



Belgian Economic Mission to the Arab Republic of Egypt 24-28 May 2008



Organised by the regional institutions for Foreign Trade (Brussels Export, Flanders Investment & Trade - FIT, the Wallonia Foreign Trade and Investment Agency - AWEX)

and the Belgian Foreign Trade Agency

His Royal Highness Prince Philippe of Belgium

HRH Prince Philippe was born on April 15, 1960 in Brussels, Belgium, as first child of HM King Albert II and HM Queen Paola. He is first in the line of succession to the throne of Belgium and, as such, he bears the title of Duke of Brabant.

On December 4, 1999 the Prince married Miss Mathilde d'Udekem d'Acoz.

Prince Philippe and Princess Mathilde have 4 children: Elisabeth (2001), Gabriel (2003), Emmanuel (2005) and Eléonore (2008).

At the end of secondary school, which he attended both in French and in Dutch, the Prince continued his education at the Royal Military Academy from which he graduated in 1981. He then subsequently qualified as fighter pilot (1982) and as a paratrooper- and commando officer before assuming command over a paratrooper platoon. He now holds the rank of Major-General in the Armed Forces (2001).

Prince Philippe completed his academic training at Trinity College, University of Oxford (UK) and at the Graduate School of Stanford University (USA) where he took a "Master of Arts Degree" in political science in 1985.

The Prince holds an Honorary Doctorate of the Katholieke Universiteit Leuven (conferred in 2002).

As a result of the increasing number of commitments, the "Household of Prince Philippe" was created in 1992.

On August 6, 1993 by Government decision, Prince Philippe was appointed Honorary Chairman of the Belgian Foreign Trade Board (BFTB). He succeeded to his father, who had been Honorary Chairman of the BFTB since 1962. In this capacity, Prince Philippe has headed more than forty important economic missions, of which the most recent are India, Japan and Brazil (2005), South Africa, the Federation of Russia, Canada (East coast) and Bulgaria & Romania (2006), China and Bahrain & Qatar (2007), USA (Seattle) & Canada (Vancouver) (2008).

On May 3, 2003 Prince Philippe was appointed Honorary Chairman of the

Board of the Foreign Trade Agency, replacing the BFTB.

On June 21, 1994 he became a member of the Senate.

In addition to his various official duties, Prince Philippe concentrates on gaining more in-depth knowledge of his country, its role and its image in the world and in international relations.

The Prince is keenly interested in the situation of young people and their integration in the society of tomorrow. He therefore visits schools and universities, but also follows closely various social issues such as unemployment and the struggle against poverty and exclusion.

In May 1997, Prince Philippe was appointed Honorary Chairman of the Belgian Federal Council for Sustainable Development, created after the Conference of Rio.

In 1998 the Prince Philippe Fund was created, with the aim of fostering exchanges between citizens or organisations from all three Communities of our country.

In 2003, Prince Philippe became Honorary Chairman of BIO (Belgian Investment Company for Developing Countries).

Since 2004, Prince Philippe is also Honorary Chairman of the European Chapter of the Club of Rome and of the International Polar Foundation.

In May 2004, Prince Philippe obtained his licence as a civilian helicopter pilot. He spends his rare leisure moments at home with his family and also likes to read, especially on subjects related to the problems and challenges confronting men and women in today's society. He practises sports regularly and is keen to maintain a healthy physical condition.



His Royal Highness Prince PHILIPPE of Belgium

Born in Liège, 22 November 1964

Education and professional activities

Industrial pharmacist and test-laboratories expert-consultant
MA (Pharmacy), Free University of Brussels/Université Libre
de Bruxelles
Royal Atheneum of Charleroi

Current political mandates

State Secretary for Foreign Affairs : since March 2008

Chairman, MR federation of Hainaut province : since
November 2004

Member, National council of MR : since 2002

Member, National Bureau of PRL : 1990 - 1992 and since 1997

Councillor, City Council of Charleroi : since 1993

Political career

Deputy Speaker, Chamber of Representatives : July 2004 -
March 2008

1st Alderman, City Council of Charleroi : December 2006 -
May 2007

Minister for the Arts, Literary culture and the Audiovisual of
the Government of the French Community Wallonia-Brussels:
February 2004 - July 2004

Chairman of the united Federation of PRL Charleroi -Thuin :
2000 - 2002

Federal Member of Parliament : 1999 - June 2003 and July
2004 - March 2008

Walloon and French Community Deputy : 1998 - 1999

Other responsibilities

Chairman of Delipro Jeunesse : since March 2004

National Chairman of the Jeunes Mutualistes Libéraux
(J.M.L.) : 1997 - 2000



HE Olivier CHASTEL
State Secretary for Foreign Affairs

Patricia Ceysens is born in Maaseik. She lives in Leuven since 1988 and has three sons.

Patricia Ceysens graduated from law school in 1988 at the Catholic University of Leuven . She also obtained a degree in Marketing Management from CMO (now Syntra) in 1991.

Patricia Ceysens has been a barrister in Leuven from 1988 till 1999. From 1990 onwards she practiced law in Brussels at Loeff, Claeys, Verbeke (now Allen & Overy Belgium) where she specialised in intellectual property rights. From 1989 until 1990 she also acted as an academic assistant at the law school of the KU Leuven.

Patricia Ceysens started her political career as a city councillor in 1995. In the same year she also became provincial councillor and was elected as a member of the Flemish Parliament. In 1999 Patricia Ceysens became the president of the Health Commission in parliament.

In June 2003 she became the Flemish Minister of Economy, Foreign Affairs and E-government. Since 2004 she was President of the Open Vld group in the Flemish Parliament and Vice-President of her party. From October 2007 she is the Flemish Minister for Economy, Enterprise, Science, Innovation and Foreign Trade.



HE Patricia CEYSENS
**Flemish Minister for Economy, Enterprise,
Science, Innovation and Foreign Trade**

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Private & Public Organisations, Chambers of Commerce and Federations

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AGORIA is Belgium's largest employers' organisation and trade association representing more than 1,500 members active in the technology industry in Belgium, more specifically in following markets: aerospace - automotive - construction products - contracting & maintenance - electrical engineering - industrial automation - information and communication technologies (ICT) - mechatronical engineering - metals & materials - metal processing - mounting & cranes - plastics - security & defence.

AGORIA's member companies supply goods and provide services for many international projects abroad: equipment for large-scale infrastructure works, oil, gas and petrochemical plants, international sports events, environmental infrastructure, construction, renewable energy, ICT solutions for the financial sector, equipment & services for the medical and paramedical sectors, textile machinery, etc. A substantial number of companies with world-leading know-how and experience in a particular market are joining forces in AGORIA's international business development clubs.



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Area Manager Middle East & Africa

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The B.O.G brings together Belgian companies which supply highly specialized technology equipment and services to the oil, gas and energy market. Sectors include field development, midstream projects, refineries and petrochemical plants and conventional energy production. B.O.G currently counts 105 members, spread over small, medium-sized and large companies of the technological level required to succeed in these demanding markets.

Main types of fabrication and services include: electrical, mechanical and electronic equipment, plant automation and software, contracting, marine works, inspection services.

Together these companies represent more than 90 % of the know-how and added value of the oil & gas equipment & services industry in Belgium.



Pieter-Jan PROVOOST
Director



ARAB-BELGIUM-LUXEMBOURG CHAMBER OF COMMERCE

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Created in 1961 and member of the General Union of the Chambers of Commerce, Industry & Agriculture for the Arab Countries since 1978, the Chamber plays an active role in the development & consolidation of the economic relations between Belgium, the Grand Duchy of Luxembourg and the Arab countries.

