to global service.

The corporate sector has always been the main focus of Commerzbank activities in Belgium.

Moreover, thanks to a constant contact with Commerzbank worldwide network, the Belgian entity can assist their customers in their international activities in order to provide them with adapted solutions to their specific needs (documentary business, structured export & trade finance, ...).

Commerzbank Brussels Branch, as the hub for the BeNeLux countries and France, is in charge of the coordination and structuring of the ECA covered financings to Indonesia out of Belgium, France, the Netherlands and Luxemburg either as a stand alone or as part of a multi-source scheme.

Commerzbank has a representative office in Jakarta.



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COMMERZBANK 

CORMAN

Established in 1935 by Nicolas Corman, the company produces a wide range of butters, creams and anhydrous milkfat (AMF) for food industrials, professionals and consumers.

Corman creates exceptional butters and creams with performing practicality, taste and nutrition features, closest to customers' expectations and uses, thanks to its unique expertise in the control of milkfat in the field innovation.

Since the beginning, Corman never stopped to innovate to provide the best quality products to meet its customers' expectations and practices. Corman is currently the world leader of functional milkfats. Preferred partner of countless professionals and industrials, Corman offers to Belgian consumers their favorite butter and cream brands: Balade and Carlsbourg.

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**MARC JEAN
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Commercial Director

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CREENDO GROUP

Delcredere | Ducroire as the official Belgian Export Credit Agency primarily supports Belgian corporates in their exporting activities and investments abroad. It offers trade credit and political risk insurance solutions for single transactions, mostly for risk periods of two years and more, designed to cover the risks in nearly every possible scenario encountered by Belgian exporters as well as Belgian companies investing abroad and their financing banks. We also provide guarantees and financing solutions. And if one of our products doesn't fit entirely your specific needs, we'll provide you with a bespoke solution.



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CROSS-BORDER SOLUTIONS

Cross-Border Solutions provides services for international project development. CBS focuses on the identification of financing opportunities and the facilitation of secure export finance solutions in developing countries and emerging markets, mainly in Central and South-East Asia and Africa.

CBS also provides general export services such as representation in export markets, set-up of distribution or agency, legal support and tender management.

Over the years CBS has developed an extensive partner network enabling it to rapidly gather accurate intelligence and efficiently deploy local activities in its export markets while at the same time relying on a reputable European suppliers' network.

In Indonesia CBS is actively developing projects with the Indonesia government in the medical and the IT sector.



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DE BOER WATERPROOFING SOLUTIONS

De Boer Waterproofing Solutions nv is a niche player in the waterproofing membrane market since 1922. As a family-owned business, we focus on innovative products and long-term client relations.

Our passion is to produce high quality waterproofing systems for a multitude of applications such as flat roofs, podium decks, green roofs, underground tanking and infrastructure projects. Through innovation, we have continuously upgraded our Duo High Tech waterproofing membrane range. This state of the art waterproofing membrane combines TPO-modified bitumen with SBS-modified bitumen in one layer.

Duo membranes have been installed worldwide since 1989 and in Indonesia since 1994. This unique waterproofing material has a proven durability in tropical climate zones. It is a membrane that can be best left exposed due to its nice aesthetical finish.

Our systems can be used for new buildings as well as for the renovation of existing roofs.

Additional sustainability can be added to 'green' buildings by means of our Duotherm system with thermal insulation for energy cost savings and our Duo Landscape roof garden solution.

Contact us to learn more about our distributor's locations, our unique material features and our commercial & technical support in Indonesia.



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DE COCK NEEFS

De Cock Neefs NV through its platform named Ogloba gives clients a reliable, secure, userfriendly, and scalable pre-paid top-up platform for mobile, data or payment top-up. It can process millions of top-up transactions a day and provides easy management of merchant cash, credit and commission. Our platform is used by mobile operators, large retail companies and distributors.

We also provide and process for you an easy solution for closed loop branded gift cards. Our expertise includes both new platform set-ups and conversions. Our platform aims to replace old-fashioned paper gift vouchers with electronic or mobile gift cards.

Gift card programs generate huge amounts of data. The Ogloba Back Office platform allows comprehensive reports to be issued on-demand, giving to clients management and control they need and our software is fully customizable. Clients can efficiently & securely con-

trol all aspects of their card programs from one user-friendly, modular interface. We handle much of the data processing for our clients, so our solutions have been designed to be robust and secure.

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**MIKE
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CEO



**PAUL
VAN DER
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**ALVIN CYRILLE
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DE SMET ENGINEERS & CONTRACTORS

De Smet Engineers & Contractors (DSEC) - ISO 9001 - is a privately held limited liability company incorporated in Belgium in 1989. It has an established reputation as a general contractor (EPC Contractor), specializing in the agro-industrial field where it is a fully-integrated world class provider of engineering, procurement and construction services.

It brings a compelling business offering that combines excellence in execution, safety, cost containment, experience and reliability with particular care towards energy saving and sustainability.

DSEC provides the industry with general contracting services from project management (EPCM - Engineering, Procurement and Construction Management or "For and on Behalf" operations) to full turnkey construction (EPC - Engineering, Procurement and Construction) al-

lowing industrial operators to concentrate on their production commitments.

DSEC is presently active in the fields of:

- Sugar Industry
- Oils, Fats & Feed Meal
- Bio-based Industry & Chemistry
- Agro-chemistry.



**BERNARD
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*President Sugar &
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DEDONCKER P&G

We export Belgian Poplar logs to different countries in Asia for the manufacturing of plywood, veneer, wooden matchsticks, wooden boxes, pallets, pencils, etc.

We are located near the Port of Antwerp.

Our 25 years of experience are your best guarantee for quality. We have our own forest operations in Belgium and a large stock of freshly cut trees. We are a FSC-certified company.

All logs are shipped in 40ft containers.

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**GERRIT
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DELHAIZE GROUP/PT LION SUPER INDO

Since 1997, Super Indo Supermarket has expanded its store network towards 129 stores in 25 cities in Java and Sumatra Island. Super Indo employs, trains, and develops more than 6,800* skillful and talented associates. Super Indo provides a wide variety of products which are nutritious, healthy, safe, affordable and sustainable. This vision inspires Super Indo to be the best shopping place in Indonesia towards our customers and community around the stores, delivering every day fresh and value for money products at conveniently located stores close to our customers.

Super Indo is a joint venture between Delhaize Group and Salim Group Indonesia. Delhaize Group is an international retail company headquartered in Belgium with operations on 3 continents and 7 countries (Belgium, Luxembourg, Greece, Romania, Serbia, United States and Indonesia) with more than 3,402 stores**. Delhaize Group is listed on Euronext Brussels (DELB) and The New York Stock Exchange (DEG).

* Data recorded by the end of January 2016

** Data recorded from Delhaize Group publication by the end of 2015

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DEME (DREDGING, ENVIRONMENTAL AND MARINE ENGINEERING)

The Belgian dredging, marine construction and environmental group DEME NV (Dredging, Environmental and Marine Engineering) has won a prominent position on the world market in a number of highly specialized and complex hydraulic disciplines. The multidisciplinary nature of DEME's activities enables them to offer total solutions to their clients worldwide. The company fosters a strong innovative approach and has indeed been a trend-setter and a pioneer in technical innovation throughout its history. The Group can look back on more than 150 years of experience in its core dredging and land reclamation activities and hydraulic engineering.

islands, residential and recreational areas, industrial areas, roads, bridges, offshore wind farm construction, environmental remediation and oil-and-gas related installation and construction works. DEME has a workforce of more than 4,500 specialists and a diversified fleet of over 90 main vessels, complemented by over 200 auxiliary vessels.

DEME's constituent companies have executed major marine infrastructure works on all continents. Numerous positive tracks have been left all over the world: new ports, waterways, airports, artificial

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CEO



PHILIP HERMANS
General Manager



ERWIN DESERRANNO
Dy. General Manager (DIAP)



TOM CNUUDE
Resident Manager, Indonesia



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DESSO SPORTS

Desso Sports, more than 35 years of international experience in sports surfaces.

Desso Sports is the international specialist in innovative sports fields for football, rugby and hockey as well as tennis courts and multi-functional fields. Over time, the company has installed more than 65 million m² of artificial and reinforced natural grass worldwide at both amateur and professional clubs.

Desso GrassMaster, worldwide leader in reinforced natural grass.

Desso GrassMaster consists of a 100 % natural grass pitch into which artificial fibres are injected 18 cm deep, every 2 cm across the pitch. This results in approximately 20 million artificial fibres reinforcing the natural grass. The ingenuity of the system lies beneath the surface. The natural grass roots grow around the fibres, thus anchoring the field.

The system offers stability and reinforcement, ensuring a uniform and visually attractive surface in perfect condition at all times. It enables venues to easily swap between different sports and events.



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DO IT

We product plaster and paint for walls and floors, bathroom, and other rooms.

It's a very easy product with a good cost price. The plaster looks like stone and there are 50 different colors. All of our products are without solvents and VOC. Our products are ideal for small or big walls and floors, with a very faster time for the placement.

We are looking for a distributor/importer but also the realization of many construction sites.



**LAURENT
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General Manager



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ECOREM

ECOREM is a dynamic Belgian consultancy and engineering company with more than 23 years of experience in the areas of environment and climate change. Asian references are mainly related to sustainable urban development (megacities), waste management, renewable energy, infrastructure works (ports, inland navigation, land reclamation) and natural disaster resilience.

ECOREM offers technical services (feasibility studies, environmental and social impact assessment, procurement and financial engineering, ...), as well as the complete project management.

ECOREM is part of the Euronext listed ABO-Group, with more than 350 FTE and a yearly turnover of 32 million euros. ABO-Group is a cluster of integrated environmental companies specialized in consultancy, engineering and surveys in soil pollution, geotechnics, energy, water and waste management.



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E-CRANE WORLDWIDE / INDUSIGN

E-Crane offers bulk materials and scrap handling cranes in ports & terminals, as well as floating cranes. In addition we can also provide tailor-made solutions around the E-Crane product.

E-Crane Worldwide has its headquarters in Belgium and subsidiary companies in The Netherlands, Poland, the USA, Singapore & Indonesia.

We have been providing reliable solutions for the past 30 years to the recycling and bulk handling industries, with a global network of offices and agents, we offer local support from certified E-Crane service engineers.



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EEZEE-IT

Eezee-It helps companies to sustain and increase their business by integrating business applications.

Our experienced team combines business and technical expertise for delivering a strong enterprise management solution.

Eezee-It is the 1st Belgian Odoo gold partner and won in 2015 the award of EMEA Best Odoo Partner (Europe, Africa, Middle-East).



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EIGER VENTURES

Founded in 2006 by Gauthier de Biolley, Eiger Ventures brings bespoke advisory and investment solutions to companies, entrepreneurs and family businesses pursuing growth.

We advise our clients on external growth and international business development and we invest alongside clients or on innovative, value-creating business ideas. We have developed an in-depth understanding of and focus on consumer-centric industries (including FMCG, retail, luxury goods, retail, agribusiness) and in B2B services (postal, learning...). We focus on the fast growing markets of Central & South East Europe and of South East Asia.

We help create value by leveraging our team's hands-on experience and track record, blending operations management, strategy consulting, cross-border M&A execution and business integration. We believe in developing long-term relationships based on mutual trust and respect.

66



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ELIA GRID INTERNATIONAL (EGI)

The Elia Group offers, through Elia Grid International (EGI), a range of consultancy and engineering services to its customers and to the community as a whole. EGI brings to the market the best of the Elia Group's capabilities, delivering high-level services to its clients through tailored and dedicated expertise in all the fields of electricity transmission and distribution in Asset management, System Operation, Grid Development and network studies, Electricity markets & the deregulation process and RES integration.

The Elia Group is organized around its two major constituent electricity transmission system operators (TSOs): Elia Transmission in Belgium and 50Hertz Transmission in North-East Germany.

- Elia, the Belgian transmission system operator, holds licences for its 380 kV to 150 kV national grids and for its 70 kV to 30 kV grids in Belgium's three regions.
- 50Hertz, one of Germany's four transmission system operators holds an electricity grid of around 10,000 kilometres (km) in

northern and eastern Germany; two offshore connections and active in the Baltic Sea; voltage levels of 400, 380, 220 and 150 kilovolts (kV); 66 substations and switching.

Both have been certified as fully unbundled transmission system operators, proving their ability to operate completely independently from electricity generators and suppliers. This is an essential prerequisite for the creation of a properly integrated European market. Given its strategic position at the crossroads between electricity markets in western, eastern and northern Europe, the Elia Group securely manages imports, exports and transits of electrical energy over its grids. It also plays a key role in integrating national markets by participating directly and indirectly in the shareholder structure of Eurogrid International, the regional cross-border flow monitoring centre Coreso, the APXENDEX- Belpex and EPEX Spot power exchanges, the CASC.EU and EMCC capacity auction offices and the Gridlab training centre.



**DIDIER
WIOT**
Chief Solutions &
Services Officer



**JOO DUK
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EMIRATES

Emirates is one of the world's largest airlines. Based in Dubai (UAE), it flies to 150 destinations in 80 countries across six continents.

Emirates fleet of 246 aircraft, including 72 state-of-the-Art A380, is the youngest in the skies. It employs over 15,000 cabin crew of 160 different nationalities who speak 62 different languages, and carries more than 49 million passengers a year, whilst being a major cargo player. A self-profitable and Dubai Government owned airline, Emirates is popular through its impressive collection of service awards and the support of major sports and cultural events. Its reputation for quality and reliability make it an inspiration to travel between Europe and the rest of the world. Its daily three class service Boeing 777 flight between Brussels and Dubai connects travelers to numerous other destinations in Asia, Australasia, Africa and the Indian Ocean. Emirates is the only airline to offer first class seats to the Middle East, from Brussels.

All Emirates premium passengers (business and first class) are offered complimentary limousine transfers to and from their selected airports for both departures and arrivals.

www.emirates.com/be

Emirates has been appointed as the Official Carrier for the Economic Mission to Indonesia.

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**LUT
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Sales Executive

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ENGIE

ENGIE develops its businesses (power, natural gas, energy services) around a model based on responsible growth to take up today's major energy and environmental challenges: meeting energy needs, ensuring the security of supply, fighting against climate change and maximizing the use of resources.

The Group provides highly efficient and innovative solutions to individuals, cities and businesses by relying on diversified gas-supply sources, flexible and low-emission power generation as well as unique expertise in four key sectors: independent power production, liquefied natural gas, renewable energy and energy efficiency services.

ENGIE employs 152,900 people worldwide and achieved revenues of € 74.7 billion in 2014. The Group is listed on the Paris and Brussels stock exchanges and is represented in the main international indices: CAC 40, BEL 20, DJ Euro Stoxx 50, Euronext 100, FTSE Eurotop 100,

MSCI Europe and Euronext Vigeo.

