

MALAYSIA

A wide-angle photograph of the Singapore skyline at sunset. In the foreground on the right, the Merlion statue is shown spouting water into the bay. In the center, the Marina Bay Sands hotel with its three towers and skybridge is prominent. To the left of the hotel is the Esplanade - Theatres on the Bay, which resembles two white lotus petals. Further left, a wooden pier extends into the water with several people walking on it. In the far background on the left, the Singapore Flyer is visible. The sky is a mix of orange, yellow, and blue, and the water reflects the colors of the sky and the buildings.

PARTICIPANTS BROCHURE

Publication date: 28th October 2014

This publication contains information on all participants who have registered before its publication date.
The profiles of all participants and companies, including the ones who have registered at a later date, are however published on the websites of the Belgian Foreign Trade Agency www.abh-ace.be and www.belgianeconomicmission.be



BELGIAN ECONOMIC MISSION TO




MALAYSIA & SINGAPORE

22 > 28 November 2014



Organised by the regional agencies for the promotion of Foreign Trade & Investment (Brussels Invest & Export, Flanders Investment & Trade (FIT), Wallonia Export-Investment Agency (AWEX)), FPS Foreign Affairs and the Belgian Foreign Trade Agency.

BELGIAN ECONOMIC MISSIONS

CALENDAR 2014

	KINGDOM OF SAUDI ARABIA & SULTANATE OF OMAN	14 > 21 March
	COLOMBIA & PERU	18 > 25 October
	MALAYSIA & SINGAPORE	22 > 28 November

CALENDAR 2015

	QATAR & UNITED ARAB EMIRATES	21 – 26 March
	BRAZIL	2 nd half of May

(The dates are subject to change)



HRH PRINCESS ASTRID OF BELGIUM



Representative of
His Majesty the King

HRH Princess Astrid, Princess of Belgium was born in Brussels on 5 June 1962. She is the second child of King Albert II and Queen Paola, and the sister of the King.

At the request of His Majesty the King, HRH Princess Astrid represented him and presided over the economic missions to Angola and South Africa in October 2013, to India in November 2013, to the Kingdom of Saudi Arabia and the Sultanate of Oman in March 2014 and to Colombia and Peru in October 2014. It is widely recognised that missions such as these have a positive impact on the development of economic and trade relations between Belgium and its regions and many overseas partners. They also enable bridges to be built between Belgian and foreign companies as well as between Belgian companies themselves.

As Honorary Chairwoman of the Queen Elisabeth Medical Foundation (QEMF), the European Organisation on Research and Treatment of Cancer (EORTC) Charitable Trust and the Science and Medical Funds of the King Baudouin Foundation, HRH Princess Astrid supports clinical and fundamental research.

The Princess is also active in the fight against epidemics and pandemics: i.e. as "Special Representative" of the Roll Back Malaria partnership to fight malaria.

HRH Princess Astrid is also particularly concerned by the plight of victims of violence. She is therefore fully engaged in the efforts to ban antipersonnel mines.

HRH Princess Astrid is also a member of the International Paralympics Committee Honorary Board. She is also the Honorary President of the non-profit association Damien Action.

HRH Princess Astrid is known to be highly concerned about persons who - through a variety of circumstances - become marginalised citizens. She visits and encourages in many ways those Organisations which offer assistance to those who are in need of help.

On June 20th 2013, the Secretariat of the Anti-Personnel Mine Ban Convention/Ottawa Convention announced that HRH Princess Astrid - as Special Envoy of the Convention - has joined a task force which will undertake diplomatic efforts to obtain the signature of the Convention by States not yet party to it.

Since 22 November 1996, HRH Princess Astrid has been a member of the Belgian Senate as senator by right. She also joined the Belgian Armed Forces on 22 May 1997. The Princess is a Colonel in the Medical Unit.

HRH Princess Astrid performs her public duties as expected within the context of the Royal Family with particular interest for the problems of our contemporary society.

HRH Princess Astrid studied art history at Leiden in the Netherlands. She completed her education in Geneva, at the Institute of European Studies and in Michigan in the United States.

On 22 September 1984, HRH Princess Astrid married in Brussels Lorenz, Arch-Duke d'Autriche-Este, who became Prince of Belgium in 1995. The Prince was born in Boulogne-Billancourt on 16 December 1955.

The princely couple has five children, all born in Belgium: Amedeo [21 February 1986], Maria Laura [26 August 1988], Joachim [9 December 1991], Luisa Maria [11 October 1995] and Laetitia Maria [23 April 2003].



HE DIDIER REYNDERS

Federal Deputy Prime Minister

Minister of Foreign Affairs and
European Affairs

Born in Liège on August 6th, 1958

Married - 4 children

GOVERNMENT POSITIONS

- ◆ Minister of Finance (1999-2011)
- ◆ Chairman of the Eurogroup (January - December 2001)
- ◆ President of the Ecofin (July - December 2001 / July 2010 - December 2010)
- ◆ Minister in charge of the Belgian Buildings Agency (2003-2011)
- ◆ Deputy Prime Minister since 18 July 2004
- ◆ Minister of Institutional Reforms (2004-2011)
- ◆ Minister in charge of the National Lottery, the Federal Holding and Investment Company (FHIC) and the insurance companies (2007-2011)
- ◆ Minister of Foreign Affairs, Foreign Trade and European Affairs since 6 December 2011

- ◆ Minister of Foreign Affairs and European Affairs, in charge of Beliris and Federal Cultural Institutions since 11 October 2014

ACADEMICAL FUNCTIONS

- ◆ Lecturer at the Hautes Ecoles commerciales of Liège
- ◆ Staff member of the Public Law Department at the University of Liège
- ◆ Guest lecturer at the Université catholique de Louvain (Louvain business school (UCL))

POLITICAL ACTIVITIES

- ◆ Chief of staff of the Deputy Prime Minister, Minister of Justice and Institutional Reforms, Mr Jean Gol (1987-1988)
- ◆ Member of the Liège Town Council since October 1988
- ◆ Leader of the MR Group of the Liège Town Council since 1995

- ◆ Deputy Chairman of the MR (1992-2004)
- ◆ Member of Parliament since 1992
- ◆ Chairman of the PRL-FDF Group (1995-1999)
- ◆ Chairman of the Mouvement Réformateur (2004-2011)
- ◆ Member and Leader of the MR Group of the Uccle Town Council (since 3 December 2012)
- ◆ Chairman of the Brussels MR Federation (since 12 January 2013)

PROFESSIONAL ACTIVITIES

- ◆ Lawyer (1981-1985)
- ◆ Director General of the Local Authorities Department of the Ministry of the Walloon Region (1985-1988)
- ◆ Chairman of the National Railway Company of Belgium (1986-1991)
- ◆ Chairman of the National Society of Airways (1991-1993)



HE PIETER DE CREM



Federal Secretary of State for Foreign Trade

Born on 22 July 1962 in Aalter

Married to Caroline Bergez and father of Constantijn, Alicia and Victoria

EDUCATION

- ◆ Master of Romanic Philology at KU Leuven – Katholieke Universiteit Leuven (Dutch-speaking Catholic University of Leuven)
- ◆ Master of European and international Law at VUB –Vrije Universiteit Brussel (Dutch-speaking Free University of Brussels)

PROFESSIONAL EXPERTISE

1987-1989

- ◆ Assistant in Roularta Media Group

1989-1995

- ◆ Chairman of the youth CVP (Christelijke Volkspartij – Christian People's Party) Section Ghent-Eeklo

1989-1992

- ◆ Attaché at the private office of Prime Minister Wilfried Martens

1992-1993

- ◆ Attaché at the private office of Minister of Defense Leo Delcroix

1993-1994

- ◆ Adviser in "De fabrieken van de Gebroeders De Beukelaar"

Since 1995

- ◆ Mayor of Aalter, re-elected in 2000, 2006 and 2012.

1995

- ◆ CVP Member of Parliament of the constituency for Ghent-Eeklo, re-elected in 1999

Since 2003

- ◆ CD&V Member of Parliament of the constituency for Oost-Vlaanderen (East –Flanders), re-elected in 2007

31 May 2003 - 21 December 2007

- ◆ Chairman of CD&V parliamentary party at the House of Representatives

10 June 2007 - 21 December 2007

- ◆ Chairman of the Commission for the Interior at the House of Representatives

21 December 2007 – 10 October 2014

- ◆ Minister of Defense

5 March 2013 – 10 October 2014

- ◆ Deputy Prime Minister
- ◆ Commander in the Order of Leopold

LANGUAGE PROFICIENCY

Pieter De Crem is Dutch native speaker. He speaks and writes fluently in French, English, German, Spanish, Italian and Portuguese. He also has a basic knowledge of Russian.



HE GEERT BOURGEOIS



Minister-President of the Government
of Flanders

Flemish Minister for Foreign Policy and
Immovable Heritage

Geert Bourgeois is Minister-President of the Government of Flanders, the first government to be led by the N-VA. He is also responsible in the government for **Foreign Policy** and **Immovable Cultural Heritage**.

Geert has been Minister in the Government of Flanders since 2004. In 2009, he became Vice-Minister-President. Over the years, he has been responsible for matters, such as: Local and Provincial Government, Administrative Affairs, Foreign Policy, Civic Orientation, Media and Tourism, Immovable Cultural Heritage and the Flemish Rand municipalities (ring of Flemish municipalities around the capital Brussels).

Flemish commitment

Lawyer and attorney Geert Bourgeois took his first steps in local politics in 1977. In 1995, he entered the Belgian House of Representatives, where he was known as a legal specialist. After the break-up of his former party, the Volksunie, he founded the Nieuw-Vlaamse Alliantie (N-VA) in 2001 and became the first Chairman. In 2004, he moved to the Government of Flanders.

Expertise and industriousness

Geert is respected, both by friends and opponents, as a passionate politician and a hard worker who possesses first-class knowledge of his dossiers. Moreover, he is known to be a man of his word, invariably straightforward and result-oriented.

Commemoration of World War I

Under the vision and steering of Geert Bourgeois, the Government of Flanders has decided to frame the commemoration of the Great War Centennial 2014-2018 within an overarching compass that embraces themes 'war and peace', 'remembrance and awareness', 'the European idea', thus to open our minds to the perpetuating memory of our past... thus to learn an indelible lesson for the future.



HE JEAN-CLAUDE MARCOURT

Vice-President and Minister of Economy,
Industry, Innovation and New Technologies
of the Walloon Government

Vice-President and Minister of Higher
Education, Research and Media of the
Wallonia-Brussels Federation

Born in Awans on October 16th, 1956

1974-1979

- ◆ University of Liege – Jurist Doctorate in Law

Since 1979

- ◆ Attorney and member of the Liege Bar (on leave since 1992)

1992-1994

- ◆ Director of Cabinet, of the Walloon Regional Minister for Internal Affairs

1994-1995

- ◆ Director of Cabinet, of the Walloon Regional Minister for Internal Affairs, Civil Service and Budget

1995-1997

- ◆ Director of Cabinet, of the Walloon Regional Minister for Budget, Finance, Employment and Formation
- ◆ Minister of the Wallonia-Brussels Federation for Budget, Finance and Civil Service

1998-1999

- ◆ Director of Cabinet of the Deputy Prime Minister and Minister of Economy and Telecommunications

1999-2003

- ◆ Director of Cabinet of the Deputy Prime Minister and Minister of Employment of the Federal Government of Belgium

2003-2004

- ◆ Director of Cabinet of the Deputy Prime Minister and Minister of Justice of the Federal Government of Belgium

2004-2009

- ◆ Minister of Economy, Employment, Foreign Trade and Heritage of the Walloon Regional Government

2009-2014

- ◆ Vice-President and Minister of Economy, SME, Foreign Trade and New Technologies of the Walloon Government
- ◆ Minister of Higher Education of the Wallonia-Brussels Federation

Since 2014

- ◆ Vice-President and Minister of Economy, Industry, Innovation and New Technologies of the Walloon Government
- ◆ Vice-President and Minister of Higher Education, Research and Media of the Wallonia-Brussels Federation



HE CÉCILE JODOGNE



Secretary of State for Foreign Trade &
Investment for the Brussels-Capital Region

Born on 1st April 1964 in Leuven

- ◆ Master's degree in Geographic sciences (UCL)
- ◆ Master's degree in Economic sciences (UCL)
- ◆ Secretary of State for the Brussels-Capital Region, in charge of Foreign Trade and Firefighting and Emergency Medical Assistance
- ◆ Minister, Member of the Board of the French Community Commission (COCOF), in charge of Civil Service and Health Policy
- ◆ Deputy Mayor of Schaerbeek (Brussels)

PROFESSIONAL CAREER

1989-1991

- ◆ Research and Teaching Assistant at Catholic University of Louvain-La-Neuve (UCL)

1992-1995

- ◆ Advisor for the Secretary of State for the Brussels-Capital Region in charge of Monuments and Sites

1995-2000

- ◆ Director – Cabinet of Deputy Mayor of Schaerbeek Bernard Clerfayt

2001-2006

- ◆ Local Councillor – Schaerbeek

2001-2003

- ◆ Project & Communication Manager at M-Brussels Village (the Brussels ICT Business Centre)

2004-2006

- ◆ Director of «Maison Autrique», the first striking building designed by Victor Horta

Since 2006

- ◆ Deputy Mayor in charge of spatial planning, urbanism, environment, tourism and property

2008 - December 2011

- ◆ Mayor of Schaerbeek

Since 2008

- ◆ Teaching assistant at University of Brussels (ULB) – architecture faculty

Since 2014

- ◆ Secretary of State for the Brussels-Capital Region, in charge of Foreign Trade and Firefighting and Emergency Medical Assistance

Since 2014

- ◆ Minister, Member of the Board of the French Community Commission (COCOF), in charge of Civil Service and Health Policy

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PRIVATE & PUBLIC ORGANISATIONS, CHAMBERS OF COMMERCE AND FEDERATIONS



HERITAGE HOUSE 各道文特館之 懷古樓 Muzium Gopeng

懷古樓 Muzium

WAN NEAH YF

WU 7 BAHAGIAN

1. PASAR PASAR

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4. PASAR PASAR

5. PASAR PASAR

6. PASAR PASAR

7. PASAR PASAR

AGORIA - BANKING TECHNOLOGY CLUB

Bringing Belgian IT to financial institutions worldwide

The objective of the Banking Technology Club is to identify and create new business opportunities for our members. These include a wide range of IT solution providers, such as software for e-banking or secure payments and hardware for authentication.

By increasing and improving the image and visibility of these companies, we show global and national players in the financial industry how the technological expertise and know-how of our members can contribute to their success. We provide access to small and large financial institutions, and put our members in contact with their key decision-makers at IT level.



Debbie THYS

Manager Banking Technology Club

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AGORIA - INTERNATIONAL BUSINESS

AGORIA is Belgium's largest employers' organisation and trade association representing more than 1,700 members active in the technology industry in Belgium.

AGORIA's member companies supply goods and provide services for many international projects abroad: equipment for large-scale infrastructure works, oil, gas and petrochemical plants, international sports events, environmental infrastructure, construction, renewable energy, ICT solutions for the financial sector, equipment & services for the medical and paramedical sectors, textile machinery, etc.



Peter DEMUYNCK

Director International Business

A substantial number of companies with world-leading know-how and experience in a particular market are joining forces in AGORIA's International Business development clubs such as the Carbon Energy Club, the Renewable Energy Club, the Sports Technology Club, the Infrastructure Club, the Banking Technology Club, the Medical Technology Club and the Food Technology Club.



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ANTWERP WORLD DIAMOND CENTRE

Today, in global terms, the diamond business is worth more than \$60 billion per annum, and provides a career and livelihood to millions of skilled individuals on all five continents. The axis around which that business turns is Antwerp, the Belgian city that has enjoyed an unbroken association with the diamond trade for more than five centuries.

The Antwerp World Diamond Centre (AWDC) is an industry-established foundation whose mission is to serve and support the diamond business in Belgium. Headquartered in the heart of Antwerp's diamond district, its Board of Directors is elected directly by those who define the Antwerp Diamond Community.



Stephane FISCHLER
President



Ari EPSTEIN
CEO



Karla BASSELIER
Head of Public Affairs



Margaux DONCKIER
Spokesperson



Pieter VAN BOCXLAER
Event Manager

BECI - BRUSSELS CHAMBER OF COMMERCE

BECI (Brussels Enterprises Commerce & Industry) developed out of a partnership between the Brussels Chamber of Commerce and the Brussels Enterprise Union. BECI represents two-thirds of the workforce in Brussels and over 35 000 members. BECI defends the individual and collective interests of businesses in Brussels and offers them a wide range of services.

What do we do? We help businesses and business-owners!

by representing them and defending their interests, by guiding and advising them, by making their dealings with bureaucracy easier, by helping them to develop their business, by opening doors to international trade,



Sabine SOETENS

International Business
Development Manager

by training them and their teams, by helping them to publicise their business.

BECI is working harder than ever to support the needs of businesses in the Brussels Metropolitan area. We keep track of all the essential issues – regional and national – covering areas such as job mobility, education and employment opportunities.

At the same time, BECI is also the strength of networking: we organise numerous highly successful networking platforms that are the only ones of their kind. BECI is also a whole group of practical services tailored to each stage of a business's life: start-up, expansion, conquering international markets, innovation, etc. Also, when business is not going so well, we stick by their side.



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BOERENBOND



- ◇ Defending the interests of the Flemish agriculture and horticulture.
- ◇ Making available and actively disseminate knowledge through training and information networks.
- ◇ Promoting initiatives and cooperation on production, purchase and sale.
- ◇ Via MRBB and Agri-Investment Fund (AIF): encouraging investments in companies, providing services in both agriculture and horticulture and the agro-food sector (companies belonging to the group: AVEVE Group, SBB, ACERTA, KBC, Investment portfolio AIF).



Piet VANTHEMSCHE

President

CLUB HALAL

A PIONEERING CLUB IN HALAL INDUSTRY

HALAL CLUB helps its members in their efforts to penetrate Halal markets.

HALAL CLUB associates nearly 100 European companies, producing-exporting Halal products and services.

Based in Brussels, the Club is a public-private partnership between AWEX (Wallonia Foreign Trade & Investment Agency) and UWE (Wallonia Business Federation)...

HALAL CLUB promotes the sharing of experiences, information and a joint presence of its members in dif-

ferent conferences, fairs and exhibitions in the Halal industry as well as on the Internet: www.halalclub.eu

HALAL CLUB's members are also developing joint projects:

- ◇ Project "HIT" is dedicated to Halal Ingredients and Technologies.
- ◇ Project "sHHare®" is based on European expertise in organising workplaces for physically, mentally or societally handicapped people.
- ◇ Project HALDIS focuses on distributions channels and contracts specific to the Halal industry.