The Chamber has a range of activities available to its members:

- economic and commercial information
- promotion of imports & exports between the Arab countries and Belgium and Luxembourg
- transmission of tender offers and business proposals
- settlement of litigations
- economic missions to the Arab countries
- colloquia, seminars, conferences, Arab days
- edition of a tri-monthly magazine and a monthly bulletin
- certification of documents addressed to the Arab countries
- translation, typing and printing in Arabic language



Qaisar HIJAZIN
Secretary-General



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Confédération Construction

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The Construction Confederation is since 1946 the leading business organisation and representative body of the construction industry in Belgium.

It represents some 14000 member companies of all sizes, from small enterprises to global players, carrying out all forms of building and civil engineering activities.

Many successful projects worldwide attest to the expertise of Belgian contractors in a wide range of areas: housing, hospitals, hotels and non-residential complexes, as well as dredging, port facilities, land reclamation, dams, tunnels, laying of pipes, wastewater treatment plants, roads, bridges, waterways, railways, etc.



Vincent DETEMMERMAN

Director European and International Affairs



essenscia

where chemistry meets life sciences

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ESSENCIA – BELGIAN FEDERATION of the CHEMICAL INDUSTRY & LIFE SCIENCES

ESSENCIA is a multisectoral umbrella organisation that represents the numerous sectors of activities in the field of chemicals and the life sciences. It includes over 700 companies representing more than 95% of the overall turnover in the sector.

The structure of essenscia is modelled on the reality of the Belgian institutions, with federal, regional and community areas of competence. Essenscia bruxelles, Essenscia vlaanderen and Essenscia wallonie act as spokesmen for companies to the Brussels, Flemish and Walloon authorities on regional and community matters.

Essenscia is made up of multidisciplinary skills centres which also deal with the main issues, irrespective of the level of power. The 19 professional sections of Essenscia represent and promote interests specific to their sector of activities. Essenscia represents and defends the sector's interests at a European level through active involvement in Cefic (European Council of Chemical Manufacturers' Federations) and the FEB (Federation of Enterprises in Belgium).



Peter CLAES
General Manager



FEB - FEDERATION OF ENTERPRISES IN BELGIUM

The Federation of Enterprises in Belgium (FEB) is the only multisector employers' organisation representing companies in Belgium.

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FEB has 31 full members, all of which are professional sectoral federations - in addition to its applicant and corresponding members. All in all, it represents more than 30,000 businesses, of which 25,000 are small and medium-sized firms. In job terms, it represents some 1.5 million workers in the private sector. The main activities of the Federation of Enterprises in Belgium are:

- promoting and stimulating entrepreneurship
- defining common positions of Belgian employers
- ensuring representation in many national and international advisory and administrative committees and institutions
- acting as an intermediary between employers and government, administration, trade unions, consumers
- providing a flow of information to its members and the general public



Rudi THOMAES
CEO



Elizabeth DE WANDELER
Advisor



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FLANDERS INSTITUTE FOR LOGISTICS (VIL)

The Flanders Institute for Logistics (VIL) helps to support and enhance the competitiveness of the logistics sector in Flanders.

It is a platform with answers to relevant logistics problems.

This way, the VIL aims to be the centre that gathers, builds and spreads logistics knowledge. It innovates and encourages innovation.

It pushes the promotion of the Flemish logistics sector and of the logistics services in Flanders.

The Flanders Institute for Logistics creates knowledge on innovative logistics concepts, implements this knowledge in various organisations and does the follow up of the logistics sector and the European Distribution Centers (EDC) located in Flanders.



Helen DE WACHTER
Expert



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Ostend-Bruges International Airport is a major gateway to Europe, the UK and beyond. Because of its perfect location in the heart of Europe, the airport is a fast and flexible alternative to the congested airports in the regions of Schiphol, Frankfurt, Paris and London.

The airport is specialised in the handling of all cargo operators handling needs, ranging from outsized general cargo to perishables. Due to the high amount of perishables passing through the airport, most of which is in transit for other European destinations, a great deal of investment has been made for the storage of this commodity. Commodities such as fruit, vegetables and flowers retain their freshness in order to reach markets and auction houses in peak condition.

The distance between the apron, the warehouses and the international highways can be measured in meters resulting in fast turnarounds.



Cathy LATTREZ

Customer Relations & Sales
Ostend-Bruges Int.Airport



Geert KEIRENS

General Manager Cargo Handling
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Seaport of Ghent (Belgium): large enough to cope, small enough to care. The port of Ghent is a congestion-free seaport, home of global leaders in the steel, automotive, agro, chemical and bio-energy industry (> 250 companies, 67,000 jobs). Turnover is 43 million tons a year of water-borne cargo; nautical access for vessels up to 80,000 DWT.

The port of Ghent offers a choice of well equipped terminals for handling and storing all types of commodities. A wide range of stevedores, agents, forwarders and other maritime services are available. We offer 400 ha area with ready-to-build "Greenfield" plots for warehousing and industrial developments at the Kluizendock and near the new container terminal (450,000 TEU capacity).

Egypt represents 42,000 tons of trade with Ghent; 32,000 tons of foodstuff imports and 10,000 tons of fertilizers exports. We aim to establish relations with ports, shipping lines, logistics companies and industry.



Sas van ROUVEROIJ van NIEUWAAL
President of the Ghent Port Company AMC

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The Belgian Nuclear Research Centre, SCK•CEN, is a centre of excellence with 600 highly skilled collaborators.

It has 50 years of experience and a tradition in 'first-of-a-kind' type of research projects. Among its unique assets we find the BR2 reactor, the materials research laboratory LHMA as well as the 220 meter deep underground research laboratory Hades. SCK•CEN features the MYRRHA ADS-project, combining waste transmutation with a versatile irradiation R&D facility.

Next to education and training in reactor physics, operation, engineering, radiation protection, decommissioning and waste management, SCK•CEN offers a master's degree in nuclear engineering (BNEN) in collaboration with the six major Belgian universities.



Frank DECONINCK
Chairman of the Board

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VOKA Chamber of Commerce East Flanders aims to be the most representative, leading, interprofessional and independent employer organisation in East Flanders. It currently has about 3000 members, representing 60% of all companies in the province of East Flanders. VOKA East Flanders is part of VOKA Flanders, representing 18,000 companies in Flanders, Belgium. The mission of the Department of International Entrepreneurship of Voka- Chamber of Commerce East Flanders is to open the doors of the global economy to all companies in East Flanders.

We offer: providing information to our members regarding foreign trade in all its aspects; facilitating international expansion of our members; issuing certificates of origin and related services; construction of learning networks abroad, to be connected with local employers (Plato networks); organisation of IE related events, missions, welcoming foreign delegations; providing assistance and answers to helpdesk questions posed by members; trans border projects with neighbouring countries; economic missions to emerging markets & company guidance projects, assisting Belgian companies to foreign markets.



Stefan DERLUYN
Manager International Entrepreneurship



Union Wallonne des Entreprises

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The Walloon Business Federation is an association of companies active in Wallonia. The aim of this private organization is to promote and support business, the driving force of the Region's economic and social well-being.

The Walloon Business Federation is the official spokesman of industrial, commercial and service companies of all sizes established in Wallonia. It is funded by contributions from its 6,000 members of all sizes, from all sectors, and employs a permanent multidisciplinary staff based in Wavre.



Guillaume de GAIFFIER
Counsellor International Marketing

FINANCIAL SECTOR



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Coface facilitates global business-to-business trade.

With increasing economic globalization the range of commercial opportunities is growing. Coface's mission is to facilitate global business-to-business trade by offering its 105.000 customers four product lines to fully or partly outsource trade relationship management and to finance and protect their receivables: credit insurance, company information and ratings, receivables management and factoring.

Coface, rated AA+ by Fitch Ratings, AA by S&P and Aa3 by Moody's, is a subsidiary of Natixis whose share capital (Tier1) was 11.2 billion euros end 2006 after application of CRD/Basel II norms.