ENGIE is active in Indonesia for more than 60 years and manages a diverse portfolio of activities: power generation (2,054 MW in operation), exploration and production of natural gas, natural gas infrastructure development and energy services.

ENGIE ASIA-PACIFIC

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**JAN
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*President & CEO,
Asia-Pacific*



**JOHAN
DE SAEGER**
*Chief Representative
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**CSILLA
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*EVP Strategy & New
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ETEX

Etex is a Belgian industrial group manufacturing and selling building materials. Its four core businesses are: cladding and building boards in fibre cement and plaster, roofing materials, passive fire protection and high performance insulation, and ceramic floor and wall tiles.

With more than 17,000 employees operating on 118 production sites in 42 countries and with annual sales of about 3 billion euro, Etex is an international player in sustainable building materials and solutions.

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**JEAN-LOUIS
DE CARTIER DE
MARCHIENNE**
*Chairman of the
Board*



**WIM
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*President Director
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EUROCLEAR

Euroclear Bank was established in 1968 in Brussels to facilitate the settlement of the fast-growing Eurobond market. Today it is the world's leading International Central Securities Depository and a global Financial Market Infrastructure. For a period of almost 50 years, Euroclear has continuously taken the leadership in the field of securities settlement, custody and collateral management services. Euroclear group includes the Central Securities Depositories (CSD) of France, Belgium, the Netherlands, the UK, Ireland, Finland and Sweden; and an international CSD – Euroclear Bank. The head office of the Euroclear group is based in Belgium.

Key facts and figures of Euroclear group: Euroclear group currently has more than 2000 participants encompassing more than 100 national central banks across the globe, major European and global banks, asset managers, broker-dealers and other institutions active in international securities markets.



**FREDERIC
HANNEQUART**
*Chairman Of The
Board Of Euroclear
Bank*

Euroclear has connections with 46 major markets, and reached a turnover of € 675 trillion in 2015.

Euroclear employs more than 3800 employees globally and holds on behalf of its clients the assets that can be valued € 27.5 trillion.

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EUROPOWER GENERATORS

EUROPOWER manufactures generators from 1 to 600kVA. EUROPOWER Generators started trading in 1990 in Limburg, Belgium. Since then the company has outgrown three factories and is presently occupying 9,000 m² on a 27,000 m² site in Nieuwerkerken, Belgium. Through the constant drive for complete client satisfaction - in the largest sense of the word - and through the delivery of excellent quality, the company is now the largest manufacturer of small generators and welding generators in the Benelux.

EUROPOWER adapts to the needs of the market, which makes them meet the demands of the client. To keep improving the quality, our company has invested in the market, the clients, the personnel, the quality of our product and the continuous follow-up of the entire process. In 1994, EUROPOWER Generators became the first ISO9001 certified manufacturer of small generators in Europe.

Currently EUROPOWER is certified ISO9001:2008

EUROPOWER has achieved this success by offering a complete range of quality products, a perfect technical support, quick delivery and an efficient after sales service. EUROPOWER generators are unique since they are designed according to the client's specifications.

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**LUCAS
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EUROSCANNING

Euroscanning is an active company dealing with solutions regarding printing management. We also provide solutions for scanning documents and workflow management. In the sake of integrity towards our clients, we can offer them a multifunction machine. Finally, we are also distributor of video conferencing solutions and meeting room equipment.



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euroscanning 
copiers • printers • fax • il support

EVS

EVS is globally recognized as the technology leader for live video production. The company introduced Live Slow Motion replay in 1994, and has continued to build on its reputation for quality and reliability with solutions that enhance live sports, entertainment and news content. Innovations – such as the C-Cast multimedia platform and DYVI IT-based switcher – are raising the bar for live production enrichment, management and distribution. Broadcasters, rights owners, producers and venues alike use EVS to maximize the value of their productions and increase revenue streams.

The company is headquartered in Belgium with offices in Europe, the Middle East, Asia and North America, and provides sales and technical support to more than 100 countries. EVS is a public company traded on Euronext Brussels: EVS, ISIN: BE0003820371.

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**LUC
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Commercial Officer*

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EXMAR

EXMAR, with its headquarters in Antwerp, is a leading independent LNG and LPG Carrier Owner and Operator. In addition, it is a provider of industrial marine and energy logistical solutions for transport, re-gasification and liquefaction within the oil and gas industry.

EXMAR continues to transition from pure shipping to a provider of a full value chain of infrastructure and integrated logistics to address the industry's need for environmentally friendly and competitively priced energy solutions.



**NICOLAS
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EXTENSE PHARMA

Extense Pharma is specialized in R&D, production & distribution of innovative and High quality products health supporting such as nutritional supplements, Functional Food and Snacks suitable for diabetics and overweight people for wellness & medical makets.

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**CHRISTEL
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**CHRISTOPHE
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EY is a global leader in assurance, tax, transaction and advisory services. We are 190,000 people, including 9,500 member-firm partners, based in 728 offices in more than 150 countries. We are organized into 28 Regions that are grouped into four Areas: Americas, Asia-Pacific, EMEIA and Japan. We serve more than 200,000 clients around the world, across all industries, including 80% of the Fortune Global 500 and our revenues for our latest financial year (FY14) were US\$27.4b.

EY Belgium is headquartered in Diegem (Brussels) and employs over 1,700 people with 11 offices across the country, offering professional services to national and international companies, including small and middle-sized enterprises, as well as public sector and non-profit organizations.

EY is passionate about entrepreneurship and has long recognized the potential of entrepreneurs. We work with entrepreneurs, adapting our

experience, industry capabilities and resources to work for entrepreneurial, fast-growth companies. Our commitment to entrepreneurial companies, in both emerging and developed economies around the world, helps ensure that we're working with more of tomorrow's leaders today.



**JAN
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Senior Advisor
(Ambassador Hon.)

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FASSKA

Founded in 1981, FASSKA is a Belgian company specialized in the development, formulation, manufacturing and commercialization of high quality nutritional products for the whole family: infants, young children and adults.

FASSKA offers a large selection of products in powder form: infant milk formulas, special infant milk formulas, infant cereals and special adult formulas. These products are successfully marketed throughout the world by a network of Exclusive Agents specialized in nutrition and/or active in the pharmaceutical field.

Our formulas are recommended by the medical professionals and they are also greatly appreciated by consumers around the world. FASSKA has a strict quality policy which includes strong traceability and quality control from the dairy farmer to the final consumer.

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**OCTAVE
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FEDERAL HOLDING AND INVESTMENT COMPANY (SFPI-FPIM & CBDEIF)

The Federal Holding and Investment Company (SFPI-FPIM) manages the Federal Government's shareholdings, cooperates with the Government on specific projects (delegated assignment) and pursues its own investment policy in the interests of the Belgian economy, amongst others by setting up International Investment Funds in emerging economies such as China, Brazil and India.

The China Belgium Direct Equity Investment Fund – CBDEIF is one of the most successful international PE-funds sourcing Belgian Related Projects in Asia.

At the end of 2014, the total balance sheet of SFPI-FPIM reaches over € 2 billion and € 15 billion more with the delegated assignments.

The most important investments of SFPI-FPIM are BNP Paribas, Belfius, Bpost, Brussels Airport Company and Fluxys.



**HENDRIK JULES J.
DAEMS**

*Vice Chairman & President Investment Supervisory Committee CBDEIF
Senior Advisor International Investment Funds SFPI-FPIM*

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FLOW-TRONIC

Located in Welkenraedt, Belgium, next to Germany and the Netherlands, FLOW-TRONIC is internationally recognized as the leading distributor and manufacturer of innovative and accurate liquids flow measuring instrumentation for both open channel and full pipe applications. FLOW-TRONIC started in 2006 developing its own flow sensors dedicated to open channels: the RAVEN-EYE®, a revolutionary non-contact flow measurement was born.

FLOW-TRONIC is also distributor of meteorological weather balloons.

The company provides flow metering services, supplies rental flow meters and provides repair and calibration of all equipments sold.

FLOW-TRONIC is an ISO 9001-2008 certified company with thousands of customers and installations worldwide.

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FLUITEC

Fluitec, a cleantech company with offices in the US, Belgium, Abu Dhabi and Singapore provides customers in over 60 countries with leading edge technologies and knowledge to realize optimum reliability and productivity of their lubricating assets. Fluitec has developed several technologies to monitor and maintain lubricants. See also www.fluitec.com

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FOSFORCOLOR BY LITECRISTAL EXALUTAL

Our company received a patent in 2009 from NPI, Paris, France for the invention of the Litecristal by Sylvain Gianasso. Litecristal is a luminescent sea salt wich glows in the dark for more tan 12 hours after been exposed,even shortly, to any light source. The system works for ever and realised jobs in 2009 are glowing in the dark today like the day they where made. Samples, on request will be available during this mission in Indonesia.

Litecristal can be applied for road markings,floors,decorative panels, table tops aso. Innovation 2016 will be the Ecobiolite panels for homes where we can brigh he ligh where here is none.

Those panels and table tops will be made at Jepara by the company Green Wood Factory owned by Gentiel Gielen a Belgian entrepreneur and his wife Farah Elfirajun, also owner of the beautiful Oce-an view hotel where we have our products applied on ceilings and floorings as

show-room.

Since 2014 we sold licenses to make the Litecristal in some countries like the USA, Zimbabwe, Togo, Lebanon and more are to come now hat the product has proven since 2009 his sustainable quality.

In 2015 we started the very first Green factory in Basse-Terre,Guadeloupe and Amelia, Ohio, USA producing the Litecristal with local products in a circular economy system meaning no waste and zero pollution.

2016 will be the year to avoid sea water desalting units to reject the brines they do to the sea as we consider this act as a crime against the nature.

Our company is in link with Ecobuild Greentech Impulse and Living Tomorrow Brussels.

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**SYLVAIN
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Executive Director

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GLOBAL INDUSTRIAL SOURCING & LOGISTICS

For Indonesia (Belgian companies): we advise for all matters related to Logistics and Maritime matters including government and legislation as well as resolving disputes with partners and clients or suppliers in Indonesia. Strategy and concepts for doing business in Indonesia: we believe to be an experienced and neutral resource that will assist in assessing correctly difficult challenges and situations. Defining expectations that are realistic.

For Belgium (Indonesian companies): we offer logistic services in Antwerp. We want to specialize to service Indonesian web shops by operating our own warehouses around Antwerp dedicated to specific products. We also offer import duties - VAT and house deliveries as well as sales support services.



**JOHAN
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Managing Director

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GLOBAL WATER ENGINEERING

GLOBAL WATER ENGINEERING or “GWE” is a group of companies, specialized in environmental, industrial water and wastewater treatment technologies, sludge treatment, solids digestion, biogas reuse systems and green power. Its main customers are in the food and beverages industry, agro industry, pulp and paper mills and the chemical industry.

Based on 20 years of practical experience in Asia, its main expertise lies in the biological treatment of medium and high strength organic waste and wastewater by anaerobic and/or aerobic processes.

GWE’s know-how is backed up by more than 350 operating plants in more than 50 countries worldwide (incl. several references in Indonesia and the majority in South-East Asia). GWE designs and builds tailor-made solutions that meet the client’s needs, with references at Heineken, San Miguel, Suntory Garuda, Del Monte, PT Medco, Nestlé,

Great Giant Pineapple, Danone, SCG, SAB-Miller, Carlsberg, AB Inbev, Coca Cola, Pepsi Cola, F&N, Mars, Cargill, Femsa, Boon Rawd, National Starch & Chemicals, Lion Nathan, Sinopec, Visy Paper, AES, Vedan, BASF and many others.

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GOOD !D

Creating a fantastic dog's life, both for dogs as well as their masters is our daily passion and challenge!

Hupple is a brand with a fun and unusual origin. In 2006, the then 23-year old Manuel Goossens, was commissioned to develop a new product for dogs visiting the Hilton Hotel in Antwerp. Manuel came up with biscuits of superior quality, packed like coffee biscuits.

Manuel registered the idea and concept under the name "hupple". The company "GOOD !D" received the license to commercialize hupple and it became a giant hit.

Private label activities were put under a separate division "Your Pet Label", with a tailor-made vision and service. Nowadays, GOOD !D supplies to all the important private label players on the market and

hupple has become a respectable growing player as one of the few Belgian brands of dog biscuits.



**MANUEL
GOOSSENS**
General Manager



**PHILIPPE
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Commercial Delegate

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GOSSELIN FORWARDING SERVICES

Doing business within the European Economic Area requires experienced people who know these countries well. The specialized needs of commercial cargo, warehousing and distribution all demand unique skills and excellent logistics facilities.

Located in the center of Europe, at the Port of Antwerp and Brussels airport, Gosselin Forwarding Services offers you dedicated & specialized air and seafreight services. At your disposal we have a team of freight specialists taking care of your business in the most professional way on a day-to-day basis.

In addition to shipping, we can take care of all the associated activities for you such as packing cargo for safe shipment, secure storage, customs clearance and lashing & securing. Moreover, thanks to our own inland container terminal just outside the Port of Antwerp, we can use our own equipment and facilities to provide all container handling

and warehouse operations, thus providing fast and reliable services that exceed our customers' expectations.

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**SUREE
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GROUPE AUTOSECURITE

GROUPE AUTOSECURITE SA is dedicated to provide throughout the world advice for:

- developing technical motor vehicle inspection;
- creating testing stations;
- setting up training programs for technical inspectors;
- organizing driving license exams and training the examiners;
- working out technical as well as administrative procedures regarding all the road safety aspects;
- giving all technical supports and other missions involving technical inspection or driving license exams

Our company has collaborated with LEBANON for the creation of a testing station that is already operating since 2003. We are also currently transferring projects with BRASIL.



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G-TEC

G-tec is a contractor specialized in worldwide geophysical, geotechnical and environmental investigations.

Dedicated equipment and an international team of highly skilled geologists, engineers and technicians made G-tec a reference for qualitative and safe geo-engineering services in the onshore, intertidal and shallow offshore environment.

Founded in 1993 on an academic background G-tec wants to keep its scientific rigor and to assist our clients with feasible and sustainable projects.

As each project is unique, G-tec's strength is to consider every project as normative: in-house knowledge and expertise is combined with project-specific needs in order to result in a critical investigation. Thanks to the expertise on geophysical, geotechnical and environmental as-

pects, G-tec is able to provide you with an integrated study that leads to a better understanding of the site conditions and their impact on your project.

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HAELVOET

Haelvoet has been an authority in the production of hospital and nursing home furniture for more than 80 years. High quality and a finishing touch have always been key elements in our production process. Thanks to our long and broad experience, we have grown into a unique production company with an excellent know-how of wood, metal and fabrics. Haelvoet is also the proud owner of several ISO certificates. This means that our company guarantees you high quality products and an outstanding after-sales service.