Marc DESCHAMPS

Managing Director



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ESSENSCIA - BELGIAN FEDERATION FOR CHEMISTRY AND LIFE SCIENCES INDUSTRIES



essenscia vzw/asbl, the Belgian Federation for Chemistry and Life Sciences industries, is a multisectoral umbrella organisation that represents the numerous sectors of activities in the field of chemicals and life sciences. essenscia includes nearly 800 companies representing more than 95% of the overall turnover in the sector. Its 60 experts provide information, services and tailor-made advice to its members. The 17 professional sections of essenscia represent and promote interests specific to their sector of activities. essenscia represents and defends the sector's interests at a European level through active involvement in Cefic (the European Council of Chemical Manufacturers' Federations) and the FEB (Federation of Belgian Companies). The

structure of essenscia is modelled on the reality of the Belgian institutions, with federal, regional and community areas of competence in order to provide state-of-the-art services.

essenscia bruxelles, essenscia vlaanderen and essenscia wallonie, the three regional sections of essenscia, act as spokesmen for companies to the Brussels, Flemish and Walloon authorities on regional and community matters.



Yves VERSCHUEREN

Managing Director



Corine PETRY

Head of Communication

FEDERATION OF BELGIAN CHAMBERS OF COMMERCE

The Federation of Belgian Chambers of Commerce is the umbrella organisation for all Chambers of Commerce in Belgium and the network of Belgian-Luxembourg Chambers of Commerce abroad. Through its accreditation program, the Federation guarantees that Chambers of Commerce provide services of high quality to their members.

International entrepreneurship is one of the main activities of the Belgian Chambers of Commerce. Under the supervision of the Federation, they issue certificates of origin (of which more than 65% online) and ATA carnets for temporary exports.



Johann J.L. LETEN

Vice-Chairman

Through their membership of Eurochambres, ICC and the World Chambers Federation, Belgian Chambers of Commerce have access to an international network of Chambers to assist Belgian companies around the world. Promotion of sustainable entrepreneurship is also one of our focus areas. We strongly believe that corporate social responsibility makes companies more resilient in the current context of globalisation and urge for innovation.



Federation of Belgian Chambers of Commerce

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FEDERATION OF ENTERPRISES IN BELGIUM - FEB

FEB, the voice of business in Belgium, promotes an optimal business and investment environment.

The Federation of Enterprises in Belgium (FEB) is the only multisector employer organisation representing companies in Belgium's three regions.

FEB represents more than 50,000 companies, accounting for 80% of employment in the private sector.

FEB promotes and defends the interests of those companies in nearly 150 federal, European and international bodies, with a view to creating an optimum business and investment environment. FEB's activities are underpinned by its thorough knowledge of the sector – thanks to the expertise of its member federations – and on key values such as the social market economy, sustainable development, business ethics, good governance, dialogue and self-regulation.



Michèle SIOEN

President



Laurent SEMPOT

Deputy Adviser Foreign Trade Unit

FEVIA

FEVIA is the umbrella trade association of the Belgian food industry.

FEVIA represents all companies and industry associations active in the production and processing of food and beverages. FEVIA counts 591 member companies (dd. June 2014) including both large companies and SMEs, from local craft tradition to high volume production.

FEVIA defends the interests of the food industry at horizontal level and acts as interlocutor for political and socio-economic institutions. These horizontal matters are focused on nutritional policy, environment, labour relations and economic matters.

As to export, FEVIA's role is to promote the Belgian Food Industry as to THE worldwide reference point for excellence in food. To that extent FEVIA launched the 'Food.be - Small country. Great food.' project.



Nadia LAPAGE

International Business Manager



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FLANDERS KNOWLEDGE CENTER WATER (VLAKWA)

Providing Flanders with sufficient water of good quality at a reasonable price is a major challenge. The key to success is a cooperation between enterprises, researchers and government. The Flanders Knowledge Center Water (Vlakwa) is the driving force. As not-for-profit governmental organisation, Vlakwa is an independent link in the integrated water cycle.

At those areas in the market where water problems constitute a threat to the economy, Vlakwa initiates, coordinates and facilitates:

- ◇ international research, development and innovation projects;
- ◇ partner search;

- ◇ knowledge transfer (leading edge technology and policy).

Vlakwa is also member of the Task Force of the European Innovation Partnership, European Innovation Platform on Water (EIP) and European Technology Platform for Water (WssTP) Water Supply and Sanitation Technology Platform.



Dirk VAN DER STEDE

Managing Director



ISWA WORLD CONGRESS 2015 ANTWERP

ISWA, the International Solid Waste Association, is a non-profit association that promotes the development of a professional and sustainable waste policy worldwide (see www.iswa.org). Within the ISWA, experts from all countries come together to share information and know-how and to work on the continuous development of global waste management.

One of the most important key moments for this work is the annual ISWA World Congress, which lasts for three content-packed days, and is attended by over 1,000 participants.

The city of Antwerp, in close cooperation with Interafval (the alliance of the Flemish inter-municipal waste companies), will host this World Congress on 7, 8 and 9 September 2015. Antwerp and Flanders have a number of obvious advantages as a location. The results of Flemish waste and resources management are among the best in the world. Many companies from our region are at the forefront in developing innovative technology. And due to its unique location and many port activities, the city of Antwerp is the ideal place for a World Congress, which has a great deal to offer both in terms of programme content and socio-cultural activities.



Philip HEYLEN

Vice Mayor Antwerp and Chairman
of the Organising Committee



Tom DE BRUYCKERE

Co-ordinator



Paviljoenstraat 9
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LOGISTICS IN WALLONIA



Logistics in Wallonia is the cluster organisation of the Walloon Government for Transport and Logistics. Logistics in Wallonia drives innovation with major players of the transport & logistics industry, universities, infrastructure operators, research & training centres and logistics service providers. Logistics in Wallonia actively supports the various multi modal logistics platforms situated in Wallonia (road-rail-waterways-ports-airports). Logistics in Wallonia facilitates the export programs of her members (265) as well as foreign investments in Wallonia in close collaboration with the Walloon Agency for Export & Investments.



Jean-Christophe STAELENS

Expert International Investments

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UWE

The Walloon Business Federation is a business association active in Wallonia (the Southern part of Belgium).

The mission of this private organisation is 'to promote and support business, the motor driving the Region's economic and social well-being'.

The Walloon Business Federation is the official representative of industrial, commercial and service-sector businesses of all sizes established in Wallonia. All types of businesses are represented, from the small family concern to the large multinational.

It is funded by contributions from its 6000 member businesses of all sizes from all sectors.



Jean-Jacques WESTHOF

Director



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VOKA – FLANDERS' CHAMBER OF COMMERCE AND INDUSTRY



There are 8 Chambers of Commerce and Industry (CCI) in Flanders. All are private institutions and consequently membership is not compulsory. Together with the Flemish Employers Association, these 8 Chambers form the Voka alliance (politically independent) which unites more than 18,000 businesses from all sectors within the Flemish region. This alliance represents the largest Flemish network of enterprises, 65% of the private employment and 66% of the added value produced in Flanders. Voka supports the economic development of this region by lobbying, networking and offering tailor-made services to small, medium and large businesses.



Johann J.L. LETEN

Member of the Management
Committee of Voka - Flanders'
Chamber of Commerce and Industry



Frédéric ACHTEN

Member of the Management
Committee of Voka - Flanders'
Chamber of Commerce and Industry

VOKA – LIMBURG CHAMBER OF COMMERCE AND INDUSTRY

Voka - Limburg Chamber of Commerce and Industry was incorporated on the 18th of April 1860. As a CCI, we are an employers' organisation creating solutions and opportunities through our core services: lobbying, networking, training, a whole array of services and both national and international projects. We represent more than 3,000 businesses from all sectors, accounting for 75% of the private employments and value added.

Our mission: As the closest, most influential and most professional network of entrepreneurs and the representative organisation for companies in Flanders, Voka wishes to create an optimal framework for successful free enterprise, and thus seeks to make a fundamental contribution to its region's welfare and wellbeing.



Johann J.L. LETEN

Chief Executive Officer
of Voka - Limburg Chamber of
Commerce and Industry



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VOKA – MECHELEN CHAMBER OF COMMERCE AND INDUSTRY



The regional Voka - Chamber of Commerce and Industry of Mechelen employs 21 people and serves over 1300 companies from various industries and size in the district of Mechelen.

The main business sectors that stress the economic importance of this region are: pharmacy, logistics (one of the biggest logistic hubs of Western Europe), ICT, B2B service sector, construction and food (Mechelen has Europe's largest co-operative auction of Vegetables, fruits & Bio).

Voka is part of the global network of Chambers of Commerce and Industry, the oldest and largest business network worldwide.



Frédéric ACHTEN
General Manager



Petra VAN BOUWELEN
Manager International Business

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WAGRALIM

Wagralim is the Walloon cluster dedicated to the agro-food industry.

It brings together companies, training centres and public and private research centres into competitive projects. Their common objective being to undertake high added value projects.

Wagralim strategy focuses on 4 priority development fields:

«Health» foods/Nutritional quality; Industrial efficiency; Packaging; Development of sustainable food-processing procedures.

Wagralim offers various services to companies. The aim being to make them more competitive and innovative both regionally and internationally.

The innovation projects concern research, training, investment or international actions.

For more information: www.wagralim.be.



François HEROUFOSSE

General Manager



Isabelle GRÖMMET

International & Communication
Manager

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FINANCIAL INSTITUTIONS

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BNP PARIBAS FORTIS

BNP Paribas Fortis is part of BNP Paribas, a leading European provider of financial services with a presence in almost 80 countries. The bank offers the Belgian market a comprehensive package of financial services for private individuals, the self-employed, professionals and SMEs. In the insurance sector, BNP Paribas Fortis works closely with Belgian market leader AG Insurance. The bank also provides wealthy individuals, corporations and public and financial institutions with custom solutions for which it can draw on BNP Paribas' know-how and international network.

With 14,000 employees and a presence in 14 markets, the BNP Paribas group is strongly rooted in Asia Pacific with an uninterrupted presence since 1860. BNP Paribas Singapore is the regional hub for South East Asia and is responsible for the branches and fully owned subsidiaries in Indonesia, Malaysia, the Philippines, Thailand and Vietnam. The bank offers products and services in Corporate and Investment Banking, Wealth Management, Asset Management and Securities Services. The bank supports the Belgian clients of BNP Paribas Fortis that are present in the region.



Yvan DE COCK

Head of Corporate & Public
Bank Belgium BNP Paribas Fortis



Pierre VEYRES

Chief Executive Officer BNP
Paribas South East Asia



Krishna CHETTI

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DELCREDERE | DUCROIRE

MISSION

Delcredere | Ducroire is the Belgian public credit insurer with a mission to promote international economic relations. Delcredere | Ducroire performs this task as an autonomous government institution enjoying a state guarantee.

SCOPE

Delcredere | Ducroire insures companies and banks against political and commercial risks relating to international commercial transactions, for example regarding capital goods and industrial projects, and contracted works and services. For these risks, Delcredere | Ducroire can also work alongside banks through risk sharing schemes. Delcredere | Ducroire also insures against political risks relating to foreign direct investments and directly finances commercial transactions of limited proportion.



Wim VAN DEN BERGE

Business Development Advisor

**DELCREDERE
DUCROIRE**

MEMBER OF THE
CREDENDO GROUP

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ING BELGIUM

ING Belgium SA/NV services all banking customers with a wide range of financial products and via the distribution channel (click & face) of their choice. ING Belgium SA/NV is a full subsidiary of ING Group NV which services 85 million private, corporate and institutional clients in more than 40 countries in Europe, North America, Latin America, Asia and Australia.



Rik VANDENBERGHE
Chief Executive Officer



Sébastien D'HONDT
Head of Clients Belgium



Mark NEWMAN
CEO ING Commercial
Banking Asia



Manuel III SALAK
Head of Clients & Corporate
Finance Asia



Bernard CHAN
Head of Corporate Clients
Malaysia & Singapore

KBC BANK

KBC is an integrated multi-channel bank insurance group, focusing on serving retail, private banking, SME and mid-cap clients. Geographically, we focus on our core markets of Belgium, the Czech Republic, Slovakia, Hungaria and Bulgaria. We are also present in Ireland and, to a limited extent, in several other countries in Western-Europe, the USA and Asean-Pacific to support our corporate clients from our core markets.

The origin of the KBC Group dates from the merger in 1998 between 3 Belgian financial institutions to form an integrated banc assurance group. KBC Group serves 10 million clients worldwide and employs around 36,000 people.



Wim ERALY

Senior General Manager
KBC Corporate Banking

In Asia-Pacific, KBC Corporate Banking is present in Singapore, Shanghai and Hong-Kong. In the branches KBC provides corporate banking services including payments, credits, trade finance, foreign currency and interest rate transactions. Each branch has a dedicated customer desk for the KBC Group corporate customers.

KBC's headquarters are located in Brussels (Belgium), the heart of Europe. For more information, please visit www.kbc.com



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PORTS & AIRPORTS





BRUSSELS AIRPORT COMPANY



Brussels is the Capital of Europe; it is both politically and economically at the heart of Europe.

In 2010 Brussels Airport will welcome over 20 million passengers. More than 100 airlines operate from the 3 non-congested runways, generating 220,000 movements per year. More than 750,000 tonnes of flown and trucked cargo passed through Brussels Airport every year. Brussels Airport has a dedicated cargo area called Brucargo, grouping all stakeholders in one free trade area: handling companies, customs, trucking companies, forwarders...

Nine out of ten passengers are O&D, highlighting the strength of the Brussels Airport catchment. With almost ten million people living within one hour's drive and 20 million within one and a half hour, the airport has a wide catchment area incorporating the south of the Netherlands and the northeastern part of France.

The cargo area is world leading and innovative when it comes to the transportation of both perishables as well as pharmaceutical goods.



Steven POLMANS

Head of Cargo

LIEGE AIRPORT

LIEGE AIRPORT - The Flexport®

Very strategically located, right in the heart of all major European markets and continuously available (H24/7 - No curfew - No congestion) LIEGE AIRPORT provides the fastest and most convenient infrastructure and services to the cargo community: flexibility, cost reduction and close partnership. Liege Airport is fully focussing on cargo operations and specialised in express cargo, pharmaceuticals, live animals and perishables (in 2013: 576,000 tons). Full freighter network operated by a growing number of based airlines covers a wide range of destinations in every continent.



Steven VERHASSELT

Business Development Manager



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PORT OF ANTWERP



The Port of Antwerp is by all means the leading European integrated maritime, industrial and logistics hub. It is the second largest seaport in Europe.

The Port of Antwerp offers a large amount of regular direct maritime services, both container and break bulk, to worldwide destinations. Optimal rail, pipeline and barge connections and a fast access to the international highways situated close by guarantee a smooth throughput to and from all of the major European industrial and consumer areas.

In Antwerp all types of cargo (containers, break bulk, dry bulk, liquid bulk) are loaded and unloaded, stored and handled in a most efficient way. Logistics service providers offer extensive and bonded warehousing and a large array of value added services, tailor-made to your

needs. The Port of Antwerp also hosts the world 2nd largest production and distribution centre for chemicals and plastics.

The Antwerp Port Authority determines the strategic options for the port. As a pro-active landlord it manages and develops the Port infrastructure and prepares the port for a sustainable future.

More information: www.portofantwerp.com.



Eddy BRUYNINCKX

CEO

PORT OF GHENT

Port of Ghent (Belgium): large enough to cope, small enough to care.

Ghent is a congestion-free logistic and industrial seaport, home to global leaders in dry and liquid bulk, automotive and distribution. Typical commodities are agro, vegetable oils (palm and rapeseed) fertilizers, biomass (bio energy industry), steel, coal, ores, construction, forest products, chemical and petroleum products (jet fuel, diesel, gasoline) with 300 companies active.

Traffic volume: 48.2 million tonnes of cargo by water in 2013; nautical access: Panamax type vessels of 92,000 DWT with a draft of 12.5 meter; Ghent port offers a choice of well-equipped terminals and warehousing facilities for all commodities in dry and liquid bulk, breakbulk and

containers and has excellent hinterland connections by water, rail and road.

It is the strategic distribution and logistics hub for Belgium, France, the Netherlands and Germany. It offers good short sea connections to the UK, Scandinavia, the Baltic, Russia, the Mediterranean Sea and the Black Sea. Ghent port has 660 hectares of industrial greenfield sites readily available for BioTec, logistics, warehousing, and industrial developments.

With this mission, we aim to establish strategic relationships with ports and companies active in exporting to Europe.



Daan SCHALCK

CEO



Hendrik-Jan VAN ENGELLEN

CCO



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PORT OF ZEEBRUGGE

As a major coastal port on the Belgian North Sea Coast, the Port of Zeebrugge offers a highly productive hub for a wide range of shipping companies. With an array of both deep sea and short sea distribution capacities, a network of intermodal services to reach markets and distribution facilities within the port area, the site is a logistic turntable that meets the demands of a very diverse customer base.

With multiple weekly container services on the Far East, the port of Zeebrugge is well-geared to offer its customers daily shipment possibilities. The port is thus looking to provide its unique and specialised advantages and offer its tools into the European market.