Thanks to the worldwide local service delivered by 6,000 staff in 64 countries, over 45% of the world's 500 largest corporate groups are already Coface's customers.



Olivier NIFLE
CEO Coface Belgium



THE BELGIAN EXPORT CREDIT AGENCY (ONDD)

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ONDD is the Belgian ECA (Export Credit Agency) and insures companies against political and commercial risks relating to international commercial transactions for example regarding capital and industrial projects, contracting works and services.

ONDD participates in these risks along with banks. ONDD also insures political risks related to direct foreign investments. Additionally, ONDD finances direct commercial transactions of limited proportions.



Nele DE PEUTER
Underwriter

INDUSTRIAL & SERVICE COMPANIES



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Advanced Communication Strategies & Auditing is an autonomous office, created in 1992 by Gilbert Hertecant, with more than 30 years experiences in corporate communication (internal and external), audits (financial, communicational and logistical), and assistance/on the job training of sales managers IT and industrial sectors.

ASC&A developed several training programs on topics such as crises management, group dynamics, teambuilding, negotiation skills, ... and provides consulting in the same topics. Managing director Gilbert Hertecant has been training, consulting, and auditing internationally, in countries such as Germany, France, United Kingdom, Canada, Uzbekistan, Egypt,... and he is also administrator of the Association of the Belgian Periodical Press.

ACS&A collaborates with members of Flag (Flemish Aerospace Group) for instance with BAFA (Ben Aviation Flight Academy).
See www.flag.be and www.bafa.be.



Gilbert HERTECANT
Managing Director



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Allona is a Belgian brand of high level polo-shirts, sweat-shirts and shirts well known in more than six European countries. Its dearest aim is to offer the consumer the quality product he deserves.

Its development strategy is based on a steady progression within its quality criterias and a solidarity with its partners.

In the aftermath of Allona's brilliant commercial campaign in Europe it emerges that we are spot-on for the forthcoming Egyptian market.

European fashion and tendency and our exceptional quality/price ratio are our introductive arguments.

Thanks to its undeniable experience with department stores specializing in multibrand garments distribution, ALLONA keeps strengthening its position on the international chessboard.



Mehmet TÜRKÖZ
Director General



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Product Manager

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- Acceptance

HANDLING OVER OF THE INSTALLATION IN ACCORDANCE WITH THE EUROPEAN STANDARDS



Jorge GONZALEZ
CEO



Chakib ZOUHRI
Manager



MAÎTRE CONFITURIER
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BELBERRY PRESERVES

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The history of Belberry started in 1956, when André Vandererfven acquired a small grocery store (épicerie fine) that existed since the late 19th century in the West-Flemish city of Kortrijk.

He started with the production of preserves for the local market. This happened after the wife of the neighbourhood's pharmacist asked André to make her original marmalade with an ancient recipe, after she became too old to do this heavy job.

When his son Thierry Vandererfven took over in 1990, he started with expanding the home made production and to export these delicious preserves all over Europe. Nowadays, you can find Belberry preserves and delicacies in the best department stores, the finest deli shops and gourmet stores all over the world. Nothing beats the exquisite taste of traditionally-made food, carefully crafted with the best ingredients.



Yves DAELE
Sales Executive

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The Belgacom Group (Euronext: BELG) is the Belgian benchmark provider in the field of integrated telecommunications services. Backed by its experience as the country's national operator and its capacity to innovate, the Belgacom Group, through the strong brands of its subsidiaries (Belgacom, Proximus and Telindus) provides a full range of offers, solutions and expertise in the areas of fixed and mobile networks.

The Belgacom Group proposes a complete quadruple-play solution comprising fixed and mobile telephony, the Internet and television.

For the fiscal year ending 31 December 2006, the Group posted a total revenue of €6.1 billion and a net operating profit before depreciation and amortization (EBITDA) of €2.15 billion.



Didier BELLENS
President & CEO



Philip NEYT
Vice President Public Affairs

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BESIX is the largest Belgian construction, real estate and concessions group. Founded in 1909, it has known regular growth and diversification. Today, the company covers all fields of the construction industry: from buildings to infrastructure and harbour works. BESIX Sanotec looks after the environmental sector: waste water treatment in particular. BESIX Real Estate is the property development arm of the Group. Design-build-finance-maintain contracts are the domain of the BESIX Concessions business unit.

BESIX Group is active in Europe, the Middle East, Central Asia, Africa and the Caribbean. In 2007, BESIX Group achieved revenue of EUR 1.56 billion and employed more than 19,000 people. The Group's history in Egypt goes back to the early 50's, when it built apartment blocks and a hospital in Heliopolis in partnership with the Empain group. BESIX returned to Egypt in 1993 and has been continuously operating since in the country on major building and civil engineering projects. Starting 1995, BESIX cooperates in Egypt with Orascom Construction Industries.



Johan BEERLANDT
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Werner DEKKERS
Chief Officer Development

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Betafence is the world leader in design, production and commercialization of fencing and access control systems.

With more than 125 years of experience in the field, 13 production facilities and 25 sales offices and agencies, Betafence has built up a worldwide coverage.

The broad range of professional fencing products and access control equipment (gates, barriers, turnstiles, ...), offers a complete custom-made solution for the airport, port, highway, railway, military and industrial sector.



Olav BOEL

Manager Global Account - Perimeter Protection
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Saïd FAKIR
General Manager



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The CMI Group and the ENERGY Sector:

The international CMI Group whose head office in Belgium (Liege) is specialized in engineering and maintenance, divided into 3 sectors: 1) Energy (Heat Recovery Steam Generators), 2) Defense (turret gun systems), 3) Industry (steel sheets coil coating lines). The annual turnover of the Group is around 500 million Euros; it employs 3500 people over 18 countries and covers on the basis of 6 representative offices in various financial centers: New York, Dubai, Moscow, Beijing, Sao Paulo and Singapore.

The Energy Sector's product portfolio consists of utility heat recovery boilers, vertical or horizontal technology, for combined cycles and cogeneration power plants, a field where CMI is a world's leader. The sector also proposes a wide range of services such revamping maintenance and revision of all types of boilers equipment. Since 2005 CMI Energy has reached a high order entry level and became then the third supplier of heat recovery steam generators in the world.



Hubert GOURRAUD
Sales Manager



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COPRABEL SA is a Belgian producer and exporter of paints and raw material for paint, ink, adhesives and detergent industries.

In addition to its ready to use paint division, Coprabel exports pigments, anticorrosive pigments, colorants, dryers, additives, metal powders, pastes, glitters, tall oil, pine oil derivatives and different other specialities, tailor made products and machinery for paint factories.



Ammar NAAMANI
General Manager



Ioannis NOTOGLOU
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Daikin is an innovative leader in the air conditioning market and this on the residential, commercial and industrial market.

Daikin is the world's only manufacturer that combines research, development and manufacturing of air conditioning systems, refrigerants and compressors.

Daikin Europe N.V. is the sales and manufacturing headquarters covering Europe, Africa, Middle East and some Central Asian countries.



Ruben DECUYPERE
Area Sales Responsible



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DE SMET ENGINEERS & CONTRACTORS (DSEC) is a general contractor in the agro-industrial field that has been awarded the turnkey construction of the largest bio-fuel production facilities in the Benelux.

DSEC provides single point responsibility to investors thanks to a comprehensive range of multi-disciplinary resources. It is also working worldwide promoting its own sugar know-how and implementing technologies from internationally recognized providers for edible oil, bio-fuels (bio-diesel and bio-ethanol) and biomass to energy.

DSEC employs more than 200 persons and is currently carrying out 5 EPC bio-fuels projects for major players on the European market.