We manufacture comfortable, elegant and durable furniture for hospitals, nursing homes, and other care centers. Haelvoet offers you a wide range of furniture for hospitals (hospital beds, stretchers, cots, bedside tables, patient chairs, easy chairs,...) and nursing homes/homecare (electric high-low beds, relax chairs, relax seats, armchairs, commode chairs,...). Each piece of furniture is unique and offers both the patient and nursing staff a perfect balance between design, quality and ergonomics.

We offer our customers complete interior solutions with personal advice.



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HAMON

The Hamon Group is a world player in engineering & contracting (EPC). Its activities include the design, the manufacturing of critical components, the installation and the after-market sales services of cooling systems, process heat exchangers, air quality systems, heat recovery steam generators and chimneys, used in power generation, oil & gas and other heavy industries like metallurgy, glass, chemicals.

Founded in 1904, Hamon has more than a century of expertise and an unrivaled reference list. Hamon offers innovative, effective and flexible solutions using the latest technology and environmentally friendly methods, at competitive prices.

Hamon has been present in Indonesia for several years, especially in cooling systems, through its subsidiary P.T. Hamon Indonesia.

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**FRANCIS
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Group CEO



**PHILIPPE
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HYDROGENICS EUROPE

Hydrogenics has over 60 years of experience designing, manufacturing, building and installing industrial and commercial Hydrogen Systems around the globe.

Our OnSite Generation business segment is based on water electrolysis technology which involves the decomposition of water into oxygen and hydrogen gas by passing an electric current through a liquid electrolyte. The resultant hydrogen gas is then captured and used for industrial gas applications, hydrogen fueling applications, and is used to store renewable and surplus energy in the form of hydrogen gas. We offer world leading expertise for a range of applications, including:

- Hydrogen gas generators (water electrolyzers) for Industrial processes and Hydrogen Fueling stations
- Hydrogenics is pioneering “Power-to-Gas” the world’s most innovative way to store and transport energy.

Hydrogenics Corporate headquarters are located in Mississauga, Canada with operations in Germany and Belgium. We have other corporate and sales offices, and hydrogen installations, operating in several countries around the world. Hydrogenics Corporation is a publicly listed company on the NASDAQ (stock symbol HYGs) and the TSX (stock symbol HYG).



**FILIP
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General Manager



**MARCOEN
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HYDROGENICS
SHIFT POWER | ENERGIZE YOUR WORLD

ING BELGIUM

ING has a long-standing presence in Indonesia, tracing its roots back to the 18th century. ING offers in Indonesia domestic and international clients a full range of loan products, corporate finance and financial market expertise. In addition, with its on-the-ground presence and integrated support from the other 12 markets in Asia Pacific region, ING demonstrates strong local and sector knowledge. As Indonesia continues to grow, ING is focused on supporting our international clients who are interested in entering the Indonesia market and local clients who are interested to go to Europe.

ING is a global financial institution with a strong European base offering banking services through its operating company ING Bank. The purpose of ING Bank is empowering people to stay a step ahead in life and in business. ING Bank's 52,000 employees offer retail and commercial banking services to customers in over 40 countries.

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**FREDERIC
RADELET**

*Head of FI Transaction
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Head of FI Client Coverage
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**MICHAEL
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*Chief Representative
Officer, Indonesia*



**STEPHANUS
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INTERNATIONAL MARINE & DREDGING CONSULTANTS

International Marine and Dredging Consultants (IMDC) is a fast growing engineering firm with a revenue of 15.7 million euro in 2014 and around 100 employees.

IMDC offers highly skilled expertise to tackle a wide range of water related issues. Our staff has a varied professional background and worldwide experience in port engineering, hydrodynamic modelling and integrated water resources management.

For almost three decades IMDC has been acquiring vast experience through water related studies such as flood risk assessment, hydraulic modelling, coastal protection, sedimentation risks, dredging engineering, blue energy, river training works, inland navigation, port

infrastructures, offshore installations and integrated river basin and coastal zone management.

IMDC is an affiliate of Tractebel Engineering (TE), a multidisciplinary engineering office with over 6,000 employees in Belgium and worldwide. TE plans, designs and manages large energy, infrastructure and building projects.



**JOS
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*Chief Executive
Officer*



**LAUREN
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*Business Developer
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JAN DE NUL

People and vessels are the driving force behind Jan De Nul Group. Thanks to the skilled employees and ultramodern fleet, today the Group ranks at the top of the international dredging industry. PT. Idros Services is JDN Group's Contractor for Indonesian projects. The Group is one of the largest civil engineering contractors in Belgium. JDN Group's separate environmental division, Envisan specializes in soil remediation and groundwater redevelopment. Thanks to these three pillars and the range of supporting services, JDN Group is able to perform large-scale projects to its clients' satisfaction, such as the recently executed reclamation project at Pantai Indah Kapuk. Specialized services for the offshore oil and gas industries are also key part of the services provided by JDN Group (e.g. dredging of shore approaches for offshore pipelines pipe pulling, etc). Using the Jan De Nul fleet offshore services are also provided to the renewable energy industry including the design and installation of wind farm jackets & gravity base foundations, the ballasting and scour protection for grav-

ity base foundations for offshore windmills, and the installation of inter array and export cables.



**J.P.J.
DE NUL**
CEO



**PHILIPPE
HUTSE**
Area Director



**JAN
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LAPAUW INTERNATIONAL

Lapauw International is the European manufacturer of ecological laundry machinery and provides a total laundry solution for all kind of collectivities: Hotels, Hospitals, Cruise Ships, Railways, Automated Laundry Businesses, Textile Manufacturers, Prisons etc.

Lapauw International offers a wide range of washer extractors, washing tunnels, dryers, tunnel finishers, and is worldwide known for its full range of superior flatwork ironers (gas- & steamheated) complete with feeders and folders. With our worldwide presence we can count on a strong client portfolio which constantly inspires the R&D department of Lapauw to come up with new eco-friendly innovations.



**PHILIPPE
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LIBINVEST

Libinvest: Cosmetics creator and manufacturer for efficient beauty care.

Founded in 1987 by Jean Michel Libert, Libinvest Cosmetics is fully dedicated to women's and men's beauty capital.

All our products have been approved by the Belgian Health Ministry and by the FDA (US Food and Drugs Administration). The R&D department is one of the added values of our company.

Libinvest proposes the following marks:

- 2B Bio Beauty® - Cosmeceutic brand. Pre-ageing and lightening treatments. 2B Bio Peeling 0% acid, 100% natural.
- Ophyto® - Phyto energetic brand. Holistic treatments for face, body and scalp based on the 5 chinese law elements.
- Ophyto pH - Glycolic acid peeling brand. Gentle exfoliation of the skin without any irritation.

- Minceur 2011® - Slimming brand. Body sculpting and firming, 100% natural essential oils.
- epilXcel: Professional hair removal brands. Acts on the hair follicles for a definitely different depilation.

Far from trends and fashion, Libinvest Cosmetics makes the difference!



**JEAN MICHEL
LIBERT**
CEO



**MIREILLE
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Managing Director

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LINGUITEX

LINGUITEX offers translations of commercial and legal texts, texts of general interest, and also sworn translations of miscellaneous official documents such as acts or diplomas, certificates, patents ...

Translation, adaptation and updating of websites and newsletters, general business correspondence.

Text correction and revision by native speakers.

Frieda Depamelaere, the manager of the translation office, has a Master's Degree in Translation (French/English/Dutch) and is also a sworn translator at Belgian courts of justice.

Languages: French - English - Dutch. Other languages on demand. Also oriental languages.

Reliable service with prompt delivery.



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Linguitex

LOTUS BAKERIES

Lotus Bakeries is active worldwide in biscuits, cakes and snacks with the Lotus, Lotus Biscoff, Dinosaur Lotus, Lotus Suzy, Peijnenburg, Snelle Jelle, Annas, Näkd and Trek brands.

Lotus Bakeries, with headquarters in Belgium, is a dynamic, internationally oriented company with production facilities in Belgium, the Netherlands, France and Sweden, and 15 own sales organizations in Europe, the United States and Asia. Lotus Bakeries also works with commercial partners in forty countries worldwide. Lotus Bakeries has 1,321 employees. By maintaining a healthy balance between tradition and innovation, the Lotus brand indulges consumers with a unique range of high-quality, tasty products. In 2014 the Group achieved a turnover of EUR 347.9 million. The shares of Lotus Bakeries are listed on Euronext Brussels.

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**BART
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Distributors*

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MEBROM

Mebrom, established in 1980, is a formulator and worldwide distributor of agrochemicals.

The main products in its group's portfolio are a range of plant bio-stimulants for different agricultural applications and fumigants for the control of pests infesting stored commodities, perishable goods, wood, etc, ...

The full range of plant bio stimulants based on amino-acids is manufactured by Mebrom in Belgium.

Besides of close cooperation with appointed agents, Mebrom operates through regional offices in Argentina, Australia, Hong Kong, South Korea, Mexico, Thailand, South Africa and Vietnam.

The products being mostly subject to local product registrations and

import licenses, Mebrom has spent much efforts to register its products in many major agricultural countries.

The successful market approach of Mebrom results in a distribution network in more than 40 countries and a close customer relationship by offering a valuable commercial and technical after sales service.



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Technical Manager

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MENART

Since 1961 MENART has been developing and building innovative machines, equipment and installations for professionals working in organic recycling technologies.

MENART produces highly efficient and reliable equipment:

- shredders for green waste,
- compost windrow turners,
- rotary screens,
- municipal waste equipment,
- etc.

With more than 50 years of experience, MENART equipment is widely distributed for multiple applications: sugar cane, palm oil, livestock manure, municipal green waste, household waste, polluted earth, wastewater biosolids...

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**BORIS
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MEYVAERT GLASS ENGINEERING

Meyvaert was established in Belgium in 1826 and has been producing museum display cases since 1946. Serving our worldwide customers for many decades has meant that our teams can draw upon a successful combination of technical proficiency, creative flair and awareness to create products where structural quality meets aesthetic beauty.

Subsequently, our multidisciplinary staff continuously develop new engineering and manufacturing solutions, in order to provide our clients with the latest innovative exhibition possibilities that revolve around the presentation, security and conservation of artefacts.

Meyvaert's diverse team of project managers can rely on many years of experience in project management. Our flexibility, communication skills and international expertise allow us to effortlessly liaise and collaborate with our project partners across the globe.

In summation, Meyvaert's unceasing pursuit of perfection, its unwavering client support and service-minded approach form the core of our business, in conjunction with our excellent technical know-how and state-of-the-art craftsmanship.



**FRANK
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Commercial Director



**PETER
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*Product Development
Director*



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*Business
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Manager*

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MYDIBEL

Mydibel is a family-operated enterprise specialized in developing, producing and commercializing potato products: chilled (fries), frozen (fries and puree specialities) and ambient (flakes and granules). This wide range is produced in 3 different production sites: Mydibel, Pomcobel and Gramybel. Daily, Mydibel processes up to 2.000T of potatoes and makes them into 160.000T of finished product a year.

In 2011 a new state-of-the-art potato processing production unit was built where deep frozen potato specialities including croquettes, different types of hash browns, mini potato croquettes, deep frozen portions of mash... are made from fresh potato. Following on from this a logistics center with 8 loading docks and a fully automated cold store with room for 31,000 pallets came along.

Mydibel invests continuously in quality product with excellent service.

Mydibel supplies companies in different segments: Food Service, Food Retail and Food Industry.

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NEOBULLES

Neobulles is a Belgian manufacturer of high quality non-alcoholic festive drinks.

The 2 main brands are Kidibul and Vintense.

Kidibul is a sparkling juice packaged in champagne bottles 750 ml. All the range is 100% natural, without additives, preservatives or sugar added. Three flavours and different packagings are available.

Vintense is a range of alcohol removed sparkling and still wines. A unique technology and knowhow allow us to remove 100% of the alcohol and to keep 80% of the aromas.



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**JÖELLE
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NIXXIS

Nixxis is a provider of call centers, contact centers and customer interaction solutions since 2006.

With 80,000 agents licenses installed and 1 billion minutes of calls per month, Nixxis Contact Suite has proven its reliability on all 5 continents with the highest productivity in the market.

A world class recognized professional service allows more than 1000 customers to benefit from help and support around the clock.

It is by its functionalities or ergonomics, innovation remains the key-word at Nixxis.

Luc Francis Jacobs is Nixxis C.E.O. and company owner since 2012.

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**LUC FRANCIS
JACOBS**
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OPRINS GROUP

OPRINS Group, established in Rijkevorsel, Antwerp, by Jan OPRINS, in 1976, is specialised in:

- Bamboo plantlets production: research and development of bamboo multiplication biotechnology, in cooperation with the Ghent University, Belgium. Different bamboo tissue culture protocols were developed to reproduce bamboo plantlets in a high volume. The tropical bamboo seedlings are produced by PT Bambu Nusa Verde, Indonesia.
- Studies and support: bamboo development studies and providing support for setting-up of plantations from seedlings till harvesting and end-products, mainly for developing nations and in cooperation with the local forestry departments, NGO and UNIDO (United Nations Industrial Development Organization).

- Bamboo End-products: bamboos as wood replacement, biomass, biofuel, pulp and paper, bamboo laminar, particle board, textile, energy, etc.

The OPRINS Group consists of: OPRINS PLANT NV (Rijkevorsel, Belgium); OPRINS TUIN NV (Rijkevorsel, Belgium); Rezo Plant Sarl. (Castillonnes, France); Viveros Botanica S.A. (Duyo-Fionisterre, La Coruña, Spain); Hortus capensis (Swellendam, South Africa); Afribam (Malawi); DKB - De Kleine Boerderij consulting (Merksplas, Belgium); P.T. Bambu Nusa Verde, (Yogyakarta, Indonesia).



**JAN
OPRINS**
President



**MARC
PEETERS**
Director

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OTN SYSTEMS

OTN Systems develops and markets fiber optic networking products dedicated to the operational telecommunication departments of metros, light rail systems, mainline rail, oil & gas, mining, ITS (intelligent highways, tunnels & bridges), airports, ports, utility companies, public safety & security and industrial campuses. The company is the designer and supplier of the Open Transport Network (OTN) and XTran (eXcellence in TRANsport).

With 25 years of experience, OTN Systems has built a solid reputation deploying cost-effective and reliable communication networks. Thanks to the unique product portfolio, a highly skilled workforce and a partner network that extends to every corner of the world, OTN Systems has successfully delivered operational telecommunication networks to more than 400 customers around the world.

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**STEFAN
VERHOEVEN**
*Regional Sales
Director MEA - APAC*



**REZA
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*Sales Manager
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PA EUROPE

PA Europe (Brussels) and PA CSR Indonesia are part of a group of high level advisers mostly at (Prime) (Vice) Minister and DG or Ambassador and former CEO/Professorial level working through 11 offices in all world regions. Chairman is former Belgian Prime Minister Mark Eyskens.