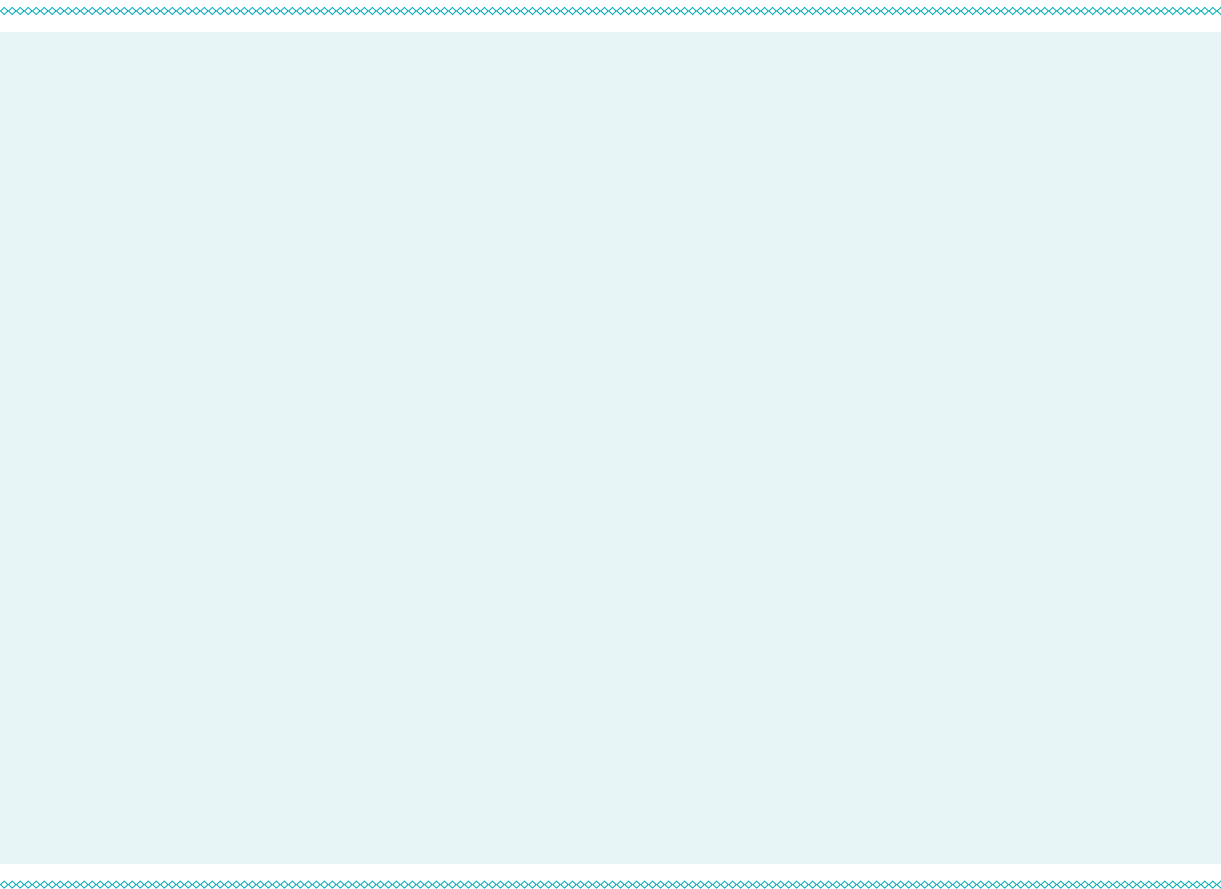
The port of Zeebrugge ranks no 1 on world scale in car trade. In 2013, 2 million units were handled for the global automotive industry.



Joachim COENS
President, CEO



Vincent DE SAEDELEER
Vice President



HIGHER EDUCATION INSTITUTIONS





UNIVERSITY OF ANTWERP



The University of Antwerp is a young, dynamic, internationally renowned research university, with over 20,000 students (17% international, 116 nationalities) and 5,000 staff in 9 faculties and various specialised institutes. It has a particularly strong expertise in the following key areas of research: Harbour, Transport and Logistics; Imaging; Neurosciences; Infectious Diseases; Drug Discovery and Development; Materials Characterisation; Ecology and Sustainable Development; Urban History and Contemporary Urban Policy; Social Economic Policy and Organisation.

The University of Antwerp is ranked 10th in the QS worldwide ranking of young research universities, "Top 50 under 50". Internationalisation of education and scientific research is seen as a key condition for achieving quality and relevance in today's globalised society. Promoting international collaboration is therefore a strategic priority for the University of Antwerp.



Johan MEEUSEN

Vice-Rector



Christine VAN BROECKHOVEN

Full Professor of Molecular
Biology and Genetics



Piet VAN HOVE

Director
International Relations Office

UNIVERSITY OF NAMUR - INTERNATIONAL RELATIONS DEPARTMENT

The University of Namur, founded in 1831 by members of the Society of Jesus, consists of six faculties and is home to about 6,500 students. Its Jesuit-inspired teaching methods align themselves with the *cura personalis*, which considers the individual as the focus of interest. As far as research is concerned, the University has opted for a niche strategy often based on interdisciplinary. Nowadays, the Faculty of Sciences, for instance, has many connections with the industrial world. UNamur routinely joins forces with its hinterland.



Olivier HOSTENS

Communication Director &
Spokesman



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WALLOON CENTRE OF INDUSTRIAL BIOLOGY - CWBI (University of Liege, Sciences Faculty and Gembloux Agro-Biotech)



For many years, the Walloon Centre of Industrial Biology - CWBI (University of Liege, Sciences Faculty and Gembloux Agro-Biotech) has carried out investigations on the potentialities of the microorganisms i.e. bacteria, fungi and yeasts.

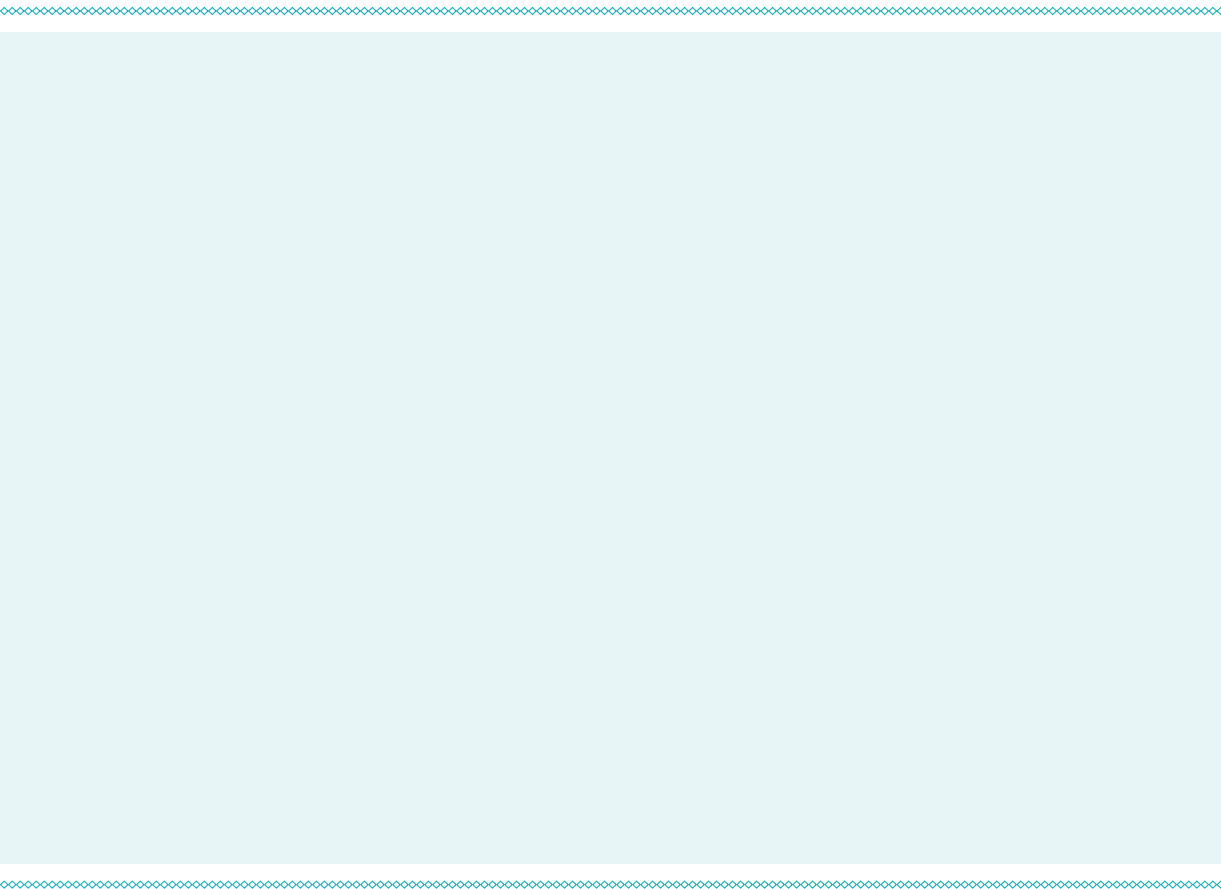
Due to its multidisciplinary pool, the CWBI has achieved a certain know-how in the pharmaceutical, fermentation and environmental domains of the biotechnologies. Theoretical investigations and fundamental as well as applied research programmes have been designed and implemented on the selection and biochemistry of micro-organisms and on the production, purification, drying and encapsulation of biomass, metabolites or chemical products. The microbiological expertise developed by CWBI for more than 20 years as well as lab- and pilot-scale equipment of fermentation (up to

2000 L), filtration, centrifugation, lyophilisation, spray-drying ... have already allowed to produce particularly efficient micro-organisms or enzymes involved in many processes. Furthermore, 13 inventions of the CWBI have been patented and 9 spin-off companies have been created from CWBI.



Philippe THONART

Professor



INDUSTRIAL & SERVICE COMPANIES





ACTIASIA BUSINESS DEVELOPMENT



Actiasia is an international strategy consulting firm.

We carry out special assignments for European companies eager to tap into the enormous potential of markets and resources in Southeast Asia.

Actiasia paves the way for the successful launch of activities in this dynamic region by adding value to business initiatives in four different ways:

1. Survey of business environment and market.
2. Entry strategy definition + partner selection.
3. Business plan development.
4. Legal and financial structuring + fundraising.



Bart DE SMET

Managing Director

Owned by Belgians, Actiasia has offices in Singapore and Thailand and relies on a network of partners all over Southeast Asia.

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ADAMIA

AdAmiA BVBA is trading as a registered diamond company and its CEO is a Member of the Antwerp Diamond Bourses. AdAmiA focuses on "investment-grade" diamonds, dealing only with top quality polished and certified stones. Core business is to provide optimally allocated diamonds portfolios for investment and wealth management purposes, including white & fancy stones, with the objective of achieving capital growth and/or capital preservation for investors. AdAmiA has established a Strategic Partnership with IDEX, a leading international electronic Diamond Exchange and a major Diamond Pricing Provider to provide sustainable valuation and reliable liquidity options for diamonds sold to its investors, as well as innovative investment diamond products. AdAmiA has a branch in Hong Kong focusing

on Asian business and on specific Wealth Management topics. AdAmiA BVBA was founded and is managed by Laurent Mathiot, an Actuary holding a Wharton MBA and a former Investment Banker with an extensive experience in Asset Management and Alternative Investments.



Laurent MATHIOT

CEO



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AGEAS

Ageas is an international insurance group with a heritage spanning 190 years. Ranked among the top 20 insurance companies in Europe, Ageas has chosen to concentrate its business activities in Europe and Asia, which together make up the largest share of the global insurance market. These are grouped around four segments: Belgium, the United Kingdom, Continental Europe and Asia and served through a combination of wholly owned subsidiaries and partnerships with

strong financial institutions and key distributors around the world. Ageas operates successful partnerships in Belgium, the UK, Luxembourg, Italy, Portugal, Turkey, China, Malaysia, India and Thailand and has subsidiaries in France, Hong Kong and the UK. Ageas employs more than 13,000 people in the consolidated entities and over 30,000 in the non-consolidated partnerships, and has annual inflows of more than EUR 23 billion.



Jozef DE MEY
Chairman



Bart DE SMET
CEO

AHLERS

Ahlers is a family controlled and managed international logistic and maritime service provider with HQ in Antwerp.

The company comprises 4 divisions: Agencies (liner and port agent), Forwarding (multimodal transport, specialisation: project and break bulk cargo), Logistics (warehousing) and Maritime Services (crewing, ship management and training).

Worldwide Ahlers employs 900 staff members in 17 countries in Africa, Asia, Europe and the CIS and 350 seagoing crew members.



Luc MATON

Global Account Manager



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AMB-ECOSTERYL

Serving humanity with Technology, AMB is a private Belgian company founded in 1947 and specialised in manufacturing machines for the environment and recycling field.

AMB designs special devices for contaminated medical waste treatment.

The patented technology, called «Ecosteryl», allows the disinfection in a continuous process through a micro-waves system.

The system is authorised and homologated by the French Ministry of Health, Pasteur Institute, European, American and Russian public authorities and recommended by the United Nations, the WHO, etc.

The Ecosteryl system is available for use in hospitals and by companies specialised in waste management as well as public authorities, municipalities...

Ecosteryl is designed, manufactured and sold by AMB, 7012 Mons – Belgium.

AMB's products are 100% Belgian made and are sold worldwide.

Ecosteryl by AMB is a fully ecological technology with zero reject and many recyclable solutions.



Philippe DUFRASNE

CEO



Amélie MATTON

Sales Director

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AMS

AMS is a worldwide leading company and service provider in programming activities, ROBOT & PLC for automation projects. AMS has offices in Belgium, the Netherlands, China, South Africa, Hungary, Germany, Romania, India and Italy. We have partnerships with main line builders in Austria, Brazil, Mexico and the USA. Complete turnkey projects can be realised in the specific area of robot, PLC programming and off-line simulation (with Robcad/process simulate and 3D laser-tracking measurement equipment).

Our main areas are:

- ◇ The automotive and tier 1 suppliers.
- ◇ The food industries (beverages, cheese,...).
- ◇ The medical & healthcare industries.
- ◇ Our Robomould patented rotational moulding system.
- ◇ The 4D-gaming industries.



Johan POTARGENT

Managing Director



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The AppliTek logo is displayed in a dark blue, bold, sans-serif font. It is enclosed within a thin, rounded rectangular border.

APPLITEK

AppliTek is a specialist manufacturer of on-line water analyzers and monitoring systems for environmental and industrial applications. These include:

- ◇ On-line analysis of treated waste water / effluent compliance.
- ◇ On-line analysis of surface water / river monitoring.
- ◇ Security of drinking water production and distribution.
- ◇ Protection of public water sources (US: "Homeland security").
- ◇ On-line analysis of water chemistry in steam generation.



David LAURIER

President

ARCHINTERIOR

Atelier d'architecture Ph. Schockaert sprl created in 1987
 – Archinterior sprl created in 1992 – Archinterior-PH pte
 ltd created in 2011.

Those 3 companies are born from the collaboration of people habited by the same passion of architecture. The team, dynamic and generous with its time, considers each project as a challenge: the answer has to be the most sensible, as much on a formal and constructive level as on an economical one.



Philippe SCHOCKAERT

Manager

ARCHITECTURE: in Belgium & abroad.

PROJECT MANAGEMENT: study and developments of promotion projects

REAL ESTATE CONSULTANCE: real estate advices and exclusive sale of our projects intended for developers

ENGINEERING: low-energy or passive dwelling studies

DECORATION: interior architecture and decoration.



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ARCHITECTEN- & INGENIEURSBUREAU OSQB

As a multidisciplinary bureau OSQB unites engineers (stability and techniques), architects and assistant-architects in one complimentary team.

This multidisciplinary organisation of our bureau enables us to realise projects in a swift and efficient way, as stability, architecture, specialty techniques, interior design and furnishing are tuned in to one another from the very start.

This approach saves time and guarantees efficiency and has proven to be cost effective in many occasions. It goes without saying that one single point of contact for the complete project promotes transparency on all levels.

By combining the higher disciplines in one and the same project team, our approach not only unites vision, style and functionality, but also gears the expenditure of all project parts together.

With this approach, refined by 10 years of experience, OSQB demonstrates its added value, as widely appreciated by our customers in the public sector as well as private enterprise, for industrial projects, office building as well as private housing initiatives.



Tanguy OOSTERLYNCK

Owner

ARDEMAC

A Public Private Partnership

ARDEMAC is a Public Private Partnership (PPP), supported by AWEX, the international development agency for Wallonia and UWE, the business association for the same region of Belgium.

ARDEMAC is dedicated to the research and penetration of target markets in relation to specific consumption habits. .

In order to answer its mission for Halal Markets, ARDEMAC has initiated the HALAL CLUB. The Club, based in Brussels, capital city of Europe, associates nearly 100 European companies producing-exporting Halal products and services. Members share experiences, information and a joint presence on the internet (www.halalclub.eu) as well as major events of the Halal industry.



Jean-Jacques WESTHOF

Director

ARDEMAC

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AVIABEL



Aviabel is an insurer and reinsurer that specialises in aviation insurance. Our expertise, product range, service and international focus, all set us apart from other insurers that cover aviation risks.

Aviabel has more than 75 years' experience of insurance solutions for the aviation sector. Our company has a strong financial basis and extensive specialist knowledge. This enables us to offer innovative, customised insurance to the aviation industry where the emphasis is on general aviation.

We distribute our insurance solutions worldwide through brokers.



Cécile COUNE
CEO



Filip VANDEPUTTE
Chief Underwriting Officer (CUO)

AZZANA CONSULTING

Azzana focuses on Payments and Cash Management. We offer consulting services and solutions, sharing our knowledge and the best practices of the industry with our customers. We help them secure their competitive lead by providing innovative IT solutions.

We are active in both banks and corporate environments, which gives us the advantage that we have a complete view on all aspects of a corporate's needs and how these are answered by banks and other solution providers. Whenever we identified specific needs that were not answered yet, we developed our own solution to fill this gap.

Azzana's IT solutions have a unique added value in the market, which we achieved by focusing on simplicity and usability of our software, aimed at business end users.

Azzana provides guidance on all aspects of Payment and Cash Management to our customers across the globe. It's what we excel at. It's our motivation. It's our driving force.



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Managing Director



Lionel VINCKE
Managing Director



Michael VAN GEERTRUY
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BELCAST / ENE

ENE sa is a Belgian manufacturer of space solar cells.

◇ R&D on the manufacture of ultrasonic transducers for medical application.

ENE sa:

- ◇ Manufactures in Belgium III/V compound solar cells: GaAs, GaInP, etc. The cells are either single or multifunction.
- ◇ Is an integrated manufacturer because it manufactures its own germanium epi-ready substrates on which III/V compound solar cells are grown by epitaxy in its MOCVD reactor.
- ◇ The major application is the powering of space satellites. 22 earth observation and telecom satellites are powered by ENE solar cells.



Guy SMEKENS

President

BIRD & BIRD LLP

Bird & Bird is an international law firm, combining legal expertise in all areas of business law with deep industry knowledge and creative thinking to help clients achieve their commercial goals.

Our Belgian office offers local and international clients a first-class team of 40 multi-lingual lawyers, all highly skilled in their chosen areas of specialisation and with significant expertise.

We have 25 other offices across Europe, the Middle East and Asia, and close ties with firms in other parts of the world, including a highly rated office in Singapore and a well-regarded associated firm in Kuala Lumpur.



Paul HERMANT

Partner

Bird & Bird

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www.twobirds.com

BOOSTCODE



As an internationally operating company, you have certain needs regarding your supply chain:

- ◇ Optimising time: You may need to re-engineer your logistics or the structure of your supply chain, but you simply don't have the time.
- ◇ Finding and retaining motivated and skilled resources you can rely on.
- ◇ Increase efficiency: You may need to re-engineer the supply chain process to increase its efficiency and generate more revenue for your company with less effort.
- ◇ Increase demand: You need to see an increased demand in the marketplace for your products.
- ◇ Generate a competitive advantage: It's a highly competitive world you are in, and you know that through supply chain re-engineering you could generate a crucial competitive advantage.



Yves DETHIER

Managing Director

- ◇ Optimise your cost structure and increase your profit: To remain competitive, you need to control your cost structure and generate savings in your supply chain.

At Boostcode we can help you meet all these needs and boost your competitive position by optimising your entire worldwide supply chain. This encompasses not only logistics but also manufacturing operations. We accomplish this optimisation by reviewing your processes (via management audit, lean/Six Sigma, solution design), and by enhancing your human capital (training, interim management and recruitment).