Johannes Christophe DIDISHEIM
Managing Director

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Dinec International is a Belgian enterprise active in the field of security: technical building management systems including several kinds of modules such as access control, car park management, time management, visitor management, anti intrusion and cold chain management etc.. The building management systems of our product range should be considered as the cornerstone of the building which will centralize all security information to protect and secure your assets.

The security and monitoring systems proposed by Dinec International are part of a homogeneous product range adapted to specific requirements. This set of products is developed with the same philosophy.

Dinec has launched a brand new product recently: AGRID Keys Management. Whether in stand-alone or connected to the Dinkey software, AGRID cabinets with identified key-holder ensure the traceability and security of object borrowing (keys, portable, phones,...).



Philippe HUENS
Export Manager

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DIRECT WAY offers global mobility solutions in high standing vehicles to VIPs in the business and diplomacy fields.

DIRECT WAY is at your disposal primarily for 3 types of missions:

- Provision of professional drivers (with or without vehicles)
- Visitors' personalized reception and mobility
- Mobility of groups on occasion of events

These missions can be considered in the prospect of one single or long duration event.

- Professional movements
- Private, cultural, tourist movements
- Transfers: airport, station



Edward GHEBREAL
General Manager

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Thanks to over 20 years experience in the field, Distritrade disposes of an exceptional know-how in full handling export services specialized to Africa. We supply chemicals and allied products for all kinds of industries, such as water treatment chemicals, acids, solvents, dry chemicals for building industry and chemicals for detergents, also chemicals for pharmaceutical and agricultural purpose. We are mainly specialized in pigments and dyestuffs for the paint industry, cement colours, iron oxides, as well as in dyestuffs for textile, leather, paper, etc.. At this field we are sales representative for a Belgian Company. Our strength is the personal contact with our clients, which we visit as many times as possible.

Our added value to the market is the supply to small companies with small needs of different products for their final production and this at the best import price.



Annemie DE JONGE
General Manager

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DREDGING INTERNATIONAL NV is a Belgian hydraulic engineering, dredging and offshore contractor with current works under construction on every continent of the globe. The company is specialised in the construction and development of harbours, artificial islands, estuarial dams, canals and inland waterways, dike construction and reinforcement, beach replenishment and coastal protection, supply of dredged aggregates and salvage activities.

Dredging International nv was established in 1974 by the concentration of the dredging division of Ackermans & van Haaren, which was founded as early as 1852, and Société Générale de Dragage.

As a result a company was created which offers over 100 years of experience and which is to be found at top level in the international dredging business.



Philip HERMANS
General Manager



DUPONT

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We are manufacturer and wholesaler of high qualified acryl products for the presentation of food in the food business.

We sell plates, salad dishes, catering bowls etc. for the presentation of meat, fish, cheese etc. in a cool counter and buffet. An extensive range of measures and colour options assures the customer a high-class presentation.

We also sell abroad and are still expanding our activities. At this moment we are selling our products in more than 20 countries.

In foreign countries we sell to distributors.



46

Vany BEERNAERT
Export Manager



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Our company is generally specialized in logistic arrangements and more precisely in chartering of vessels to all Egyptian ports.

We are general agents for Emroll Ltd.

We offer a 10-day frequency RO/RO service from Hamburg and Antwerp to Alexandria.

We also can offer spot vessels to and from all Egyptian ports for project cargoes and large parcels.

We have vessels ranging between 2.000 T DWT and 10.000 T DWT.

All inquiries are welcome.



Patrick DUROT
Managing Director

Since 2001, Dynamed Pharma offers new solutions focused on the weight management and a new approach of the nutrition.

Chemin du Griffon 1 C
B - 1342 Ottignies

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 +32 10 86 22 75

dynamedpharma@skynet.be
www.cetodiet.be

Our products are:

- cetodiet: a high protein diet to lose weight
- terisor: a food supplement with high probiotics value to stabilize the weight after dieting, to lose quietly some kilo's or to repair the colon flora



Noëlle RAEMDONCK
Marketing Director



Frédéric THIEL
Project Manager



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Eternum is a specialist in the creation, production and sales of flatware and table top.

Established in 1924, Eternum offers a range of over 40 different models of cutlery and 150 items of tableware.

These items are focused on the catering market, from the local cafeteria to the 5 stars hotel.

Our products are sold in more than 30 countries, from Western to Eastern Europe, from China to America, from North Africa to Middle East.

All our policy is based on good products, at the right price and with the best service to the customer.



Paul HARDY
Commercial Manager



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EUROPOWER Generators started trading in 1990 in Limburg, Belgium. Through the constant drive for complete client satisfaction and through the delivery of excellent quality, the company is now the largest manufacturer of small generators and welding generators in the Benelux. To arrive at a continuous level of improvement in quality, the company invested in the market, in their customers, in their personnel, in the product quality and in the constant control of the entire process.

EUROPOWER Generators became the first ISO9001 certified manufacturer of small generators in Europe. This success has been built through offering a full range of first quality products, supported by a superb delivery and technical back-up. EUROPOWER Generators trades with leading telecom organisations, railroad companies, fire brigades, major construction companies, rental companies, international traders, humanitarian agencies and non-governmental organisations.



Yves HEYLANDS
Export Manager



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EXMAR is a diversified and independent shipping group that serves the international oil and gas industry by providing ships for the overseas transport of those products and by performing studies or undertaking the management of commercial, technical or administrative activities.

LPG/NH3/Petchem - The transport of liquid petroleum gas, ammonia and chemical gases, primarily on ships of the midsize-type (20.000 to 40.000m³) and VLGC (70.000 to 85.000 m³) vessels.

LNG - Transport of liquid natural gas, with delivery in either liquid or gas form enabled by and on-board regasification installation (LNGRV).

Offshore - Services provided to the offshore oil and gas industry, encompassing offshore processing, storage and transshipment of oil and gases, as well as development, consulting and new designs for floating installations.



Bart LAVENT
Director LNG Upstream & Downstream



Pascal EMSENS
Manager Business Development

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FOS&S (Fibre Optic Sensors & Sensing Systems) is a company specialized in the development and implementation of fibre optical sensing systems.

The company is operating on a worldwide scale with branches in Belgium and Hong Kong and is active within different market segments: aerospace, oil industry, process industry, mining industry and civil engineering.

We have developed a wide range of sensors to measure all kinds of physical parameters like temperature, strain, pressure, earth pressure, load, water leakage, humidity, displacement, deformation,...

FOS&S is able to provide a total solution to its customers.



Marc VOET
CEO & President



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Created in the early 1988 to face Belgacom's needs of telephone connections for private people and companies, the SA HICHAM has rapidly become one of the privileged companies of Belgacom in this particular field of activities. We are operating throughout Wallonia mainly to connect ISDN and ADSL telephone systems. New opportunities are now offered by our company in the field of television and we are looking to take new steps in this direction.

Our company provides also specific technologies for glass factories such as: float glass thickness measurement, control cameras for inside furnaces, security cameras and phones for inside factories.

We take in charge all steps from the supplying of the material from Belgium to the mounting, testing in the factory and the training of local workers.



Mohamed TAFRATA
Managing Director



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IBA delivers solutions of a unique precision in the fields of cancer diagnosis and therapy.

In the field of **cancer diagnosis**, IBA has unique expertise in the design of cyclotrons and in the production and distribution of radiopharmaceutical tracers which are used every day in hospitals to quickly and accurately detect cancer, neurological and cardiac diseases.

In the field of **cancer therapy**, IBA has developed Radiotherapy solutions and dosimetry equipment to treat cancer with the greatest accuracy.

IBA is the undisputed leader in Particle therapy, acknowledged to be the most precise and effective clinical radiotherapy method in the selective destruction of cancer cells.