Expertise is in virtually all industrial sectors with a special focus at multi-stakeholder/Social Media/Political Leadership approaches. Consequently our specialized company provides board level CSR strategy and implementation services. Through PA's own Academic Chairs unique sustainability based concepts have been developed addressing integrated Water, Food and Job Securities. Access, socio-political marketing, partnering, M&A, funding and IPOs have been part of our business for 20 years.



**RIO
PRAANING
PRAWIRA
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Managing Partner



**SANDRA SOFIA
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Project Manager



**SITI
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PATTYN PACKING LINES

Ever since the establishment in 1952 and introduction of the “box lining system” in 1976 our family company offers innovative bulk packaging solutions with a high level of automation.

Our expertise, your added value. With our unique expertise in the packing and filling of bulk solids into lined containers, we provide a valuable contribution to the optimization of your packaging process. You rely on specialists, supporting you to find the right solution from case erecting to case closing.

We also integrate end of line and OEM equipment, taking full responsibility of the complete line. One contact person is responsible for the follow-up and planning of your bulk solids project. From the order confirmation till the installation you receive full personalized support. Close relationships matter. With our worldwide network of Business Partners you benefit from local customer service and support.

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**FRANS
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*International Sales
Manager*



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PATTYN[®]
RESPONSIVE BOX LINING

PEACS

PEACS provides solutions and equipment for palm oil processing:

- Automated pretreatment of palm oil
- Physical refining of palm oil
- Dry fractionation of palm oil (production of oleins, superoleins, stearins, and special products).

Our company built its reputation on high technical expertise of our staff which led to numerous successful projects around the world.

We share our experience with you providing suitable, simple and reliable solutions.

Our mission can be summarized by the following keywords:

- Expertise: We are recognized for our ability to find suitable technical solutions;

- Performance: Based on the commitment of our staff, and the use of efficient design and technical tools for supplying top-quality automated plants;
- Independence: We are free to work with the best technology available on the market, to match the customer's requirements;
- Flexibility: Strict project management rules compatible with a capacity to adapt to the client's particular needs;
- Human Size: Person-to-person contact with clients from all countries, cultures and industries;
- Environment: We provide energy-efficient solutions, with minimal environmental effects. We use natural and physical processes. We support our customers to maintain their compliance with ISO14001 or RSPO standards;
- Safety: Operator and final consumer safety are our priority. We apply the toughest standards in this regard.



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PHAEROS GROUP

Phaeros is a fully independent Belgian company developing, marketing and implementing software solutions for the port and terminal industry. Having been active in the maritime industry for numerous years, the Phaeros team has a wealth of experience and expertise in port management and terminal operations.

Based on this expertise, Phaeros has developed software applications for the day to day management of ports and cargo terminals. Our applications include a port community system, a port management system, a multi-purpose terminal management system and a dedicated maritime invoicing system as well several other applications supporting these core products, including yard planning, berth scheduling, resource management and an EDI communication tool.

For more information, visit our website www.phaeros.com or contact us at info@phaeros.com.

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POLYMER INSULATION PRODUCTS

Polymer Insulation Products specializes in the manufacture, marketing and sale of portable, autonomous polyurethane systems. Located in Maldegem (Belgium), Polymer Insulation Products offers a wide range of polyurethane systems and equipment for the professional user. Our strategically located offices mean we can quickly supply oversee clients with high quality products and services via the port of Antwerp.

The foam systems produced by Polymer Insulation Products meet the guidelines laid out in the Montreal Protocol dated 1987. The products do not contain formaldehyde or CFCs. Most dual component systems are available in refillable packaging. The polyurethane foams are easy to use and do not require a huge investment when it comes to the necessary equipment. Polymer Insulation Products guarantees excellent support during the execution of a client's project.

FAST-PUR is intended for use as a foamed-in-place sealant for air leak-

age control and insulation of gaps, cracks, cavities and joints within the building envelope. It is used for sealing ducts, elbows, valves, tees and boxes, replacing or repairing insulation in refrigerated containers and refrigerated warehouses.



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PREFAMAC CHOCOLATE MACHINES

PREFAMAC CHOCOLATE MACHINES produces “sweet” machines, with particular emphasis on the world of chocolate and the industry of biscuits, cookies, waffles and cakes.

Prefamac manufactures cooling tunnels, chocolate tempering and moulding machines, chocolate, butter and cream melting kettles, pumps and piping, enrobing machines designed to cover sweets with chocolate as well as machinery for flaking, adding flakes or decoration to enrobed products.

Since the foundation 27 years ago, we supply both industrial installations as well as small scale machinery for bakeries and chocolate manufacturers. Up to 98 % of Prefamac’s output is destined for export and reaches more than 100 countries worldwide.

Featuring among Prefamac’s customers are famous chocolate brands like Marcolini and Neuhaus, and Mondelez (Cadbury/Kraft/Lu) and General Biscuits for cookies and biscuit lines.

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PROGENUS

Progenus, (Spin-off Comp of Ulg/Gembloux, Agro-Biotech University in Belgium.)

As the DNA that, by the succession of four entities that interact simply by attracting, repelling, while repeating, develops wonder and abundance.

Progenus is to follow the same path according to a singularity tailored to users to provide simple, scientific, specific, speed Benefits for everybody.

Progenus specializes in molecular technologies to:

- Put DNA Kits diagnostic user simply and fast available,
- Offer specific services to support the matching of partners' response to user needs in the different area around the world

Progenus's kits are designed:

- to sustain the harmony in livestock and support respect of values;
- to assist ensure the food benefits;
- to assist ensure the water benefits;

Progenus's services are designed:

- to support laboratories performance and innovation development and transfer



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PYTHAGORIA

Pythagoria offers professional solutions, expertise and services in Knowledge Management and Text Mining.

Pythagoria has developed 4 solutions:

- Increase your content quality with an integrated production tool for digital or print content creation.
- Our semantic search engine, called EvidenSSE®, also includes a library with a set of NLP and text mining modules.
- Long experience and many projects delivered for educational, academic and legal publishers, as well for private and public institutional clients, with the purpose of the promotion, distribution or sharing of knowledge.
- Your project is an investment and requires up-to-date, effective responses both now and in the future. Pythagoria sets itself apart from other service providers through its resolutely creative, responsive approach with its eyes firmly fixed on the future!

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RENSON

RENSON®: your partner in ventilation and sun protection

RENSON®, headquartered in Waregem (Belgium), is a trendsetter in Europe in natural ventilation and sun protection.

CREATING HEALTHY SPACES

From 1909, we've been developing energy efficient solutions assuring a healthy and comfortable indoor climate. Our remarkable headquarters - built according to the 'Healthy Building Concept' – is a beautiful example portraying our corporate mission.

NO SPEED LIMIT ON INNOVATION

A multidisciplinary team of more than 65 R&D employees continually optimize our products and develop new and innovative concepts.



**RICK
HEINTJES**
Sales Manager Asia

STRONG IN COMMUNICATION

Contact with the customer is of the utmost importance. A group of 70 in-the-field employees worldwide and a powerful international distribution network are ready to advise you on site. EXIT 5 at Waregem gives you the possibility to experience our products on your own and provides necessary training for installers.

A RELIABLE PARTNER IN BUSINESS

We can guarantee our customers optimal quality and service thanks to our environmentally friendly and modern production sites.

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RODSCHINSON INVESTMENT

Rodschinson Investment is an international company specialized in mergers & acquisitions of corporate entities and capital raising related to various sectors of activities. Our firm is also strongly involved in large Real Estate projects around the world.

Rodschinson relies on independent partners working in their names which provides a wide range of services worldwide to a substantial and diversified client database including small- and mid-sized businesses, as well as large corporations, investment banks, pension funds, hedge funds and high net-worth individuals.

Rodschinson's business is expanding around the world, as global markets become ever more tightly linked by technology, by breaking down regulatory barriers and by the increasing global needs of our clients.

We bring together organizations that are extraordinary as stand-alone entities, but combined, these independent partners comprise a network that is virtually unmatched in the breadth and depth of resources available to serve you.

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ROSIER

ROSIER is a mineral fertiliser manufacturer based in Moustier (Belgium) since 1880.

ROSIER is listed on the Brussels Euronext Stock Market and is part of the Borealis Group chemical division. Both the shareholding and a healthy financial structure guarantee awareness of the Company and its development.

Thanks to perfectly adapted and state of the art industrial facilities, ROSIER is able to offer environmentally-friendly products that provide users with the best economical yield they can get.

- The ROSAFERT® range primarily comprises simple and compound PK and NPK granulated fertilisers;

- Specialty fertilisers from the ROSALIQ® (liquid fertilizers) and ROSASOL® (Water soluble fertilizers) ranges are essentially designed for the greenhouse, foliar complementary nutrition or fertirrigation markets.

ROSIER is able to cater for all nutritional needs of any plant under any climate, which probably explains why ROSIER is established in over 120 countries.



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SCE

SCE, Silo Construction and Engineering, of Belgium is a worldwide partner and specialist in design, production and assembly of rectangular modular process silos.

The modular SCE bins are innovative, compact and fast to assemble. Our short lead times are the result of our experience in project management: in-house engineering, a well-keened production process and care for quality.

SCE earned its merits in the animal feed industry and has successfully expanded to other sectors such as the production of pet food, aqua feed, flour milling, rice, coffee and cocoa. SCE has built modular square bins all over the world. In SE Asia SCE has references in China, Thailand, Malaysia, Vietnam and Indonesia.

With SCE you have a reliable partner who can make your process more performant!



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Area Sales Manager



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SCHRÉDER

The Schröder Group, established in 1907 in Belgium, is a professional outdoor lighting solution provider with over a century history. Especially in Road & Urban, and Tunnel lighting, Schröder ranks No.2 in Europe. Till today, Schröder has 45 branch offices across the world. Over 2600 professionals are dedicated to offering cost-effective lighting solutions for safe, comfortable and sustainable environments. Schröder provides a rich product portfolio in segments such as road urban, tunnel, ambiance and campus, sport, transit, illumination, together with other value-added products/services such as control system, photometry analysis, Total Cost of Ownership analysis and energy-saving calculation, commission and installation. Schröder is also your partner Beyond Lighting for smart services and solutions.

Schröder Singapore was founded in 2009 to establish a closer presence to our customers. Schröder has been providing high-quality lighting solutions to Singapore for more than 20 years, working on projects

such as Orchard Road, the KPE tunnel and the MCE tunnel to name a few. Schröder also extends its business to the South East Asia region, including Malaysia, the Philippines, Indonesia, Myanmar and Thailand, where close partnership has been established to ensure the quick response to the local needs.



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SCR-SIBELCO

A leading provider of industrial minerals we transform natural raw materials into quality products that bring value to customers across a wide range of industries. Our vast mineral portfolio and extensive customization abilities mean you get the right mineral for every job. And with specialist technical support and local customer service, we ensure you always get the most from our minerals wherever you are in the world.

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**BERNARD
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BELGIAN ECONOMIC MISSION

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SEA-INVEST / SEA-TANK TERMINAL

SEA-invest is a leading stevedoring company in Western Europe and Africa. The privately owned SEA-invest group is present in Belgium, France, the Netherlands, Germany, Poland, Ivory Coast, Senegal and South Africa. During the last decades, port handling services have been extended by a wide range of value added services for which SEA-invest invested in purpose-built installations, tailored to its customers' requirements.

The activities can be divided into 8 divisions:

- Dry Bulk
- Fruit & Food
- Liquid products - SEA-Tank Terminal
- Break Bulk, containers & RoRo; Logistics & Warehousing; Freight Forwarding & Customs Brokerage services; Shipping & Agencies services

Some Key figures:

- Annual tonnage of more than 100 Million Tonnes;
- 5,500 employees;
- Active in 25 ports in 8 countries.



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SEA-invest **SEA-Tank Terminal**

SECO

As a centre of technical excellence for the construction industry, SECO offers third party support through risk assessments, design checks and site inspections and specific expert assignments in the fields of: Real estate projects - Civil engineering - Marine engineering - Environmental protection - production and processes (inspection and quality certification).

Specific knowledge and know-how allow SECO to offer tailor made recommendations and solutions in the following areas:

- Guidance and assistance in sustainable building construction (Valideo, BREEAM, DGNB)
- Technical audits of existing sites
- Technical installations of buildings
- Metal roof frames
- Light facades
- Environmental protection

- Health and safety coordination
- Fire protection
- Acoustic insulation
- Specialized assignments (high-risk interventions on pylons, wells, towers, cliffs, etc...).

SECO enjoys the trust of major players in the insurance sector for the awarding of the 10-year guarantees.

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SIOEN INDUSTRIES

Sioen Industries is a stock quoted Group with an extensive portfolio of products and activities concentrated in 3 divisions:

- **Coating:**
This fully vertically integrated division extrudes yarns, weaves the technical fabric and coats it with various polymers. It are these coated fabrics that our customers process into tents, tarpaulins, swimming pool covers, protective clothing, mattress covers, etc.
- **Apparel:**
The apparel division is an innovative producer of high-quality technical protective clothing. Sioen operates in sectors where attention to safety and comfort are of central importance: firefighting, chainsaw protection, flotation suits, bulletproof clothing, chemical protection and industrial protective clothing such as rainwear, high-

visibility clothing, flame-retardant, antistatic clothing, protective clothing against electric arcs, ...

- **Chemicals:**
Sioen Chemicals focuses on 2 key competences: dispersions, from solid to fluid, and colour technology. The division produces pigment pastes, inks and varnishes.



**MICHÈLE
SIOEN**
CEO Sioen Industries



**BART
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CEO Sioen Apparel

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SIOEN

SIPEF

SIPEF is a Belgian agro-industrial company listed on Euronext Brussels.

The company mainly holds majority stakes in tropical plantation businesses that it manages and operates.

The company is geographically diversified and produces various commodities, principally palm oil. It invests mainly in recently industrialized countries.

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SOCIETE MEDICALE A L'EXPORTATION

International medical equipment projects integration and planning.

Through its highly-qualified staff, who are backed by over 25 years' experience in the Hospital Sector, SME supplies solutions for various hospital projects:

- Hospital furniture and medical equipment turnkey projects.
- Hospital planning and Health plans.
- Primary healthcare turnkey projects (building and equipment).
- Modular building systems and field hospitals.
- Mobile healthcare units.
- Ambulances and Patient transportation solutions.
- Financial engineering for project development.
- Technical support for Healthcare PPS and PPP projects.
- Specialized units (cardiology centres, maternity, oncology, radiology, cyclotron, etc.)



**JOSÉ
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MOLINETE**
Managing Director



**CARLOS
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Director

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SOLVAY

ASKING MORE FROM CHEMISTRY FOR 150 YEARS

Created in 1863, Solvay is a global company driven by proud and committed chemists. With our historical anchorage in Europe, our products serve diversified markets worldwide, from consumer goods to energy, with one main aim – to improve quality of life and customer performance.