However, we go much wider and deeper than merely providing a consultant, organising a training session or getting you to sign a recruitment contract. We provide an end-to-end revision of your supply chain that ranges from a strategic perspective to operational, field execution.

BURO 14

PASSIONATE ABOUT REAL ESTATE!

Sophie Beyens and Anne Raets are both active since a long time in the real estate business in the region of Mechelen.

The personal service and client driven approach is remarkable in this market.

Mechelen is situated between Brussels and Antwerp and therefore the perfect spot to invest in Flanders.

Only 15 minutes from Zaventem, Mechelen offers you a direct connection to the national airport and the Port of Antwerp. This region is well known as a good area for chemistry, pharmaceutical, logistics and agro-technical business.

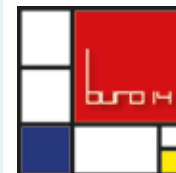
Our office is specialised in city properties as well as commercial spaces and industrial properties.

We also work on demand to convince you about our passion for real estate.



Anne RAETS

Owner



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BUZON PEDESTAL INTERNATIONAL

Buzon Pedestal International s.a. is the leading manufacturer of "Buzon" Screwjack Pedestals, which are made of polypropylene and can be adjusted from 25 to 1070 mm. Our pedestals can bear loads of over 850 kg/ pedestal and are specially designed for the construction of roof terraces, pedestrian area's, walkways, roof gardens, platforms, elevated technical platforms, etc. They can be used with any type of decking material such as natural stone, cement of wooden tiles or slates and industrial gratings.



Claude BUZON

CEO



Laurent BUZON

Sales & Export Manager



Carlo COSIJNS

Southeast Asia Account Manager



Lawrence LIM

Southeast Asia Account Manager

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COSUCRA

Cosucra has been processing natural ingredients since 1852. But we are not just a supplier. We partner with our customers, providing market expertise, extensive clinical research, and experience in regulatory affairs to help them improve existing products and develop new ones. Partnerships with more than 400 food manufacturers and more than 1,000 product references worldwide, demonstrate that Cosucra works alongside clients, from idea to launch and from seed to food.

Our product range: Fibruline® range - Chicory inulin, Fibrulose® range - Chicory oligofructose, Pisane® range - Pea protein isolate, Swelite® range - Pea fibre, Exafine® range - Pea hull fibre, Nastar® range - Pea native starch.



Carmen MALNERO-FERNANDEZ

Marketing Manager



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CROWDFLY



Crowdfly is a Consultant Management System, it automates all processes related to the acquisition and reporting of information on external resources.

Crowdfly allows both to research external consultants and to manage work time and costs associated with active consultants. This system aims to simplify the matching of supply and demand of external consultants, to open the market (customers) major accounts to consultants, and the market (consultants) for customers.

We want to help companies and onsite consultants come together, to manage work and to grow their businesses easily and reliably.



Ibrahim OUASSARI

Founder & CEO

We want to enable the consolidation of consultant opportunities and simultaneously give workers the ability to live the lifestyle they choose.

CVWAREHOUSE

CVWarehouse is an online recruitment platform that combines an Applicant Tracking System, a confidential database and a jobsite. We help companies saving time in their recruitment process by giving the right tool to handle all candidates in a fast, smooth and very efficient way while giving them a very nice recruitment experience. Customers are Nespresso, Purac, Lola & Liza, Cartamundi, Brussels Airlines and many others. CVWarehouse is currently available in 12 languages and is used in more than 25 countries.



Inge GEERDENS

CEO



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CYNOPCIS

CynopCis, a leading Belgian company founded in 1997, provides tailored software solutions for the food industry and test labs. CynopCis assists companies to better manage their administration and production process and has its expertise in the following domains:

- ◇ Laboratory Information Management System (LIMS): collecting, processing and presenting quality control data.
- ◇ Recipe and Specification Management: master data, recipes, machine settings, calculation of ingredient declaration/nutritional facts/allergens, costings.
- ◇ Tracking and Tracing: complete traceability from bottom to top and vice-versa, and this by barcode scanning.

- ◇ Overall Equipment Effectiveness (OEE): monitoring and analysing the effectiveness of production machines in order to improve the return.
- ◇ Enterprise Resource Planning (ERP): collecting, storing, managing and interpreting data from business activities such as material requirements (MRP), production planning (MPS), stock management (WMS), sales and invoicing, business intelligence (BI).

Users of CynopCis software will increase profitability by lower labour cost and reduced wastage. CynopCis serves well-known small and medium enterprises in Belgium and abroad.



Christophe CLAES
Business Manager



Nancy DE NAEYER
Administration Manager

DELIVA

Deliva has a large experience and knowledge on the 'Vacuum Food Technology'.

Selected high ingredients are prepared according to a balanced recipe. The cooking process takes place in an airtight film for food preparation in this special vacuum cooking technique. There is no influence of oxygen and an absolute restriction of fat. This process is carried out at a responsible reduced temperature and will be closed down with a shock-cooling to 4 °C.

This way we can guarantee long preservation (without any preservatives) & a constant high quality. Due to the preparation in airtight film for food, the meal components remain fresh for at least 21 days after production without the use of any preservatives.



Herman SCHEPERS

CEO

This work system provides a high degree of operational flexibility in the manufacturing and assembly kitchen:

- ◇ Easy adjustability in the menu.
- ◇ Quick response to any fluctuation in the daily required quantities.
- ◇ No additional stress for the employees in the event of unexpected circumstances.
- ◇ A clear financial follow-up of the power supply.



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DELOITTE BELGIUM

Deloitte offers clients a broad range of fully integrated consulting and audit services. Our approach combines insight and innovation from multiple disciplines with business and industry knowledge to help companies excel globally.

Deloitte.



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DEME (DREDGING, ENVIRONMENTAL & MARINE ENGINEERING)

The Belgian dredging, marine construction and environmental group DEME NV (Dredging, Environmental and Marine Engineering) has won a prominent position on the world market in a number of highly specialised and complex hydraulic disciplines. The multidisciplinary nature of DEME's activities enables them to offer total solutions to their clients worldwide. The company fosters a strong innovative approach and has indeed been a trend-setter and a pioneer in technical innovation throughout its history. The Group can look back on more than 150 years of experience in its core dredging and land reclamation activities and hydraulic engineering. DEME's constituent companies have executed major marine infrastructure works on all continents. In doing so, numerous positive tracks have been left all over the

world in terms of new ports, waterways, airports, artificial islands, residential and recreational areas, industrial areas, roads, bridges, offshore wind farm construction, environmental remediation and oil-and-gas related installation and construction works. At present DEME has a permanent workforce of more than 4,500 dedicated and specialised people and a diversified fleet of over 90 large vessels and 200 auxiliary vessels and equipment.

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Chief Executive Officer



Philip HERMANS
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DP SURVEY GROUP

DPS is an international organisation of experts engaged in claims and risk management services to both the marine and non-marine insurance industries. As non-marine activities, we cover liability, property, engineering, legal assistance claims, casualties, traffic and environment issues. Our marine activities include liability, cargo, vessel, hull & machinery and risk prevention.



Frank DE PAUW
Managing Director

EIGER VENTURES

Founded in 2006 by Gauthier de Biolley, Eiger Ventures brings bespoke advisory and investment solutions to companies, entrepreneurs and family businesses pursuing growth.

We advise our clients on external growth and international business development and we invest alongside clients or on innovative, value-creating business ideas.

We have developed an in-depth understanding of and focus on consumer-centric industries (including FMCG, retail, luxury goods, retail, agribusiness) and in B2B services (postal, learning...). We focus on the fast growing markets of Central & South East Europe and of South East Asia.



Gauthier de BIOLLEY

Managing Partner

We help create value by leveraging our team's hands-on experience and track record, blending operations management, strategy consulting, cross-border M&A execution and business integration. We believe in developing long-term relationships based on mutual trust and respect.



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ELOY WATER

Eloy Water, division of Eloy Group, is a Belgian company founded in 1965 specialised in designing and building products for runoff water and wastewater treatment and reuse. Our line of products enables wastewater treatment for small communities and businesses, from 5 PE (single houses) to 5,000 PE (municipalities).

The Eloy's Group employs approximately 400 people and has a turnover in excess of €50 million per annum.

Eloy Water is proud to produce state-of-the-art wastewater treatment solutions for individuals and small communities. Eloy Water is a major actor on the European market scene, where the company enjoys an excellent reputation and won several awards from the local authorities and from independent organisations.

Since 2001, Eloy Water is successfully expanding its international distribution network, for instance in France, Australia, New Zealand, Malaysia, Thailand, Ireland, France, Romania, Costa-Rica, Rwanda, New Caledonia...



Philippe ALLIAUME

Sales Director Asia-Pacific

ERC BELGIUM

ERC Belgium is a pharmaceutical company created in 2008 and based in Isnes, Belgium. ERC Belgium has research and development activities and facilities in the USA and in the Netherlands.

The company's business consists in the discovery, research, development, manufacturing and commercialisation of innovative medicinal products. Its main activity is currently focused on an immunotherapeutic product to treat and to prevent the relapse of high grade gliomas. More specifically, ERC Belgium has developed a therapeutic vaccine against Glioblastoma Multiforme (GBM), the most aggressive form of malignant brain cancer.



Paul PETIT JEAN

Chief Commercial Officer



Olivier COSTA

Project Manager

Results on patients treated with ERC's product in several countries are impressive: tumours have stabilised or decreased or even totally disappeared, without significant side effects.

ERC Belgium's technology is based on immunotherapy. Consequently, the treatment stimulates and activates the patient's immune system, so that the organism considers the tumour as a foreign body and rejects it totally.

ERC Belgium aims at making its treatment available for more patients in more countries.

A further step would be to develop this groundbreaking technology for other solid cancers.



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ETABLISSEMENTS DE SMET

Ets De Smet is a one hundred year ice cream manufacturer.

We offer a fully customised range of products: extruded individual desserts, bulk ice cream, ice cream cones, ice cream sticks...



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EXPOPOLIS

ExportPolis.com, the European Portal for Export, improves Export Business

ExpoPolis, which was established in 2009, develops software for the professional organisation of online exhibitions with visits in 3D perspective and 3D in real-time. First successes were made with JobFairs.

ExportPolis is software adapted to the needs of the export market, integrating different solutions, for instance an online stand with communication tools, an online meeting room, statistics, and a search engine.

Thanks to an online stand the company is still permanently present after a mission, fair or export event.

- ◇ Visitors who did not have the opportunity to visit the stand at a physical event may in fact still visit the online stand and contact the company.
- ◇ People who could not attend the actual event can still visit the online stand and get in touch with the companies, having a virtual stand.
- ◇ Small companies may be limited to having an online presence only – this will generate leads/prospects that could be validated even before the process of a classic sale and a possible relocation have started.



**Thibault
VAN DER AUWERMEULEN**

Founder



**Pascale
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EXTENSE PHARMA



EXTENSE PHARMA is specialised in R & D, production & distribution of innovative and high quality health supporting products such as nutritional supplements, dietetic and healthy products, healthy food and snacks (all natural) for wellness & medical markets (Physicians, Diet clinics, Bariatric physicians, medical spas, drug-stores, food stores...) in countries all over the world.

We are a proactive and innovative partner able to create ready-to-use, tasty and healthy food & snacks (under our brand name or bulk or private label).

Our products are a way to prolong health and a good quality of life. Our range of well-being products meets the most stringent specifications according to each specific country regulations.



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EY is a global leader in assurance, tax, transaction and advisory services. We are 190,000 people worldwide, including 9,500 member-firm partners, based in 728 offices in more than 150 countries. We are organised into 29 Regions that are grouped into four Areas: Americas, Asia-Pacific, EMEA and Japan. We serve more than 200,000 clients around the world, across all industries, including 80% of the Fortune Global 500 and our revenues for our latest financial year (FY12) were US\$24.4b.

EY Belgium is headquartered in Diegem (Brussels) and employs over 1,500 people with 14 offices across the country, offering professional services to national and international companies, including small and middle-sized enterprises, as well as public sector and non-profit organisations. EY is passionate about entrepreneurship

and has long recognised the potential of entrepreneurs. We work with entrepreneurs, adapting our experience, industry capabilities and resources to work for entrepreneurial, fast-growth companies. Our commitment to entrepreneurial companies, in both emerging and developed economies around the world, helps ensure that we're working with more of tomorrow's leaders today.

www.ey.com/be.



Jan GRAULS

Senior Advisor



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FISCHLER DIAMONDS

Fischler Diamonds was founded in 1953, we are a well-established diamond manufacturer for over five generations. Our core business is selling loose diamonds running from 0.10 - 5.00cts in all colours, clarities and shapes.

We are represented in three countries in the world, with head office in Antwerp and offices in New York and Hong Kong.

Our passion is to provide the highest level of ethical conduct and service.

Our family name is our company name.



Steven GAERTNER

Sales Manager

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FYTOFEND

FytoFend SA is a spin-off company from the University of Namur (Belgium) that develops, produces and commercialises plant protection products from natural origin based on a strong scientific background. **FytoSave®** constitutes the main product and shall be soon registered at European level (EFSA) to protect vegetable crops (cucurbits, tomato and pepper) against powdery mildew. Very promising trials on rice against *Pyricularia* are ongoing with **FytoSave®**. **FytoSave®** contains an innovative and patented active substance obtained from polymers naturally present in the environment and human diet. No (eco-) toxicity has been found during the numerous studies carried out for registration and no residue has been found relevant. The absence of residue also offers to growers great perspectives for export of their products, especially in the context of increasing demand of consumers and distributors for “no residue”. Therefore,

FytoSave® represents an efficient, safe and sustainable solution for growers as a complement for conventional fungicides.



Aurélie WERTS

Junior Export Manager



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GELDOF WOODRECYCLING

GELDOF is a 3rd generation business, active in the wood preparation business. Since 20 years already, we specialise in the recycling of post-consumer wood waste (pallets, crates, cable drums, furniture, panel boards, demolition wood, municipal waste wood...). This wood is recycled to be reused as raw material as substitution to fresh wood or as biomass in the production of green energy.

The wood is collected, shredded, cleaned, sieved, made to specification and delivered by our own people and installations. Recycled wood chips and shavings are produced to the highest standards for complete reuse. Panel board mills, co-generation plants, steam, heat

and power generation plants are delivered with the adequate specifications.

We are able to accept and send by road trucks from and to the neighbouring countries and seagoing vessels from around the globe. Our specialised solutions for handling and recycling wood waste have been optimised since our pioneering spirit 20 years ago.



Peter GELDOF

Director



Séverine VANDEKERCKHOVE

Director

GEODIS WILSON BELGIUM

Geodis Wilson Belgium consists of 4 branches and employs 120 people.

Together with her sister Geodis offices, Geodis Wilson Belgium handles sea and air shipments over 5 continents, improving the competitive position of our clients by making the supply chain transparent and manageable.

With 7,700 people the Geodis Wilson Freight Management Division is one of the world's largest freight management companies. The worldwide Geodis Group counts more than 30,000 employees.

Being part of the French National Railway Corporation, SNCF, Geodis Wilson offers a wide pallet of sustainable, innovative and cost saving multimodal solutions.



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GLAXOSMITHKLINE

GlaxoSmithKline (GSK), one of the world's leading research-based pharmaceutical and consumer health-care companies, is committed to improving the quality of human life by enabling people to do more, feel better and live longer.

GlaxoSmithKline Vaccines is the world's leading vaccine business. We are active in vaccine research, development and production with over 30 vaccines approved and at least 16 more in development. Headquartered in Belgium (8500 employees), GSK Vaccines has 13 manufacturing sites strategically positioned around the globe.

In 2013, we distributed 900 million doses of vaccine to 170 countries in both the developed and the developing world.

One-third of vaccine candidates in our pipeline target diseases particularly prevalent in the developing world, including all three WHO infectious disease priorities: HIV, malaria and tuberculosis.

We are committed to providing vaccines to everyone who needs them, no matter where they live. We are one of the main suppliers of vaccines to organisations such as UNICEF and the Pan American Health Organisation (PAHO).



Luc DEBRUYNE

President GSK Vaccines



Pascal LIZIN

Director External &
Public Affairs GSK Vaccines



Dipal PATEL

General Manager GSK Singapore



Frédéric JODOGNE

Site Director Singapore

GOOD !D

Creating a fantastic dog's life, both for dogs as well as their masters is our daily passion and challenge!

Hupple is a brand with a fun and unusual origin. In 2006, the then 23-year old Manuel Goossens, was commissioned to develop a new product for dogs visiting the Hilton Hotel in Antwerp. Manuel came up with biscuits of superior quality, packed like coffee biscuits.

Manuel registered the idea and concept under the name "hupple". The company "GOOD !D" received the license to commercialise hupple and it became a giant hit.



Manuel GOOSSENS

Managing Director

Private label activities were put under a separate division "Your Pet Label", with a tailor-made vision and service. Nowadays, GOOD !D supplies to all the important private label players on the market and hupple has become a respectable growing player as one of the few Belgian brands of dog biscuits.



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GREENFLEX

GREENFLEX is a young and dynamic European based specialist supplier of elastic netting for the meat industry.

As a family owned enterprise, GREENFLEX strives for sustainable growth by leadership in high quality elastic netting solutions for meat packaging by using the best food grade certified raw materials.

Thanks to more than 25 years of passion for elastic netting and dedication to our customers, we are able to transform demands and expectations into real solutions for your applications and processes. This in accordance with the EU food safety laws and regulations.

We can offer you a product range which includes a combination of different raw materials, colors, forces and sizes and are able to respond rapidly to your requests as we deliver from an EU based warehouse.



Piet VANGROENWEGHE

Managing Director

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GROUPE AUTOSECURITE

GROUPE AUTOSECURITE SA is dedicated to provide throughout the world advice for:

- ◇ developing technical motor vehicle inspection;
- ◇ creating testing stations;
- ◇ setting up training programs for technical inspectors;
- ◇ organising driving license exams and training the examiners;
- ◇ working out technical as well as administrative procedures regarding all the road safety aspects;

- ◇ giving all technical support and other missions involving technical inspection or driving license exams.

Our company has collaborated with LEBANON for the creation of a testing station that is already operating since 2003. We are also currently transferring projects with BRASIL.



Olivier GOIES

Chairman of the Board of Directors



Emmanuel HALLEUX

CEO



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Financial Director

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HAMON



Hamon is a world player in engineering & contracting (design, installation and project management). Its activities include the design, the manufacturing of critical components, the installation and the after-sale services of cooling systems, process heat exchangers, air pollution control (APC) systems, heat recovery systems (HRSG, waste heat boilers) and chimneys, used in power generation, oil & gas and other heavy industries like metallurgy, glass, chemicals.