Bruno SCUTNAIRE
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IBF International Consulting was founded in Belgium in 1977. The company works on projects financed by international organisations such as the European Commission, the World Bank, the Asian Development Bank, in both developing and transitional economies.

IBF has built a recognised reputation for its knowledge, flexibility, creativity and ability to successfully implement projects within its core sectors which are education, economic development, social reforms, institutional support and consumer protection.

IBF's annual turnover varies between 15 and 20 million Euros. Based in Brussels, "Capital of Europe", our company currently employs 35 full time staff and over 250 experts in the field.

We provide our clients with tailored consulting advice about success cases and relevant approaches drawn from various countries and adapt these practices to their specific situation by working closely with them and local expertise.



Stefano SEDOLA
Business Developer

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The Company covers 3 majors activities:

1. Mechanical transformation of flax fibres to make them suitable to be blended with either short staple natural, artificial or synthetic fibres, or long staple fibres such as wool and converted synthetic fibres (acrylic, polyester..). Destination of this production is the fancy yarn spinning, either cotton or worsted (wool) spinning companies.
2. Flax spinning mill, both wet and half wet. Spinning 100% long fibre flax into fancy yarns. The yarns are either natural look or chemically processed - bleached, or uni-dried, or multicolor-dyed. Also blended yarns with chief-content flax are in program. Destination of these yarns are the weaving mills specialized in upholstery, curtains and high standard hand tufted carpets.
3. Trading in all types of flax raw materials and flax yarns.



Werner VANNESTE
Chairman



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Since 1975 KARSAM companies have been active in the following fields

- Trade, procurement, supplies, studies and consultancies
- Industrials, construction and infrastructure projects
- Hospitality industry and hotels supplies including hospitals. Our well established network of specialised manufacturers allow us to execute contracts of Furniture, Fixtures and Equipments (F.F.& E)
- Technical textiles for hospitals, hotels, industries, constructions, airspace, defence, media, shade structures, awnings and tents (www.dickson-constant.net) and (www.sunbrella.com)
- GALLEMILIO fine arts collections. Art works and decorative items (www.gallemilio.com)
- Housing low cost advanced building systems
- Permanent stock of relief tents, structures and accessories

Our vocation appeared in our references and the realisation of different projects in function now of which: glass factories, fertiliser plants, aluminium extrusion lines, civil engineering and roads, housing, ports constructions, hotels, advanced technological systems and telecommunications etc.



Sami KARAM
CEO



Elias KARAM
Managing Director



LOYALTY MANAGEMENT CONSULTING (LMC)

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Loyalty Management Consulting is a company specialized in design and management of loyalty programs. Most of them display solutions for reducing charges for companies and providing extra purchase means for their employees.

One of our programs, called Samarkande offering networking opportunities for their members mostly businessmen in Belgium and in several countries.



Laurent BRIHAY
Managing Partner



MICKEY WEINSTOCK & C^o
Hearts & Arrows Diamonds

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Situated in the heart of the Antwerp diamond district, our company specializes in “excellent make”, ideal cut diamonds.

Our expertise lies specifically in the “Hearts & Arrows” diamond cut, which displays a pattern of eight perfect hearts and arrows in a diamond. Using only the most experienced craftsmen in Antwerp, we manufacture our own line of fine round diamonds from 8 pointers up to 5 carats. Every diamond is carefully checked at each stage of the manufacturing process, giving the finished product the cut, clarity, and brilliance you would expect to find in top quality gems.

In 1997 we created an exclusive brand of Hearts & Arrows diamonds: the Love Diamond™. This diamond is hand cut to perfection for ideal proportions and perfect symmetry. The Love Diamond has reached international acclaim and has been exported across Europe, the Middle East, the United States and South-East Asia.



Mickey WEINSTOCK
CEO



Ronald DAEMS
COO



Tamjid Abdullah
Middle East Representative

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Revalorisation and negotiation of overrolling and secondary grade flat steel products.

We are in charge of:

- galvanised steel sheets and coils
- electrogalvanised steel sheets and coils
- galvanealed steel sheets and coils
- cold rolled steel sheets and coils annealed soft and semi hard
- cold rolled steel sheets and coils unannealed full hard

We are not in charge of any prime grade and we are not able to offer any hot rolled material, tin plate, stainless steel, and any long products.



Jean-François CAPELLE
Export Manager



NINE ARTS GALLERY

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NINE ARTS GALLERY

Nine Arts Gallery, established in 1987, specializes in Belgian contemporary works and international masters. The gallery is located in the heart of Antwerp in the former home of the Belgian Count Legrelle, built in 1913. Its 1200 m² of space comprise a split-level exhibition hall and a sculpture garden for summer shows.

The gallery promotes the best of Belgian and international contemporary art by exhibiting paintings and sculptures. In addition, we evaluate and purchase modern art for collectors worldwide and also source art for both private and corporate collectors. We have acquired and placed valuable works for a number of international foundations and collectors.

Nine Arts Gallery participates in major international art fairs and has representatives in the United States, Europe and Japan.



Halina MARKOWICZ
Director



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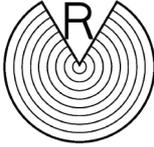
RA CONCEPT develops luxury hotel-train projects in different countries featuring attractive economic perspectives, fast-growing tourism potential and confirmed interest to promote high-end tourism initiatives.

RA CONCEPT is responsible for the development phase up to operation startup: negotiation of the contractual framework (rail and hotel operation), design, production of the coaches, financial engineering, structuring of the shareholding of the domestic investment company (e.g. CVTL-COMPAGNIE VIETNAMIENNE DE TRAINS DE LUXE in Vietnam).

RA CONCEPT is the general partner and founding shareholder of the CITL-COMPAGNIE INTERNATIONALE DE TRAINS DE LUXE which targets a majority share in each domestic investment company.



Stéphane JAUMOT
Managing Director



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Forest Engineering Richard Vrand is a 6th generation family business of wood producers of established renown on the European market. Acting on a strong technical knowledge, our company does all of the extracting of the wood itself in Belgium, France and Luxemburg.

Richard Vrand is able to offer its customers a broad supply of high-quality European wood:

- round wood: oak - beech - ash - sycamore - poplar - pine and many other varieties
- sawn wood: square-edged timber - oak beams - beech for stairs
- solid plank wood flooring: oak - beech

We offer competitive prices, high-quality wood, a swift delivery and an excellent service! All our logs are PEFC-certified and we were the first hardwood company in Belgium and Northern-France which was PEFC-certified.

We supply logs to the primary woodworking industry such as furniture factories, veneer factories, flooring factories, moulding factories, etc. in Europe, Asia and North-Africa.



Richard Vrand
General Manager



Arnaud VRAND
Manager



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Rodschinson Investment Group is a global investment firm of independent partners which provides a wide range of investment, brokerage and trading services worldwide to a substantial and diversified client base that includes small- and mid-sized businesses, as well as large corporations, investment banks, pension funds, hedge funds and high net-worth individuals.

We are more specialized in raise of capital, initial public offering (IPO) and acquisition of small and mid-sized companies and real estate.

Rodschinson's business is expanding around the world, as global markets become ever more tightly linked by technology, by breaking down regulatory barriers, and by the increasingly global needs of our clients. We bring together organisations that are extraordinary as stand-alone entities, but combined these independent organisations comprise a network that is virtually unmatched in the breadth and depth of resources available to serve you.



Rachid CHIKHI
Director



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The Sarens Group can be described as 'specialist of the extra-ordinary'. Our activities are transport and handling of heavy goods, rental and operation of cranes, problem solving linked with crane works and this on a worldwide scale. Because of a permanent focus on the future, we have a highly skilled crew and very advanced equipment to satisfy the often "extra-ordinary" needs of our customers.

With the opening of the borders, we entered the European market with a lot of self-confidence. It brought our company an explosive worldwide growth, well beyond the European boundaries.