The group is headquartered in Brussels, employs about 26,000 people in 52 countries and generated 10.2 billion euros in net sales in 2014. The drive to achieve our aim has resulted in 90 percent of our revenue being generated from businesses that are among the top three global leaders in their field.

OUR STRATEGY FOR PROGRESS

We want to find answers and respond to the challenges of 3 major megatrends: evolving demography and consumer behavior, innovation

acceleration, resource constraints and demand for sustainability.

Our strategy is to participate in reshaping the global chemical industry and to build a model of chemistry that will address these crucial issues while continuing to drive value creation and profitable growth.

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VINCENT DE CUYPER

Member of Executive Committee of Solvay Group



MARTIN LAUDENBACH

Solvay President Asia Pacific



ERIC DERUELLE

New Business Development Solvay Asia Director



THIERRY GRANGE

Global Multi-BU Commercial Network Development & Distribution Director



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SODAL

Soudal is the largest independent European manufacturer of sealants, adhesives and polyurethane foam for professional and private users.

With an expected turnover of EUR 650 million in 2015, over 2,300 employees and 14 production sites on 4 continents, this 100% Belgian family business, with its founder Vic Swerts still at the helm, has developed into an international player and an expert in chemical construction specialities.

Continued investments in R&D, a long-term vision for innovation and adaptations to local market requirements are the foundations for Soudal's excellent performance.



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SPACEBEL

Spacebel is an engineering company in the space sector and the Earth monitoring applications, serving space agencies, major aerospace prime companies, EU institutions and the commercial market. Our skills include the mission definition, system engineering and commercialization of the multispectral or hyperspectral imaging satellites.

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SWALLOW TECH

Swallow Tech is a leading provider of software solutions to the financial services industry.

Trading since 1984, Swallow Tech has branches in Belgium, Portugal, Singapore, Tunisia, Mauritius, UK and several local agents around the globe (including PLACID-Liban).

Our customer base extends to more than 150 customers spanning 5 continents, with installations ranging from a single user set-up through to global processing hubs with 400+ concurrent users.

Swallow Tech offers a range of integrated solutions that ensure the highest levels of Straight Through Processing (STP) and operational efficiency, whilst minimizing risks and costs.

Swallow Tech offers a range of integrated solutions that ensure the highest levels of STP & operational efficiency, whilst minimizing risks and costs.

Our package integrates also applications for:

- Anti-Money Laundering: Filtering, screening, profiling, KYC, FATCA, ...
- Detection of duplicate transactions
- Nostro & Internal accounts Reconciliation
- ATM & Credit Cards transactions Reconciliation
- Financial Transactions Archiving and Management
- Forex confirmations matching



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THE BELGIAN CHOCOLATE GROUP

Founded in 1956, The Belgian Chocolate Group (BCG) is a well-established supplier and exporter of premium chocolate products, offering high quality at attractive prices. Our wide range of products, which form a solid base for our brand “The Belgian”, includes Chocolate Seashells, Cocoa Dusted and Flake Truffles, Pralines, Bars, Hollow Figures and more innovative products like Medaillons, Truffines and Chocolate Donuts. We also carry a No Sugar Added Bar Range.

The company has two plants in Belgium, where the chocolates are made and exported from. “The Belgian” reflects the traditional chocolate making expertise from Belgium. We work together with exclusive distributors in over 70 countries with a view to creating a clear, unified brand presence.

In our constant search for first-rate ingredients, quality is the highest requirement. Furthermore, BCG follows the international standards

and guidelines. In January 2011, BCG was the first Belgian chocolate company to obtain the A star level of the international BRC food standard. This is the highest possible standard to obtain.

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MARC PAUWELS
Managing Director



ILSE DE LAET
Member of the Board



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TRACTEBEL ENGINEERING

Tractebel Engineering is a leading international engineering company, specializing in energy, water and smart sustainable infrastructure projects.

It offers state-of-the-art engineering and consulting solutions to energy, nuclear, gas, industry and infrastructure customers in the public and private sectors.

Its engineering assignments and services cover the full life cycle of customer's installations: feasibility studies, basic design, technical specifications, project management and commissioning.

Its knowledge of the most advanced technologies, its multidisciplinary teams and its years of experience in facility operation are its main assets.

Some 4.400 staff, comprising mainly high-qualified engineers, form a considerable source of expertise in areas as varied as thermal power generation, desalination, renewable energy (biomass, wind, solar, geothermal), hydroelectric power, transmission and distribution (power system consulting, T&D infrastructure, T&D operation), LNG, gas treatment, transmission, storage and distribution. The transportation expertise is focused on rail, ports and waterways as well as mobility. Tractebel Engineering has built an excellent reputation for its engineering and consultancy services in Indonesia thanks to the important number of projects performed in the country for more than 30 years.



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UNITED PETFOOD PRODUCERS

United Petfood Producers is an exclusive private label producer for extruded dry dog and cat food, biscuits for dogs and snacks. Thanks to our knowledge, experience and high-quality requirements we are your best partner for the development of your own dog and cat food in each segment, from Eco to Premium.

Our knowledge and experience enables your company to develop your own petfood products within each segment, from Eco to Premium.

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UNITRON

UnitronGroup is an international group of companies, offering state-of-the-art headend Digital Signal Processing technologies and digital TV accessories for Cable, Satellite and Terrestrial TV distribution multi-dwelling and residential buildings.

UnitronGroup's solutions are available to many OEM customers and TV operators. End users have access to the 'Johansson' branded products via a worldwide network of distributors and integrators. Our success in the global market is reflected in important key technology partnerships with operators like DIRECTV, CANAL+, SKY, Bell, ASTRA and many others.

In this fast moving market, innovation and flexibility are the main keywords. Therefore, UnitronGroup runs multiple factories and R&D centers in Belgium and the Czech Republic. Buying a Johansson product is buying a cutting-edge piece of electronics that will last for years!"



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UNIVERSALIS

Universalis is focused on the sectors of:

1. REAL ESTATE AND FACILITY MANAGEMENT:

With the company MCS, we are assisting organisations to improve efficiency of portfolios of real estate and facilities, decrease costs and optimise TCO, and guarantee uptime of critical technical facilities.

- real estate: portfolio management, location analysis, valuation, feasibility, DBFM, development management, smart working
- Workplace project: Change management, program & layout, project management, move coordination, communication & training
- Facility management: quick scans, integrated FM, performance/ KPI/benchmarking, smart sourcing, contract management, process & data, business continuity, in the domains of space & asset management, maintenance, catering & cleaning, greenery.

All domains and activities are supported by modular software to keep full insight and exercise impact.

2. PUBLIC TRANSPORT

With various companies, we are offering innovating technologies for the construction, operation, and maintenance of infrastructure and rolling stock

- Track building: isolated embedded rail
- Road Traffic mapping and analysis to enable smart mobility
- Power provision for mission critical systems in telecom, signalling, IT, stations



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VASCO DATA SECURITY

VASCO is a world leader in providing two-factor authentication and digital signature solutions to financial institutions. Many of the top 100 global banks rely on VASCO solutions to enhance security, protect mobile applications and meet regulatory requirements. VASCO also secures access to data and applications in enterprise environments, and provides tools for application developers to easily integrate security functions into their web-based and mobile applications.

VASCO enables more than 10,000 customers in 100 countries to secure access, manage identities, verify transactions, and protect assets across financial, enterprise, E-commerce, government and healthcare markets.

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President & COO



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*Managing Director
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VOX TENEO

Active since 2002 years in private and public sectors, Vox Teneo develops web application. The engine driving Vox Teneo is above all the desire to build a company centered on the human element. Our team is motivated, involved, and works with respect and confidence to achieve long-term results.

Present in Eastern Europe, Western Europe and Asia. Vox Teneo develops web application that helps companies to present, share and develop their brand, to ease their daily work and everyday management. Vox Teneo supports the existing solutions by offering hosting services and 24/7 monitoring solutions. Vox Teneo also offers dedicated teams to develop client's projects.

International development is essential for Vox Teneo to be as close as possible to its European and Asian clients. It allows us to understand

their needs and to effectively monitor each project – during and after its development.

As a web and mobile solution integrator our goal is to provide a high-quality service at the cutting edge of technology.

Vox Teneo collaborate collaborate very closely with Altissia International to develop Altissia's products in Asia.

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CEO



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Director RO

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WOW

WOW Company: The Wave Ball From small ripples to powerful waves, the Wave Ball transforms the calm water into a rough sea or a raging ocean in just a few minutes! This is a wonderful wave generator that brings pleasure for young and old. The Wave Ball is a fantastic element to increase the popularity of the pool. It is ideal for water parks, hotels, resorts, camping pools, wellness, public pools, aquariums, animal parks and even rescue and survival training centers. The Wave Ball has been installed in over 300 water parks in 44 countries around the world.

The Wave Ball is “green” as it is a low consumption wave generator that looks like a polyester sphere, floating on water, which generates in a safe and controlled way, artificial waves of stationary type, very reassuring for young people. In comparison with other systems, the Wave Ball fits your requirements and is installed in less than 2 days. With it you can simulate the sea waves in your pool with a minimum of technical changes.

More information on: www.wowcompany.com



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ZENTECH

ZenTech is a Belgian biotechnology company highly specialised in the diagnostic of pathologies occurring in the early life stages, from conception to adolescence (foetus, newborn, toddler and child) and in the diagnostic of chronic diseases affecting both children and adults. We have considerable expertise in the development, production and marketing of IVD kits specifically developed for prenatal, neonatal and paediatric use.

The techniques are adapted to the requirements of non-invasive assays.

Our specialization is further enhanced by competence in the automation of medical diagnostic laboratory processes. ZenTech has developed and adapted a number of platforms to automate the use of these kits, according to the tests performed by each laboratory. Our

high-quality products are marketed either directly or through distributors and OEM agreements worldwide.

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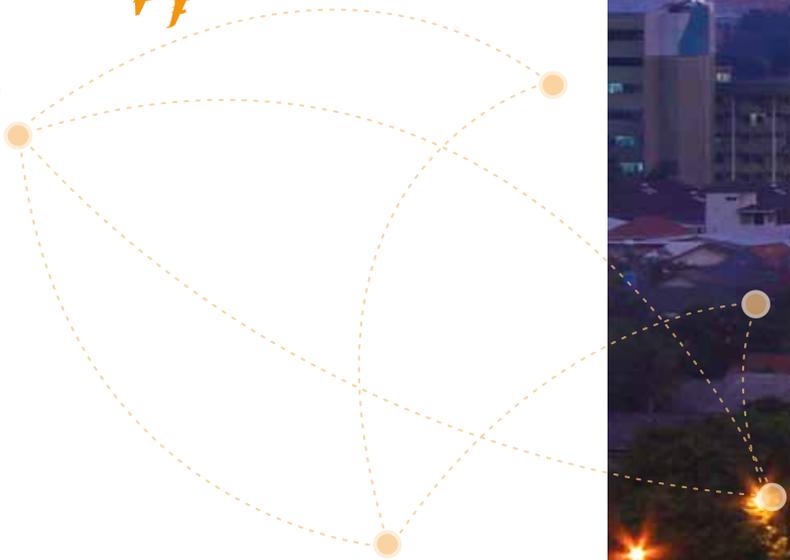


**JEAN CLAUDE
HAVAUX**
CEO

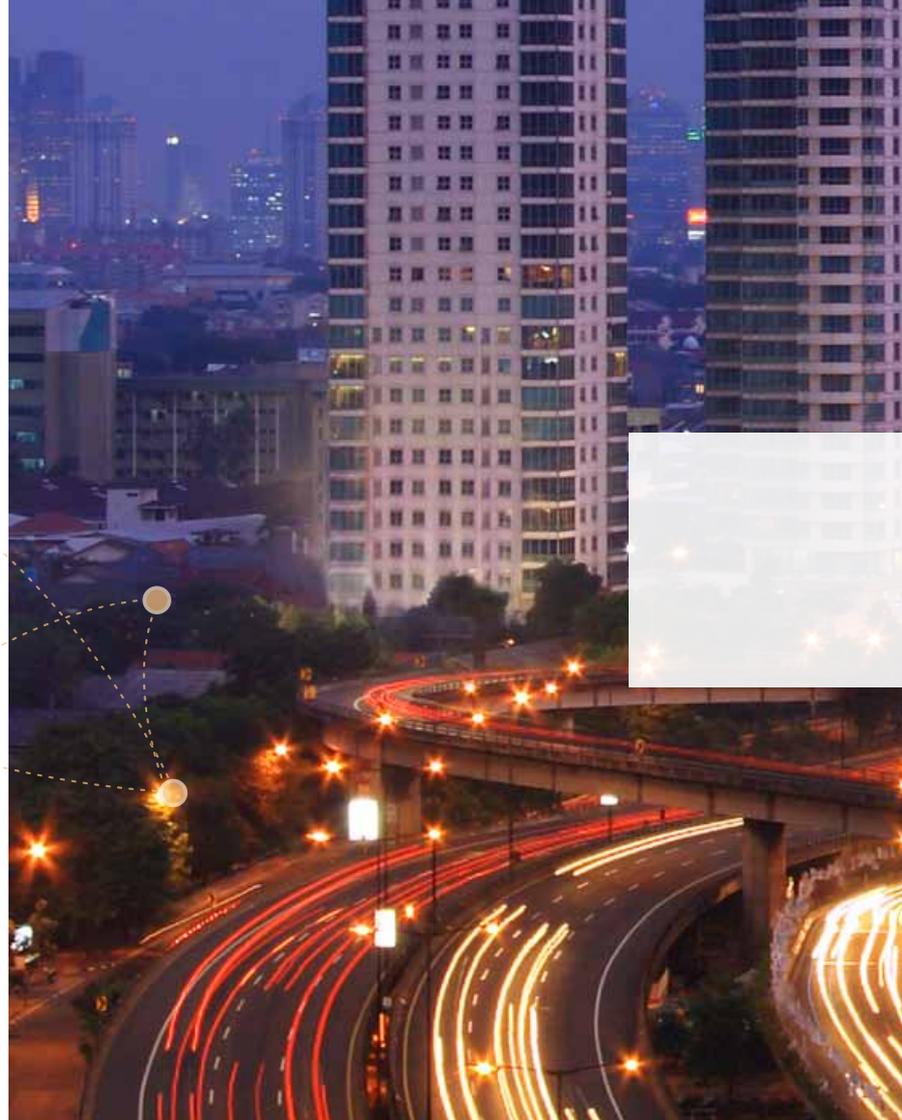
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INDONESIA



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GASTRONOMY AND TOURISM



DENNIS BROECKX - CHEF

Dennis Broeckx is chef and owner of Michelinstar restaurant L'épicerie du Cirque at the heart of Antwerp. Together with hostess and partner in crime Ellen Destuyver, Dennis takes you into their delicious creative world.