Hamon has been present in Southeast Asia for several years (with representative offices in Singapore and Vietnam, and subsidiaries in Indonesia and Thailand). This region is of strategic importance and the Group wants to develop its presence there further.



Sébastien VAN YPERSELE

Corporate Development Director



Bak Guan TAN

Chief Representative Hamon
& Cie office in Singapore

HS PROTECT

HS PROTECT developed a revolutionary innovative product to protect all types of nonporous surfaces during production, transportation, construction and storage. Windows, facades, flooring, cars, sanitary fittings, wood, glass, sealed concrete, stainless steel or metallic surfaces, ship/boat casco... will benefit from this product.

HS PROTECT is a liquid coating that forms a strong temporary layer when dry. The coating is easy to apply, easy to remove, yet difficult to cut through. HS PROTECT is a highly cost-effective product, saving time, money and storage space.

HS PROTECT is a VOC-free product, protecting not only your project but the environment as well.



Herman BERTIER

General Director



Ilse RUMONGE

Business Development



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HYDROGENICS EUROPE

Hydrogenics Europe N.V. has over 60 years of experience designing, manufacturing, building and installing industrial and commercial Hydrogen Systems around the globe.

Our OnSite Generation business segment, is based on water electrolysis technology which involves the decomposition of water into oxygen and hydrogen gas by passing an electric current through a liquid electrolyte. The resultant hydrogen gas is then captured and used for industrial gas applications, hydrogen fuelling applications, and is used to store renewable and surplus energy in the form of hydrogen gas. We offer world leading expertise for a range of applications, including:

- ◇ Hydrogen generators for Industrial processes and Fuelling stations.



Filip SMEETS

General Manager

- ◇ Hydrogenics is pioneering “Power-to-Gas” the world’s most innovative way to store and transport energy.

Hydrogenics Corporate headquarters are located in Mississauga, Canada with operations in Germany and Belgium. We have other corporate and sales offices, and hydrogen installations, operating in several countries around the world. Hydrogenics Corporation is a publicly listed company on the NASDAQ (stock symbol HYG) and the TSX (stock symbol HYG).



IBA

IBA (Ion Beam Applications S.A.) is a cancer diagnostics and treatment equipment company and the worldwide technology leader in the field of proton therapy, the most advanced form of radiotherapy available today.

The Company's primary expertise lies in the development of next generation proton therapy technologies that provide oncology care providers with premium quality services and equipment. IBA's proton therapy solutions are scalable and adaptable, offering universal full scale proton therapy centres as well as next generation compact, single room systems. IBA also focuses on the development and supply of dosimetry solutions for Quality Assurance of medical equipment and increased patient safety as well as particle accelerators for medical and industrial applications.



Peter LEITNER

VP Cyclotron Solutions APAC

Headquartered in Belgium and employing more than 1,200 people worldwide, IBA currently has installed systems across Europe and the US and is expanding into emerging markets. IBA is listed on the pan-European stock exchange Euronext and more information can be found at: www.iba-worldwide.com.



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IGC GROUP

Backed by a century of manufacturing and trading experience IGC Group is proud to provide the industry with the finest make in diamonds.

We are a Belgian diamond company headquartered in Antwerp, the world's diamond capital. With offices in Antwerp, New York, Chennai, Hong Kong and Shanghai and manufacturing facilities in Thailand, Laos and Botswana, our approach is truly global.

"The Make Matters," says it all. IGC Group is a specialised manufacturer focusing on the finest make. We are able to provide finely made diamond selections in the most precise measurements in rounds (1/200 to 10 carats), fancy shapes (0.10 to 6 carats) and single cuts (0.70mm to 1.70mm). We serve our customers with what they need mostly: a consistent supply of fine make at a competitive price.



Joris GRAAUWMANS
Director IGC Hong Kong



Lilian (Yuen Sum) WONG
Sales

IMEC

Imec performs world-leading research in nanoelectronics. Imec leverages its scientific knowledge with the innovative power of its global partnerships in ICT, healthcare and energy.

Imec delivers industry-relevant technology solutions. In a unique high-tech environment, its international top talent is committed to providing the building blocks for a better life in a sustainable society. Imec is headquartered in Leuven, Belgium, and has offices in Belgium, the Netherlands, Taiwan, the US, China, India and Japan. Its staff of over 2,080 people includes more than 670 industrial residents and guest researchers. In 2013, Imec's revenue (P&L) totalled 332 million euro. Further information on Imec can be found at www.imec.be. Stay up to date about what's happening at Imec with the monthly

Imec magazine, available for tablets and smartphones (as an app for iOS and Android), or via the website www.imec.be/imecmagazine.



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IMINDS

iMinds is Flanders' research centre and business incubator for Digital Technologies, established by the Flemish government in 2004. Building on the strength of our 850+ top researchers located at 5 Flemish universities, we introduce digital innovation in 6 key markets (ICT, Media, Health, Energy, Smart Cities and Manufacturing).

We collaborate with research partners to convert digital know-how into real-life products and services that change people's lives for the better. Key asset is our agile, open research mind set and proven methodology.

As a business incubator, iMinds also guides researchers, young entrepreneurs and start-ups in the successful market introduction of their ideas.



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INNOFOCUS

Innofocus specialises in the creation and implementation of planning and reporting tools for Corporate Finance, Business planning and Intellectual Property strategy. We establish long term relationships with our customers and are experienced in providing financial services at an international level such as:

- ◇ Financial feasibility study
- ◇ Business plan
- ◇ Intellectual Property valorisation
- ◇ Budget process and financial planning
- ◇ Cash management and funding requirements
- ◇ International Financial Reporting



Luc LAMMENS

CEO

In collaboration with our local partner in Singapore Jama Corporate Secretarial Ltd Pte we provide corporate and accounting services at local level such as:

- ◇ Statutory Accounting Singapore GAAP
- ◇ Company creation in Singapore
- ◇ Corporate secretary, local director and local agent
- ◇ Bank relation management
- ◇ Advice on subsidies
- ◇ Tax planning and optimisation

"Creating added value for the management of your company through a combination of adequate financial reporting according to international standards with respect for local requirements."



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IPS BELGIUM

Group-IPS is a multidisciplinary engineering company that focuses on feasibility studies, preparation and management of industrial projects. More than 450 projects -from (small) technical modifications/optimisations to the erection of green-field industrial facilities - have been successfully accomplished in the past 20 years.

With more than 120 engineers and managers, the Group-IPS team offers you all project related services in various industries, such as Steel, Aluminium, Glass, Automotive, Chemical, Petrochemical, Real Estate, Pharmaceutical and Biotechnology. The company-owned IPS Project Management School and the IPS Competence Centre ensure the highest available architectural, technical and managerial standards to obtain the best project performance and long-term customer satisfaction.



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ITEM SOLUTIONS

Item Solutions develops and markets Licquid, a cloud based Enterprise App Store with an integrated development environment.

The platform enables non-technical users to produce highly graphical, complex business applications without any technical knowledge.

Licquid reduces the necessary time to produce functionalities for the business to an absolute minimum. Non-technical business users can produce results 10 times faster than their technical development counterparts.

It is the first solution on the market that really eliminates the role of the developer in the software development process.

We offer solutions in Europe (East & West) and Southeast Asia to the following industries: Healthcare, Pharmaceutical, Automotive, Construction, Banking, Chemical, Energy & Engineering.



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ITEXT SOFTWARE



iText is the world's most used and actively developed PDF library empowering millions of developers to add rich PDF functionality to websites, cloud, desktop, server and mobile applications programmatically.

iText helps unlock the power of PDF to solve a variety of document processing challenges: versatility across platforms, interactivity and ability to hold your data as a "digital envelope".

Over 2600 iText customers in document-intensive industries like publishing, software, healthcare, finance, insurance, e-commerce and government access PDF's advanced features with iText to enhance their products, stay compliant, accelerate processes and improve communications on websites or internally.



Bruno LOWAGIE
Founder & CEO



Ingeborg WILLAERT
Founder & CFO



Tony VAN DEN ZEGEL
Sales Director Asia

JAN DE NUL

People and vessels. This is the driving force behind Jan De Nul Group. Thanks to the skilled employees and the ultramodern fleet, today Jan De Nul Group ranks at the top of the international dredging industry.

That is exactly what Jan De Nul Group is well-known for. With respect to civil engineering, the Group is one of the largest contractors in Belgium.

Furthermore, Jan De Nul Group has a separate environmental division, Envisan, which specialises in soil remediation and groundwater redevelopment.

Thanks to these three pillars and the range of supporting services, Jan De Nul Group is able to perform large-scale projects to its clients' satisfaction, whether this concerns a Palm Island in Dubai, an oil sludge treatment plant in Romania or the construction of the new locks for the Panama Canal.



Martin HARMS

Regional Manager



Danny DE HERT

Regional Manager



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K&L GATES

K & L GATES GP

Our EU regulatory food practice offers strategic legal advice to a broad array of clients in the food and drink industry. We have experience in a wide variety of areas including Belgian and EU regulatory law and policy (free movement of goods), food labeling and advertising issues (health and nutrition claims), product registration (novel foods, food supplements, food for special medical purposes, cosmetics, etc.), and product liability (withdrawals, recalls), among others, with particular focus on innovative foods and drinks. For clients that are seeking to expand their products into Belgium and subsequently the EU we help to navigate them through all aspects of the EU regulatory process. We provide global clients with legal advice, creative solutions, and specific strategies for products being imported or marketed into the EU.



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Associate

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KATOEN NATIE

Katoen Natie provides integrated and tailor-made logistics and engineering solutions to a key number of industries and a limited number of clients/partners and this all over the world.

As such Katoen Natie is the world number one in handling and storage of polymers.



Fabian LEROY

Vice President



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KELA

KELA is a Belgium based company that specialises in the manufacturing and worldwide sales of pharmaceutical products. We produce in full respect of the GMP guidelines. We are a long-established leading producer of both veterinary and human pharmaceuticals, nutritional supplements and cosmetic preparations, with a rich history of over 70 years. We distribute our branded veterinary products, KELA and PHENIX, to more than 85 countries all around the world.

The range encompasses powders, solutions, tablets, sterile powders for solution for injection, ointments and injectable solutions and suspensions. For the development of new products KELA has at its disposal an excellent team of highly qualified scientific staff which ensures outstanding product quality and GMP compliance. On this behalf, KELA closely cooperates with several European Institutions and the Veterinary Department of Ghent University. KELA's rich history today results in a wide product range of over 200 products covering most common indications and target species.



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KEPPEL SEGHERS BELGIUM

Keppel Seghers is the Waste-to-Energy arm of Keppel Infrastructure.

Keppel Infrastructure is one of three core business divisions of Keppel Corporation, a multinational conglomerate listed in Singapore.

As a leading player with over 30 years of experience in environmental technology and services, Keppel Seghers offers a wide range of environmental solutions from supply of Waste-to-Energy technology packages to O&M, EPC or DB00 projects.

Keppel Seghers maintains a worldwide presence, and has supplied its Waste-to-Energy technology to many countries such as Japan, Korea, the P.R. China, Singapore and Qatar.



Ivan CHRISTIAENS

Managing Director



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KITOZYME

Created in 2000, KitoZyme is the European leader and world challenger in medical devices for the management of weight, digestive health and cardiovascular health. We develop, produce and market a product range based on natural technologies, namely chitosan and chitin-glucan. These technologies, based on a new process from a 100% animal-free, safe and non-allergic chitosan, are entirely unique, clinically proven and patented.

Slim MED™ is a class IIa medical device used in the treatment and prevention of overweight. Composed only by chitosan, it binds up to 29% of the dietary fats. Slim MED™ is based on the KiOnutrim®-CsG technology which is certified in accordance with the provisions of the European Directive 93/42. Our ingredient is a patented and CE-marked fat-binder.



Wesley GUERRA
Account Manager

Slim MED™ FORTE is THE new class IIa medical device intended to be used in the treatment and prevention of obesity. Slim MED™ FORTE is based on a NEW and UNIQUE formulation, including Vitamin C in addition of chitosan, which characterises an immediate action in the gastrointestinal tract as well as an optimal action. This technology, named KiObind®, enables an optimal fat-binding capacity and is able to bind up to 33% of the lipids.

LAPAUW INTERNATIONAL

Lapauw International is the European Manufacturer of ecological laundry machinery and provides a total laundry solution for all kind of collectivities: Hotels, Hospitals, Retirement Homes, Cruise ships, Railways, Airways, Industrial Automated Laundry Businesses, Textile Manufacturers, Prisons etc.



Philippe D'HEYGERE

President



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LAURILAN

Our company is active in the domain of construction and renovation of buildings, houses and apartments for more than 10 years. During this period we had countless projects, which allowed us to achieve notoriety and respectability on the profile market and therefore to grow and develop increasingly more.

Our team of professionals can face any challenge and through that, our company tends to expand its activity more and more. The company can assure the complete construction of a building, from the foundation and structural work to plumbing, painting and other finishing work.



Léonte LAURIC

Active Partner



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LEGISQUADRA

Legisquadra is an innovative law firm that specialises in developing innovative financing schemes. More specifically, we develop new financial structures adapted to Belgian legal environment and respecting the rules of the Islamic Finance.



Ines WOUTERS

Legisquadra Law Firm, Partner,
Acting for Afschrift Law firm,
IsFin member



Jean Claude RENARD

Lawyer, Legisquadra Law Firm



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LHOIST



Lhoist (Malaysia) Sdn. Bhd. is a subsidiary of the Lhoist Group.

Based on the large size and high quality limestone reserves controlled by the Group in the Ipoh area, Lhoist Malaysia is committed to developing high quality lime production to serve growing Asian markets. An existing quality lime producer, Megah Jaya, was acquired in October 2013 and a new lime plant will be built in the coming few years.

Lhoist operations will respect the highest environmental and quality standards, providing demanding industrial customers in Asia with a reliable source of highest quality lime based products.



Patrick ANDRE

Executive Vice President &
Member of the Executive
Board Lhoist Group



Michel BRUYERE

Vice President & Managing
Director Lhoist Malaysia



Jean MARBEHANT

Vice President Public Affairs

LINKLATERS

Linklaters LLP is a leading global firm supporting clients in achieving their strategies wherever they do business. Linklaters uses its expertise and resources to help clients pursue opportunities and manage risk across emerging and developed markets around the world. Its global approach and commitment to excellence ensure the highest standards of quality and services across all its relationships.

Linklaters has a rounded practice in Singapore that offers a full service to both corporate and financial institutions on their most complex transactions. Whether a deal involves Belgian clients looking to invest in Southeast Asia or Asian clients seeking opportunities abroad, we offer an unrivalled network that links our

Belgian office with colleagues across Asia, providing with the global expertise needed to get deals done.

Our teams work on a wide range of projects in Singapore, Malaysia, Thailand, Vietnam, Indonesia and Myanmar. Our experience is further complemented by the recent alliance we signed with the Australian firm Allens who has significant presence in the region.



Eric POTTIER

Partner



Philippe BECO

Head of Business Development



Nele VAN KERREBROECK

Associate - Lawyer

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LIONEL PLAQUETTE



The real taste or nothing... Lionel Plaquette is the 6th generation making butter. Probably the oldest in Europe... Our butters and dairy products have been awarded time and time again (Salon de l'Agriculture, International contest ITQI...). And there is a very simple reason for it: our artisan butters and dairy products are made in the Ardennes area in Belgium. A genuine real green region surrounded by immaculate and untouched fields. Cows, ewes and goats graze in full nature far away from today's intensive agriculture, peacefully.

As a result, the quality of our milk is exceptional. And so are our butters, yogurts, cottage cheeses... All our butters and dairy products are extra fine and made of milk from the untouched region of Ardennes. We use our secret family recipes that guarantee this unique creamy taste. We offer over 10 different butter flavours, shapes and 20 different yogurts and cottage cheeses.



Hugues AUDREN de KERDEL

Associate

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LORNOY

The Belgian group Sopraco is among Europe's leading meat suppliers.

The Sopraco Group delivers meat to order for whole-sale distributors, supermarket chains, butchers and restaurants.

This includes a wide variety of meat products - from cuts to portions - fresh, deep-frozen or finished, packed in a protected atmosphere.

Lorroy NV from this group has enjoyed decades of European recognition for its top quality veal.

The traceability of processed veal products is of major importance.

Each animal and every cut, including further processing, remains traceable to the moment of delivery.

Veal producer Lorroy NV combines know-how in meat with the most progressive and hygienic production techniques.



Mano ZAAL

Export Manager

Willy OEYEN

Director



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MAES HOOGWERKERS



Maes Hoogwerkers specialises in truck-mounted cherry pickers up to 103 metres. Thanks to a progressive approach at all levels (human resources, machines, processes), added value is offered while carrying out works at height.

Maes Hoogwerkers offers a total solution for working safely at heights with the delivery of truck-mounted as well as self-propelled cherry-pickers, spiders, scissor lifts, crane trucks, mobile tower cranes and telescopic cranes. In addition, solutions can be offered for all peripheral problems, such as steel plates, dragline blocks or outrigging pads, permits, traffic signs, transportation of your equipment, etc.

Each work at height is closely and adequately monitored by specialists, and this from the moment of the site visit by technical experts up to the time when the work is carried out by experienced operators.



Albert MAES

President of the Board

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MATERIALISE

With its headquarters in Leuven, Belgium and branches worldwide, Materialise has been playing an active role in the field of Additive Manufacturing (AM) since 1990.

In addition to having the largest single-site capacity of AM equipment in Europe, Materialise also enjoys a stellar reputation as a provider of innovative software solutions. They have used their experience and expertise to create a better and healthier world through their involvement in AM for industrial and medical applications and by providing bio-medical and clinical solutions such as medical image processing and surgical simulations.

Materialise has developed unique solutions that make a world of difference for its many customers with their prototyping, production, and medical needs. These cus-

tomers range from large companies in the automotive, consumer electronics, and consumables sectors; to famous hospitals, research institutes and clinicians; to individual consumers interested in bringing their own unique creations to life through i.materialise or those who want to purchase a celebrated .MGX design.

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Wim MICHELIS

Vice President



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MOBILOSOFT

Mobilosoft provides Social, Local & Mobile Marketing solutions to the Retail sector.

At Mobilosoft, we strongly believe that spreading local information, product inventories and promotions drive traffic to the point of sales.

At Mobilosoft, we create technical and human solutions easy to use by the Retailers and their consumers.

Mobilosoft proposes to Retailers solutions that allow them to collect & manage their local marketing information (POS data, promotions, events, etc.) & product information and to spread this information through multiple web media. To close the loop, Mobilosoft proposes a solution that measures the impact of the information spread in order to help Retailers improve their local marketing performance.