Prevention and security are priorities to Sarens. We'd "better be safe than sorry", when it comes to personal injuries and damage to material or the environment.

Sarens has set the example to its competitors and still takes the leading position in this field. Vision and expertise: that is what made Sarens, a Flemish family business, evolve into an international group.

We build our future on the foundations of a rich past.



Gert HENDRICKX
Area Sales Manager



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The Schröder Group G.I.E. is specialized in the manufacture of public lighting fittings and is internationally recognized for its technical leadership and product innovation.

The Group has more than 40 companies spread over four continents.

The range of products manufactured by Schröder are: public street lighting from secondary roads to motorways; decorative lighting for squares, parks and pedestrian areas; floodlights for sports lighting and façade illumination; tunnel lighting in urban areas and motorways; industrial lighting and large areas illumination; special lighting applications such as underground and train platform lighting.

Schröder is established in Alexandria since 1977 and has supplied to the Egyptian market more than 2 million lighting fittings. Some lighting references include the Suez tunnel, the desert road, decorative lighting in Alexandria, Port Said, Cairo, the Alexandria and Dakhela port and the airport of Cairo.



Jean SCHREDER
Chairman



Dieter POLEYN
Regional Director MEA



Boris KACZMAREK
General Manager Egypt



SOCIETE DES TRANSPORTS INTERCOMMUNAUX DE BRUXELLES (STIB)

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Design, construction, operation, maintenance and extension of urban public transport by metro, tramway (or light rail) and buses: feasibility studies, technical and financial audit, technical specifications, project management, identification of the demand, marketing strategy, scheduling and organization of services, human resource management, ticketing system, workshop design and maintenance, preparation of specifications for rolling stock, power supply and electromechanical portions, track laying, civil works supervision, training, commissioning of any urban transport services.



Patrick BULTYNCK
Director



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Since 1961, Soconord is operating as an international sales organisation, based in Belgium, producer and distributor of pipes of large or small diameters: Seamless / Welded LINEPIPE, OCTG (casing, tubing, drill pipes). To keep a competitive price level for our clients, we permanently enlarge our collaboration with reliable mills all duly API approved in Europe, China & India.

Soconord has installed a Drill Pipe Assembly Line (DPAL) in the Jebel Ali Free Zone in Dubai (UAE) in 2004 to serve primarily the drilling contractors in the Middle-East and over the world.

We also have operating subsidiaries in Houston, Singapore and Dubai.



Patrick FOCQUET
CEO



Marie-France CORMONT
North Africa Sales Manager



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Solvay, which operates in pharmaceuticals, chemicals and plastics, generated EUR 9.4 billion of sales in 2006 from more than 400 units in over 50 countries. Some 29,000 people apply their talents daily to satisfying the demands of the Group's 160,000 clients.

60% of Solvay's earnings now come from its pharmaceuticals and specialties activities, and over 85% of sales revenues are from activities in which the Group is one of the world leaders. Geographic diversification is accelerating, with new projects in Asia, Central Europe, Russia and the Americas.

The Group's essential products (soda ash, hydrogen peroxide, caustic soda, PVC, etc.), with a host of applications in everyday life, are successfully meeting the challenge of maintaining and gaining leadership in their different markets.

Finally, the Group is convinced that enterprise citizenship is the key to sustainable growth. For the Group, this means reconciling, in its activities, respect of the environment with economic and social development that is sustainable in the long term.



Vincent DE CUYPER

General Manager of the Chemicals Sector
Member of the Executive Committee



Alexis BROUHNS

Director Corporate Government & Public Affairs
Honorary Ambassador of Belgium

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Established in 1988, SPACEBEL, a Belgian software engineering company with subsidiaries in France (Toulouse) and Vietnam (Ho Chi Minh City) has earned itself a solid reputation in the aerospace industry thanks to its contribution to the success of numerous programmes of the European Space Agency. SPACEBEL's high-performance "tailor-made" IT solutions fit out several European satellite platforms and on-board instruments, ground infrastructures for the reception, processing and dissemination of data recorded by satellite, test benches and systems (simulators and emulators) as well as satellite communication networks.

Today, SPACEBEL also commercializes Earth Observation micro satellite systems based upon the PROBA platform. Moreover, SPACEBEL designs and markets decision support systems for territory, environment, natural resources and hazard management using Earth observation data.



Thierry du Pré Werson
Managing Director



SPEED HANDLING SERVICES

ICAL operates weekly services to Lagos and Accra and specialises in the following areas:

Hangar 1
Ostend Airport
B - 8400 Oostende

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 +32 59 33 39 32

- Airline operating services to West Africa
- Logistics/market development to West Africa and the Middle East
- Airline representation/GSA in West Africa, namely in Nigeria and Ghana
- Import/Export to the United Emirates and Egypt
- Charter brokers

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Nathalie VAN ACKER
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The Sniffers is specialised in delivering Emission Monitoring Services and has more than 16 years of experience in delivering a wide range of services including:

- Fugitive emission monitoring programs (Leak Detection And Repair programs)
- Flare loss and internal process loss monitoring programs
- Steam loss monitoring programs
- Tank emission monitoring programs

These services do not only considerably reduce the impact on the environment, but they also offer a great financial payback (through the reduction of raw material losses).

The Sniffers is European market leader in emission monitoring and has a very extensive reference list, including a multitude of major oil and gas companies and chemical companies. Since 2005, The Sniffers have also performed several projects in Abu Dhabi, Dubai and Qatar. In 2007, we also received an ADNOC HSE award for one of our projects of 2006 at ADGAS, Das Island, UAE.



Hans HOOYBERGHS
Sales & Technical Director



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Incorporated in the fifties, Tilman SA quickly became the Belgium leader in herbal pharmaceuticals and food supplements manufactured according to GMP standards, in convenient presentations and meant for treating sleeplessness, varicose vein syndrome, constipation, premenstrual syndrome, cold and flu, digestion and for providing relaxation.

Please visit: www.tilman.be, call export: + 32 84 32 03 60 or Fax at: + 32 84 32 03 75 – email: export@tilman.be

Tilman SA is highly interested in the Egyptian market and while it is in active negotiations with a partner for license manufacturing, it is also seeking importer of finished products for Egypt. (issam_fakhoury@yahoo.com, assigned to this task).

If interested please contact GSM N°: 0032 488 38 38 83



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Senior Consultant

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Tractebel Engineering (SUEZ) is one of Europe's major engineering companies, and offers state-of-the-art engineering and consulting solutions to power, nuclear, gas, industry and infrastructure customers in the public and private sector. Services include a full range of engineering assignments throughout the lifecycle of the customers' installations: architect engineer, owner's engineer and consulting engineer.

The mission of Tractebel Engineering is to establish long term partnerships with its customers in order to help them to meet their objectives of competitiveness, reliability and safety. To achieve these, Tractebel Engineering's multi-skilled teams develop innovative technological solutions that combine economic and technical performance thanks to their multidisciplinary approach and their experience of operational support.



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TRANSURB TECHNIRAIL is a Belgian Engineering and Management Consulting Firm, specialized in railway and urban mass transport activities. TRANSURB TECHNIRAIL combines a private sector approach with the public sector's experience.

The company provides the full range of services (from design to rehabilitation) and for all main five application domains (infrastructure, signaling, rolling stock, electro-mechanical systems, information systems). As a result of his shareholders, TRANSURB TECHNIRAIL has exclusive access to the best qualified engineers, economists, management experts and various technicians available in these member companies, totaling more than 2.000 engineers and technicians.

Moreover, TRANSURB TECHNIRAIL has access to the equipment and software used by those large Public Transport Operators. Complete and modern facilities are at TRANSURB TECHNIRAIL's disposal to find the best solution for customers.