Dennis was trained at one of many great culinary schools in Flanders and gained experience in Flanders and abroad. His cuisine consists of interesting combinations and distinctive flavors, based on seasonal products. He enjoys transforming vegetables and herbs into pure, balanced, and fresh dishes. The focus is on terroir and pureness, Ellen translates this beautifully in the selection of wines and beers. Next to the restaurant, you will find 'Comptoir'. Fresh, homemade products, a variety of seasonal preparations and a splendid array of quality products. Dennis and Ellen know how to please their guests.

Dennis Broeckx has been a Flanders Kitchen Rebel for several years. The Flanders Kitchen Rebels are 25 top chefs, all younger than 35, with an irrepressible love of Flemish gastronomy and pure ingredients. Innovation, creation, and a dash of rock 'n' roll are the key ingredients in these chef's kitchens. The Flanders Kitchen Rebels is an initiative of VisitFlanders to promote Flemish fine dining.

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**DENNIS
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Chef

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L'ÉPICERIE DU CIRQUE



ERIC BOSCHMAN - SOMMELIER

ERIC BOSCHMAN, the Belgian storyteller about wine and beer.

Eric Boschman is a Belgian SOMMELIER, born on 25 August 1964. He has been awarded many prizes, including the title of “Best Sommelier in Belgium” in 1988.

Eric Boschman grew up in the world of gastronomy. His grandparents and parents owned restaurants whole their life.

He was educated at the Hotel School in Namur, followed by a one-year training placement in Strasbourg. On his return to Belgium, he began his career at renowned restaurants.

In 1992, he opened his own restaurant “Le Pain et Le Vin” which he later sold and set up the Food and Wine Academy (FAWA).

Today he spends most of his time offering advice on events, then organising them, all over the world. At the same time, he is involved in writing, publishing and the media, including producing many food television programmes, often in the form of culinary and gastronomic advice shows.



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NIC VANDERBEEKEN - EXECUTIVE CHEF

Nic Vanderbeeken is Executive Chef at the award winning CasCades Restaurant of the luxury resort Viceroy Bali in Ubud.

Michaël Vrijmoed (sous-chef Hof Van Cleve), Rudy Devolder ('t Convent), David Bertolozzi (Berto) and Michelle Richard (Citronelle).

He originates from Belgium and started working at Cascades in 2013. In just a few years, he transformed the restaurant into one of Indonesia's culinary hotspots. In 2015, CasCades Restaurant received the award of "Best Fine Dining Restaurant in Bali" by NOW! Bali Magazine, the best reference for good food and dining on the island.

Chef Nic Vanderbeeken offers eclectic, health-conscious, yet supremely elegant cuisine that is as spectacular as CasCades Restaurant and its natural surroundings.

Nic gained experience in several top restaurants in Belgium, France, the Netherlands and Vietnam. He learned the fundamentals from world renowned chefs like Wout Bru (Chez Bru),



**NIC
VANDERBEEKEN**
Executive Chef

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STEPHEN VANDEPARRE - CHOCOLATIER

STEPHEN VANDEPARRE a talented and imaginative chocolatier.

After studying at the Tournai hotel management school, majoring in bakery, patisserie and chocolatemaking, Stephen Vandeparre was hired by an artisan chocolate shop where he was rapidly promoted to foreman. Subsequently employed by Côte d'Or, he learned a wide range of modern technological processes that he is applying now in his own business.

This Belgian artisan acquired a know-how that soon earned him a remarkable reputation for his enrobed chocolates, based on ganaches that are as delicious as they are inventive.

In addition to a boundless imagination, this passionate creator's secret lies primarily in his choice of exceptional ingredients.

Just like a perfumer, Stephen Vandeparre likes to juggle with the various chocolate aromas to achieve compositions that are as balanced as they are surprising.

Beyond enrobing, this talented chocolatier focuses particularly on imagining exceptional fillings, concocted on the basis of best products.



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WALLONIA-BRUSSELS TOURISM

Wallonia, Europe's best kept secret.

Welcome to Wallonia-Brussels Tourism in charge of the promotion of the destination abroad.

Let's start with Brussels that is quickly becoming a trendy spot for weekend getaways and holidays. Apart from its famous chocolates and beers there are many attractions that most visitors cannot begin to imagine. It is a center of European culture, officially nicknamed 'the European Village', with almost 90 museums, beautiful parks, fascinating walks, trendy restaurants and bars.

Now, we head for the south. Wallonia covers the part of Belgium South of Brussels, a region of rolling hills, green valleys, beautiful forests and charming villages. Visitors can stay in romantic traditional, ivy-covered inns or trendy contemporary-style design hotels. Belgium's

beautiful castles have charmed many visitors with their ramparts and towers, some located in the depths of a forest, others perched dramatically over a river valley. The many waterside restaurants and inns offer opportunities for lunch or dinner outside on a terrace, with the river flowing nearby.

Finally, don't forget Belgium's most famous gastronomic treat: its wonderful chocolates!

We hope that our special tips, news and brochures will inspire you to discover more about, and visit our destination, Brussels and the region of Wallonia, in the Southern part of Belgium.

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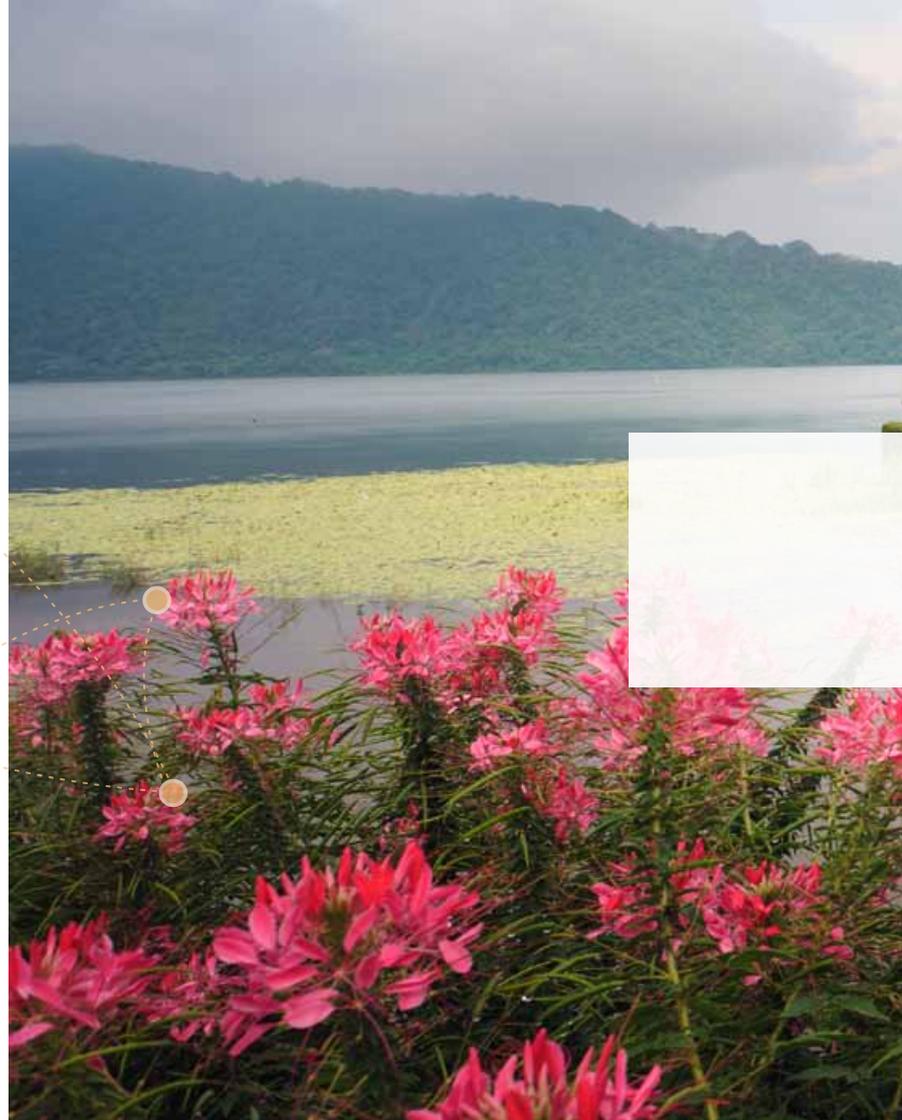


Wallonie-Bruxelles Tourisme
WBT www

INDONESIA



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HIGHER
EDUCATION
INSTITUTIONS



GHENT UNIVERSITY

Ghent University consists of 125 departments across 11 faculties and offers high-quality research-based educational programs in virtually every scientific discipline. Ghent University distinguishes itself as a socially committed and pluralistic university in a broad international perspective. The motto of the university is 'Dare to Think'. The university's appeal is growing every year, with more than 42,000 students in 2015, of which 11% are international (students, PhD students, exchange students).

Numerous research groups, centers and institutes have been founded over the years, becoming world-renowned in disciplines such as biotechnology, aquaculture and micro-electronics. Ghent University is a Dutch-speaking university but English is widely spoken by both students and staff. Moreover, international students can choose a wide variety of English courses and programmes.

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**GUIDO
VAN
HUYLENBROECK**
*Academic Director for
Internationalization*



**ISABELLE
DE COEN**
Academic Diplomacy



**JO
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*Full Professor in
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HEC-SCHOOL OF MANAGEMENT OF THE UNIVERSITY OF LIEGE

With its prime location in the hub of Europe, the HEC Management School - University of Liège has 2,600 students, an active network for 15,000 graduates and 15 research units and centers, which are active across Europe in the various fields of management. HEC Liège is EPAS accredited for three of its programmes.

HEC Liège is also member of the 'Conférence des Grandes Ecoles' based in France and is AACSB member. HEC Liège maintains and develops a special partnership with business and society.

HEC Liège's strategy revolves around six selected 'peaks of excellence' (Asset & Risk Management, Human Resources Management & Organizational Change, Social Enterprises & the Social Economy, Supply Chain Management & Business Analytics, Tax Institute and Regional Economic Development, Supply Change Management & Business Analytics, Regional Economic Development).

The international appeal of its Master's and PhD programmes, which are taught in English to ensure the multicultural immersion of its students on a daily basis; the international development of the school, aided by its policy of awarding double degrees with well-known universities all over the world.

HEC Liège is also recognized as an important player of the Belgian Executive Education market.

Its Executive School creates executive, international and multilingual training programs for companies and managers.

HEC Liège, Management School - University of Liège and Awex, the International Development Agency for Wallonia (southern part of Belgium), have developed a pilot project called 'YOUNG BUSINESS ACTORS'. This project aims at exposing business students to international dimensions, much earlier in their curriculum.



**MARC
DESCHAMPS**
Affiliate Professor



**ROBIN
FALISSE**
*Young Business
Ambassador*



**ANTOINE
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UNIVERSITY OF LIEGE

A university offering a full spectrum of disciplines and excellence in research

Ulg - a 200-year-old university- is a French speaking comprehensive university in Europe with 10 Faculties and 1 School, spread over 4 campuses. All faculties offer educational programmes at bachelor and master level in all areas of knowledge, as well as research programmes. It is fully integrated in the Bologna process and applies the best European standards for Higher Education. The teaching offered to its 23.000 students -23% of whom come from foreign countries- is well adapted to a changing world and the expectations of the modern job market.

An innovator in terms of techniques as well as engineering, the university has strong expertise in a variety of fields, including environmental studies, life sciences, biotechnologies,

Interdisciplinary Cluster of Applied Genoproteomics, Earth sciences, space studies, physics, logistics, agronomy, geology, etc.

More than half the university budget is devoted to research projects where excellence is a must. Interdisciplinarity and internationalisation are keywords in the research units. Ulg has been awarded the EU label HR Excellence in Research.

Ulg brings together education, research and professional training, and has helped launch spinoff companies in many fields, making it a driving force of the area's economy.

The University of Liège has a longstanding cooperation with the University of Gadjah Mada (UGM) in Yogyakarta.

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*Vice Rector
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INDONESIA



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BELGIAN ECONOMIC MISSION





FEDERATIONS, CHAMBERS OF COMMERCE AND PRIVATE & PUBLIC ORGANISATIONS



AGORIA - SPORTS TECHNOLOGY CLUB

The Sports Technology Club is part of Agoria, the federation of the technology industry in Belgium, representing more than 1700 companies with over 300 000 employees. The Sports Technology Club has been co-founded by the Belgian Olympic & Interfederal Committee and works closely together with the Belgian FA.

The member companies of the Sports Technology Club are trusted contributors to the successful organization of major international sporting events, such as the Olympic Games, the FIFA World Cup and the UEFA European Football Championship.

The main reason? Their deep know-how and advanced technologies have, in past decades, extensively prove their worth in numerous of sporting events the world over. The Sports Technology Club groups these strong players into a tight network that firmly puts Belgium-based knowhow in sports technologies on the world stage.

The aim is to promote the members' expertise abroad and to identify and create international business opportunities for its members.

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PETER DEMUYCK
Director, Business Community International



DIEGO ALGABA
Director, Sports Technology Club

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ANTWERP WORLD DIAMOND CENTRE (AWDC)

The Antwerp World Diamond Centre (AWDC) is an industry-established foundation whose mission is to serve and support the diamond business in Belgium. Headquartered in the heart of Antwerp's diamond district, its Board of Directors is elected directly by those who define the Antwerp Diamond Community.



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VAN BOCXLAER**
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**MARGAUX
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ARDEMAC

ARDEMAC is a Public Private Partnership between a public international development agency (AWEX) and a private business association (UWE) incorporated with the purpose to advise and assist in the development of Walloon companies in targeted markets. ARDEMAC put together the Halal Club Brussels, dedicated to accompanying its members on Halal markets worldwide.

HALAL CLUB BRUSSELS has the aim to promote among its members the sharing of experiences. It also facilitates the sharing of information as well as the sharing of visibility on the internet and at various events of the Halal industry.

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Chairwoman



**MARC
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ARDEMAC *asbl*

ASSOCIATION OF BELGIAN HORTICULTURAL COOPERATIVES - VBT

The Association of Belgian Horticultural Cooperatives (VBT) represents and defends, both nationally and internationally, the interests of Belgian producers and marketing cooperatives in the fruit and vegetable sector. More than 90% of the Belgian production of fresh fruit and vegetables is sold through the members of VBT. Where necessary VBT works in conjunction with other organizations, federations or relevant stakeholders. It also offers its members a platform for consultation and exchanges of views. Furthermore, VBT provides sector-relevant information to its members and may, in specific domains, act as a service provider.



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BELGAPOM

Belgapom is the Union of the Belgian potato trade and processing industry.