Georges-Alexandre HANIN

CEO

NEOBULLES

Manufacturer of high quality beverages:

Kidibul

- ◇ Sparkling juices for children / children party drinks
- ◇ 100% juices – no additives – no preservatives – no sugar added
- ◇ 3 different tastes: Apple – Strawberry – Cherry
- ◇ Available in organic
- ◇ Halal certified (if required).

Vintense

- ◇ Non-alcoholic sparkling and still wines (0.0% alcohol)
- ◇ Halal certified (if required).

Vivaro

- ◇ Flavoured wines.



Philippe STASSEN
Managing Director



Pierre-Yves JACQMIN
Export Director



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NETWORK MINING

Network Mining is an independent software vendor selling into the communications industry. It provides network mediation software for IP and optical networks.

Network mediation is a critical component of the systems supporting the key processes in a communications service provider (fulfilment, assurance, billing) or an enterprise with a wide area network (ITIL processes).

Network Mining partners with software vendors and system integrators in OSS (Operational Support Systems), ITSM (IT Service Management) and DCIM (DataCenter Infrastructure Management) to deliver integrated solutions to communications service providers and enterprises. Network Mining is a member of the TeleManagement Forum.



Roland LENERS

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O.D.T.H.

ODTH is able to provide its customers with exactly the right solution to their logistical needs, using road, rail or waterways. We have been in business for more than 25 years and in that time we have acquired a great deal of experience in the handling and storage of all manner of different types of goods. All our warehouses are strategically located near major roads, railways and waterways. ODTH has an AEO certification. For us, the future lies in developing VAL activities, such as manipulation, palletisation, labelling, etc. On that basis a key element in our business strategy is finding locations that are suitable for a multimodal approach. We currently have more than 350,000 m² of premises at our disposal, some of which are very close to mayor waterways, railways and roads. In our warehouse at Willebroek, next to TCT

container terminal, one of our container stackers takes a container off a boat and puts it straight into the warehouse. In open air areas we can stack up to 10 containers ranging from 20' to 45' Hi-cube. Inside the warehouse there is ample space for every kind of manipulation. This represents a significant adds value for our customers.



Jos DE WAEL

CEO



Paul LIEKENS

Operations Manager



Frederik NAUWELAERTS

Operations Manager



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OLEON

Oleon NV is a leading oleo-chemical producer, headquartered in Ertvelde, Belgium, with production locations spread out over Europe and Malaysia. We produce and sell high quality chemicals derived from animal fats and vegetable oils. Our products are sold in a wide variety of markets and applications: lubricants, oilfield chemicals, agrochemicals, polymers & solvents, health & beauty care and nutrition market.

Oleon NV started its first manufacturing site for the production of specialty palm fatty acid based oleo-chemicals in Malaysia in 2009 and has been steadily increasing capacities since then. To reinforce our position as a global player in the food market, we recently decided to invest, together with our partner United

Plantations, in a new plant in the same area of Port Klang. Not only will this facility produce food emulsifiers at the highest market requirements available, but also following the most stringent sustainability requirements, which become ever important for our global nutrition customers. Not only will this facility produce food emulsifiers at the highest market requirements available, but also following the most stringent sustainability requirements, which become ever important for our global nutrition customers.



Jeroen DIRCKX

Managing Director Derivatives

ONCODNA

OncoDNA is a European leading company specialised in the personalised analysis of tumor DNA, enabling better cancer monitoring and better choices of drug therapy.

We currently have two products:

- ◇ OncoDEEP is the first progressive product for the pan-genomic analysis of all the potentially actionable genes in a tumour.
- ◇ OncoTRACE is the first personalised biomarker product, which can monitor a patient's cancer with high sensitivity and also give early response indicators to the treatment choice.

OncoDNA is an affiliated company of Bio.be, part of the Institute of Pathology and Genetics in Belgium, leader in Belgium for cancer analyses with more than 60 years of experience.



Jean-Pol DETIFFE

CEO



Mohamed BOUTERFA

Junior Business
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ORFIT INDUSTRIES



Orfit Industries develops and produces solutions for immobilisation and mobilisation of patients in three market segments: splinting materials for physical rehabilitation, thermoplastic materials for prosthetic sockets, patient positioning and immobilisation systems for radiation oncology.

Orfit thermoplastic products improve the clinical outcome of therapy and increases the comfort of patients.

We offer complete solutions for clinicians and patients, from research and development to production, marketing and sales, export and training in the local market.

We have a worldwide activity, we support clinicians and help patients in 80 countries.



Steven CUYPERS

CEO

OTN SYSTEMS

OTN Systems develops and markets fiber optic networking products dedicated to the operational telecommunication departments of metros, light rail systems, mainline rail, oil & gas, mining, ITS (intelligent highways, tunnels & bridges), ports, utility companies, public safety and industrial campuses.

The company is the designer and supplier of the Open Transport Network (OTN) and XTran (eXcellence in TRANsport). With over twenty years of experience, OTN Systems has built a solid reputation deploying cost-effective and reliable communication networks.

Thanks to our unique product portfolio, a highly skilled workforce and a partner network that extends to every corner of the world, OTN Systems has successfully delivered operational telecommunication networks to more than 400 customers around the world. Our commitment to our customers and our focus on innovation, quality and reliability transforms your network into a high-performing asset that your business can truly depend on. At OTN Systems, we are committed to getting your information across.



Stefaan VERHOEVEN

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Parthiban NARAYANAN

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REALCO

REALCO is a Belgian SME, world leader in development, production and commercialisation of hygiene solutions and processes using enzyme technology.

REALCO provides efficient solutions to several sectors: food processing industries, institutions, hospitals and consumers. Our offer also includes our patented Biofilm Detection Kit and biofilm treatment products. An enzyme is a natural protein (100% biodegradable) that transforms organic residues into water-soluble compounds in an irreversible reaction. The enzyme's technology brings many advantages to the food processing markets: effective and in-depth cleaning, better hygiene, safe for users (neutral pH), extending the working life of equipment and installations, reducing costs, accel-

erating water purification and contributing to sustainable development. By putting enzymes at the heart of its technology, Realco exceeds current hygiene levels by boosting detergent effectiveness, for targeted and controlled disinfection. Our latest innovations, which reveal and treat sources of infection and intoxication, improve the quality of life for people.



Gordon BLACKMAN

CEO



Martin PIERRARD

International Business Developer

REDITECH GROUP

Reditech Group is a global orientated and innovative company that offers automation solutions in the field of industrial software engineering. With our services we bring the quality, efficiency and performance of the production processes of our clients to a top level.

From origin we are a Belgian company, but we have never limited ourselves to the Belgian market, this has resulted in offices in the Netherlands, Singapore, the UK and Brazil.

Our field of work includes the following activities:

- ◇ Electrical Engineering
- ◇ PLC / DCS software engineering
- ◇ HMI & SCADA development



Wim VAN SOOM

Managing Partner



Kwok-Leung TSANG

Business Unit Manager
Singapore

- ◇ MES
- ◇ Factory IT and Databases

Because of our hardware/system independent approach, we can offer our customers a wide range of experiences in many different products and industries.

Our team of professional engineers is active in a wide range of markets: Food, Pharmaceutical, Renewable Energy, Water, Environmental Technology, (Petro) Chemicals and Machine Constructions, Oil & Gas.

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ROAM TECHNOLOGY



Since the late 90's, Roam Technology NV manufactures and commercialises products based on Huwa-San technology. These Huwa-San products are sustainable disinfectants based on activated and stabilised hydrogen peroxide. The unique way of activating and stabilising is proven highly effective, e.g. in legionella control and removal of biofilm.

Huwa-San is a safe, odourless and long lasting disinfectant solution for applications in: Agriculture, Veterinary industry, Food & Beverage industry, Public and private swimming pools and even for disinfecting drinking water (municipal systems).



Jozef ROEBBEN

CEO / Owner

The Huwa-San technology is also used in our Health Care product line, called BioXeco. BioXeco offers a safe, fast and 100% efficient way of preventing and curing hospital acquired infections like e.g. MRSA, VRE, Clostridium ...

Huwa-San products are used to disinfect surfaces, tools, walls, water, instruments and even rooms through vaporisation.

Huwa-San products are commercialised worldwide through a network of highly educated and well trained local distributors.

RODSCHINSON INVESTMENT GROUP

Rodschinson Investment Group is an international firm specialised in mergers & acquisitions of corporate entities and fund raising related to various sector activities. Our firm is also strongly involved in large real estate projects around the world.

Rodschinson rely on independent partners working in their names and that provides a wide range of services worldwide to a substantial and diversified client base that includes small-and mid-sized businesses, as well as large corporations, investments banks, pension funds, hedge funds and high net-worth individuals.



Rachid CHIKHI

CEO

Rodschinson's business is expanding around the world, as global markets become ever more tightly linked by technology, by breaking down of regulatory barriers, and by the increasingly global needs of our clients.

We bring together organisations that are extraordinary as stand-alone entities, but combined, these independent partners comprise a network that is virtually unmatched in the breadth and depth of resources available to serve you.



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ROOSEN BELGIË



Roosen Industries/Roosen BPL "Your partner for handling" stands for quality and over 25 years of experience in the field of handling technology and handling systems, used in all kind of industry such as: agriculture, food, chemistry, electro mechanics, logistics, packaging, textile...

Metal products (more than 40 years of experience) for the following sectors: medical, nuclear, semi-automobile, agriculture etc...

Roosen "Equipment for horse and rider" manufactures also equestrian products of the highest quality such as interior boxes, outdoor stables, stable doors and windows. The ideal combination of Quality, Stability, Safety and Durability.



Harry ROOSEN

CEO

ROSY BLUE

Rosy Blue - De Beers Sightholders and client of Alrosa - is one of the world's foremost diamond companies, with a long and distinguished history of excellence in the diamond industry and fulfilling exacting requirements of our customers around the globe. Rosy Blue is a global leader in the trading of rough diamonds, manufacturing and distribution of polished diamonds and jewellery, a signatory to the United Nations Global Compact, participant of the Global Compact LEAD, and a founding and certified member of the Responsible Jewellery Council, for more information www.rosyblue.com.



Raj MEHTA
Director



Rikky KATZ
Sales Manager



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RUBIN EN ZONEN

Rubin and Zonen is a well-known diamond manufacturing and trading company. As a family business, they have been in this trade for four generations; they have earned a flawless reputation for their professionalism, reliability, honesty and integrity.

They can supply all shapes in a wide range of colours and qualities. Their sourcing gives their customers the best confidence of assortment and excellent make. They can supply:

- ◇ Rounds: from 0,01pts to 5 carats
- ◇ Princess: from 0,10pts to 5 carats
- ◇ Emerald and all other fancy shapes.

On top of their regular production, they have 2 side lines:

- ◇ The production of half-moons, trapezoids, trilliants and special shapes has successfully put them on the map in the world of fancies.
- ◇ The second line is the special series of precisely picked and cut to match lay-outs of emerald and princess cuts in all sizes.

BECAUSE EVERYDAY YOU DESERVE THE BEST SERVICE.

Rubin and Zonen definitely is a stable and reliable source of your polished diamond needs.



Ying CHEN

Sales Representative

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SAFETY PRODUCT

Safety Product is developer and producer of the ZIPpole. The ZIPpole is a steel pole to be used for road infrastructure such as public lighting. This passive safe pole is designed to bend in a car crash and to absorb the energy of the shock so to save people's lives!

A lot of people get badly injured or killed by driving into obstacles close to the road. It doesn't have to be that way if "forgiving" road equipment like the ZIPpole is used.



Carolien WILLEMS

Director



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SCE, SILO CONSTRUCTION & ENGINEERING

SCE, Silo Construction and Engineering, of Belgium is a worldwide partner and specialist in design, production and assembly of rectangular modular process silos.

The modular SCE bins are innovative, compact and fast to assemble. Our short lead times are the result of our experience in project management: in-house engineering, a well-keened production process and care for quality.

SCE earned its merits in the animal feed industry and has successfully expanded to other sectors such as the production of pet food, aqua feed, flour milling, rice, coffee and cocoa. SCE has built modular square bins all over the world. In SE Asia SCE has references in China, Thailand, Malaysia, Vietnam and Indonesia.



Francky VANPARYS
Managing Director



Koen VERBRUGGE
Area Sales Manager



Archit NEWASKAR
Account Manager S.E.A.

SCHREDER

Schröder is specialised in the industry of outdoor lighting and is internationally recognised for its technical leadership and product innovation namely in the fields of LED lighting and control systems.

COMMITMENT: Providing lighting solutions for safe, comfortable and sustainable environments.

FIGURES: 2500 employees in more than 40 companies spread over 4 continents.

EXPERIENCE: over 100 years.

RANGES OF PRODUCTS OFFERED BY SCHRÉDER: Public street lighting, from secondary roads to motorways / Urban decorative lighting / Floodlights for sport fields and façade illumination / Tunnel lighting / Industrial lighting and large areas illumination / Special lighting applications such as underground and train platforms' lighting / Lighting telemanagement systems.



Karl REYNDERS

Regional Managing
Director Asia Pacific



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SDV BELGIUM

SDV is a subsidiary of Bolloré, a highly diversified, independent industrial group that ranks among the world's top 10 in transport and logistics. Intercontinental transport has always been SDV's core competence. SDV has developed a powerful network spread across 99 countries, with 600 agencies and 35,700 professionals responding to your specific requirements. Our world-wide presence is one of the key factors in our performance. This proximity to the markets, ensured by our own network, guarantees end-to-end control. We offer a full range of services and industry expertise. Our solutions match the complete logistics needs of importers and exporters, upstream and downstream of production: organising transport, customs and regulatory compliance, logistics, industrial projects and supply chain services.



Geert DE WILDE

CEO Benelux

SEA-INVEST/SEA-TANK TERMINAL

SEA-invest is a leading stevedoring company in Western Europe and Africa. The privately owned SEA-invest group is present in Belgium, France, the Netherlands, Germany, Poland, Ivory Coast, Senegal and South Africa. During the last decades, port handling services have been extended by a wide range of value added services for which SEA-invest invested in purpose-built installations, tailored to its customers' requirements.

The activities can be divided into different divisions:

- ◇ Dry Bulk.
- ◇ Fruit & Food.
- ◇ Liquid products (SEA-Tank Terminal).

- ◇ Break Bulk, containers & RoRo; Logistics & Warehousing; Freight Forwarding & Customs Brokerage services; Shipping & Agencies services.

Some Key figures:

- ◇ Annual tonnage of more than 100 Million Tonnes.
- ◇ 5,500 employees.
- ◇ Active in 25 ports in 8 countries.



Philippe DROESBEKE
General Manager



Leen TAELEMAN
Commercial Manager

SEA-invest

SEA-Tank Terminal

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SecurIT

SECURIT

SecurIT is active in the Identity & Access Management domain. Its TrustBuilder® solution aims at solving complexity in a multi-perimeter world.

In today's distributed world, applications may be local or hosted by a wide variety of third parties. In addition, managing a User's Identity in such an environment is increasingly delegated to external providers. Organisations need to embrace this evolution, yet maintaining control in-house.

TrustBuilder provides unmatched identity control, with freedom to deploy on premise or in the cloud. It eliminates the burden associated with integration of multiple services.



Marc VANMAELE

CEO

TrustBuilder provides these services for over 30 million users in large corporation worldwide, including several international banks and government organisations.

More information on www.trustbuilder.eu.

SOLVAY

As an international chemical group, SOLVAY assists industries in finding and implementing ever more responsible and value-creating solutions. Solvay generates 90% of its net sales in activities where it is among the world's top three players. It serves many markets, varying from energy and the environment to automotive and aeronautics or electricity and electronics, with one goal: to raise the performance of its clients and improve society's quality of life. The group is headquartered in Brussels, employs about 29,400 people in 56 countries and generated 9.9 billion euros in net sales in 2013.

It is through our research and innovation that the leadership positions of our businesses are strengthened. Benefitting from new technologies and sustainable developments, our businesses plan focusses on:

- ◇ Producing new materials that are more effective and eco-efficient.
- ◇ Developing renewable chemistry by promoting the use of renewable raw materials and recycling processes.
- ◇ Contributing to the creation of sustainable energy solutions, such as photovoltaics and fuel cells.
- ◇ Producing more efficiently and responsibly by optimising resource utilisation.
- ◇ Supporting the growth of expanding markets, such as organic electronics.
- ◇ Developing more responsible consumer products.



Arnaud JACQUET

Government & Public
Affairs Manager Asia Pacific



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Stibbe

STIBBE

Stibbe is an international law firm with main offices in Brussels, Amsterdam and Luxembourg and branch offices in Hong Kong, Dubai, London and New York.

As a specialist firm, our lawyers work in multidisciplinary teams to deliver pragmatic advice. We build close business relationships with our clients that range from local and multinational corporations to state organisations and public authorities.

In addition to our own international presence, we collaborate closely with other top-tier firms outside our home jurisdictions. This guarantees efficient coordination on cross-border transactions throughout a multitude of legal areas.

From our office in Hong Kong Central we provide Belgian, Dutch and Luxembourg tax advice to our clients in Greater China and the wider Asia-Pacific region, and help our European clients on their projects in Asia.



Jan BOGAERT

Partner

SWIFT

SWIFT is a member-owned cooperative through which the financial world conducts its business operations with speed, certainty and confidence. More than 10,500 financial institutions and corporations in 215 countries trust us every day to exchange millions of standardised financial messages. This activity involves the secure exchange of proprietary data while ensuring its confidentiality and integrity.

Our role is two-fold. We provide the proprietary communications platform, products and services that allow our customers to connect and exchange financial information securely and reliably. We also act as the catalyst that brings the financial community together to work collaboratively to shape market practice, define standards and consider solutions to issues of mutual interest.

SWIFT enables its customers to automate and standardise financial transactions, thereby lowering costs, reducing operational risk and eliminating inefficiencies from their operations. By using SWIFT, customers can also create new business opportunities and revenue streams. SWIFT has its headquarters in Belgium and has offices in the world's major financial centres and developing markets. SWIFT does not hold funds nor does it manage accounts on behalf of customers, nor does it store financial information on an on-going basis.



Eddie HADDAD

Managing Director
Asia-Pacific



Jaime LEE

Head of Events
Asia-Pacific



Christophe MICHEL

Head of Swift Kuala Lumpur
Corporate Services Center



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THAI AIRWAYS INTERNATIONAL

Thai Airways International (THAI) flies non-stop between Brussels and Bangkok, 4 times per week. This direct flight offers early morning arrival in Bangkok with smooth and short onwards connections to all business destinations in South-East Asia & Australia, including Kuala Lumpur and Singapore.

THAI is member of Star Alliance, the biggest airline alliance in the world and miles can be earned in all bookings classes on all THAI flights.

Flights from Brussels are operated with new Boeing 777-300ER aircrafts with 42 seats in Royal Silk Class and 306 seats in economy class. In Royal Silk Class, passengers can enjoy the comfort of flatbed business class seats (recline 180 degrees). Each seat in economy class is equipped with individual in-seat screens with interactive Audio Visual On Demand.