Patrick STEYAERT
Director General



Jean-Paul LEROUX
Advisor to the Chief Executive

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UPMsoft is a young and dynamic Belgian company specialized in development and implementation of production management solution. UPMsoft people are all specialists in development of production management tools. They have worked for major international companies over Europe and Japan. After 5 years of research and development, UPMsoft has carried out and developed a new production management system based on artificial intelligence which has never been realized before, allowing any industrial company, whatever its activity, to mutualize its know-how, to increase its production capacity while having a quick return on investment.

UPMsoft software UPM stands for UNIVERSAL PRODUCTION MANAGEMENT. UPM offers innovative and advanced capabilities to design, plan, manage, and control the complete product development and realization process, allowing project managers and production engineers to control project structures, schedules, costs, and resources.

UPMsoft proposes its modules: maintenance management/production follow-up (MES)/corrugated carton solution (optimization and planning) / product management (Life cycle management and tracing)



Réda BOULOS
Director



Laurent VANDENBREM
Director

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As lawyers, we inform, advise and assist our clients in the different fields of business law. With them or on their behalf, we negotiate and develop strategies for defending and furthering their interests.

We defend them before national and international courts.

Our national and international clientele covers the main industrial, commercial and service sectors.



Olivier d'URSEL
Partner

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Leading manufacturer of textile machines and bulk handling equipment.

Turnover of 620 million \$ with 2140 staff members and affiliates in about 40 countries.

Main activities include carpet and velvet machines, Jacquard machines, feeders and accessories for weaving and knitting machines under the names Iro, Roj, Memminger, Bonas and Van de Wiele.



Charles BEAUDUIN
CEO Van de Wiele Group



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VIGAN ENGINEERING S.A., Belgian company founded in 1968, is specialised in designing, manufacturing and commissioning of pneumatic and mechanical handling equipment for dry cargoes.

The company VIGAN is most well-known for its continuous dry bulk ships unloaders and loaders, including a full programme of - mobile grain pumps - stationary towers - self propelled gantries - high capacity continuous conveyors for ports and storage facilities.

VIGAN equipment can handle a lot of bulk commodities:

- Cereals and beans: wheat, maize, rice, malt, rape seed, mustard seeds, peas, soy beans, sunflower, sorghum, palm and other nuts, millet, etc ...
- Chemicals and minerals: Alumina, soda ash, sulphur, fertilisers, urea,...
- Feed products: Soy bean meal, maize gluten, alfalfa pellets, expellers and any kind of animals foodstuffs,...
- Combustibles: Coal, Wood chips, wood and straw pellets, olive kernels, pet coke,...



Nicolas DECHAMPS
Managing Director



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Volys Star, the creative poultry specialist from Lendeled/Belgium, occupies a unique market position. It fully integrates all production steps: from the egg and the rearing, over the slaughtering, cutting and processing to the final sale of the product. Hence, Volys Star can offer full traceability to the trade.

Volys Star carries three types of poultry based products: traditional charcuterie, breaded products and its unique range of fully-cooked marinated poultry portions for both hot and cold meals. These meal components offer a high level of convenience: they only need re-heating.

As Volys Star disposes of its own **Halal-approved** slaughterhouse we supply all Halal markets with our range of high quality processed poultry products. The factory is ISO-9001 and BRC certified.



Yves DAELE
Export Manager

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The products/services of the company Vulga NV Resins Engineering and Contracting are:

Engineering and application of synthetic resins as: grouting, injecting, repairing, flooring, carbon patching, tank repairs; Chockfast and Escoweld product line distributor; Sicomin distributor; Stoppani distributor; vubonite for high temperature applications; Durcel distributor

Bolt engineering: in situ spark erosion; bolt tension calculation and application; hydraulic bolt torque

Cimentitious grouting applications: Pagel application; Cemart application; Cryogenics applications.



Didier HUMBERT
General Manager

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The core activity of Waterleau is offering technology and solutions for environmental problems in a wide spectrum of environmental fields such as treatment of wastewater, sludge, polluted air and solid waste; production of process or drinking water and generation of renewable energy from waste or bio-fuels.

Waterleau's proven track record is reflected in the design, construction, operation & maintenance of more than 1000 references. A team of 175 engineers, a worldwide turnover of 75 million US\$ and a 100 million US\$ order portfolio.

Waterleau serves its clients all over the world, either through its Belgian offices or through offices abroad or via its joint venture companies.

Field of activities: process & drinking water, desalination (brackish water & seawater); industrial & municipal wastewater; water reuse & effluent recycling; off-gas treatment & VOC control; sludge & bio-waste treatment; waste-to-energy plants.



Luc VRIENS
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BRUSSELS-CAPITAL REGION

BRUSSELS EXPORT - FOREIGN TRADE DEPARTMENT OF THE BRUSSELS-CAPITAL REGION

The Foreign Trade Department of the Brussels-Capital Region is a public body, which aims to enhance and improve the export capacity of Brussels companies. To develop the export potential of Brussels companies, the Foreign Trade Department:

- provides information about foreign markets to Brussels companies, through its network of economic and trade attachés
- organizes trade missions and group stands of international exhibitions
- supports the prospect initiatives of Brussels companies through financial incentives

The Foreign Department of the Brussels-Capital Region guides and helps foreign companies interested in Brussels products, services and techniques, to make the right contacts meeting their demands and to find business partners in the Brussels Region.



André SEBERA
Attaché



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The Economy and Employment Administration is part of the Ministry of the Brussels-Capital Region.

The Economy and Employment Administration is in charge of developing the economic policy of the Brussels-Capital Region, and of implementing its competences concerning employment.

As far as the economy is concerned, the Economy and Employment Administration ensures the distribution of information on the economy and grants financial and fiscal assistance to large companies and small and medium-sized enterprises in order to promote economic expansion and foreign trade. It sees to it that the conditions for granting such financial assistance are respected (Economic Inspection Department).

Guidance is also available for foreign companies who wish to set up branches in Brussels.

As far as employment is concerned, the Economy and Employment Administration delivers occupation authorisations and work permits to non-European workers (Employment Policy Department) and licences to private employment agencies. The Social Inspection Department is in charge of fighting illegal work.



Norbert DE COOMAN
Vice-Secretary-General

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One of Ghent's most obvious attributes is certainly its geographical location. The city is situated in the heart of the European "industrial square", which embraces England, Randstad Holland, the German Ruhr, the Nord-Pas-de-Calais department and Paris in France.

This region is the most densely populated region of the European Community with approximately 70 million inhabitants. Ghent is especially renowned for the typical atmosphere of the older part of the city that owing to its wide range of medieval castles, mansion houses, abbeys and other buildings of historical interest is a real open-air museum.

As Belgium's largest university city, second port and main centre for innovation and biotechnology, modern Ghent is a leading multicultural region in Europe and a perfect centre for business.

The city's three 300-foot towers form a medieval Manhattan.



Sas van ROUVEROIJ van NIEUWAAL
First Alderman
Alderman of the Port and Innovation



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Within the Federal Public Service FINANCE a team of experts informs and assists foreign investors and investors already established in Belgium on tax matters. The Fiscal Department for Foreign Investments was created in 1997 and it operates under the direct authority of the Chairman of the Executive Committee of the Belgian Federal Public Service Finance.

This service of the FPS FINANCE guides and informs the foreign investor on tax matters, and assists him in his contacts with the tax authorities. This public service works:

- free on charge on a flexible, non-bureaucratic and investor oriented basis
- everything disclosed to its officials remains strictly confidential, as they are subject to a legal and strict obligation of professional secrecy
- for tax information with regard to foreign investments in Belgium, please get in touch with us (address below).