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BOERENBOND - BELGIAN FARMERS' UNION

Boerenbond - Belgian Farmers' Union is

- defending the interests of Flemish agriculture and horticulture;
- making available and actively disseminate knowledge through training and information networks;
- promoting initiatives and cooperation on production, purchase and sale.

Via MRBB and Agri-Investment Fund (AIF): encouraging investments in companies, providing services in both agriculture and horticulture and the agro-food sector (companies belonging to the group: AVEVE Group, SBB, ACERTA, KBC, Investment portfolio AIF).



**PIETER
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Member of the Board



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EUROPALIA INTERNATIONAL

EUROPALIA has been organising arts biennales, each focusing on a different guest country, since 1969. Its four-month multidisciplinary programme comprises hundreds of events throughout Belgium and in other European countries. EUROPALIA enthral a broad European audience not only with exhibitions, but also the performing arts, music, literature, conferences and film. They turn the spotlight not only on big names, but also on talented newcomers.

Heritage plays a significant part, but the contemporary scene is also generously covered; new creations and interaction between artists from the guest country and from Europe receive particular attention. The informative services offered to the public, with an especial accent on the young, try to provide insights that avoid Eurocentrism. This stimulates open dialogue between cultures in an atmosphere of trust. EUROPALIA's festivals bring about enduring cooperation between artistic partners. The projects travel both in and beyond Europe

by means of an international network.

From 10 October 2017 till 21 January 2018, Indonesia will be the guest country of the EUROPALIA festival.



**KRISTINE
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Director General



**PABLO
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& Communications*

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**EUROPALIA
ARTS FESTIVAL**

FEDERATION OF BELGIAN CHAMBERS OF COMMERCE

The Federation of Belgian Chambers of Commerce is the umbrella organization for all 14 chambers of commerce in Belgium and for the network of Belgian-Luxembourg chambers of commerce abroad. Through its accreditation program, the Federation guarantees that all Chambers provide high quality services to their members.

International trade development is one of the main activities of Belgian chambers of commerce. Their membership of ICC, Euro chambers and the permanent Conference of the Chambers of Africans and francophone commerce gives them access to a worldwide business network to assist Belgian companies in their international expansion. Through their partnerships with the Ministry of Economy and Belgian Customs, they promote the international competitiveness of our enterprises.



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Belgian Chambers
Federation of Belgian Chambers of Commerce

FEDERATION OF ENTERPRISES IN BELGIUM - FEB

FEB, the voice of business in Belgium, promotes an optimal business and investment environment.

The Federation of Enterprises in Belgium (FEB) is the only multisector employer organisation representing companies in Belgium's three regions. FEB represents more than 50,000 companies, accounting for 80% of employment in the private sector. FEB promotes and defends the interests of those companies in nearly 150 federal, European and international bodies, with a view to creating an optimum business and investment environment. FEB's activities are underpinned by its thorough knowledge of the sector – thanks to the expertise of its member federations – and on key values such as the social market economy, sustainable development, business ethics, good governance, dialogue and self-regulation.

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**MICHÈLE
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*President FEB / CEO
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FEVIA

FEVIA is the umbrella trade association of the Belgian food industry.

FEVIA represents all companies and industry associations active in the production and processing of food and beverages. FEVIA counts 650 member companies including both large companies and SMEs, from local craft tradition to high volume production.

FEVIA defends the interests of the food industry at horizontal level and acts as interlocutor for political and socio-economic institutions. These horizontal matters are focused on nutritional policy, environment, labour relations and economic matters. As to export, FEVIA's role is to promote the Belgian Food Industry as THE worldwide reference point for excellence in food. To that extend FEVIA launched the "Food.be - Small country. Great food."-concept.



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VITO - FLANDERS KNOWLEDGE CENTER WATER (VLAKWA)

VITO is a leading European independent research and technology organization in the areas of cleantech and sustainable development, elaborating solutions for the large societal challenges of today.

VITO provides innovative and high-quality solutions, whereby companies can gain a competitive advantage, and advises industry and governments on determining their policy for the future. VITO's headquarters are located in Mol, Belgium, and the company has a subsidiary in China and the Middle-East.

Flanders Knowledge Center Water (Vlakwa) is an independent division within VITO. Given the large strategic, industrial and social importance of water in Flanders and to counteract fragmentation in the management of water resources entrepreneurs (end users: chemistry,

food, textile, agriculture, steel), researchers and government work together in the Flanders Knowledge Center Water.

Vlakwa initiates, coordinates and facilitates water related:

- International research, development and innovation projects.
- Partner search.
- Knowledge transfer.

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VOKA - ANTWERP-WAASLAND CHAMBER OF COMMERCE AND INDUSTRY

Did you know that 42% of Belgian exports comes from the Antwerp region?

Voka – Antwerp-Waasland Chamber of Commerce is an independent, politically neutral and cross-sector organisation with over 3000 corporate members.

The Chamber's mission is clear: as an independent organization for the companies and businesses in our region, the Chamber of Commerce and Industry (CCI) aims at stimulating economic activity and promoting a better entrepreneurial climate by lobbying, networking and offering specific services to businesses and organising dialogues with public authorities and politicians. We also welcome foreign delegations to discover our beautiful region as well as our Antwerp com-

panies which can give true added-value.

Our members operate in a variety of sectors and in all corners of our region. Their size varies from young SMEs with just a few employees to well-established multinationals with thousands of people on their payroll.

We have an active business club international America's including Canada. We also have welcomed in the past several top Canadian delegations in Antwerp; organising seminars and meet & greets for our members.



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VOKA Chamber of
Commerce and Industry
Antwerpen-Waasland

VOKA - FLANDERS' CHAMBER OF COMMERCE AND INDUSTRY

Voka - Flanders' Chambers of Commerce and Industry (private law Chambers) unites more than 18,000 businesses from all sectors within the Flemish region. Voka represents the largest Flemish network of enterprises, 65% of the private employment and 66% of the added value produced in Flanders, and is the voice of businesses in Flanders. Voka supports the economic development of this region through lobbying, networking and offering tailor-made services to small, medium and large businesses.

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VOKA - LIMBURG CHAMBER OF COMMERCE AND INDUSTRY

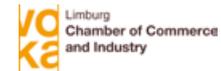
Voka - Limburg Chamber of Commerce and Industry was incorporated on the 18th of April 1860. As a CCI, we are an employers' organization creating solutions and opportunities through our core services: lobbying, networking, training, a whole array of services and both national and international projects.

We represent more than 3,000 businesses from all sectors, accounting for 75% of the private employments and value added in the province of Limburg.



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VOKA - MECHELEN CHAMBER OF COMMERCE AND INDUSTRY

There are 8 Chambers of Commerce and Industry (CCI) in Flanders. All are private institutions and consequently membership is not compulsory. Together with the Flemish Employers Association, these 8 Chambers form the Voka alliance (politically independent) which unites more than 18,000 businesses from all sectors within the Flemish region. This alliance represents the largest Flemish network of enterprises, 65% of the private employment and 66% of the added value produced in Flanders. Voka supports the economic development of this region by lobbying, networking and offering tailor-made services to small, medium and large businesses.

The regional CCI of Mechelen employs 21 people and serves over 1360 companies from various industries and sizes in the district of Mechelen. The main business sectors that stress the economic im-

portance of this region are: pharmacy, logistics (one of the biggest logistic hubs of Western Europe), ICT & media, B2B service sector, construction and food (Mechelen has Europe's largest co-operative auction of vegetables, fruits & bio).

Voka is part of the global network of Chambers of Commerce and Industry, the oldest and largest business network worldwide.

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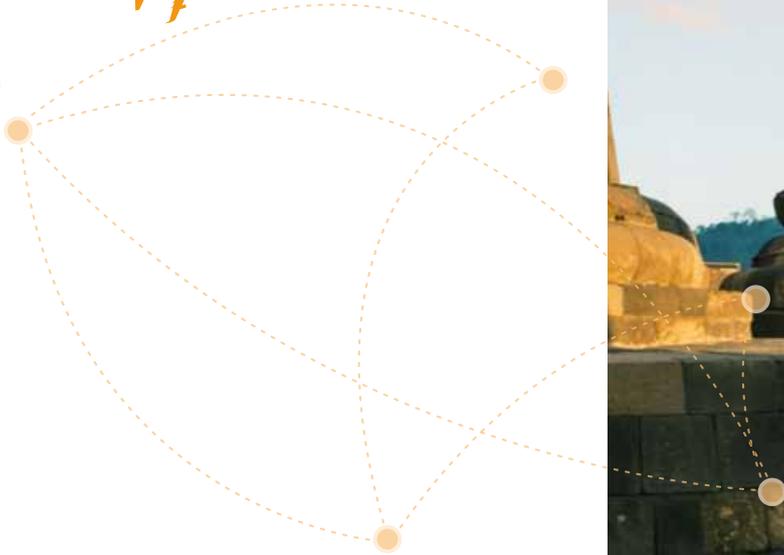


**FRÉDÉRIC
ACHTEN**
CEO

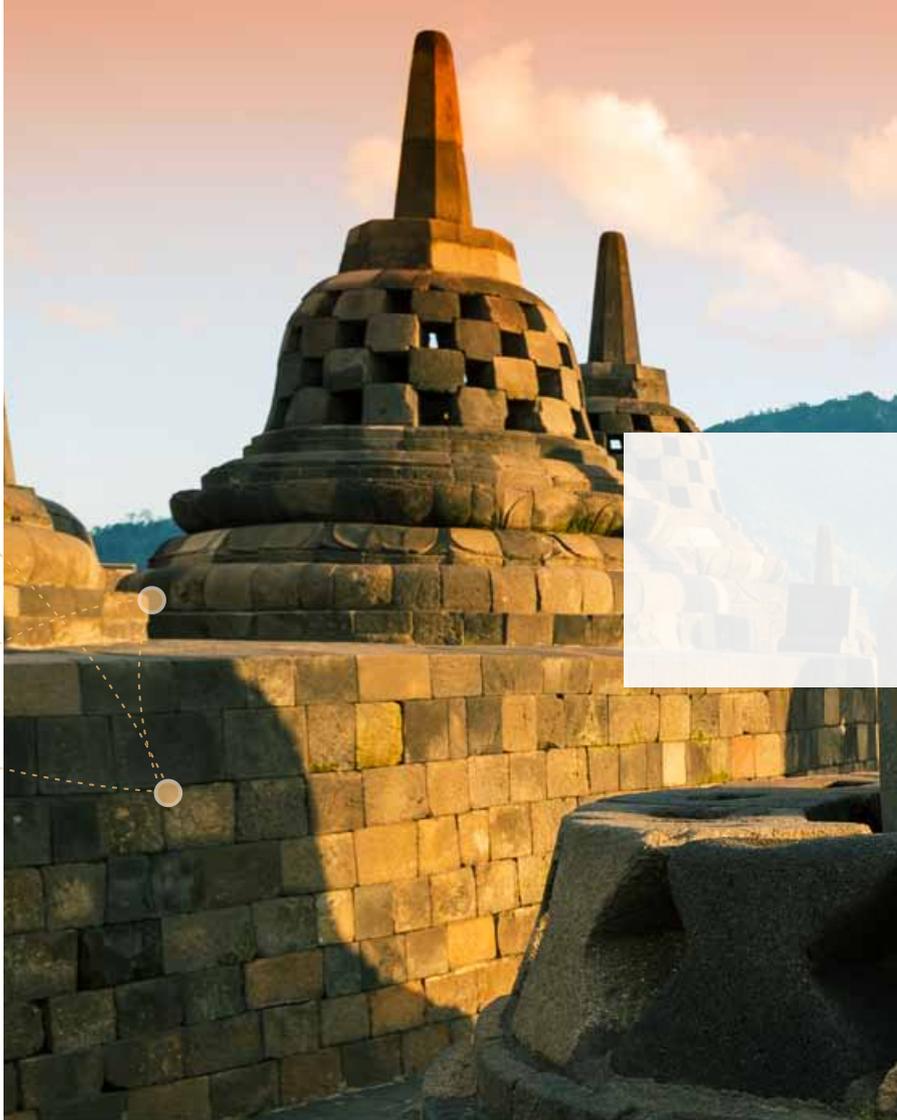
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INDONESIA



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**HE PATRICK
HERMAN**
Ambassador

ECONOMIC AND COMMERCIAL REPRESENTATION IN JAKARTA

For further details on Belgian products, services, know-how and techniques, please get in touch with the:

**Economic and Commercial Representation for the Flemish Region, the Walloon Region
and the Brussels-Capital Region of Belgium**

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**NATHALIE
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*Trade Commissioner
Indonesia and East Timor*

Flanders Investment & Trade - Wallonia Export-Investment Agency - Brussels Invest & Export

BELGIAN FOREIGN TRADE AGENCY

The Belgian Foreign Trade Agency is a public body with legal status. It was set up through the Cooperation Agreement concluded between the Belgian federal government and the three Belgian regional governments in 2002.

The regional export organisations (AWEX, Brussels Invest & Export and Flanders Investment & Trade) remain the primary contact points for Belgian companies.

The Agency is run by a Board of Directors. Its Honorary President is His Majesty the King.

The Agency's main tasks are to:

- Provide documentation on foreign markets.
- Organise joint economic missions.
- Collect, organise and circulate information, studies and documentation on external markets on behalf of the regional export promotion organisations.

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MARC BOGAERTS
Director General



CÉLINE VANDERMEERSCH
Trade Missions Coordinator



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belgian
foreign trade agency

BRUSSELS INVEST & EXPORT

FOREIGN TRADE AND INVESTMENTS SERVICE OF THE BRUSSELS REGIONAL PUBLIC SERVICE

Brussels Invest & Export is the foreign trade and investment agency of the Brussels-Capital Region. It aims to promote the internationalisation of the Brussels economy.

Brussels Invest & Export assists Brussels' companies operating in foreign markets. Almost ninety economic and trade commissioners across all continents provide free guidance to SMEs, target potential local prospects and partners, organise matchmaking events, etc. Concrete initiatives in Brussels and abroad include trade missions, contact days, invitations of decision makers and collective stands at international trade fairs.

Another mission of Brussels Invest & Export is to attract foreign companies to Brussels and to provide them with support, should they decide to locate their business in the Region. To enable investors to assess the benefits of establishing in the capital, Brussels Invest & Export offers them a 'Welcome Package' which includes equipped office space at no cost for a three-month period and a broad range of services.



**BÉNÉDICTE
WILDERS**

*Chief Executive
Director*



**REINOUT
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Area Manager - Asia



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FEDERAL AGENCY FOR THE SAFETY OF THE FOOD CHAIN (FASFC)

The FASFC was founded in 2000 and has become an effective organization that, as shown in various polls, enjoys the confidence of Belgian consumers and is highly appreciated by the operators: www.sondagepeiling.be (only available in Dutch, French and German).