Katrien DEPAUW

District Sales Manager
Belgium & Luxembourg

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THE BELGIAN CHOCOLATE GROUP

Founded in 1956, The Belgian Chocolate Group (BCG) is a well-established supplier and exporter of premium chocolate products, offering high quality at attractive prices. Our wide range of products is a solid base for our brand "The Belgian" and includes e.g. Chocolate Seashells, Truffles, Pralines, (No Sugar added) Bars, Hollow Figures, Medaillons. "The Belgian" reflects the traditional chocolate making expertise from Belgium. We work together with exclusive distributors in over 70 countries with a view to creating a clear, unified brand presence. In our constant search for first-rate ingredients, quality is the highest requirement. Furthermore, BCG follows the international standards and guidelines. In January 2011, BCG was the first Belgian chocolate company to obtain the A star level of the international BRC food standard. This is the highest possible standard to obtain.



Marc PAUWELS

General Director



Ilse DE LAET

Member of the Board of Directors



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THT



We're manufacturer of Freeze dried bacteria powder of lactic acid bacteria (LAB) for two applications: PROBIOTICS & STARTER CULTURE.

We're currently manufacturing more than 30 different strains, mainly: Bifidubacterium and Lactobacillus Genus, in addition, Saccharomyces Boulardii yeast.

Our powder is being used as raw materials for manufacturing Food supplements-Probiotics. For this line of products, we're able to supply our bacteria powder pure strains or blendings formula.

For the starter culture we have a line of products for Bio protection against the main risk of contamination in the meat processing sector: the bad bacteria Listeria. In addition, we have finished product starters for improved taste & colour of dry sausages such as: Salami, pepperoni, etc.



Mauro DIAZ

Sales & Marketing Manager

TRAU BROS

About Trau Bros

Founded in 1890, Trau Bros, a DTC, NDTC, DTCB & Alrosa Sightholder is a sixth generation diamond company with expertise in rough and polished diamonds.

Headquartered in Antwerp, it has full-service offices across the globe and manufacturing facilities in Namibia, Botswana and capacity both in Israel and India.

Trau Bros continues to be a leader in innovation with its high-end jewellery brands: Scintilla Monaco, Jade Trau and Ann Demeulemeester. We also take pride in being a pioneer and leading Forevermark Diamantaire.



Laurent TRAU

Director

The company's exhibit of creativity and exquisite craftsmanship, honours the family tradition inherent to the Trau Bros name.



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UNITED NETWORKS

Time2™ is a service developed by United Networks. It is a networking platform for business people that allows them to spot, invite, and meet each other. Time2™'s state-of-the-art platform allows you to check out who is at the event or venue you are attending, filter the results by sector, country, or keyword, and initiate conversation with other business people through invitations, meeting requests, and private messaging. A must have for any Conference!



Marie NOTHOMB
Administrator

UPGRADE ENERGY

Upgrade Energy is a renewable energy and energy efficiency solutions provider. We engage in the development, design & engineering, financing and construction of energy-related projects.

We are technology independent and seek the most appropriate solution for every energy problem; whether that is with solar or wind energy, biomass or biogas, cogeneration, absorption cooling, geothermal energy or waste heat recovery; or any combination of these technologies.



Pieterjan VANBUGGENHOUT

Investment & Business
Development Manager Asia

Our goal is to provide one-stop solutions to the energy needs of companies and communities by means of in-depth knowledge and the integration of several techniques into tailor-made decentralised energy projects. Our solutions apply to industrial companies, commercial buildings, government agencies, the energy sector, off-grid communities, etc.

Our company is of Belgian origin, with current activities reaching around the globe; in Western and Eastern Europe, Turkey, China, the Philippines, Brazil and selected markets in Africa.



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VALLE-VERDE (INTACON)



Valle-Verde focuses on technology, product and business development for ecological niche applications in the field of decontamination and waste and sludge reduction or conversion.

Committed to develop and spread promising 'Novel Ecological Technologies' with an open approach, through partnership, joint-venture, license or franchise business models, Valle-Verde creates own 'niche' technologies, but also develops specific exploitation technologies or new product lines with and for strategic partners.

It is our challenge to create and promote economically viable and ecologically sound "local" solutions to dry, recover useful compounds and produce energy from specific waste and sludge streams.



Paul VERMEULEN

President

Industrial waste water treatment sludge, rendering or catering waste, oil drilling waste sludge, used big rubber tires, e-waste, pharmaceutical or pesticide waste and stocks, vegetal oil waste or other specific organic waste and sludge: local elimination, conversion and energy extraction is the way to go for us.

Our 'green valley' concept lays down our intentions and expresses the green, ethic and durable character of our initiative: "Pure, simple, natural and clear", as our mission.

VANAS ENGINEERING

Vanas Engineering, a part of the Belgian Vanas group, is a global provider of computerised storage and distribution systems for medicines and medical supplies on the wards in Healthcare facilities (= Unit Based Cabinets).

The Unit Based Cabinets are used to increase patient safety, to avoid medication errors (5 million deaths a year worldwide due to medication errors) and to have better control on the medication usage and stock on the wards of the hospital.

By optimising the medication storage and distribution, a return on investment of 1 to 4 years can be achieved.



Kim NEIRYNCK

Sales Manager

Although customer requirements are never the same (solutions in more than 200 hospitals worldwide), Vanas Engineering always succeeds to adapt the software to every special need of the customer.

In addition to the customised software (13 programmers), Vanas Engineering stands out for its flexibility, short decision lines, excellent after sales service (15 technicians) and motivated, well-trained sales people.



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VASCO DATA SECURITY

VASCO is a world leader in Strong Authentication and e-Signature solutions and services specialising in online accounts, identities and transactions. VASCO serves a customer base of approximately 10,000 companies in over 100 countries, including more than 1,700 international financial institutions. In addition to the financial sector, VASCO technologies secure sensitive information and transactions for the enterprise security, e-commerce and e-government industries.

VASCO offers robust, convenient and affordable trusted identity solutions that provide access and transaction security. Products are offered in both a sales/license and a services model. The sales/license model is the traditional market approach where VASCO's authentication solutions are installed on-premises with the customer. With its services model - comprising of DIGIPASS as a Service and MYDIGIPASS.COM - VASCO offers its customers a complete managed in-the-cloud authentication service.



Jan VALCKE
President & COO



Daren LEONG
Managing Director Asia

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VICTOR BUYCK STEEL CONSTRUCTION

The international steel fabrication group Victor Buyck Steel Construction has been firmly established in Malaysia since 1993 with its subsidiary Victor Buyck Steel Construction Sdn Bhd. As a steel contractor, Victor Buyck provides structural steel solutions starting from design up to the erection on site including shop fabrication drawings based on a 3D model, fabrication, protective treatment and transportation. We specialise in multiple areas such as heavy industrial construction work, MLNG, oil & gas, high-rise buildings and civil engineering such as bridges and viaducts. Victor Buyck has vast experience in large, complex projects and has acquired a unique knowledge that is shared with our customers, helping them to find solutions that are both technically feasible and commercially profitable. Our fully CNC operated plant can generate an annual output of 10 000 tons of fabricated steel structures. The highly

automated fabrication process enables us to fabricate according to the highest standards in the industry. The quality of Victor Buyck's products, services and activities sets us apart from our competitors.

VICTOR BUYCK STEEL CONSTRUCTION IN MALAYSIA:

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Maarten VAN LYSEBETTENS

General Manager



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VONDELMOLEN



Spiced Cake (or gingerbread) is always enjoying you in a healthier way in the morning, intermediate and in the evening.

For over 140 years Vondelmolen spoils its customers using traditional family recipes with delicious spiced cake products. Therefore Vondelmolen became the market leader of spiced cake in Belgium and the top 5 European player.

Spiced cake is a traditional Belgian product made of rye, sugar and spices.

The fibres of Vondelmolen spiced cake come from rye flour. Fibres are natural ingredients that aid digestion. Rye flour contains more iron and calcium than wheat flour.



Jan BORMS

CEO, President

The product is low in fat, has 0% cholesterol and is also made without preservatives or pigments.

A slice of spiced cake is not only a source of fibre, it also combines fast and slow sugars, making it a good source of immediate and sustained energy.

Vondelmolen offers you a large range of different products and tastes: classic spiced cake, with honey, with fruit, with Belgian chocolate or with nuts. And this as well for a standard as a premium range with hereby the choice between a range of standard recipes as well as your own adapted recipe.

The products can also be offered on Organic basis and/or Halal.

VYNCKE

VYNCKE is a fourth generation family business, founded in 1912 by Louis VYNCKE, Peter and Dieter's great-grandfather.

VYNCKE builds industrial energy plants that convert biomass process waste into process energy.

VYNCKE has settlements in Brazil, the USA, Canada, Flanders, Germany, the Czech Republic, India, China, Thailand, Malaysia and Singapore.

Together with 310 Vynckeneers they turn over 85 million EUR of which 95% outside Flanders and 70% outside the European Union.

Besides VYNCKE, Peter and Dieter are active with their family holding PROMETHEUS in gas cogeneration, wind energy and conveying systems.

VYNCKE



Peter VYNCKE

CEO



Dieter VYNCKE

COO



Bram PATTIJN

Technical Sales Manager

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WATERLEAU

Waterleau is a provider of environmental solutions for industrial and municipal clients counting more than 1000 EPC references in the fields of water, waste and air treatment as well as energy recovery.

In wastewater treatment, Waterleau has built amongst the largest municipal wastewater treatment plants on the African continent. Waterleau has also built several large wastewater treatment plants in China and the Far East. In Macau e.g., Waterleau has built 4 municipal wastewater treatment plants. In the fields of industrial effluent and anaerobic wastewater treatment, Waterleau is a global top-3 player with more than 400 references, producing more than 1 million Nm³ of biogas per day. In Malaysia, Waterleau has built several effluent treatment plants for the rubber as well as the food and bev-

erage industry. In Vietnam for Heineken, Lesaffre and Hue Brewery. Also in Thailand and Indonesia Waterleau counts several effluent treatment plants in the food & beverage industry.



Willy GILS

VP Sales & Marketing



Dalvinder SINGH

Regional Sales Manager

WCUP

Wcup is a leading manufacturer of sports nutrition and sports drinks. After more than 20 years of activity we feel we are ready with a well-tested and approved product to cross the border. We have and had numerous supporters in the pro cycling peloton and over the last 20 years we also won the hearts of pretty much every endurance athlete in any type of sport.

Having our main support among cycling pro's and enthusiasts, we always have been very close to these athletes and the professional teams. But also in running and triathlon we now found the biggest fans of the products.

Wcup stands for efficiency and PH neutral products that work and deliver. No stomach problems and a direct feed to the muscles that really need it, when they need it. Our

sport drinks ensure longer endurance and our bars and energy drinks deliver the nutrition while active. Wcup has worked on taste and efficiency and is building new production plants in South America and Europe. New advertising campaigns will open up the company's new look and feel. Ready to conquer new territories.



Michel LENAERTS

International Brand Manager



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YOUNITED (TRUSTEDFAMILY)



TrustedFamily is built on the belief that families can create greater financial as well as non-financial value through increased cohesion between their members.

Our goal is to help families go beyond merely staying together, and to enable them to systematically identify and leverage their unique family assets. To accomplish this goal, we have built a set of solutions which enable families to measure, track and manage towards internal cohesion. At the heart of our approach is a purpose-built, modular and secure online platform. This platform, coupled with our family business expertise, equips us to deliver advisory services across communication, education and societal strategies – the three key drivers of cohesion.

TrustedFamily was created and is majority controlled by its client families. Today, more than 85 high net worth families across 24 countries share our vision for the future of the successful family. Should you wish to find out how to join this rapidly growing movement, contact us for a preliminary consultation.



Corentin BILLIET

Client Relationship Manager APAC



Karl MALMSTROM

Head of EMEA

ZENTECH

Zentech SA is a Biotechnology company specialised in the In Vitro Diagnosis of pathologies at the Early Life Stage of human beings (foetus, newborn and child) as well as chronic diseases that affect children and adults. This specialisation is further enhanced by competence in rapid diagnostic testing for the Point-of-Care market and for population screening. Zentech aims to be a leader in its specialised niche by introducing diagnostic kits with innovative and proprietary technologies specifically developed for pediatric usage and adapted to the requirements of non-invasive and rapid assays. With the success of its strategy marked by a constant search for quality and commercial efficiency, Zentech strives to meet up with its customers' requirements, provide a good working environment for its workers to enable the

development of skills, and provide a return to its investors arising from the valuation of Zentech in a consolidating In Vitro Diagnostic market.



Jean-Claude HAVAUX

CEO



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ZENTRICK



Zentrick is an interactive video platform that drives measurable results for any video by giving both technical and non-technical people the possibility to add any kind of interactive elements on top of any video. Interactivity activates, engages and converts audience. This means that interactive videos are applicable for ads and content.

Companies like Unilever, Wall St. Journal, Volkswagen and Danone are using Zentrick to create and deliver content, campaigns and ads that have significant higher conversion, activation and engagement rates. (Average conversion rate 200%, conversion rates between 10 and 35%).

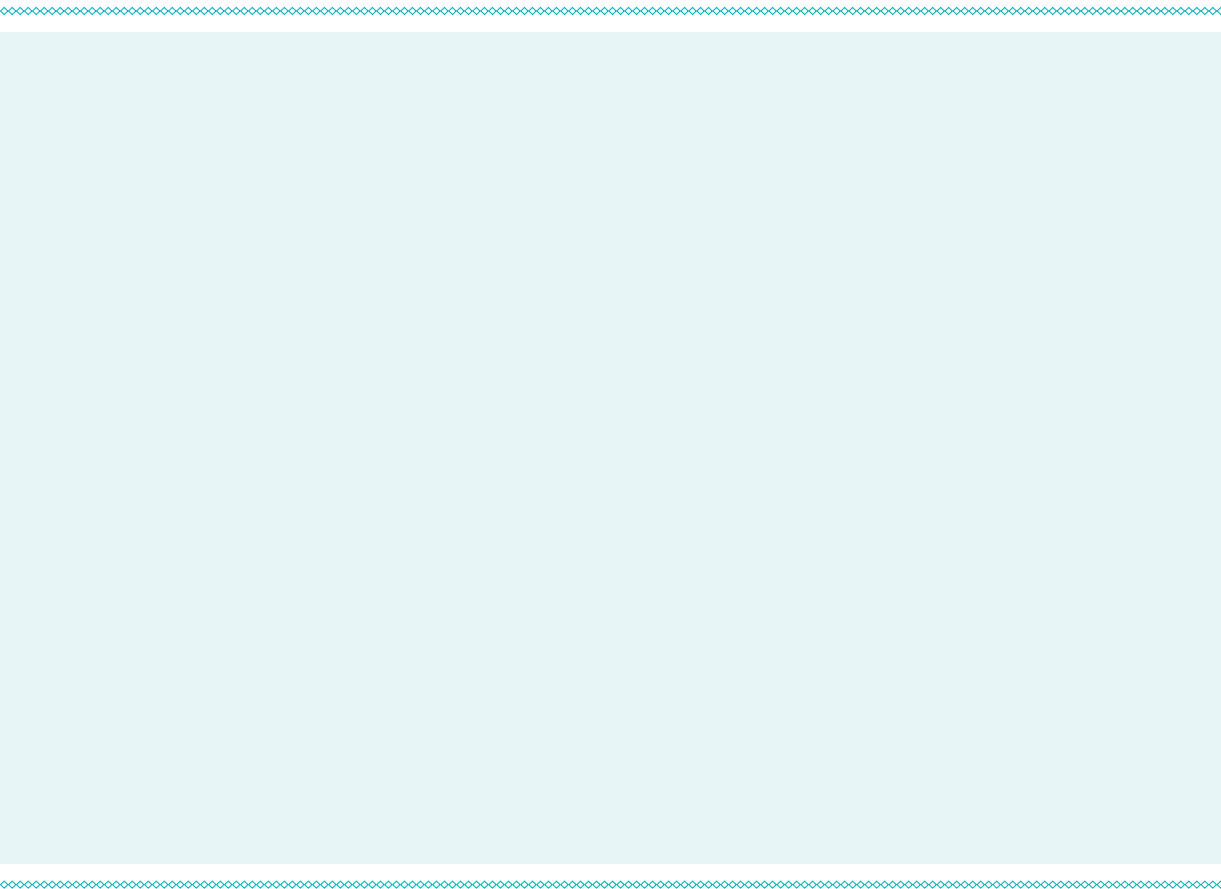


Frederik NEUS

VP of EMEA Sales

Here are some cases:

- ◇ Zentrick website showcase: <http://www.zentrick.com/showcase/>
- ◇ Malificent (Disney): <http://www.kino.dk/film/m/ma/maleficent> (order tickets)
- ◇ Peugeot: <http://p.zentr.cc/6o7rKS/> (book a testdrive from within the video)
- ◇ Aqua D'or (DK): <http://p.zentr.cc/XP25NX/> (gamification video with 33% of the viewers who filled in their email address).



PUBLIC SECTOR





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Daniel DARGENT

Ambassador

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Gerard COCKX
Ambassador

BELGIAN FOREIGN TRADE AGENCY



The Belgian Foreign Trade Agency is a public body with legal status. It was set up through the Cooperation Agreement concluded between the Belgian federal government and the three Belgian regional governments in 2002.

The Agency is run by a Board of Directors. Its Honorary President is His Majesty the King.

The Agency's main tasks are to:

- ◇ Provide documentation on foreign markets.
- ◇ Organise joint economic missions.

- ◇ Collect, organise and circulate information, studies and documentation on external markets on behalf of the regional export promotion organisations.

The regional export organisations (AWEX, Brussels Invest & Export and Flanders Investment & Trade) remain the primary contact points for Belgian companies.



Marc BOGAERTS
Director General



Céline VANDERMEERSCH
Economic Mission Coordinator



Nancy WILLEMS
Expert

BRUSSELS INVEST & EXPORT – FOREIGN TRADE AND INVESTMENTS SERVICE OF THE BRUSSELS REGIONAL PUBLIC SERVICE

Brussels Invest & Export is the foreign trade and investment agency of the Brussels-Capital Region. It aims to promote the internationalisation of the Brussels economy.

Brussels Invest & Export assists Brussels' companies operating in foreign markets. Almost ninety economic and trade commissioners across all continents provide free guidance to SMEs, target potential local prospects and partners, organise matchmaking events, etc. Concrete initiatives in Brussels and abroad include trade missions, contact days, invitations of decision makers and collective stands at international trade fairs.

Brussels' exporters are listed in a database, www.brussels-exporters.be, which can be accessed by all foreign companies searching for partners.