Albert WOLFS
International Tax Expert



FEDERAL PUBLIC SERVICE

FOREIGN AFFAIRS, FOREIGN TRADE & DEVELOPMENT COOPERATION

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The Federal Public Service Foreign Affairs, Foreign Trade and Development Cooperation manages Belgium's foreign relations. Belgium's Foreign Affairs network comprises 130 embassies, consulates and representations both at home and abroad.

As an organisation with solid and long-standing experience in foreign relations, the FPS channels its expertise into actions geared towards attaining the following objectives: defending Belgian interests abroad, promoting a stable, fair, thriving world community based on solidarity and combating poverty around the world by building up high-quality development cooperation.



Henk MAHIEU
Counsellor General



Thibaut de KERCHOVE
Expert Administration Economic Interest



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The cabinet of the Minister of Foreign Affairs, Karel De Gucht, develops the policy making and strategy in order to defend the Belgian interests abroad. The Minister is also competent for foreign trade and attaches a particular importance to the economic diplomacy within the Belgian foreign policy. The Belgian diplomatic network is in this respect at the disposal of the regional entities and the economic actors.



Laurent DE MEESTER
Counsellor



FEDERAL PUBLIC SERVICE FOREIGN AFFAIRS

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The Cabinet of the State Secretary for Foreign Affairs, Olivier Chastel, assists in the designing and implementing of Belgium's foreign policy, as well as in representing Belgium's interest in a bilateral and multilateral context, for instance in the framework of economic diplomacy.

Due to the State Secretary's specific responsibility for coordinating Belgium's forthcoming Presidency of the European Union, the cabinet's activities have a strong focus on European Union Affairs.



Caroline GOSSELAÏN

Deputy Director of the Strategic Unit



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The Belgian Foreign Trade Agency is a public body with a legal status. It was set up through the Co-operation Agreement concluded between the Belgian federal government and the three Belgian regional governments on May 24th, 2002. The Agency is run by a Board of Directors and its Honorary President is His Royal Highness Prince Philippe of Belgium. The Agency's main tasks are:

- organisation of joint economic missions
- collecting, organising and circulating information, studies and documentation on external markets on behalf of the regional export promotion organisations

The regional export organisations are the single contact point for Belgian companies.

The entire version of this brochure is also available on the website of the Belgian Foreign Trade Agency, on the following address:

www.abh-ace.org/expor/initiatives-actions/abh-ace/missions-sar/2008/egypt/homepage.html



Marc BOGAERTS
Director General
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Coordinator of the Mission



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The Flanders Investment & Trade agency promotes sustainable international business, in the interest of both Flanders-based companies and overseas enterprises. Whatever sector you are involved in, Flanders Investment & Trade will help you establish contact with the Flemish companies you are looking for. This includes not only products or services you may be sourcing, but also various types of business relationships, from joint ventures to technology transfers.

At another level Flanders Investment & Trade enhances Flanders' position as the gateway to Europe for inward investors.

The agency identifies, informs, advises and supports overseas enterprises by establishing production and research facilities, contact centers, headquarters, logistics operations and the like in Flanders, the northern region of Belgium.

Do visit our website and discover our worldwide network.



Koen ALLAERT
CEO



Sabine SOETENS
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Flanders is a region with legislative powers, with its own parliament and its own government.

It has broad domestic and foreign powers. For example, the Government of Flanders has competence in the field of education, the environment, public works, the economy, sports and culture, tourism, welfare policy, housing, health care, town and country planning, foreign trade and investment and scientific research. In all other areas there is a strong co-operation and co-ordination with the federal Belgian authorities.

Flanders not only conducts an autonomous domestic policy but it also has a great deal of autonomy in its dealings with foreign partners.

The Government of Flanders can conclude agreements and treaties with other countries and regions in each domain for which it has domestic powers. It has also exclusive competence for its trade and investment promotion with an elaborate network abroad.

Patricia CEYSENS is Flemish Minister for Economy, Enterprise, Science, Innovation and Foreign Trade



Tim VANDENPUT
Advisor Science & Innovation



Miguel CHEVALIER
Spokesman



WALLOON REGION

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The Wallonia Foreign Trade and Investment Agency (AWEX) is the Wallonia Region of Belgium's government agency in charge of foreign trade promotion and foreign investment attraction. The agency has a worldwide network of 105 Economic and Trade Attachés. AWEX is ISO 9001 certified since April 2002.

As a foreign trade agency, AWEX carries out a mission of promotion and information for the benefit of both Wallonia and the foreign business community. AWEX assists buyers, decision-makers, importers and foreign prospects by providing information on Wallonia's export potential. As an export partner for Wallonia-based companies, Awex offers a wide range of export-oriented services and activities (market surveys, organization of trade missions, trade show pavilions, export incentives, etc.)

As a foreign investment agency, AWEX – via its Office for Foreign Investors (OFI) – has an overall responsibility for the attraction of foreign investment in Wallonia. This includes seeking out and providing information to potential foreign investors. The Agency also offers a pro-active follow-up service to investors already established in Wallonia.



Philippe SUINEN
CEO



Michel THIELEN
First Attaché

**For further details concerning Belgian products, services and techniques,
please get in touch with:**

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As a leading provider of global corporate travel management, BCD Travel's mission is to simplify and streamline the business of travel. Operating in more than 90 countries on five continents, BCD Travel combines a worldwide workforce in excess of 12,000. As market leader in Belgium, the company offers a various range of services to small, medium and large-sized private and public companies:

- Online and offline travel management
- Consulting services
- Leisure travel
- Strategic meetings, conferences and incentives

BCD Travel is part of BCD Holdings NV, a Dutch family-owned company founded in 1975 by John Fentener van Vlissingen and market leader in the travel industry.



Patricia VAN den EYNDEN
Manager Trade Missions



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ECONOMIC PROFILE OF BELGIUM, THE HEART OF EUROPE

Belgium is a federal Kingdom, with three Regions (the Flemish Region, the Walloon Region and the Brussels-Capital Region) and three communities (the Flemish Community, where Dutch is spoken, the French Community and the German Community).

Belgium has a population of 10.584.534 inhabitants (as of 1/01/07) and is one of the most densely populated states in Europe. Brussels is the capital of Europe, the site of the headquarters of the European Commission, the Council of Ministers and the European Parliament. Other major international organizations, such as NATO, are also located in Brussels. As a result, Brussels is the number two city in the world (after Washington) in terms of its number of accredited journalists, and fourth in terms of the number of international meetings and seminars held there.

With a surface area of 30,500 km², Belgium is one of the smallest Member States in the European Union. Nevertheless, it is a significant player in the world economy. GDP in 2006 was € 392 billion, making Belgium the 18th economy in the

world. Belgium is a high income country, with a GNI (gross national income) per capita of \$ 38,600 (World Bank data).

According to the World Trade Organization (WTO), in 2006, Belgium was the 10th exporter of goods and the 14th exporter of services globally. Belgium's share in world merchandise exports was 3.1% in 2006, while its share in world imports of goods was 2.9%. Belgium is the world leader in terms of export per capita.

Belgium was also the 4th recipient of Foreign Direct Investment flows in the world in 2006 (UNCTAD World Investment Report 2007). FDI into Belgium more than doubled to \$72 billion, raising its total FDI stock to \$603 billion, which was more than the country's GDP at the end of 2006. The continued presence in Belgium of TNC "coordination centres", as well as the new tax incentives that entered into force in January 2006 (notional interest deduction) may have contributed to that increase. Belgium's FDI outflows also increased in 2006, making it the 7th largest source of FDI worldwide.

Belgian exports to Egypt

2005	12 months	466 million EUR
2006	12 months	486 million EUR
2007	12 months	565 million EUR

Belgian imports from Egypt

2005	12 months	245 million EUR
2006	12 months	397 million EUR
2007	12 months	351 million EUR