The FASFC is an executive body and has jurisdiction over the entire territory. In accordance with its legal obligations the FASFC is responsible for laying down, implementing and enforcing measures related to food safety, animal health and plant protection.

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**VICKY
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FEDERAL PUBLIC SERVICE (FPS) FINANCE

FISCAL DEPARTMENT FOR FOREIGN INVESTMENTS

Within the Federal Public Service FINANCE, the Fiscal Department for Foreign Investments assists foreign investors and investors already established in Belgium on tax matters.

This team of experts was established in 1997 and is placed under the direct authority of the Chairman of the Management Committee.

This public service works free of charge and on a flexible, non-bureaucratic and investor oriented basis. The Department handles the projects disclosed to her in a strictly confidential way. The officials remain subjected to a strict obligation of professional secrecy.

“Invest in Belgium, increase your profit”, with that mission statement we would like to keep promoting Belgium with foreign investors. We inform them of the attractive tax regimes Belgium has to offer with regard to foreign investments and assist them in their contact with Belgian tax administrations. The ultimate objective is creating jobs and economic expansion in Belgium.



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Federal
Public Service
FINANCE

FEDERAL PUBLIC SERVICE (FPS) FOREIGN AFFAIRS, FOREIGN TRADE & DEVELOPMENT COOPERATION

The Federal Public Service (FPS) Foreign Affairs, Foreign Trade and Development Cooperation manages Belgium's foreign relations. Belgium's Foreign Affairs network is comprised of 140 embassies, consulates and representations throughout the world.

As an organisation with solid and long-standing experience in foreign relations, the FPS channels its expertise into actions geared towards the following objectives:

- Defending Belgian interests abroad.
- Promoting a stable, fair, and thriving world community based on solidarity.
- Combating global poverty by coordinating a high-level of cooperation.



**DIRK
ACHTEN**
*Secretary
General*



**DIRK
VERHEYEN**
*Coordinator
ASEAN-countries
Belgian MFA*



**DIDIER
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FEDERAL PUBLIC SERVICE (FPS) FOREIGN AFFAIRS

OFFICE OF THE FEDERAL MINISTER OF FOREIGN AFFAIRS

The office of Didier Reynders, Deputy Prime Minister of Belgium and Minister of Foreign Affairs and European Affairs develops foreign policy and strategy to defend the Belgian interests abroad.

Minister Didier Reynders attaches particular importance to economic relation within the Belgian foreign policy framework, thereby serving the regional entities and the Belgian Economic actors.

After twelve years as Finance Minister, representing Belgium at Ecofin and Eurogroup's meetings, Minister Didier Reynders is particularly attentive to the Eurozone situation and the European policy.



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FEDERAL PUBLIC SERVICE (FPS) FOREIGN AFFAIRS

OFFICE OF THE FEDERAL SECRETARY OF STATE FOR FOREIGN TRADE

The office of Pieter De Crem, Secretary of State for Foreign Trade, develops export policy and strategy to assist Belgian companies abroad.

The Belgian economy is among the most open, export-oriented economies in the world and relies heavily on unrestricted, free and mutual beneficial trade. With his policy, Pieter De Crem wants to foster trade to and from Belgium, and contribute to a healthy and sustainable economic growth.

As former Minister of Defence (2007 – 2014) and Deputy Prime Minister (2013 – 2014), Pieter De Crem has a profound knowledge of global trends and developments. He is a strong advocate of economic missions chaired by HRH Princess Astrid, as they have clearly demonstrated their usefulness, both for the participating countries and the countries visited.

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**JOREN
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Advisor - Spokesman



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FLANDERS INVESTMENT & TRADE (FIT)

GOVERNMENT OF FLANDERS

The Flanders Investment & Trade agency promotes sustainable international business, in the interest of both Flanders-based companies and overseas enterprises.

Whatever sector you are involved in, Flanders Investment & Trade will help you establish contact with the Flemish companies you are looking for.

This includes not only products or services you may be sourcing, but also various types of business relationships, from joint ventures to technology transfers.

At another level Flanders Investment & Trade enhances Flanders' position as the gateway to Europe for inward investors.

The agency identifies, informs, advises and supports overseas enterprises by establishing production and research facilities, contact centres, headquarters, logistics operations and the like in Flanders, the northern region of Belgium.

Do visit our website and discover our worldwide network.



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CEO



**SABINE
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**DOMINIQUE
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**FLANDERS
INVESTMENT &
TRADE**

GOVERNMENT OF FLANDERS (BELGIUM)

CABINET OF THE MINISTER FOR WORK, ECONOMY, INNOVATION AND SPORT

“Together we can achieve more”, it is the motto Flemish minister Philippe Muyters takes to heart with regard to his policies on Work, Economy, Innovation and Sports.

Its location in the heart of Europe and the presence of lively cities such as Brussels, Ghent and the world port of Antwerp, have endowed Flanders with an open view to the world. It has led to its most important strength: Flanders is a dazzling meeting place of various people, cultures and industries.

More specifically, Flanders has a long and fruitful tradition of innovative cooperation between universities, research institutes and the industry. Through his new cluster policy, Flemish minister Muyters

wants to give a new impetus to this tradition, by intensifying cooperation between different innovative players in various sectors. Flanders aims to do this on the basis of a true triple-helix of public authorities, knowledge institutions and companies. Every Euro the Government of Flanders invests in R&D must produce a multiplier effect in the form of additional private investment. After all, companies that share knowledge and work together with knowledge institutions not only spread the risk, but often also achieve better results.

To lead the way in today’s open economy, it is in other words key not to withdraw into oneself. The innovation of the future lies in multi-disciplinary and international cooperation today. “Together, we can achieve more”.



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GOVERNMENT OF FLANDERS (BELGIUM)

CABINET OF THE MINISTER-PRESIDENT AND MINISTER FOR FOREIGN POLICY AND IMMOVABLE HERITAGE

Flanders is the autonomous northern region of Belgium with Brussels as its capital.

It is the gateway to Europe.

For many centuries, Flanders has been at the crossroads of European development, with scientists, painters, entrepreneurs and politicians shaping the future of our continent, combining revolutionary techniques with state-of-the-art talent and know-how.

Today, in the same spirit of combining innovative know-how with natural talent and craftsmanship, we continue to shape our region within a modern and dynamic Europe.

Moreover, the government of Flanders wants to assume by 2020 a leading position among the best performing European regions.

Enhancing the international interaction with emerging as well as mature markets is one of the cornerstones of this ambitious plan.

Via its elaborated network abroad of investment and trade promotion offices, and in strong cooperation with the federal Belgian authorities, the government of Flanders seeks and showcases business opportunities in a great variety of sectors.



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GOVERNMENT OF THE BRUSSELS-CAPITAL REGION

CABINET OF SECRETARY OF STATE CÉCILE JODOGNE

Brussels, capital of Belgium, is an international city like no other. As the decision-making heart of Europe, it has become an international capital, where global opinion leaders meet to influence and do business, yet it remains small enough to allow its inhabitants to enjoy all the advantages of a human-size city.

The Brussels-Capital Region accounts for approximately 20 % of Belgium's GDP. At least 85 % of the Region's economy consists of service activities.

Aside from being a top business location in general, the Brussels-Capital Region is home to thriving ICT, energy & environment, education, construction & infrastructure, consultancy and financial sectors.

Due to its central geographical location and unique status as the capital of Europe, Brussels is one of the world's largest centres for international organisations, NGOs, industry associations, interest groups and diplomatic missions.

For foreign investors, Brussels is the place to be to run a business with a European focus at a reasonable cost.

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*Spokesperson
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GOVERNMENT OF WALLONIA AND GOVERNMENT OF THE WALLONIA-BRUSSELS FEDERATION

CABINET OF MINISTER JEAN-CLAUDE MARCOURT

The Cabinet of Minister Marcourt is in charge of the economic and industrial development of the Wallonia Region. The cornerstone of the regional strategy is the Marshall Plan, initiated in 2005, focuses on six competitiveness clusters. The clusters are based on alliances and cooperation between large, medium and small enterprises, universities and research centres involved in the following sectors: transport and logistics, healthcare, mechanical engineering, agri-food, aeronautics and space, and cleantech.

Wallonia is located in the heart of Europe, at the crossroads of major roads, rivers, rail and air routes. The region benefits from a highly skilled labour force and an extensive area for the development of new economic activities. The Cabinet of Minister Marcourt relies on the Wallonia Export-Investment Agency (AWEX) for the promotion of exports and attraction of foreign investments.



**NATHALIE
LAFONTAINE**
*Deputy Chief
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**LAURENT
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Advisor



**GAËL
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Wallonia.be

WALLONIA EXPORT-INVESTMENT AGENCY (AWEX)

WALLONIA REGION

The Wallonia Export-Investment Agency (AWEX) is the governmental agency of the Walloon Region of Belgium in charge of promoting foreign trade and attracting foreign investment.

As a foreign trade agency, AWEX carries out a mission of promotion and information to the benefit of both Wallonia and foreign business community. AWEX assists buyers, importers and foreign prospects by providing information on Wallonia's export potential. As an export partner for Wallonia-based companies, AWEX provides a wide range of export-oriented services (market surveys, organisation of trade missions, participation in trade shows, export incentives, etc.).

As a foreign investment agency, AWEX is the one-stop shop for foreign investors interested in investing in Wallonia. AWEX assistance to potential foreign investors includes site location services, information on grants, labour and social legislation, fiscal incentives. The Agency also offers a pro-active follow-up service to investors established in Wallonia.

Outside Belgium, AWEX relies on a network of more than 100 trade and economic representatives covering some 120 markets and over 20 international organisations.

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CEO



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Senior Project
Manager



**MARC
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WEBSITE: WWW.BELGIANECONOMICMISSION.BE APP: “BELGIAN ECONOMIC MISSION”

Need to contact an organiser? Looking for the latest program? Wondering who the participants are? Interested to learn more about Belgium or maybe looking for some pictures or a press release?

A dedicated website has been created for finding anything you need to know about the Belgian Economic Mission to Indonesia, whether you are a participant, a journalist, a local partner or just interested to know what happens during this mission. A variety of documents and information are gathered in one place for your convenience.

An app version of the website is now also available in the App Store and Google Play!

Moreover, if you are a participant or an organiser and would like to share information on the website, please contact Rose Donck for further assistance.



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WWW.BELGIANECONOMICMISSION.BE

Your Belgian
economic mission
day by day

INDONESIA

BCD MEETING & EVENTS

ABOUT BCD TRAVEL

BCD Travel was founded on Jan. 3, 2006, when BCD Group announced its decision to purchase TQ3 Travel Solutions Management Holding GmbH and a majority interest in The Travel Company. These two companies were combined with WorldTravel BTI under one ownership to form BCD Travel. The company formally began trading under its new brand on March 31, 2006.

BCD Travel helps companies make the most of what they spend on travel. For travelers, this means keeping them safe and productive, and equipping them to make good choices on the road. For travel and procurement managers, it means advising them on how to grow the value of their travel program. For executives, we ensure that the travel program supports company objectives. In short, we help our clients travel smart and achieve more. We make this happen in more than

100 countries with 11,000 creative, committed and experienced people. And it's how we maintain an industry-leading client-retention rate of more than 97%, with 2013 sales of US\$22.4 billion.

ABOUT BCD GROUP

BCD Group is a market leader in the travel industry. The privately owned company was founded in 1975 by John Fentener van Vlissingen and consists of BCD Travel (global corporate travel management), Travix (online travel: CheapTickets, Vliegwinkel, BudgetAir, Flugladen and Vayama), Park 'N Fly (off-airport parking), Parkmobile International (mobile parking and traffic applications) and joint venture AERTrade International (consolidating and fulfillment). BCD Group employs over 12,000 people and operates in almost 100 countries with total sales, including US\$9.2 billion partner sales, of US\$24 billion. For more information, visit www.bcdgroup.com.



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INDONESIA



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HOTELS OF THE MISSION



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INDONESIA



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BELGIAN ECONOMIC MISSION





ECONOMIC PROFILE OF BELGIUM, THE HEART OF EUROPE



ECONOMIC PROFILE OF BELGIUM, THE HEART OF EUROPE

Belgium is a Federal Kingdom comprised of three Regions (the Flemish Region, the Walloon Region and the Brussels-Capital Region) and three Communities (the Flemish, the French and the German Communities).

Belgium has a population of 11.1 million inhabitants (2014 est.) and is one of the most densely populated countries in Europe. Brussels is the 'Capital of Europe': it hosts the headquarters of the European Commission, the Council of Ministers and the European Parliament. Other major international organizations, such as NATO, are also located in Belgium's capital. That is how Brussels ranks as the world's number two city (after Washington, D.C.) in terms of the number of accredited journalists and fourth in terms of the number of international meetings and seminars held.

With a surface of 30,500 km², Belgium is one of the smallest member states of the European Union. Nevertheless, it is a significant player in the world economy. Belgium scores particularly well for its export-driven economy and investment attractiveness. Its small size and limited internal market are the main factors behind the strong export culture in Belgium. Moreover, due to its well-developed infrastructure, good living standards, central location and highly-skilled workforce, Belgium is also praised by foreign investors.

GDP (Gross Domestic Product) reached \$462.6 billion in 2013 and \$467.1 billion in 2014. Despite the continuing financial and economic

turmoil in Europe, Belgium's GDP kept increasing in both 2013 (+0.3%) and 2014 (+1.0%) (Source: CIA World Factbook).

Belgium also remains a high income country, with a GDP per capita of \$47,516.5 in 2014 (Source: World Bank).

In 2014, according to the World Trade Organization (WTO), Belgium was both the 13th exporter and 13th importer of goods worldwide with a share of 2.5% and 2.4% respectively.

That same year it was also the 12th exporter and 14th importer of services worldwide with a share of 2.4% and 2.3% respectively.

Belgium was 2nd on the annual KOF Index of Globalization in 2014, after ranking first for the previous six years. This index measures the economic, social and political dimensions of globalization.

Belgium also boasts an exceptional higher education and training system, with excellent math and science education, top-notch management schools and a strong propensity for on-the-job training. These elements contribute to an overall high capacity to innovate.

Belgium's goods market is characterized by high levels of competition and an environment that facilitates new business creation. Business operations are also distinguished by high levels of sophistication and professional management.

TRADE RELATIONS WITH INDONESIA

Belgium is indeed your ideal partner because of its strategic location in the heart of Europe, its flourishing economy with stable growth and the unwavering confidence of consumers and investors.

BELGIAN EXPORTS TO INDONESIA

2012	12 months	€ 506.9 million
2013	12 months	€ 462.1 million
2014	12 months	€ 159.9 million
2015	9 months	€ 332.2 million

BELGIAN IMPORT FROM INDONESIA

2012	12 months	€ 1,120.1 million
2013	12 months	€ 1,103.4 million
2014	12 months	€ 1,116.2 million
2015	9 months	€ 963.3 million