Another mission of Brussels Invest & Export is to attract foreign companies to Brussels and to provide them with support, should they decide to locate their business in the Region. To enable investors to assess the benefits of establishing in the capital, Brussels Invest & Export offers them a 'Welcome Package' which includes equipped office space at no cost for a three-month period and a broad range of services.



Bénédicte WILDERS

Chief Executive Director



Emmanuel DE BEUGHEM

Head of Department Inward
Investments & International Network



Christine DATH

Project Assistant



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FEDERAL PUBLIC SERVICE (FPS) ECONOMY, SMEs, SELF-EMPLOYED AND ENERGY

FPS Economy, SMEs, Self-Employed and Energy

In a fast-changing Belgian and international economic context, the mission of the FPS Economy, SMEs, Self-employed and Energy consists of creating the necessary conditions for a competitive, sustainable and balanced functioning of the Belgian market of goods and services.

In order to stimulate the Belgian goods and services market the SPF Economy, SMEs, Self-employed and Energy intends to understand better, and to support this market.



Valère VANGEEL

Acting Director General

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The goal of the FPS Economy is to stimulate the competitiveness of our companies by resolutely adhering to the Lisbon Strategy which was agreed upon by the European Union. In order to do this, the FPS Economy is developing its activities in the service of three objectives:

- know the goods and services market;
- supervise the goods and services market;
- stimulate the goods and services market.

Directorate-General of Economic Analyses and International Economy

The Directorate-General Economic Analyses and International Economy is one of the Directorates-General of the FPS Economy, whose mission is to "create the conditions for a competitive, sustainable and balanced market of goods and services in Belgium".

"Developing an in-depth knowledge of the Belgian economy and its economic operators and protecting their interests at European and international level" are the tasks entrusted to the Directorate-General Economic Analyses and International Economy.

This Directorate-General is composed of three departments: the economic, the sectorial and the international divisions.

FEDERAL PUBLIC SERVICE (FPS) FINANCE

FISCAL DEPARTMENT FOR FOREIGN INVESTMENTS

Within the Federal Public Service FINANCE, the Fiscal Department for Foreign Investments assists foreign investors and investors already established in Belgium on tax matters.

This team of experts was established in 1997 and is placed under the direct authority of the Chairman of the Management Committee.

This public service works free of charge and on a flexible, non-bureaucratic and investor oriented basis. The Department handles the projects disclosed to her in a strictly confidential way. The officials remain subjected to a strict obligation of professional secrecy.



Bart ADAMS

International Tax Expert

"Invest in Belgium, increase your profit", with that mission statement we would like to keep promoting Belgium with foreign investors. We inform them of the attractive tax regimes Belgium has to offer with regard to foreign investments and assist them in their contact with Belgian tax administrations. The ultimate objective is creating jobs and economic expansion in Belgium.



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FINANCE

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FEDERAL PUBLIC SERVICE (FPS) FOREIGN AFFAIRS, FOREIGN TRADE & DEVELOPMENT COOPERATION



The Federal Public Service (FPS) Foreign Affairs, Foreign Trade and Development Cooperation manages Belgium's foreign relations. Belgium's Foreign Affairs network is comprised of 140 embassies, consulates and representations throughout the world.

As an organisation with solid and long-standing experience in foreign relations, the FPS channels its expertise into actions geared towards the following objectives:

- ◇ Defending Belgian interests abroad.
- ◇ Promoting a stable, fair, and thriving world community based on solidarity.
- ◇ Combating global poverty by coordinating a high-level of cooperation.



Dirk ACHTEN

Secretary General



Jehanne ROCCAS

Director Asia-Oceania Department



Hendrik VAN DE VELDE

Spokesperson
Head Media & Communication



Annemie LELIE

First Secretary
Economic Issues Department

FEDERAL PUBLIC SERVICE (FPS) FOREIGN AFFAIRS

OFFICE OF THE MINISTER OF FOREIGN AFFAIRS

The office of Didier Reynders, Deputy Prime Minister of Belgium and Minister of Foreign Affairs and European Affairs develops foreign policy and strategy to defend the Belgian interests abroad.

Minister Didier Reynders attaches particular importance to economic relation within the Belgian foreign policy framework, thereby serving the regional entities and the Belgian Economic actors.

After twelve years as Finance Minister, representing Belgium at Ecofin and Eurogroup's meetings, Minister Didier Reynders is particularly attentive to the Eurozone situation and the European policy.



Olivier HENIN

Chief of Staff of the Deputy Prime Minister



Laurent BURTON

Head of Communication



David MARÉCHAL

Spokesman



Marlène BECO

Advisor

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FLANDERS INVESTMENT & TRADE (FIT) – GOVERNMENT OF FLANDERS

The Flanders Investment & Trade agency promotes sustainable international business, in the interest of both Flanders-based companies and overseas enterprises.

Whatever sector you are involved in, Flanders Investment & Trade will help you establish contact with the Flemish companies you are looking for.

This includes not only products or services you may be sourcing, but also various types of business relationships, from joint ventures to technology transfers.

At another level Flanders Investment & Trade enhances Flanders' position as the gateway to Europe for inward investors.

The agency identifies, informs, advises and supports overseas enterprises by establishing production and research facilities, contact centres, headquarters, logistics operations and the like in Flanders, the northern region of Belgium.

Do visit our website and discover our worldwide network.



Claire TILLEKAERTS

CEO



Sabine VINCKE

Area Manager Southeast
Asia and Oceania



Filippe DE POTTER

Deputy Director Inward Investment



Kristof CUVELIER

Assistant Area Manager
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GOVERNMENT OF FLANDERS (BELGIUM) – CABINET OF THE MINISTER- PRESIDENT AND MINISTER FOR FOREIGN POLICY AND IMMOVABLE HERITAGE

Flanders is the autonomous northern region of Belgium with Brussels as its capital.

It is the gateway to Europe.

For many centuries, Flanders has been at the crossroads of European development, with scientists, painters, entrepreneurs and politicians shaping the future of our continent, combining revolutionary techniques with state-of-the-art talent and know-how.

Today, in the same spirit of combining innovative know-how with natural talent and craftsmanship, we continue to shape our region within a modern and dynamic Europe.

Moreover, the government of Flanders wants to assume by 2020 a leading position among the best performing European regions.

Enhancing the international interaction with emerging as well as mature markets is one of the cornerstones of this ambitious plan.

Via its elaborated network abroad of investment and trade promotion offices, and in strong cooperation with the federal Belgian authorities, the government of Flanders seeks and showcases business opportunities in a great variety of sectors.



Mark ANDRIES

Chief of the Cabinet



Pascal WALRAVE

Counsellor International
Business Development



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GOVERNMENT OF THE BRUSSELS-CAPITAL REGION

CABINET OF SECRETARY OF STATE CÉCILE JODOGNE



Brussels, capital of Belgium, is an international city like no other. As the decision-making heart of Europe, it has become an international capital, where global opinion leaders meet to influence and do business, yet it remains small enough to allow its inhabitants to enjoy all the advantages of a human-size city.

The Brussels-Capital Region accounts for approximately 20 % of Belgium's GDP. At least 85 % of the Region's economy consists of service activities.

Aside from being a top business location in general, the Brussels-Capital Region is home to thriving ICT, energy & environment, education, construction & infrastructure, consultancy and financial sectors.

Due to its central geographical location and unique status as the capital of Europe, Brussels is one of the world's largest centres for international organisations, NGOs, industry associations, interest groups and diplomatic missions.

For foreign investors, Brussels is the place to be to run a business with a European focus at a reasonable cost.



Jérôme DE MOT

Head of Communication

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GOVERNMENT OF WALLONIA AND GOVERNMENT OF THE WALLONIA-BRUSSELS FEDERATION – OFFICE OF MINISTER JEAN-CLAUDE MARCOURT

Jean-Claude MARCOURT is Vice-President and Minister of Economy and Industry –including the SME's policies-, Innovation and New Technologies of the Walloon Government. As Vice-President of the Wallonia-Brussels Federation, Minister MARCOURT is also in charge of Higher Education, Research and Media.

The team of the Minister is working at the economic and industrial development of the Region of Wallonia. The corner stone of the regional strategy is the Plan Marshall, initiated in 2005 and based on six poles of competitiveness and clusters. The poles are concretely built on alliances and cooperation between large, medium and small enterprises, universities and research cen-

tres. The six sectors are: transport and logistics, health-care, mechanical engineering, agro-food industry, aeronautics and space industry.

Wallonia is located at the heart of Europe, at the cross-road of major roads, rivers, rail- and air- routes. It benefits from a high-skilled labour force and large area for the development of new economic activities. The Foreign Trade and Investment Agency (AWEX) is the main partner and operator of Wallonia for the development of the exports and the foreign investments.



Virginie VANDEPUTTE

Chief of Staff



Nathalie LAFONTAINE

Deputy Chief of Staff



Gaël LAMBINON

Spokesman



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www.jcmarcourt.be

PUBLIC WASTE AGENCY OF FLANDERS (OVAM)

The Public Waste Agency of Flanders (OVAM) is a dynamic Flemish Government institution that was established in 1981. Today, Flanders waste management and its waste management policy are among the most successful in Europe. About 71% of the household waste in Flanders is collected separately at the source in order to be reused, recycled or composted. To achieve these objectives, the Flemish Government and OVAM developed a whole range of policy instruments, e.g. levies, landfilling and incineration bans, Extended Producers responsibilities, etc. Next to this waste management Flanders has one of the most progressive legislation on soil remediation in Europe.

Starting in 1996 the Soil Decree provides Flanders with a powerful instrument to tackle historical soil pollution and to prevent and remediate new soil pollution. The Flemish waste, material and soil policies implemented by OVAM have significantly contributed to and have been the driving force behind the development of a whole range of industrial activities such as environmental consultancy, waste collection and recycling, waste treatment, soil research and remediation techniques.



Anne VANDEPUTTE

Project Manager

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VVSG

The Association of Flemish cities and municipalities vzw is the membership organisation of:

- ◇ all Flemish municipalities (308)
- ◇ all local public welfare authorities (308)
- ◇ almost all police districts (110)
- ◇ the inter-municipal waste-management organisations (Interafval) (26)
- ◇ inter-municipal companies for regional development (11)
- ◇ other inter-municipal groupings (22) in Flanders.



Mark SUYKENS

General Director

As representative organisation, VVSG advises Flemish local authorities and defends the interests of Flemish local authorities vis-à-vis other authorities and third parties. The Board of VVSG is composed mainly of political representatives from the Flemish municipalities.

VVSG has three core functions:

- ◇ Support & services towards Flemish local authorities (information, advice, training and other services).
- ◇ Representing and defending the interests of Flemish local authorities.
- ◇ VVSG is the network organisation helping Flemish local authorities in sharing knowledge and experiences.



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WALLONIA EXPORT-INVESTMENT AGENCY (AWEX) – WALLONIA REGION

The Wallonia Export-Investment Agency (AWEX) is the governmental agency of the Walloon Region of Belgium in charge of promoting foreign trade and attracting foreign investment.

As a foreign trade agency, AWEX carries out a mission of promotion and information to the benefit of both Wallonia and foreign business community. AWEX assists buyers, importers and foreign prospects by providing information on Wallonia's export potential. As an export partner for Wallonia-based companies, AWEX provides a wide range of export-oriented services (market surveys, organisation of trade missions, participation in trade shows, export incentives, etc.).

As a foreign investment agency, AWEX is the one-stop shop for foreign investors interested in investing in Wallonia. AWEX assistance to potential foreign investors includes site location services, information on grants, labour and social legislation, fiscal incentives. The Agency also offers a pro-active follow-up service to investors established in Wallonia.

Outside Belgium, AWEX relies on a network of more than 100 trade and economic representatives covering some 120 markets and over 20 international organisations.



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Pascale DELCOMINETTE

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COO



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Senior Area Director
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Laurent PAQUET

Senior Project Manager
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Dimitri DUONG

Asean Welcome Office Manager

WALLONIE-BRUXELLES INTERNATIONAL (WBI)

Wallonie-Bruxelles International (WBI). As a public administration, Wallonie-Bruxelles International is responsible for the international relations of the Walloon Region and the Wallonia-Brussels Federation, both French speaking entities of the Belgian federal state.

Thanks to its exclusive capacities in various and essential areas (amongst others: education, economy, energy, culture, research, environment, etc.) and the international extension of these fields, WBI developed a particularly dense network abroad.



Pascale DELCOMMINETTE
Acting Administrator General



Hubert GOFFINET
Project Manager
Research and Innovation Department

Widely open to the world, the Walloon Region and the Wallonia-Brussels Federation have signed multiple bilateral cooperation agreements with countries and regions. These agreements support bilateral collaboration projects, mainly focused on the academic, scientific and cultural sectors.

The main objective of the Research & Innovation Department of WBI is to actively build networks between research and innovation actors of Wallonia, Brussels and other countries. By promoting partnerships in international research projects and stimulating an open innovation approach in the field of international scientific and technological cooperation, the Department supports synergies in the internationalisation of academia, research institutes and businesses.

The Research & Innovation Department is also coordinating the Research & Innovation Platform, which brings together all the research and innovation operators of Wallonia and Brussels. The Platform's objective is to facilitate the further development, implementation and monitoring of the international dimension of the regional research policy by the sharing of information and consultation between all the partners. The aim is to identify common priorities which could lead to coordinated or joint initiatives towards third countries and within international networks.



Wallonie - Bruxelles
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ECONOMIC AND COMMERCIAL REPRESENTATION IN KUALA LUMPUR

For further details concerning Belgian products, services and techniques, please get in touch with the:

**Economic and Commercial Representation for
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Eric de LAME

Trade Commissioner

ECONOMIC AND COMMERCIAL REPRESENTATION IN SINGAPORE

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WEBSITE: WWW.BELGIANECONOMICMISSION.BE

APP: “BELGIAN ECONOMIC MISSION”

Need to contact an organiser? Looking for the latest program? Wondering who the participants are? Interested to learn more about Belgium or maybe looking for some pictures or a press release?

A dedicated website has been created for finding anything you need to know about the Belgian Economic Mission to Malaysia and Singapore, whether you are a participant, a journalist, a local partner or just interested to know what happens during this mission. A variety of documents and information are gathered in one place for your convenience.

An app version of the website is now also available in the App Store and Google Play!



Rose Donck

Media and Social Media Manager

Moreover, if you are a participant or an organiser and would like to share information on the website, please contact Rose Donck for further assistance.



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BCD TRAVEL

About BCD Travel

BCD Travel helps companies make the most of what they spend on travel. For travellers, this means keeping them safe and productive, and equipping them to make good choices on the road. For travel and procurement managers, it means advising them on how to grow the value of their travel program. For executives, we ensure that the travel program supports company objectives. In short, we help our clients travel smart and achieve more. We make this happen in more than 100 countries with 11,000 creative, committed and experienced people. And it's how we maintain an industry-leading client-retention rate of more than 97%, with 2013 sales of US\$22.4 billion.

About BCD Group

BCD Group is a market leader in the travel industry. The privately owned company was founded in 1975 by John Fentener van Vlissingen and consists of BCD Travel (global corporate travel management), Travix (online travel: CheapTickets, Vliegwinkel, BudgetAir, Flugladen and Vayama), Park 'N Fly (off-airport parking), Parkmobile International (mobile parking and traffic applications) and joint venture AERTrade International (consolidating and fulfilment). BCD Group employs over 12,000 people and operates in almost 100 countries with total sales, including US\$9.2 billion partner sales, of US\$24 billion. For more information, visit www.bcdgroup.com.



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HOTELS OF THE MISSION

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ECONOMIC PROFILE OF BELGIUM, THE HEART OF EUROPE





ECONOMIC PROFILE OF BELGIUM, THE HEART OF EUROPE

Belgium is a federal Kingdom comprised of three Regions (the Flemish Region, the Walloon Region and the Brussels-Capital Region) and three Communities (the Flemish, the French and the German Communities).

Belgium has a population of 11.1 million inhabitants (2013 est.) and is one of the most densely populated countries in Europe. Brussels is the 'Capital of Europe': it hosts the headquarters of the European Commission, the Council of Ministers and the European Parliament. Other major international organisations, such as NATO, are also located in Brussels. That is how Brussels ranks as the world's number two city (after Washington, D.C.) in terms of the number of accredited journalists, and fourth in terms of the number of international meetings and seminars held.

With a surface of 30,500 km², Belgium is one of the smallest member states of the European Union. Nevertheless, it is a significant player in the world economy. Belgium scores particularly well for its export-driven economy and investment attractiveness. Its small size and limited internal market are the main factors behind the strong export culture in Belgium. Moreover, due to its well-developed infrastructure, good living standards, central location and highly-skilled workforce, Belgium is also praised by foreign investors.

GDP (Gross Domestic Product) reached €375.9 billion in 2012 and €376.1 billion in 2013. Due to the continuing financial and economic crisis GDP growth was slightly

negative in 2012 (-0.1%), but it turned positive in 2013 (+0.1%).

Despite the recent downturn, Belgium is a high income country, with a GDP per capita of US\$ 46,605 in 2013 (Economist Intelligence Unit).

In 2013, according to the World Trade Organization (WTO), Belgium was the 12th exporter and 13th importer of goods worldwide with a share of 2.5% and 2.4% respectively. That same year it was also the 15th exporter and 15th importer of services worldwide with a share of 2.2% in both cases.

Since 2007, Belgium has been holding the top position of the annual KOF Index of Globalisation, which measures the economic, social and political dimensions of globalisation.

Belgium also boasts an exceptional higher education and training system, with excellent math and science education, top-notch management schools and a strong propensity for on-the-job training. These elements contribute to an overall high capacity to innovate.

Belgium's goods market is characterised by high levels of competition and an environment that facilitates new business creation. Business operations are also distinguished by high levels of sophistication and professional management.

TRADE RELATIONS WITH MALAYSIA AND SINGAPORE

Belgium is indeed your ideal partner because of its strategic location in the heart of Europe, its flourishing economy with stable growth and the unwavering confidence of consumers and investors.

BELGIAN EXPORTS TO MALAYSIA

2011	12 months	€ 431.3 million
2012	12 months	€ 477.7 million
2013	12 months	€ 606.4 million
2014	6 months	€ 251.6 million

BELGIAN EXPORTS TO SINGAPORE

2011	12 months	€ 1,034.9 million
2012	12 months	€ 1,265.4 million
2013	12 months	€ 1,222.5 million
2014	6 months	€ 635.5 million

BELGIAN IMPORTS FROM MALAYSIA

2011	12 months	€ 598.2 million
2012	12 months	€ 628.8 million
2013	12 months	€ 704.1 million
2014	6 months	€ 362.0 million

BELGIAN IMPORTS FROM SINGAPORE

2011	12 months	€ 2,894.3 million
2012	12 months	€ 4,077.8 million
2013	12 months	€ 3,884.1 million
2014	6 months	€ 2,027.1 million

